

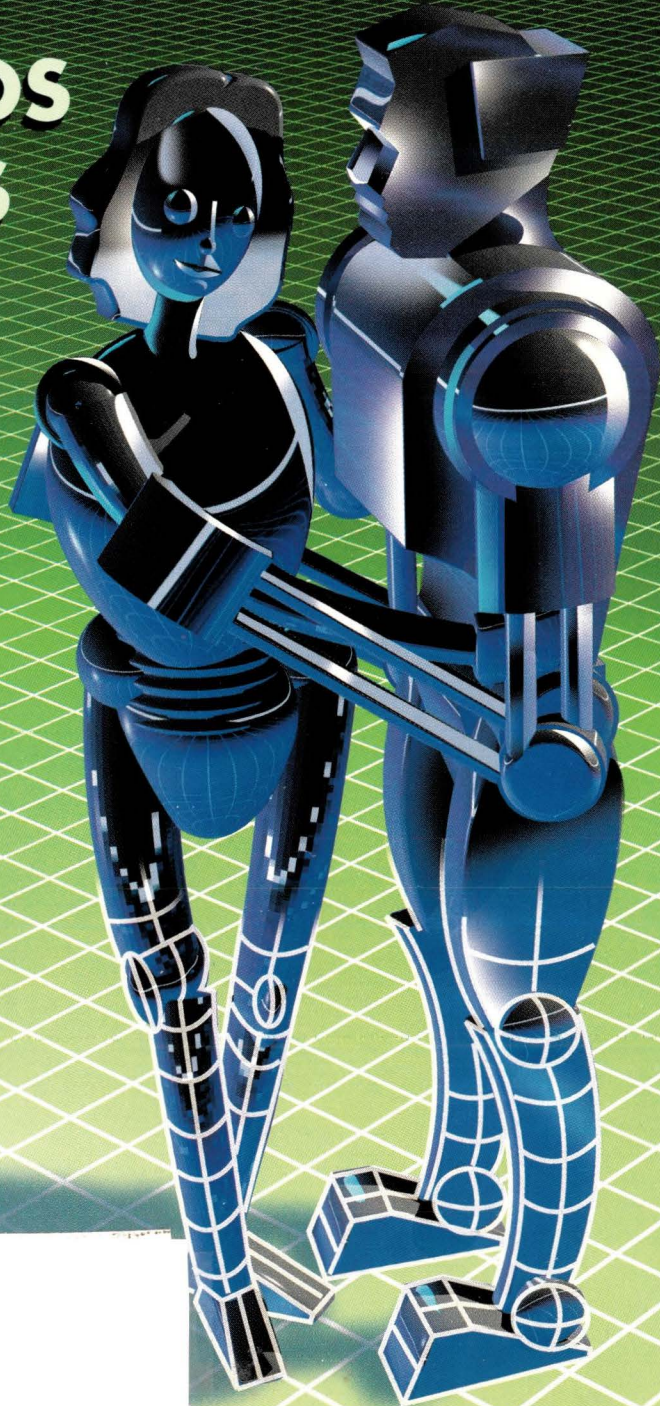
Incorporating RS/Magazine

MAY 1997 Vol. 8 No. 5 \$5.50

SUNEXPERT

The Server/Workstation Magazine for UNIX IS Managers

**CAD/CAM:
ULTRA WOOS
BACK USERS**



Review: PixelVision Flat Panel

UNIX Basics: Who, What, When, Where?

Nobody does DLT™

like TTI.

There's plenty on the menu when you order DLT from TTI. Among our tastiest features is an exclusive front panel display that lets you see the amount of tape remaining and also helps you monitor tape quality and wear.

Another TTI favorite is our configurable SCSI interface. It provides plug-and-play compatibility with DEC, Sun, HP, SGI, Sequent, IBM AS/400, RS/6000, PCs and compatibles, Macintosh and more.

We serve our dual drives with extra capabilities like **mirroring mode** for writing the same data to two tapes simultaneously and **cascade mode** which automatically writes data to the second tape when the first tape is full. **Off-line copy mode** allows you to copy the contents of one tape to another without host involvement, while **independent mode** lets you operate each drive independently.

Like all fine establishments, we pride ourselves on our service and support. Our backup experts can help you choose exactly the right subsystem for your needs. And once your system arrives, our technical support team is always as close as your phone. We also offer S.W.A.P.—Service With Absolute Priority. If we can't solve your problem over the phone within 24 hours, a replacement subsystem will be sent to you overnight.

Find out why nobody does DLT like TTI. Call us today for complete information on our entire DLT family.

TTI TRANSITIONAL TECHNOLOGY, INC.

(714)693-1133

FAX: (714) 693-0225

E-mail: info@ttech.com

http://www.ttech.com



*Capacities and transfer rates based on compressed data.
DLT is a trademark of Quantum Corporation.

Circle No. 53

DLT Entrées

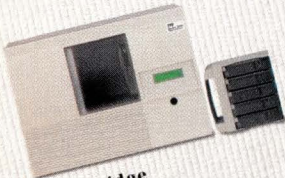
Each subsystem includes your choice of 2000XT (30 GB capacity*), 4000 (40 GB capacity*), 7000 (70 GB capacity*) drives.



Single Drives—High speed and high capacity in a compact, tabletop subsystem.



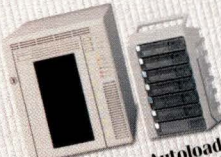
Q7 Libraries—Tabletop or floor mount, holds 28 cartridges and 1 or 2 drives.



5-Cartridge Autoloader—A tabletop system that stores up to 200GB*.



Q7 Libraries—The ultimate floor mount system. Holds 1 to 4 drives and 60 cartridges.



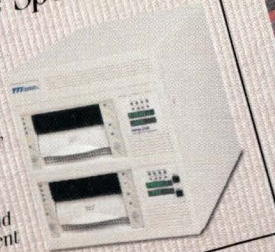
7-Cartridge Autoloader—Store up to 280GB* with this tabletop system.



Q2 Libraries—Desktop, deskside, or rackmount versions hold 15 cartridges and 1 or 2 drives.

House Specialty

Dual Drives—Tabletop or rackmount versions offer cascading, mirroring, off-line copying and independent mode.



Manage An Entire Computer Room From A Single Location!

Lightwave Communications provides system and network administrators with a complete line of console management solutions with features that make them the most reliable and most innovative switches available.

From PCs to Suns to text terminals, Lightwave Communications has the console management solution to give you a more efficient, cost-effective computer room. Call today to learn more about your console management solution. 800-871-9838.



SystemConsoleSwitch: Central management for your data center and up to 120 console ports from a single text (RS-232) terminal. SystemConsoleSwitch is an intelligent switch that includes a continuous audit trail for each port, telling you why your devices crashed, helping to reduce your system downtime. Access your devices from home or off-site with Remote Access via modem or on-site either directly or through tel-net.

PC ServerSwitch: The latest addition to Lightwave's family of console management solutions, PC ServerSwitch allows you to eliminate costly monitor and keyboard expenditures and save valuable space by controlling eight PCs with one monitor/keyboard/mouse. Equipped with an additional cascade port, PC ServerSwitch can be cascaded to support up to 120 PCs. PC ServerSwitch is an excellent solution for Novell and NT environments.

ServerSwitch: This SPARC Verified™ switch allows you to control/monitor up to 25 SUN® Workstations from a single keyboard, monitor and mouse. Effortlessly switch between CPU GUIs without affecting any software or network processes. ServerSwitch provides 'no single point of failure'—your workstations won't halt if ServerSwitch loses power.

Lightwave Communications is an approved Sun, Silicon Graphics and HP developer.



261 Pepe's Farm Road • Milford, CT 06460 • (203) 878-9838 • Fax: (203) 874-0157 • email: sales@lightwavecom.com • www.lightwavecom.com/sun

Circle No. 30

SUNEXPERT

The Server/Workstation Magazine for UNIX IS Managers

CONTENTS

Feature

44 **Ultra Woos Back Users**

John S. Webster, Senior Editor

Creator 3D and high-performance servers and workstations renew technical users' respect for Sun.

News

6 **Includes: Sun Bundles Management Software with Ultra Servers; Single System Image Two Years Down the Road; Promotion to Lure Installed Base to Solaris 2.5.1; Merger Creates Largest Distributor of RS/6000s.**



Columns

18 **Ask Mr. Protocol**

by Michael O'Brien

Mr. Protocol Earns Some Trust

Is the Internet becoming a LAN with several million, mostly untrained, administrators?

27 **UNIX Basics**

by Peter Collinson

Who's Doing What, When, Where?

UNIX has several tools to help you find out who's gobbling up resources.

33 **I/Opener**

by Richard Morin

Building Virtual Communities

A primer on setting up Internet-based virtual communities.

37 **Systems Administration**

by S. Lee Henry

The Lay of the LAN, Part 2

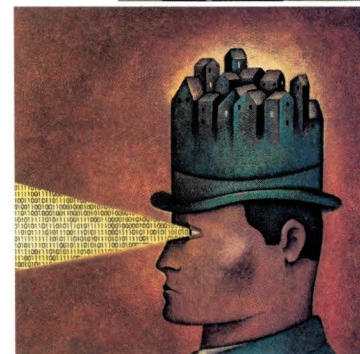
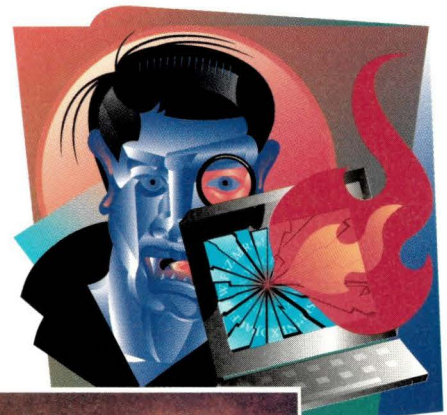
More on finding your way around a mystery system.

41 **SUG Notes**

by Alex Newman

Computers Are a Lonely Place

Feeling flamed to a crisp? Get out of cyberspace and into real space.



COVER ILLUSTRATION: Giacomo Marchesi

SUNEXPERT Magazine (ISSN 1053-9239) is published monthly by Computer Publishing Group, 320 Washington St., Brookline, MA 02146. Telephone (617) 739-7001. Periodicals Postage Rates paid at Boston, MA, and at additional mailing offices. Posted under Canadian IPM #0235873. This publication is free to qualified subscribers as determined by the publisher. Subscription rates are \$60 per year in the United States, and \$95 (surface mail) and \$150 (air mail) outside the United States. Subscription requests can be sent to Circulation Department, SUNEXPERT Magazine, 320 Washington St., Brookline, MA 02146 or electronically mailed to circ@cpq.com. POSTMASTER, please send all address changes to SUNEXPERT Magazine, Circulation Department, 320 Washington St., Brookline, MA 02146. Please allow 6-8 weeks for change of address. Include your old address as well as new-enclosing, if possible, an address label from a recent issue. All rights reserved. © Copyright 1997, Computer Publishing Group. No part of this publication may be transmitted or reproduced in any form by any means without permission in writing from the publisher. Material for publication should be sent to the attention of Doug Pryor at the above address or electronically mailed to dpryor@cpq.com. Letters sent to the publication become the property of the publication and are assumed to be intended for publication and may be used so. SUNEXPERT Magazine is not sponsored or endorsed in any way by Sun Microsystems Inc. All information herein is believed to be accurate to the best of our ability.



58 Review

PixelVision PV116sx Flat-Panel LCD Monitor

Ian Westmacott, Technical Editor

An active-matrix color LCD monitor is a must-see for anyone considering flat-panel displays.

SUPPLEMENT begins Page 63

RS/Magazine

Feature

96 Full Speed Ahead

Karen Watterson

IBM's Internet technology is rocketing out of its labs so fast it's hard to keep up. Here's a starting place for those users who want to jump on board.



Columns

66 Q&AIX by Jim Fox setuid Dangers

Ignore the appearance of new setuid programs at your peril.

71 Systems Wrangler by Aileen Frisch Yet Another Security Wake-Up Call

When sysadmin is in the news, the focus is almost always on computer security.

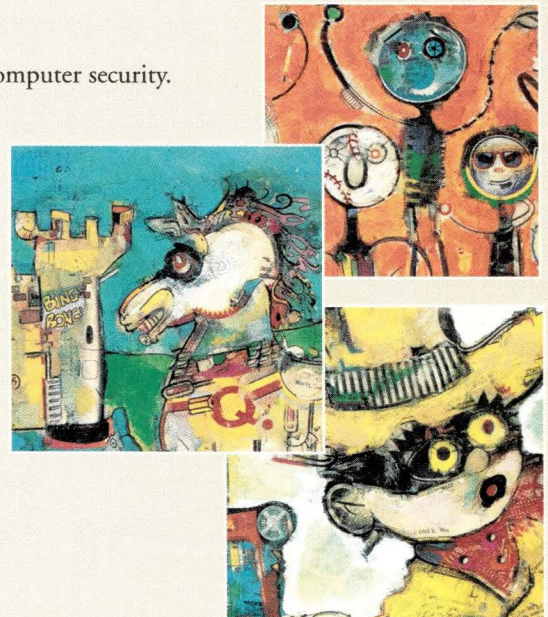
77 Datagrams by John S. Quarterman UNIX Systems Administration Politics LISA and SAGE in focus.

82 AIXtensions by Jim DeRoest Internet White Pages

Just give us Web-based tools that will allow us to do online searches.

90 Work by Jeffreys Copeland and Haemer We Use vi to Edit Web Pages

How to turn *vi* into a WYSIWYG HTML editor.



Departments

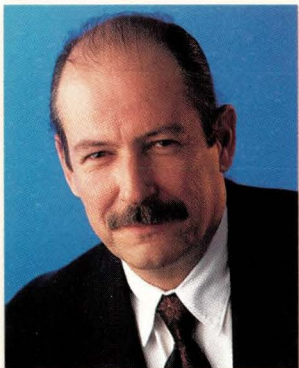
4 Editorial
109 New Products

104 The RS Marketplace
115 The SunExpert Marketplace

128 Advertisers' Index

EDITORIAL

dpryor@cpg.com



Two for the Road

Thanks to everyone who sent mail about the first issue of *SunExpert* with the RS/Supplement. As a general rule, the response was positive. There were, however,

a few naysayers from both camps: Sun devotees and AIX partisans. We'll try in future issues to overcome the complaints by putting out a magazine that does justice to both platforms. I just hope that the few complainers are not indicative of why UNIX has never become a unified OS.

Our lead news item this month, on Page 6, shows how Sun has recently become more sensitive to its heritage. If you take a look at John Webster's story, you'll see that after all our complaining Sun has announced systems that address some of the performance problems dogging its bread-and-butter market—technical computing. As you'll see from the system specs, there is no longer a significant performance gap. Sun, long known for low cost, can now match numbers with the best of the high-end technical/scientific vendors. If you want to read more about Sun and its technical market offerings, turn to John's cover story, "Ultra Woos Back Users," Page 44.

On the AIX front this month, Karen Watterson, a frequent contributor to *SunExpert*, turns her attention to what IBM is doing on the Internet front. Although Sun servers and Java developments have been getting the lion's share of press attention, IBM has steadily built up a cadre of attractive intranet and Internet technologies. As Karen says, "IBM's Internet technology is rocketing out of its labs so fast it's hard to keep up." She makes a valiant effort in "Full Speed Ahead," Page 96, to take us on a guided tour.

Just a reminder for the Sun devotees: Java plays a prominent role in a number of IBM's offerings. And many of us speculate that as long as Java is viewed as a roundabout way of loosening Microsoft's grip on the corporate desktop, IBM will be a booster.

Doug Pryor

Incorporating RS/Magazine

SUNEXPERT

The Server/Workstation Magazine
for UNIX IS Managers

May 1997

Vol. 8 No. 5

Publisher	S. HENRY SACKS shs@cpg.com
Editor-in-Chief	DOUGLAS PRYOR dpryor@cpg.com
Managing Editor	LISA GUISBOND lisa@cpg.com
Senior Editor	JOHN S. WEBSTER johnw@cpg.com
Technical Editors	IAN WESTMACOTT ianw@cpg.com RICHARD MORIN rdm@cpg.com
Contributing Editors	MICHAEL JAY TUCKER SIMSON L. GARFINKEL MARK SEIDEN
Research Editor	MAUREEN MCKEON mm@cpg.com
Staff Editors	ALEX SIMEONIDES alex@cpg.com PATRICK T. COLEMAN pat@cpg.com
Production Editor	LISA BUCHER lisab@cpg.com
Marketing Manager	SUSAN R. SACKS srs@cpg.com
Art/Production Director	JOHN W. KELLEY JR. jwk@cpg.com
Senior Designer	JERRY COGLIANO jerry@cpg.com
Designer	BRAD DILLMAN bdillman@cpg.com
Production Assistant	JOSEPH MACDONOUGH joem@cpg.com
Circulation Director	DEBORAH MOORE dm@cpg.com
Circulation Coordinator	GREGORY HART ghart@cpg.com
Administrative Assistant	TINA JACKSON jamal@cpg.com

World Wide Web

<http://www.cpg.com>

EDITORIAL OFFICES

320 Washington Street • Brookline, MA 02146
(617) 739-7002

BPA
INTERNATIONAL®
Printed in USA

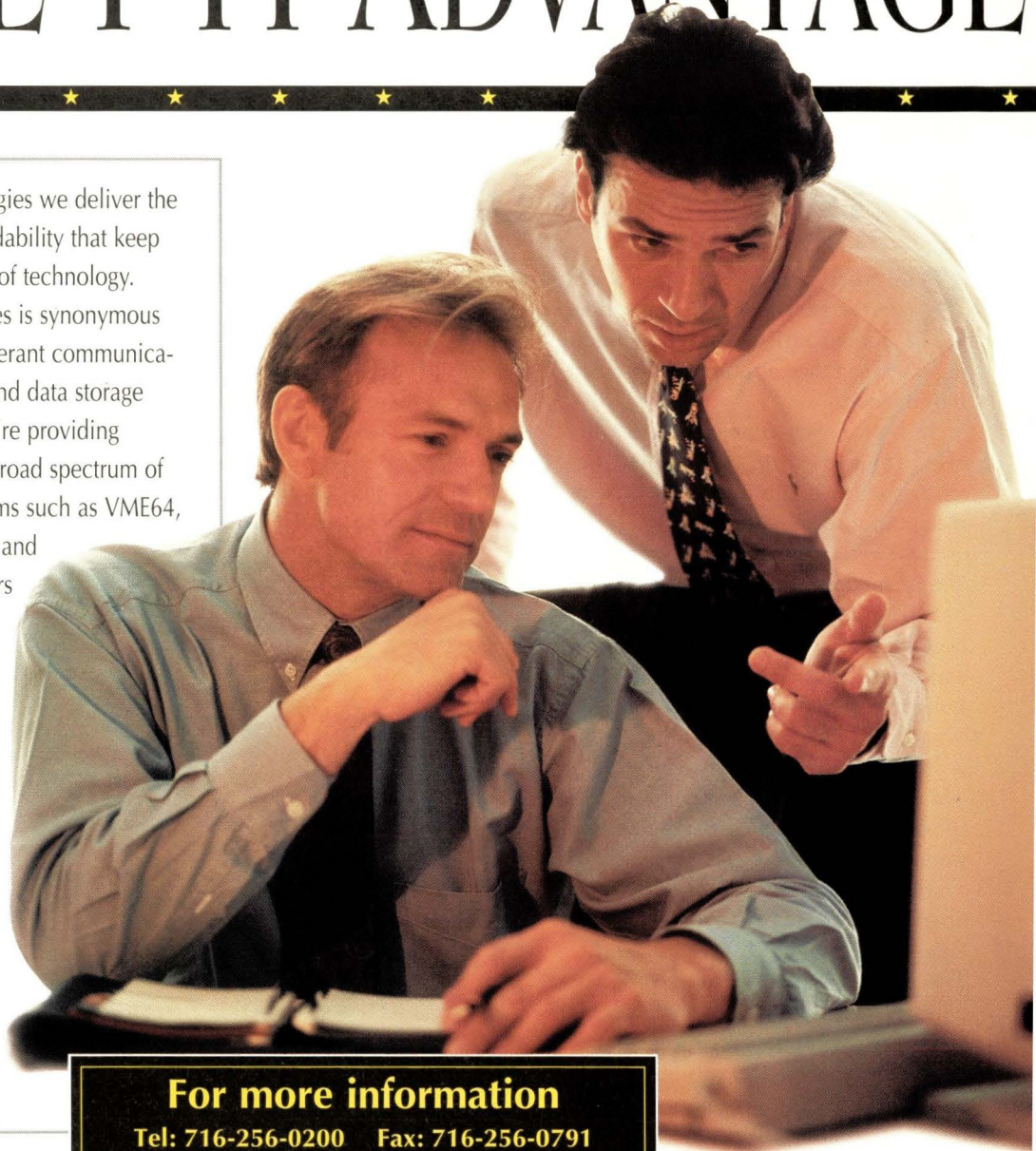


THE PTI ADVANTAGE

At Performance Technologies we deliver the kind of innovation and dependability that keep our customers at the forefront of technology.

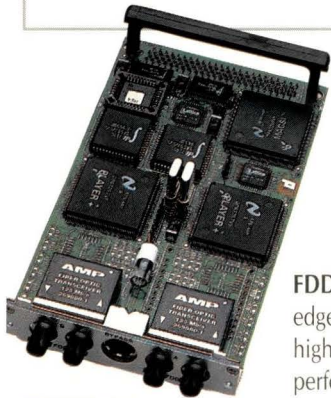
Performance Technologies is synonymous with high-performing, fault tolerant communications, networking, switching and data storage interface system products. We're providing solutions that comply with a broad spectrum of industry standards and platforms such as VME64, SBus and PCI. Major end user and OEM technology manufacturers continue to rely on us for a wide variety of innovative and reliable product alternatives. We're listening to the needs of our customers and we're responding with the results they're asking for. Our success and reputation in the marketplace depend on it.

Performance, Teamwork and Innovation...put the PTI Advantage to work for you.



For more information

Tel: 716-256-0200 Fax: 716-256-0791
<http://www.pti.com> E-mail: info@pti.com



PT-SBS600

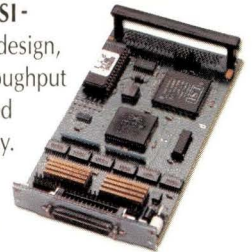
FFDI - Leading edge NICs, highest performance, minimal host utilization.

WAN Connectivity - Onboard intelligence, fastest data rates and highest overall system performance.



PT-PCI334

ULTRA SCSI - Innovative design, highest throughput with ensured data integrity.



PT-SBS450



PERFORMANCE TECHNOLOGIES, INC

Connectivity Solutions for the 21st Century

GSA Schedule #GS-35F-3238

Performance Technologies, Inc. 315 Science Parkway Rochester, NY 14620

Sun Bundles Management Software with Ultra Servers

Sun Microsystems Computer Co.'s latest server announcement is more a portent of its technical computing road map than a substantive product introduction.

In March, Sun announced the Ultra HPC (high-performance computing) servers, which it calls a new line of symmetric multiprocessing systems. However, the Ultra HPC hardware is the same Ultra Enterprise line that Sun has been building on since November 1995, beginning with the Ultra 1 workstation and topped off recently with the Ultra Enterprise 10000 in January of this year. What's new about the Ultra HPC servers is the software the company now bundles with them, which eases the task of distributing and managing the application workload across server clusters.

This is primarily done with Load Sharing Facility (LSF) from Platform Computing Corp., Toronto, Ontario. The suite of system software products provides a single image of networkwide computer resources. This speeds batch, interactive and parallel job processing, and optimizes the use of all network resources, according to Sun.

Reiterating Sun's oft-stated desire to reestablish its foothold in the technical computing marketplace, David Yen, vice president of SMCC's Enterprise Server Product Group, says the ability to "effectively manage workloads across a distributed computing infrastructure is critical for any type of design, simulation or analysis... By bundling LSF, the de facto standard for workload management, with our new Sun Ultra HPC servers, we're delivering an integral part of the Ultra HPC operating environment."

Sun will preinstall LSF software on every Ultra HPC server, each equipped with two or more 250-MHz Ultra-

SPARC CPUs, ranging from the dual-processor Ultra HPC 2, with 2 GB of memory and 1 TB of disk storage, to the Ultra HPC 10000, with 64 CPUs, 64 GB of memory and 20 TB of disk storage (with additional disk space available). In addition to Sun's SMP architecture, the servers feature Uniform Memory Access (UMA), the wide-

types, as well as batch job scheduling and large-scale resource sharing.

"Load sharing is like providing a matchmaker for all the jobs on the network," says Songnian Zhou, president of Platform Computing. "Requests flow between the operating system kernel and the application, and LSF will automatically route them to the machine that is available, and run them on that machine without the user knowing where they're running. In this way, it acts as a dynamic load information scheduler."

In addition to bundling LSF with the HPC Ultra servers, Sun includes Message



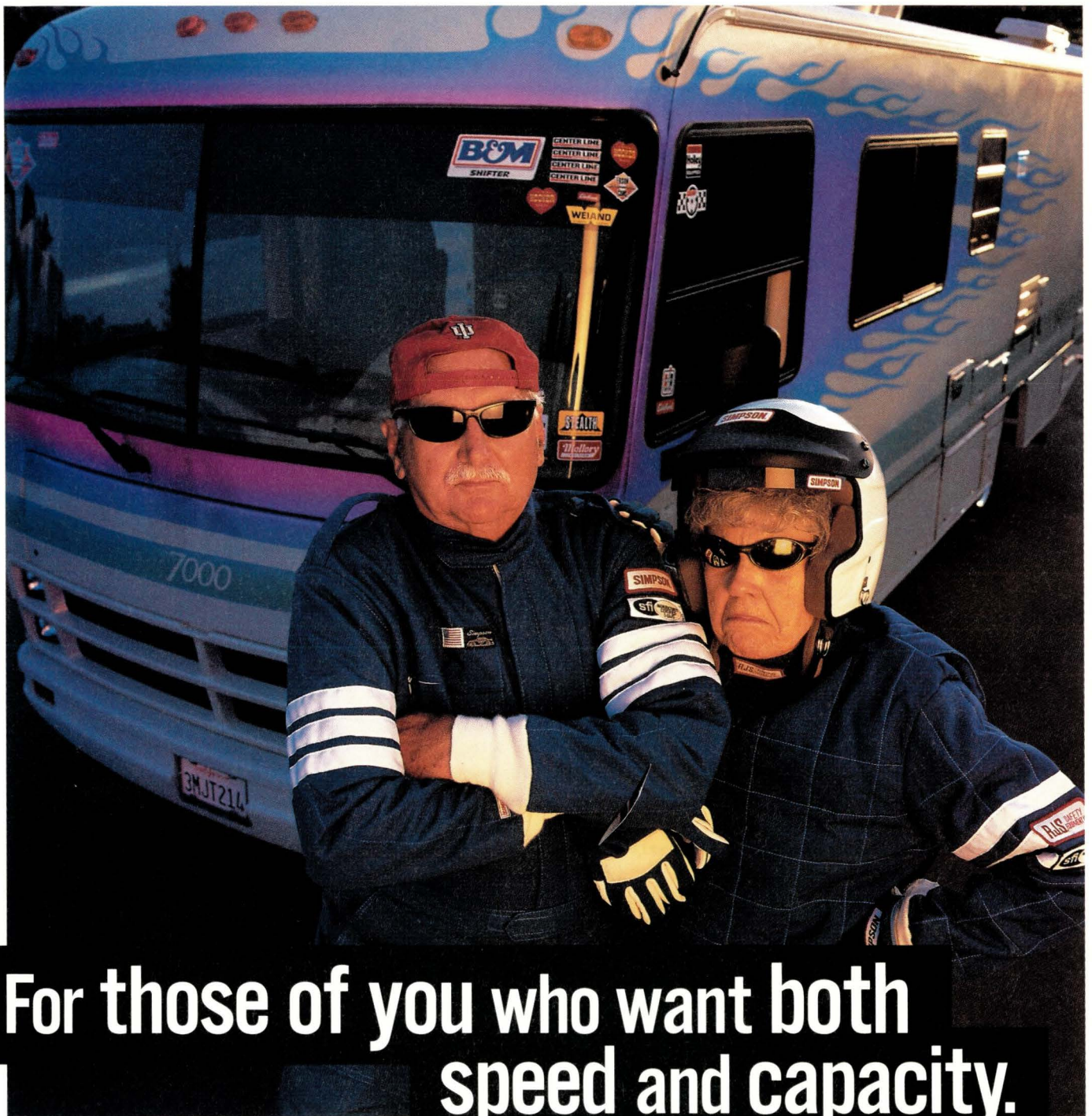
Sun's Ultra HPC server line can be traced back to the UltraServer 1, introduced in November 1995. The Ultra HPC servers, based on the Ultra Enterprise line, are shipped with two to 64 250-MHz UltraSPARC CPUs.

ly used model for developing and running parallel applications.

Sun has been using LSF software internally for years. And just as Sun's Network File System has become the de facto way for UNIX systems to share files, LSF is taking care of integrating various machines on the network to form a single image depicting things such as software licensing and processor

Passing Interface (MPI) and Parallel Virtual Machine (PVM) software libraries, and the Sun Performance Workshop, a suite of programming languages, including FORTRAN 77, FORTRAN 90, C, C++ and Java, all optimized for the Solaris environment, as well as debuggers, data visualizers and performance analyzers.

Analysts point out that the Ultra



For those of you who want both speed and capacity.

Don't mess around with inferior equipment. Get the show on the road with the NEW DLT 7000™ tape subsystem from Western Scientific.

The newest member to our family of high-speed tape backup systems features the DLT 7000™. It is the ideal data storage and retrieval solution for the most demanding data back-up, archive, and on-line storage applications. With a capacity of 70 Gbytes compressed and a rapid 10 Mbyte per second transfer rate compressed (that's 36 Gbytes an hour!), the DLT 7000™ provides great advantages in performance and capacity compared to previous tape technologies. And for those already using the DLT™ technology, the DLT 7000™ is backward compatible with all DLT™ formats. Western Scientific offers a complete line of DLT™ backup solutions, from drives to high-end autoloaders. You're in the driver's seat, so give us a call today.

Quantum®



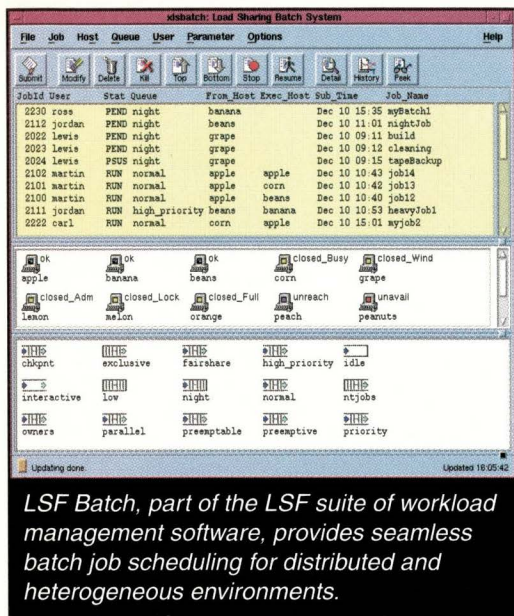
- ▶ 10 Mbytes per second transfer rate at 2:1 compression (5 Mbytes per second native)
- ▶ 70 Gbytes capacity per tape compressed (35 Gbytes native)
- ▶ Full Backward compatibility with all DLT formats



FOR OUR 1997 CATALOG, CALL:
1-800-443-6699

Western Scientific: 9445 Farnham Street, San Diego, CA 92123, USA Tel: (619) 565-6699 Fax: (619) 565-6938 Email: info@wsm.com URL: http://www.wsm.com
The Quantum logo and DLT name are registered trademarks of Quantum Corporation

Circle No. 55



HPC announcement is mainly about Sun's renewed commitment to technical users, as opposed to a leap forward in its server technology.

"This is essentially the same Ultra server line, but it should be stated that it's a very good server line. The real message is that they've decided to compete in the high-end technical market, and the addition of LSF to the Ultra servers indicates that they're beginning to go out and get the pieces they need to successfully address this market. There's no doubt that there will be subsequent announcements about other pieces that they'll bundle with the servers," says Christopher Willard, research director of high-performance and technical computing at International Data Corp., Mountain View, CA.

Indeed, Sun itself states that, later this year, the Ultra HPC clusters will be able to support applications that require scaling beyond 64 processors, and can run parallel applications across multiple SMP nodes. In addition, the company says it will unveil server clusters that use high-bandwidth, low-latency connections between SMP nodes for message passing and data transfer.

Sun specifically states that the Ultra HPC servers are designed to quickly solve computationally complex problems using parallel computing. Applications might include computational fluid dynamics, logic and circuit simulation, seismic depth migration and reservoir

simulation, and statistical trend analysis. Target markets include academic settings, petroleum, MCAE, EDA and financial and business analysis.

Ultra server users say the bundled software enhances Sun's commitment to the technical market and complements the impressive performance of multiple-CPU Ultra Enterprise systems. Not only does LSF software give the server line more cohesiveness, but coupled with other software business deals, such as the acquisition of products and technology from Thinking Machines Corp. last November, it is a big step forward.

From Thinking Machines, Sun seized the GlobalWorks operating environment, for cluster and SMP server management, and the Prism toolset, which includes compilers, libraries and conversion tools. Sun will begin integrating these technologies with the Ultra HPC line later this year.

"I'm pretty impressed by what Sun is doing in saying they'll provide the GlobalWorks software, and now bundling LSF to tie the servers together," says David Culler, a research fellow at the department of computer science, University of California at Berkeley. "In the long run, we need this kind of software bundling because it makes clusters more than just a checklist hardware item. Sun is moving its Ultra server line forward by doing this."

Others say that Sun's performance and scalability alone were enough to make them switch from competitor's systems. "We were very pleased with the ability to scale our own code on the Suns," says Clifford F. Mass, a professor in the department of atmospheric sciences at the University of Washington in Seattle. "Even though [our previous] DEC Alpha has the fastest single chip, on the Ultra HPC 4000 we had almost linear scaling, with 10 times the performance on the 14-CPU server, over an Ultra HPC 2 dual-processor machine."

Mass says that Sun makes up for slower chips by offering multiple CPUs that

provide a better overall price/performance ratio than competitor's servers. Both Culler and Mass extol Sun's Gigaplane system bus, with its 2.6-GB/s throughput and wide datapath, adding considerably to system throughput.

Available now, the HPC Ultra server line ranges in price from \$43,745 to \$2.5 million.—jsw

Single System Image Two Years Down the Road

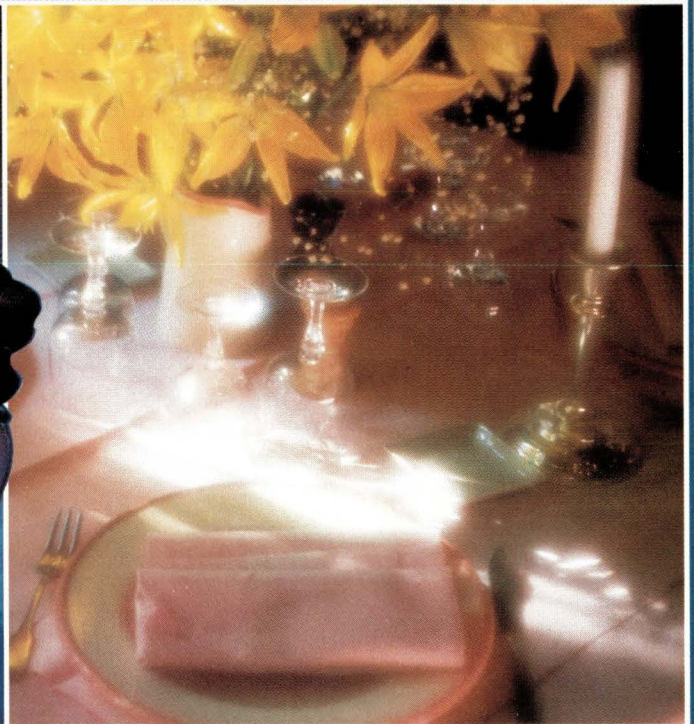
Clustering is in the news again. In March, at Internet World in Los Angeles, SunSoft Inc. revealed an ambitious two-year plan for Full Moon, the code name for its clustering solution.

Clustering—the process of linking two or more nodes to achieve greater performance and capacity—has been around for a long time. Digital Equipment Corp., Maynard, MA, was one of the first vendors to popularize clusters back in the early '80s with clusters of its VAX mini-computers. In the Sun world, work on clustering began in 1989 as a SunLabs advanced project. Out-of-the box Sun clustering solutions that run parallel versions of Oracle Corp.'s Parallel Server, Informix Software Inc.'s OnLine XPS and Sybase Inc.'s SQL Server have been shipping for more than a year.

But with all the talk of Microsoft Corp.'s Wolfpack cluster offering, scheduled to ship sometime this summer, the focus of clustering has shifted to failover and high availability, which were previously considered to be merely beneficial side effects. This phenomenon can be attributed to the fact that all Wolfpack does, in truth, is provide a two-node failover. But rather than attack Microsoft's simplified version of clustering, Sun has repositioned its cluster marketing efforts to address the high availability aspects of clustering with Sun systems.

Nowhere can you see the results of Sun's anti-Microsoft marketing efforts better than in the clustering project's name—Full Moon. Sun's habit of celestial product names aside, the full moon has a well-known effect on wolves: It makes them howl.

THE NEXT TIME YOUR BOSS
SAYS HE'D LIKE TO HAVE YOU FOR DINNER,
WHAT EXACTLY WILL HE HAVE IN MIND?



StorageTek®

STORAGE TEK TAPE

LIBRARIES: *StorageTek's 9714 tape library allows up to a six Digital Linear Tape (DLT) drive configuration with a maximum storage capacity of 3.5TB. The 9710 Tape Library (PICTURED) allows up to*



capacity of 20.58TB!

10 DLT drives with a maximum storage

Cranel. STORAGE SOLUTIONS TO DO THE JOB RIGHT.

Ok, so maybe your boss isn't quite the Big Bad Wolf. But still, you want to look good on the job. At Cranel, we not only provide you with the best equipment, we also provide the know-how to make sure it's always performing properly. So you can perform properly. Ensuring that if your boss ever has you for dinner, you won't be the main course. Bon appetite.

CRANEL
*The products you want.
The services you need.*

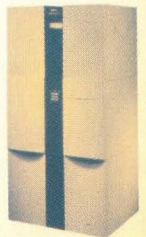
888-722-6548 • www.cranel.com
AIIM Show & Conference, booth #1640



HEWLETT-PACKARD SURESTORE OPTICAL

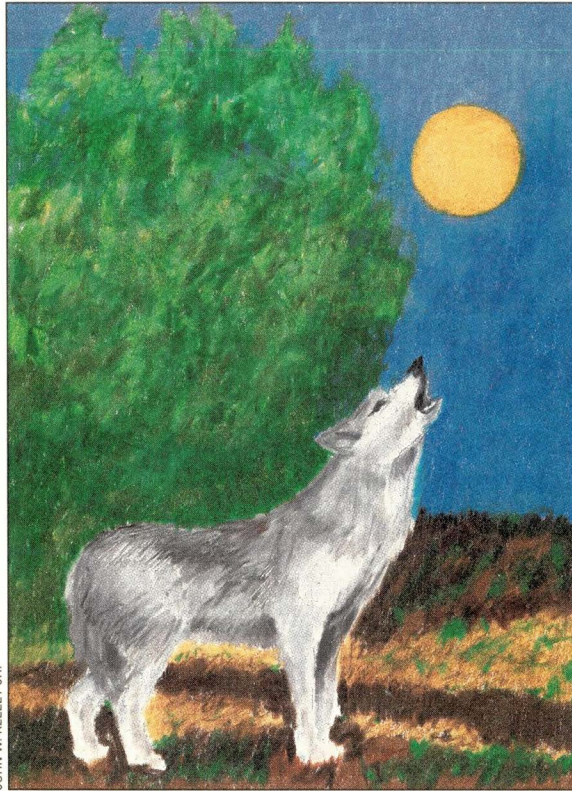
**330fx AND 600fx
LIBRARIES** *are a proven way to keep vast amounts of archival storage online.*

Already the industry's most reliable libraries, HP's



stronger new 2.6GB optical drives double the capacity and performance specifications across the product line.

Never mind the antics of the Sun-Microsoft battle; Sun's road map for Full Moon promises to deliver solid benefits to clustered environments over the next few years. Ultimately, Full Moon's pledge is to deliver a single system image for clusters sometime in 1999. Getting there will occur in four phases. Each one will extend the previous offerings in terms of scalability (number of nodes), availability and ease of administration.



JOHN W. KELLEY, JR.

Phase One of the road map began in April with the shipment of Solstice HA (High Availability) 1.3. Other current clustering features include support for two-node failover, not including the Ultra Enterprise, which is still in the queue for qualification; a clustering API, with which software developers can develop their own "cluster-aware" parallel applications; and highly available Internet services, including those delivered in Netscape Communications Corp.'s SuiteSpot; as well as NFS and DNS services.

Phase Two, beginning sometime in late 1997, will extend Full Moon clustering to four nodes. New Java-based administration tools will begin to replace current Motif-based offerings.

Clustering support will also be extended to Lotus Notes, SAP AG's R/3, Sun's Internet Mail Server and Web Server. Finally, Phase Two will implement multiple logical hosts, so that applications don't need to be replicated across servers in order for them to failover properly.

Phase Three, scheduled for sometime in 1998, will bring the brunt of the necessary technology to the clustering project: a global cluster file system, so that file location is transparent to all

the servers in the cluster (now up to eight nodes); global device access, so that a device installed on any node appears to be mounted on all nodes; global networking, so that the cluster can be transparently represented to the outside world as a single IP address; and finally, a Scalable Coherent Interface-based fast interconnect, replacing today's Fast Ethernet and FDDI-based connections.

At this point, says Sanjay Sinha, marketing manager for the Solaris server, Full Moon will have achieved the single system image as other vendors might define it. However, Sun will add one more feature—global process management—to make the picture complete.

To be delivered in Phase Four, global process management, Sinha explains, is technology that enables "rolling upgrades," or the ability to have different nodes on the cluster running different versions of Solaris. Typically, vendors require that all nodes on the cluster be synchronized in terms of the OS release. In this case, to do an OS upgrade, administrators need to take down the entire cluster. However, with global process management, administrators can simply partition the cluster, bring a node out, upgrade its OS and then reintroduce it.

By that point, incidentally, Full Moon clusters will support nodes of 64 processors (exemplified by today's

Ultra Enterprise 10000). Eight of those nodes total 512 processors, bringing Sun clusters well into the realm of today's fastest massively parallel processing systems.—as

Promotion to Lure Installed Base to Solaris 2.5.1

Sun customers have traditionally been wary of abandoning their tried-and-true operating system release for the latest version. It's not uncommon to find sites still running under SunOS, even though Sun has relegated development on the legacy OS to the back burner. However, a new promotion from SunSoft Inc. might just have what it takes to get its customer base to migrate to 64-bit Solaris.

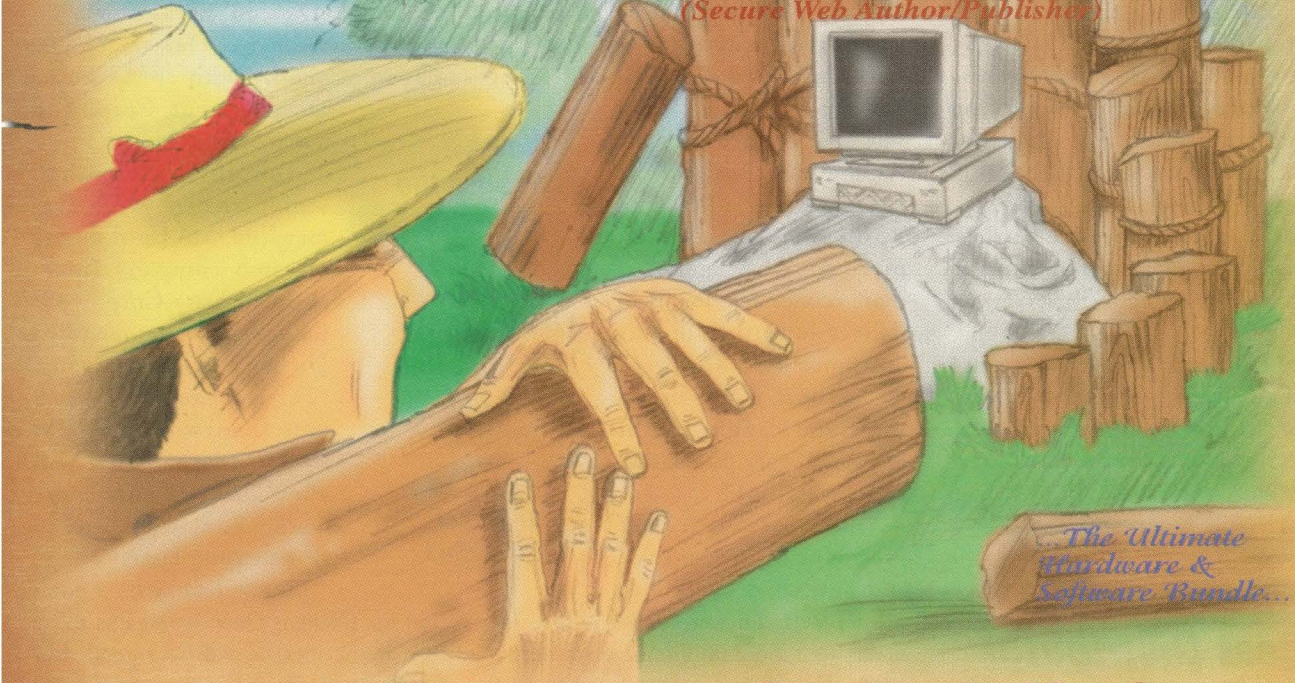
The Get Current/Stay Current promotion, good through June 30, 1997, is twofold: First, participating in the program entitles users to the latest release of Solaris, currently 2.5.1; second, upgrades and patches are free and delivered automatically for one year. The upgrade and subscription costs \$295 for a desktop version, and \$695 for the application server release. Previously, these price points only got you the upgrade.

The promotion also applies to users of competitive Intel Corp. microprocessor-based operating systems. For the same prices mentioned above, users running SCO UNIX, UnixWare, NetWare, Windows NT, OS/2, XENIX and OpenServer can upgrade to Solaris for x86 and, again, stay current with Solaris releases for a year. Without subscribing to the Get Current/Stay Current promotion, users who want to migrate to Solaris x86 would have to pay for a full Solaris license, that is, \$795 per desktop license, and \$1,295 for the application server.

With the promotion, SunSoft hopes to kill several birds with one stone. First and foremost, it'll move its existing installed base to a consistent base version. And from there, says Julie Sarbecker, senior product manager for the Solaris server, "we'll attract users of competing operating systems, and

Create a Wall of Security with S.W.A.P.

(Secure Web Author/Publisher)



Why Buy S.W.A.P.?

The power of the *Ultra™1* combined with the best in software from *Adobe™*, *Netscape™* and *Sun™* brings power computing to your desktop at an incredibly low price.

Web Authoring

Web authoring and publishing is becoming as common as the Inter/Intranet itself. Now, Sun Microsystems™ has partnered with industry leaders Adobe™ and creation tools (Adobe Photoshop™, Illustrator™, Acrobat™, FrameMaker™) and Netscape's Navigator Gold™ (for browsing and constructing HTML pages). Sun™ provides an answer for one of the biggest Net issues - security. SunScreen EFS™ will allow secure collaboration so you can maximize creativity and maintain the integrity of the data and network. It's Secure Web Author/Publisher, or S.W.A.P.

Java

In addition, S.W.A.P. includes Solaris™ 2.5.1, Java™ Workshop, Java™ Development Kit, and a Java™ Browser. All this running on the Ultra™ 1, the industry's best selling UNIX workstation that provides the power of Creator Graphics, fast networking (10/100Mbps), and lots of room for expansion.

Why Buy the Ultra?

Performance

With a combination of exceptional processor speed, high-bandwidth networking, accelerated graphics, and outstanding application performance, the Ultra™ series from Sun™ inaugurates a new era of computing.

What You Get!

- Photoshop™
- Illustrator™
- Acrobat™
- FrameMaker™
- Java Developers Kit
- Java Workshop
- SunScreen EFS™

- Netscape Navigator Gold
- Sun's Java Virtual Machine
- Java-based desktop browser
- Video and Audio Tools
- Network wrappers

Ultra 1 Hardware Options

- 140E (143MHz UltraSPARC, 64MB)
- 170E (167MHz UltraSPARC, 128MB)
- 200E (200MHz UltraSPARC, 128MB)



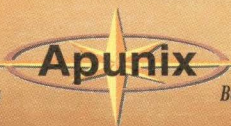
Call for more information on fine products from Apunix

1-800-8APUNIX



Imaging

Multimedia



Networking

Backup/Archiving



9555 Chesapeake Drive, Suite 105, San Diego, CA 92123, Voice (619) 495-9229, Fax (619) 495-9230, E-mail: sales@apunix.com, http://www.apunix.com

also introduce the subscription (Stay Current) pricing model, which we didn't have before."

Sarbecker also suggests that Solaris users who have been waiting for Solaris 2.6 to ship—reportedly in August—before they upgrade might want to consider this promotion, because whatever Solaris releases occur in the next year will be free under the terms of the promotion. Solaris 2.6 is reported to include such goodies as support for terabyte-sized files, advanced clustering and HA capability, and an integrated Web server, to name a few.

More information on the Get Current/Stay Current promotion can be requested at Sun's Web site, http://www.sun.com/solaris/whatshot/getcurrent_promo.html, or by calling 1-800-SUNSOFT, prompt 1.—*as*

Merger Creates Largest Distributor of RS/6000s

Roswell, GA-based Dickens Data Systems Inc. has become the largest distributor of IBM RS/6000 machines, in terms of volume, with its purchase of ProAmerica Inc., and at the same time has broadened its reach across the country. The merger, which was finalized at the end of March, combines the East Coast and West Coast presence of Dickens with the Midwestern foothold of ProAmerica and merges the two companies' IBM-related product lines. The new company will retain the name Dickens Data Systems.

ProAmerica, Richardson, TX, reported revenue of \$86 million in 1996, and has a strong focus on selling RS/6000 systems. Dickens, on the other hand, had roughly \$114 million in revenue for 1996 and offers not only the RS/6000 product line but IBM AS/400 systems and System/390 mainframes. ProAmerica, through its sister company ProAmerica Systems, also brings to the

table Service Call Management customer support help-desk software.

From the standpoint of Dickens Data, the union of the two companies has several advantages. "We've become the only place you can go and get the entire IBM product line with full support," says Ted Davis, president of Dickens Data. "The other side of it is there are some economies of scale to the fact that we sell a fair bit of RS/6000s. Putting that piece together makes it more economical for us to deliver inventory to this customer base on a geographic basis. It gives us two shipping locations, and it gives us bigger purchasing power with IBM."

Jim Erickson, former president of ProAmerica and new chief operations officer with Dickens Data, adds, "It makes us a more important customer to IBM. We'll be the largest distributor of these midrange products."

While IBM would not quantify the importance of the newly joined companies, it did concede that Dickens would clearly be the number one distributor of RS/6000 machines in the United States. "This merger will make them in volume the largest RS/6000 distributor," says IBM's Fred Tufts, director of channel operations for North America.

As for Erickson's contention that the merger creates a more important customer, Tufts says, "We try to treat all of our business partners equitably. These are both very fine business partners with IBM. With this merger, I think they'll enhance their business and enhance their reach to other customers to sell and distribute our products."

In addition to the RS/6000, AS/400 and S/390 product lines, the merger gives Dickens some stronger ties with software vendors that had previous relationships with ProAmerica, such as

Hummingbird Communications Inc., Wyse Technology Inc. and Genicom Corp. "[ProAmerica] has an infrastructure and a relationship with those vendors and customers that will bring some strengths to Dickens," Erickson says.

Prior to the merger, Dickens' software ties were mainly with IBM's Lotus Development Corp. and Tivoli Systems Inc.

Dorothy Rosenthal, senior analyst with Framingham, MA-based market research company International Data Corp., feels the merger will strengthen Dickens as a company. "They are more of a force to be reckoned with in the IBM world," she says. "It will allow them to grow more quickly because you have to grow as a distributor."

While it may be a good deal for Dickens Data, it remains to be seen if the merger will be a good deal for the companies' existing customers. Robert Fleischmann, chairman of the board for the Baltimore, MD-based ProVAR Inc., a ProAmerica customer since the summer of 1996, is pleased with the move. "We think in the distribution business, bigger is better," Fleischmann says. "We're very positive about the merger. You've got to have critical mass; you've got to have size; you've got to have volume."

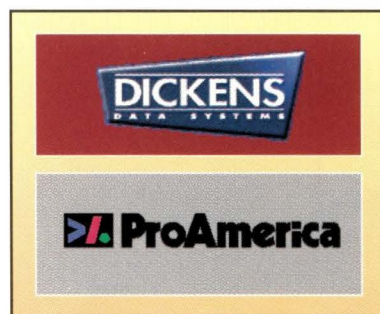
One area to watch, from ProVAR's standpoint, is that the company doesn't get so big that the size creates a bureaucracy. "I would call this a very minor worry, but my biggest concern would be that they got too big or too bureaucratic," Fleischmann says.

The present plan, Dickens says, is to have none of the personnel changes sometimes associated with mergers such as this one. There may even be new hires. "We have quite a number of field salespeople located across the United States, and we're going to continue to expand on that," Dickens' Davis says.

Changes will be made in the executive structure of the companies. Gordon L. Dickens will be chief executive officer, while Ted Davis will serve as president. Warren Turner, also

'We've become the only place you can go and get the entire IBM product line with full support.'

**Ted Davis,
president of
Dickens Data**



Choices

Create your own vision of storage management with AMASS software

AMASS software gives you the freedom to choose the optical jukebox or automated tape library, and media, that best meets your specific storage requirements.

LIBRARIES		MEDIA
EMASS	Kodak	5.25" optical
ATL Odetics	MountainGate	12" & 14" WORM
Breece Hill	Panasonic	CD ROM
Cygnnet	Philips LMS	DLT
DISC	Plasmon	DTF
Hewlett Packard	Sony	VHS
IBM	StorageTek	3590
	others	others

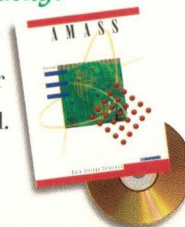
And the best part is AMASS is so easy to use. The automated library is presented as a single UNIX file system under one mount point compatible with NFS. Your applications simply read and

write files to the library as if it were a large magnetic disk. An on-line index tracks files, on media *in and out* of the library, for fast file system operations such as ls, cd, find... Optional multi-tier file migration and automatic file replication is also available.

EMASS, Inc. also offers the only automated true mixed-media libraries, in capacities from GBytes to hundreds of TBytes.

So why not draw on our creativity?

Contact EMASS for a free copy of the AMASS Overview book or for a 30 day free software trial. Reseller inquiries welcomed.



1-800-653-6277

Europe +44-1344 382 119

storage@emass.com

<http://www.emass.com>

EMASS
Storage Management Software

A Raytheon E-Systems Company

of Dickens, will be chief financial officer and ProAmerica's Joe Ballew will serve as chairman of the board.

The company hopes to minimize any impact on its customers by maintaining the present set of contacts. "We'll still continue our existing relationships, so customers can contact the same sales reps that they are comfortable with," says Davis. "They'll just have access to more resources."—*pc*

CDE Release 2.1

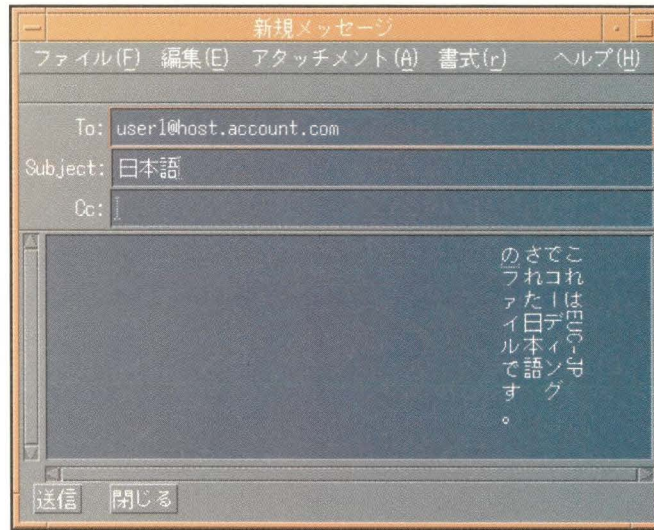
In February, The Open Group announced it had completed work on Release 2.1 of the Common Desktop Environment (CDE), the graphical user interface (GUI) that it hopes will eventually replace proprietary UNIX vendor desktops such as Sun Microsystems Inc.'s Open Look and Hewlett-Packard Co.'s Visual User Environment (HP-VUE). The Open Group licenses source code to vendors for integration into their respective UNIX operating systems.

In March, The Open Group also announced the so-called "unifying release" of Motif 2.1, the standard UNIX GUI on which CDE is built. With this release, The Open Group has synchronized development on the two projects, which will share a common development agenda, The Open Group says.

Any enhancements to CDE 2.1 are thus enhancements to the Motif toolkit as well. Enhancements include traits, which enable user interface objects to inherit characteristics of previously defined objects; and a uniform transfer model, providing developers with a single coherent way of coding different data transfer methods (for example, drag-and-drop, cut-and-paste).

Two new features of CDE stand out as timely additions: thread-safe libraries and 64-bit system support. "When Motif 1.0.10 came out last year," says David Knorr, manager of business development for CDE and Motif at The Open Group, "developers told us that

The Open Group has also internationalized CDE's default online help: As of Version 2.1, help is available in French, German, Italian and Japanese as well as English.



CDE 2.1 supports vertical writing as well as "on the spot" input conversion of Romanized Asian languages.

they were going to wait for multithreading." Now, multithreaded applications (for example, some Java applications) can use CDE without requiring the developer to lock library routines and data, or limit the use of a library API to a single thread. Support for 64-bit systems ensures that CDE applications will run correctly on the emerging high-end, 64-bit systems such as Sun's Ultra line.

Other CDE 2.1 enhancements revolve around usability issues. For example, Knorr cites CDE's new X-based printing system, whereby the system's X server generates the printer output. This way, printing is universalized across all CDE platforms, which are equipped with an X server.

Other usability enhancements include an SGML-based online help system. Online help documents conform to the DocBook document type definition (DTD), and developers can also write DTD-compliant documents for inclusion in CDE's help system.

Finally, The Open Group is engaged in an extensive localization effort for CDE 2.1, a feature that has extensive impact on international CDE users. Asian speakers, in particular, stand to benefit from the new features. For example, users can now select their preferred character input method at start-up, and can also create user-defined characters for character codes that are

not part of a standard set. There is new support for vertical writing (both display and editing), as well as "on the spot" input conversion of Romanized Asian languages. The Open Group has also internationalized CDE's default online help: As of Version 2.1, help is available in French, German, Italian and Japanese as well as English.

Conspicuously absent from CDE marketing materials is the sense of CDE as a competitor to Microsoft Corp. Windows. "CDE 2.1 is not a 'Windows killer' and was never intended to be one, although it does do killer windows," says Ellis Cohen, user interface architect for The Open Group, in an article written for UniForum's *ITSolutions* in December 1996. However, this statement is a piece of "revisionist history," according to Jean Bozman, software analyst at International Data Corp., Mountain View, CA. "CDE most definitely was intended as a Windows killer. Believe me, I was there," Bozman says, recalling the 1993 Common Open Systems Environment (COSE) project that preceded the CDE initiative.

Clearly, CDE has not been successful in its bid to keep Windows at bay and, until now, has only had limited success in gathering UNIX users under its wing. However, Susan Bickfort, manager of the Enterprise Desktop Group at SunSoft, sees that changing in the near future. "CDE will be the default windowing system in the next release of Solaris [to be released at an undisclosed date later this year]," she says.

And already, Bickfort says, users new

Breakthrough

IN KEYBOARD MONITOR SWITCHES

Multi
Platform &
On-Screen
Display



SEE US AT: **COMDEX Spring, June 2-5, Atlanta, GA Booth #N3049**
PC EXPO, June 17-19, New York, NY, Booth #2221

BREAKTHROUGH the clutter of multiple keyboards, monitors, and mice with this latest **INNOVATION** from Rose. This switch has every feature you asked for:

Switches several servers or computers to a single monitor, keyboard, and mouse

Supports any mix of PC, Apple, Sun, RS 6000, HP 700 series, DEC Alpha, SGI, or other computers from any keyboard or mouse

Front panel has keypad for easy selection of computers and configuration

Front panel display shows computers name and other information

Command to switch can come from your keyboard, front panel, or RS232 port

Simple to use keystrokes switch computers for fast and easy control

Built in daisy-chaining to support up to 256 computers

Circle No. 44

Flash memory for future upgrade of features

Easy to use **OverView™** system gives control and status with on-screen graphics

Many other features!

ROSE ELECTRONICS INVENTED the first keyboard-monitor switch. We have an extensive line of keyboard and video control products for any application.

CALL TODAY FOR FREE CATALOG:

- ◆ Keyboard/Video Control
- ◆ Print Servers
- ◆ Data Switches

800-333-9343

VISIT OUR WEB SITE AT WWW.ROSEL.COM



**ROSE
ELECTRONICS**



to Sun systems are bypassing OpenWindows and going directly to CDE. This process will only be accelerated by the fact that SunSoft has effectively discontinued any new development on OpenWindows and only issues bug fixes.

In Sun's eyes, CDE plays directly into its Java strategy. "CDE fits right into our Internet/intranet plans, as it's already a network-aware environment," says Bickfort. To this effect, Bickfort says, SunSoft is dovetailing its CDE work with JavaSoft's HotJava Views project. For example, the CDE and HotJava Views mail and calendar tools will both use the same back-end and data formats. Features such as these, together with a new HTML mailer and bundled HotJava browser, should greatly contribute to the acceptance of CDE on Solaris workstations.—*ds*

Sun Trumpets Quad Fast Ethernet

Sun Microsystems Computer Co.'s new SBus board puts four 10/100 Fast Ethernet channels on a single card and promises performance up to 800 Mb/s.

"Network congestion between the server and the switch is no more," says Alan Dobbs, senior project manager of Sun's Internetworking Products Group. Dobbs describes this product, the Quad Fast Ethernet Board, as "a high-performance, high-density SBus card that will provide maximum performance from the CPU to the network interface."

Dobbs stresses that the creation of this product resulted from pressure placed on Sun by users who have high-performance servers, mainly Sun servers, that were not being used to their potential because of bottlenecks in the network. Names of installed beta sites were not available from Sun, but they are said to be automotive designers, jet engine designers and high-speed graphics application users.

The single-slot card allows customers to immediately increase network capacity from 40 Mb/s in an Ethernet environment to 400 Mb/s in Quad Fast Ethernet by installing the card into existing servers, without having to change their entire networking infrastructure. The speeds are made possible by taking each port and going to full duplex on each: 100 Mb/s in and 100 Mb/s out, which translates to 400 Mb/s inbound and 400 Mb/s outbound. Steven Moustakas, director of networking product marketing at SMCC, says, "For under \$2,000, this network interface card [NIC] will enable 10 times the network performance of current solutions on the market."

According to Sun, one first-in-the-industry feature incorporated in this product is its full-duplexing capabilities. This technology allows data to be simultaneously sent and received on the network, eliminating collisions and, thus, doubling the bandwidth of each port from 100 to 200 Mb/s. Another bonus is its auto-negotiating ports, fully compatible with both 10 and 100 Mb/s, allowing customers to conveniently migrate from one bandwidth to the other.

The Quad Fast Ethernet Board will be the first NIC to support trunking by combining multiple links in parallel to form a single, high-speed logical

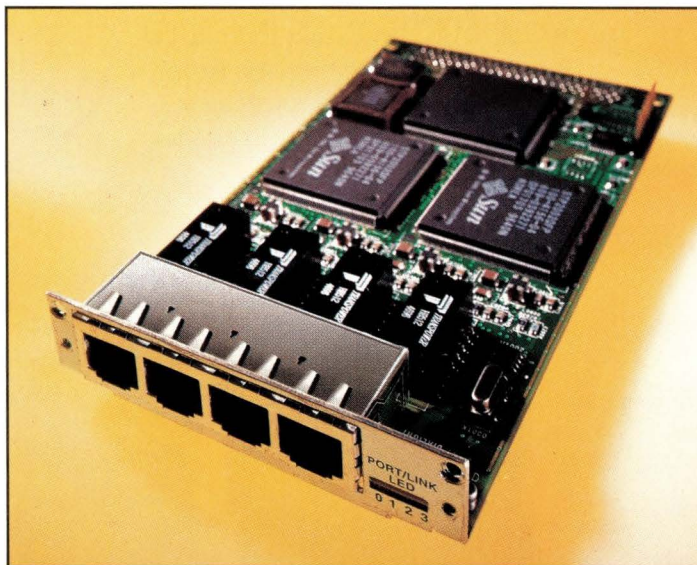
link. As trunking-capable switches are introduced to the market, customers will be able to take advantage of their benefits. Trunking configurations will be offered as a software upgrade and will provide the dedicated bandwidth required by multimedia and other high-bandwidth applications.

This first release of the Quad Fast Ethernet Board, however, will not include trunking software. Without the software, users will still be able to attain speeds of up to 400 Mb/s. Sun would not say when the trunking software will be available but predicts sometime this summer. At that time, customers will be able to purchase a software upgrade package separately that will enable trunking. Software pricing details were not available.

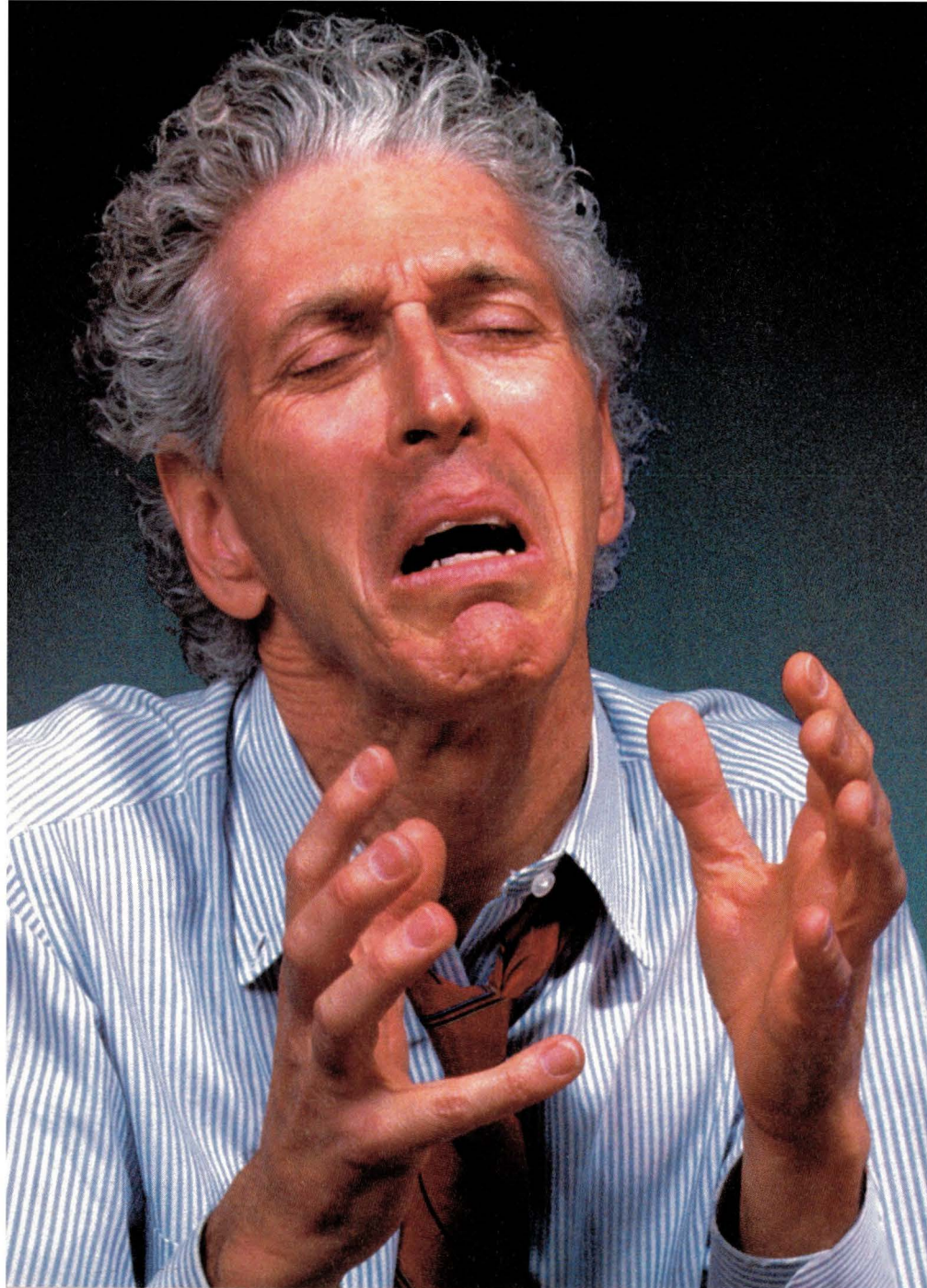
Justin Smith, a senior analyst at Framingham, MA-based market research firm International Data Corp., says products such as this high-performance, multiport adapter will soon become very important but are early to market at this time. "People are just now beginning to set up Fast Ethernet workgroups and, as they do, they're realizing that the IP stacks need to be made more efficient to really enhance broad-based adoption of Fast Ethernet workgroups," Smith says.

"Sun may sell only a few thousand of these this year. These are a pretty niche-specific things right now but will become much more important in the future," Smith says.

Sun says its Quad Fast Ethernet Board stands apart from similar products offered by vendors such as 3Com Corp. and Cisco Systems Inc. by being the first to support trunking, multihoming, full-duplex and Solaris. Although Sun hints that it may modify this product to support the PCI architecture, the fact that it supports the SBus architecture sets it apart from competitors. The Quad Fast Ethernet Board is IEEE 802.3u-compliant and costs \$1,995.—*mm*



Sun says its Quad Fast Ethernet Board is a high-performance, high-density SBus card that will allow users to immediately increase network capacity from 40 to 400 Mb/s.



Monday
8:45am

Stan
Wishes
Exabyte
Would
Automate
DLT

Relax. We Do. The new Exabyte 18D library delivers the true DLT automation you've been waiting for. Equipped with a Quantum DLT™ 4000 or DLT™ 7000 tape drive, Exabyte's 18D library features 560GB capacity and backs up 144GB in just four hours.

Exabyte is the acknowledged world leader in data storage automation, and the Exabyte 18D library carries the best reliability ratings of any comparable product today. Far better, in fact, than any stacker or autoloader you may have been contemplating. In addition, the 18D Library is priced to deliver the best value in its class. Time-tested and field-proven, Exabyte automation simply outperforms the competition. If you want DLT automation that's smart, fast and ultra-dependable, check out the new Exabyte 18D library.

Call us at 1-800-EXABYTE.

Exabyte. Since 1987, helping you make the best of backup.



The New Exabyte 18D Library.
Delivers true DLT™ automation.

Exabyte®
www.exabyte.com

Ask Mr. Protocol

by Michael O'Brien



"Load gun. Aim gun at foot. Cock gun. Fire. Admire view through hole in foot. Do 'take.' Hop around madly, holding foot and yelling."

— Gun owner's manual from Toontown

"Click HERE to balance your checkbook!"

— Same thing, different arena

"Who picks these quotes, anyway?"

— An excellent question

Mr. Protocol Earns Some Trust

Q: *Did you ever see The Exorcist? Do you know if my computer has ever seen it? Because right now, it's floating above the table, spinning slowly counter-clockwise. That's widdershins, isn't it? What comes next? Because I don't want to have it spewing bits all over the wallpaper. That would really be skanky.*

A: Ah, I see. This is actually relatively simple. You have downloaded a Death Applet, which has in turn opened the gates to the Netherworld somewhere inside your machine. Soon, unusual fluids will begin dripping down the screen, seemingly from nowhere. You will need to scrub your disk with lye soap, then run an antiviral agent whose disk has been soaked in holy water. And it'll serve you right.

The Internet was initially conceived as an extension of the proven principles of the ARPANET. The ARPANET, in turn, was designed to connect large, centralized mainframes, of the sort that are almost unknown on today's Internet. And

while one of the main purposes of the ARPANET was the sharing of software, this sharing was generally done at a manual level. You used FTP to connect to a foreign machine and you sucked over the software that you needed. Generally, you retrieved the source code for the software that you were interested in, because modifications were necessary to make it run in your environment.

By far the most significant difference between ARPANET and Internet protocols is the ability of the Internet to connect not just individual machines, but entire networks of machines. When the ARPANET was designed, local-area networks were only just being invented. Because these nets were, originally, networks of similar machines, they were able to share software more broadly than the ARPANET could. The original PUPnet, at Xerox Palo Alto Research Center, supported the ability of the Xerox Alto to boot itself over the network if a local disk was not available. In fact, the disk drive in the Xerox Dolphin, driven as it was by a

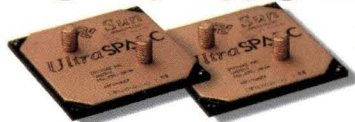
rubber belt connecting the motor and the disk drive proper, had a tendency to slip its belt on start-up, leaving the disk stationary. The first indication the operator had that all was not well was when the machine booted the network executive instead of the disk executive. These two resembled one another closely, and it was a frequent occurrence for the user to wonder where all of his files had got to before noticing that the wrong exec was running and that he had no local disk drive. Mr. Protocol is of the opinion that Swiss Army knives first grew screwdriver blades during this era, so that users could take their Xerox computers apart and put the belt back on the disk drive.

This is an important fact. Some folks might believe that BOOTP and DHCP and similar protocols for remote booting and configuration of machines are new, but they're not. They're among the earliest LAN services ever devised.

The fact that a Dolphin with a working disk drive and a Dolphin without so closely resembled each other was no acci-



UltraSPARC[®] 2...More Power



Highest speed, dual processor performance in an easy plug in module

More power for faster processing, 3-D imaging, high-bandwidth networking and your choice of one or two of the industry's fastest UltraSPARC processors. The COMPstation[™] U-series of Sun[®] Ultra[™] 2 compatible workstations from Tatum, lead the workstation market in affordable performance.

UltraSPARC Port Architecture (UPA) has forever changed the definition of high performance workstations. The incredible power of high clock speeds and floating point performance brings even the most demanding application to its knees.

Contact Tatum for Internet/Intranet Server Solutions at 1-800-659-5902.



Tatum's full line of UltraSPARC, SuperSPARC, hyperSPARC, microSPARC workstations and servers
©1997 Tatum Science and Technology, Inc.



When you combine this great architecture with up to 100mbits per second network throughput, and the well respected Solaris[™] OS, you have the best in all around computing. Solaris now offers more than 10,000 applications that run—and run best—on SPARC[™]/Solaris. Use this powerful system with on-chip Visual Instruction Set (VIS) for your demanding Engineering, Multimedia, or Internet/Intranet computing.



As with all Tatum Workstations, the U-series is manufactured in the U.S.A. Call us today to power up a U-Series workstation for you, 1-800-659-5902.

The Intelligent Choice in SPARC Computing Solutions



Phone 1-800-659-5902 • Fax (408) 383-0886
1-408-383-0988
email — mkt@tsti.com or website — www.tsti.com

All trademarks are property of their respective owners.

27GDA

dent. It represented the early, strong vision that the sharing of an entire software environment across a local network was not only beneficial, it was essential. The ARPANET was designed as a service connecting self-sufficient machines which communicated as peers. The first LANs were designed around the notion of file servers and client machines.

Mr. Protocol thinks that the marketplace is attempting to turn the Internet into a LAN with several million administrators, mostly untrained. He believes this is tricky business.

The main difference between these two environments, of course, is administration. The existence of a network of diverse, independent machines, which is a fair characterization of the ARPANET, was never a serious consideration in the design of a LAN, because if all of the machines on the network share a common administration, then the opportunity presents itself to add immense complexity and expense by trying to run the network as an entity, rather than managing each machine individually.

The notion that centralized services in a network “add immense complexity and expense” is designed to draw at least a wry grin from systems administrators, who nevertheless recognize the practical necessity of things such as file servers and centralized backup systems. Managing a network of 250 machines sharing distributed services is far more complex than managing a single, stand-alone machine. It is far cheaper, and in many ways easier, than managing 250 individual machines, sharing no services but connected by a network. It was this second observation that resulted in the development of shared services from the beginning of the first LANs.

If there is one thing harder than administering a network of distributed services under a single administration, it's administering the same network under a shared administration. The more cooks there are, the more distressing the soup becomes. This situation is so hopeless that all the management consultants in the world making videos with the customer's money to warn of “paradigm shift” cannot save it.

What does this have to do with the Internet today?

Mr. Protocol is glad you asked.

Tricky Business

He thinks that the marketplace is attempting to turn the Internet into a LAN with several million administrators, mostly untrained. He believes this is tricky business.

It should be pointed out here that Mr. Protocol is completely unaware of the species of divine whose pulpit is the television and whose flock consists of people who believe that watching a man of God on television come Sunday morning is a cheap, easy, convenient road to salvation. This is largely because Mr. Protocol is completely unaware of Sunday morning, period. This is regrettable, because if it were otherwise, Mr. P. would be at home with the sort of sweeping generalization that sounds wonderful and has everything going for it except being correct. Some of these

are so breathtaking that they convince one that they must be true, without the bother and inconvenience of deductive reasoning. Here's a doozy:

• The Web has become the Internet!

Put in a great font like that, with a bullet in front and an exclamation point at the end, it fairly jumps off the page. You might even have read it as soon as you turned to this page. Knocking the stuffing out of it is left as an exercise for the reader. It sounds really, really good though, especially if read aloud in a good Sunday morning-type voice. Try it, but not where children can hear. We wouldn't want them getting the wrong idea. (Just which wrong idea, we'll leave as a further exercise.)

Like many sweeping generalizations, there's a good deal of truth in it. People love the Web. They love having just one interface and, as a matter of fact, generally just one finger pushing a button, as a way of using Internet services.

But the Web was designed as a document browser. The Internet can do a lot more than just browse documents. But the Web is the only thing most people will use. But that's all right, the other services are still there. But people won't use them. But they're so useful we have to get people to use them. But they won't. But they have to.

The quick answer is to patch some sort of Web interface on top of the other services. If the services are all at the remote end, an executable program of some kind can be triggered by the Web server to produce arbitrary results. Hence the ever-popular CGI extension.

The problem is that the user, and everything he brings with him, are on the local machine. The stupid Web browser is only good for painting windows with hypertext and following links. There's no way it can balance his checkbook.

The market loves simple solutions. In this case, the simple solution is, we'll ram executable code down the throat of his Web browser, and before he knows it, he'll be running our software. Ain't life great?

Modified rapture. When Robert Tappan Morris Jr. tried it, they locked him up. When James Gosling tried it, they gave him stock options and an award. I repeat, ain't life great?

Apparently intent counts for a lot.

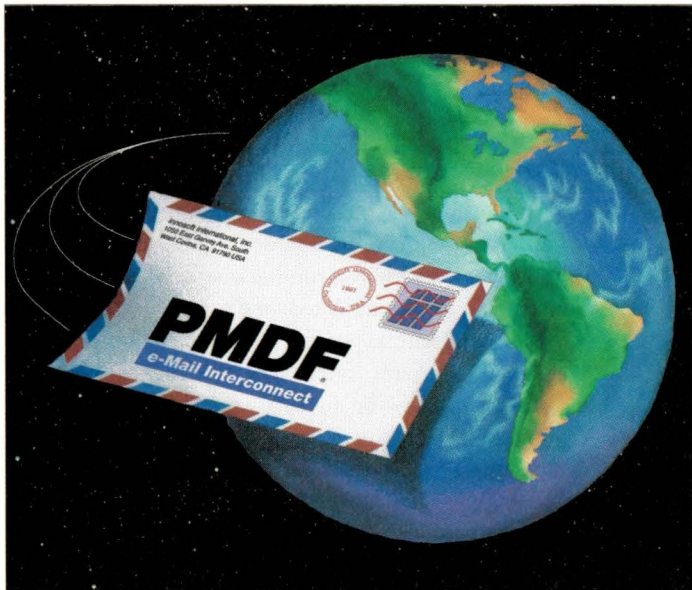
The Web, by most reports, isn't even close to paying for itself yet, but it remains the hottest new marketing opportunity in existence. It is succeeding on perceived potential and overall coolness alone. The native technology of the Web, though, is just hypertext. People want more. Ideally, they'd like to be able to do arbitrary things on the user's computer.

Life would be much simpler if this were as silly a proposition as it looks. All sorts of potential services would be possible if the Web browser could just load arbitrary software and execute it on behalf of the user, in the user's own environment. Internet banking, specialized database queries, interfacing to odd gadgets like memo watches, you name it. In fact, this technology could be used on today's version of a LAN, namely an intranet, to do distributed office tasks that now require everyone to be running the same version of Lotus Notes or whatever. It would encourage the construction of applications that, instead of being huge monolithic constructs like Word or Lotus 1-2-3, or megalithic

Why UNIX System Administrators Need Internet Standards-based E-mail Integration

The Challenge: You need to integrate and manage multiple disparate mail systems. Your end users demand seamless interconnectivity without loss of functionality. They don't want to give up the many features offered by their various mail interfaces, which often include robust capabilities for handling binary attachments. Time, costs, and ease of implementation are critical factors in building a reliable enterprise-wide e-mail infrastructure. Your strategy must be soundly based on products that use proven standards-based technologies, can be managed with minimal overhead, and are backed by unquestionably strong technical support.

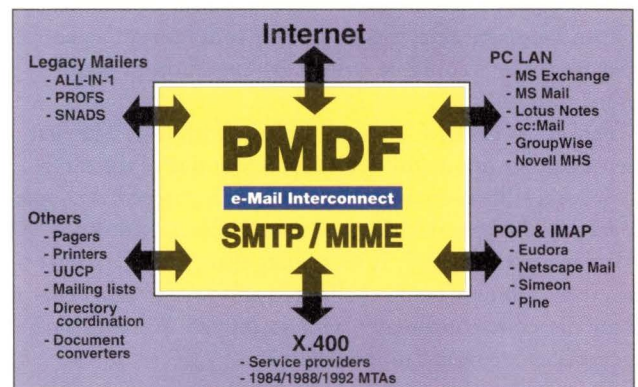
The Solution: **PMDF® e-Mail Interconnect** is an industrial-strength messaging backbone that uses the Internet's MIME standard to integrate complex mail environments. PMDF's bullet-proof implementation of MIME can improve on other so-called "MIME compliant" e-mail products. As a backbone, PMDF avoids the functionality limitations, management headaches, and high costs of individual point-to-point gateways. PMDF delivers on the promise of standards-based products—engineered and rigorously tested to solve real world problems, while employing already familiar Internet technologies that take the mystery out of implementing and managing e-mail integration solutions.



PMDF® e-Mail Interconnect

- Protection against security intrusions a major design priority
- Scalable to support tens of thousands of users
- Supports Internet message non-delivery notification standard (NOTARY)
- Multi-threaded servers (SMTP, POP, IMAP) for hi-performance messaging
- Reliably handles all types of binary attachments — only MIME makes this possible
- Proven through years of production use at over 2,300 installed sites worldwide
- Commercially supported by experienced Internet mail system experts — a great resource for helping solve byzantine addressing problems, and much more!


PMDF for Solaris, PMDF for OpenVMS, or PMDF for Digital UNIX — the choice of platform is yours! In each case, PMDF gives you bullet-proof enterprise-wide mail integration, including interconnectivity among all major e-mail products and protocols.



Contact the company that has earned a reputation for unsurpassed excellence in e-mail integration technology to arrange a **NO COST 30 day evaluation:**

1-800-552-5444

sales@innosoft.com, <http://www.innosoft.com>

 **innosoft
international
inc.**

PMDF and iii are registered trademarks of Innosoft International, Inc. • 1050 East Garvey Ave. South • West Covina, CA 91790 • (818) 919-3600. All product names are the property of their respective owners.

Ask Mr. Protocol

suites like Office 95 or SmartSuite, would consist of numerous small applications connected in a common, individually tailored framework.

The problem is that intranets exist as instantiations of a single centralized authority, while the Internet at large is pretty much a lawless stretch of country populated by innocents, preachers, bandidos, hucksters, psychopaths, psychopathic hucksters, preaching psychopaths and all the rest of the possible combinations. This is a world where you can create an account, use it to post a single message to a high-volume newsgroup, collect all the spam mail that results over the next month, send a single "REMOVE" mail message back to one of the spamsters, and get another whole month's worth of spam email as a result, even more voluminous than the first month's. (You responded. Silly you.)

If you try to take all of Marx, Engels and Kant and boil it down into something that you can use to scare a seventh-grade American classroom, you come up with the notions of Thesis, Antithesis and Synthesis. Thesis represents a new idea. Antithesis represents (maybe) the societal, or (maybe) the intellectual, reaction against it. Synthesis represents the result, which goes in a new direction and is more powerful than either. Well boy, are we ready to give this a try.

Thesis: The idea of downloading code and executing it on behalf of the user is so mind-bogglingly useful and practical that it is bound to happen. Both of the major Web browsers, representing 98% of the market, are running as fast as possible in this direction.

Antithesis: If someone were to come up to you on the street, hand you an unlabeled diskette, and say "Run this, it's 3n3rJetiK!" you would have to have tapioca for brains all the way down to your spinal cord before you would be stupid enough to do this.

Synthesis: God knows.

The biggies have two different answers to this. On the Java/Sun/Netscape side, they say, "Our code runs in a protected sandbox. It could be written by Yog-Sothoth and it couldn't hurt you."

There are at least two major problems with this. The first is that sand has this awful tendency to leak out of the sandbox. It seems like every time the sandbox is plugged, a couple of Berkeley students demonstrate another hole. Sun is not particularly upset by this. It recognizes that security perimeters are continually being challenged and found wanting, and are therefore continually being improved. What version of sendmail are we up to these days?

The second problem is that if you really do restrict applications that come from the Net to your sandbox, then you also have to keep useful stuff in the sandbox, where these applications can get at it. Otherwise, they might as well run on the foreign system—the whole reason they're running on your local system is that your local system has something that the foreign system doesn't. That may be something as simple as a window on the display, or it might be all of your check records. Wouldn't it be nice to run an application downloaded

from your bank that balances your checkbook for you? The checkbook has to go into the sandbox first.

On the Microsoft side, we have ActiveX, which is a way of running local programs on your computer. These aren't platform-independent Java applets that play in a sandbox, though. These are C and C++ applications that get sucked over and run on your machine, period. The Chaos Computer Club had a fine time with this one. Setting your browser security to less than the maximum and clicking on their site is a very, very bad idea. They can remove all the viruses from your system in no time. All they have to do is have you click on their magic button and presto! Your hard drive is reformatted. Of course, on the way they can just quickly browse through your entire disk drive, find anything worth keeping, and throw it over to their side of the fence.

The defense here is that it is impossible to completely verify the harmlessness of software at the time of installation. Even if it could be run through a code verification system (and no current application in general use is small enough to be formally verified using today's verification technology anyway), there is no way of guaranteeing that what was verified is identical to what you're about to put on your machine.

There is a cogent counterargument. Because it is impossible to ensure that the code you run, no matter what its source, is nonmalicious and uncontaminated, one should turn one's attention to making it as hard as possible to provide bad code anonymously. Under this scheme, every bit of code that the browser downloads and runs must be digitally signed. This is one better than tagging the explosive used in the bomb. This is getting the fingerprints off the bomb casing. In theory, this makes the online software environment equivalent to the offline software environment. We buy software off the shelf and put it on our computers because we know who provided the software, and if it blows up and takes the machine with it, we know who to go after. So, if all the software that our browser might download is similarly signed, we know whom we trust and we know who wrote the software we're downloading.

Fly in the Ointment

One fly in this ointment was pointed out by a security analyst at Los Alamos National Lab. If we have to rely on signatures to verify every piece of Web we might hit, then we'll only be safe examining the Web pages of major corporations. Mr. Protocol adds that they'll be the only ones who have Web pages anyway, because they'll be the only ones with the liability insurance to back up their digitally signed software.

Ack! Ptooy! As a late lamented cartoon cat once remarked. What's a body to do?

Mr. Protocol is afraid that there will be no knight in shining armor here. People will crowd around the technology, getting bitten with regularity, and there will be some cases so spectacular they'll make the nightly news. This is no great challenge these days. It seems that if the Internet hiccups, the television pundits bray. But as the Java/ActiveX scenario plays itself out, security concerns will eventually become too large to ignore.



BREECE WHO?

You may not know Breece® information storage products,



Q1

Digital Linear Tape (DLT™) technology.



Q2.15!

In fact, we're the leading supplier of DLT storage libraries



Q7

in the world. Q Series products offer maximum

storage capacities from 70 GB up to 4.2 TB—along

with easy expansion. And, our tape libraries are

the number-one choice for reliability. Isn't it time

you get to know Breece Hill Technologies?



Q47



Breece Hill Technologies, Inc.
6287 Arapahoe Ave.
Boulder, CO 80303
1 800 941-0550
Fax: (303) 449-1027
<http://www.breecehill.com>

Breece Hill Technologies, Europe
137, rue de Versailles
78150 Le Chesnay, France
Phone: 33 1 39 54 19 10
Fax: 33 1 39 55 85 06

Quantum®

CAPACITY FOR THE EXTRAORDINARY™

DLT™ is a trademark of Quantum Corporation.
Breece® is a trademark of Breece Hill Technologies, Inc.

Ask Mr. Protocol

This may all come to nothing. Java and its runtime environment may eventually be made secure enough for everyday purposes, and the sandbox may be made accessible enough to allow useful Java applets to be written. People may start paying attention to who signs their ActiveX controls (and quit turning off security in their browsers).

It seems more likely, though, that the users' problems may have to be solved by the users. This may be a real opportunity for the "network appliance": the small, cheap computer optimized for Internet access. It could serve as a personal firewall. Who cares if ActiveX scrambles its brains? It hasn't got any to scramble. Who cares if a Java applet starts crawling out of the sandbox and shipping files back to Mama? There aren't any files, except the ones you specifically keep there so they'll be accessible to the network applications that use them.

This isn't to say that you have to use military "air gap" security measures such as bringing the files from your main system to the "sandbox system" via diskette. It would be simple enough to use a file sharing protocol from the main machine over a local net to the sandbox system, which exported only those files suitable for the sandbox. Because the export controls live on the main machine, there is no way that a subverted sandbox system could get at them. And because the sandbox system has almost no permanent state, any subversion can be cured by simply turning the fool

thing off and on like a modem. Sandbox systems like this would be engineered for the purpose. Because they're designed to be a "second computer," they could come packaged with Ethernet interface(s) and cable to connect to the main system as well as a modem or frame relay drop. They might not even have their own monitors.

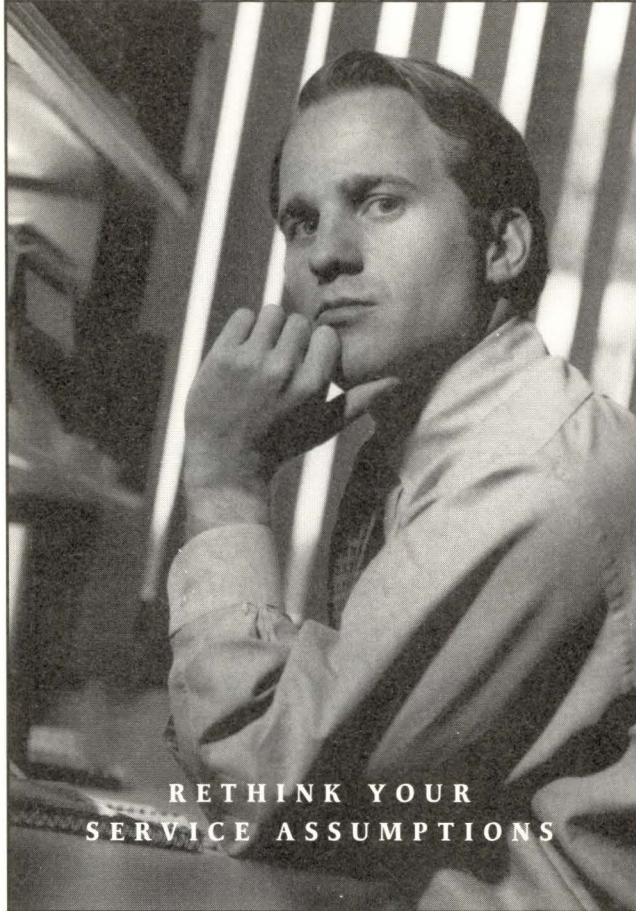
The really interesting thing about this idea is that it puts people in the position of running a LAN instead of a single machine, a LAN using distributed services among special-purpose machines, just the way LANs were when they were first invented.

Who knows? Maybe it could even be used as an email spam filter. Now there's a program worth downloading. ➔

Mike O'Brien has been noodling around the UNIX world for far too long a time. He knows he started out with UNIX Research Version 5 (not System V, he hastens to point out), but forgets the year. He thinks it was around 1975 or so.

He founded and ran the first nationwide UNIX Users Group Software Distribution Center. He worked at Rand during the glory days of the Rand editor and the MH mail system, helped build CSNET (first at Rand and later at BBN Labs Inc.) and is now working at an aerospace research corporation.

Mr. Protocol refuses to divulge his qualifications and may, in fact, have none whatsoever. His email address is amp@cpq.com.



RETHINK YOUR
SERVICE ASSUMPTIONS

Sun and HP Service Make a Lasting Difference.

Contemplating a change? Maybe it's time to rethink your service assumptions. Polaris has new, flexible, reliable alternatives for Sun and HP 9000 users that will make a lasting difference.

We will show you how to take better advantage of your resources, capitalize on new trends in computer service, and get a better return on your service investment.

Find out about your options. Call 800-541-5831 in the U.S., or +31-26-3116068 in Europe. You can also e-mail us at sales@polaris1.com in the U.S. and sales@polaris.nl in Europe.

Custom Service Plans

On-Site Maintenance
Self-Maintenance
Software Support

Education Services

Maintenance Training
SunSoft Authorized
Training

Expert Support

Help Desk
Parts and Systems

See our homepage: <http://www.polaris1.com>

POLARIS

The Leader in Independent UNIX Systems Service.

Can you *gig* it?



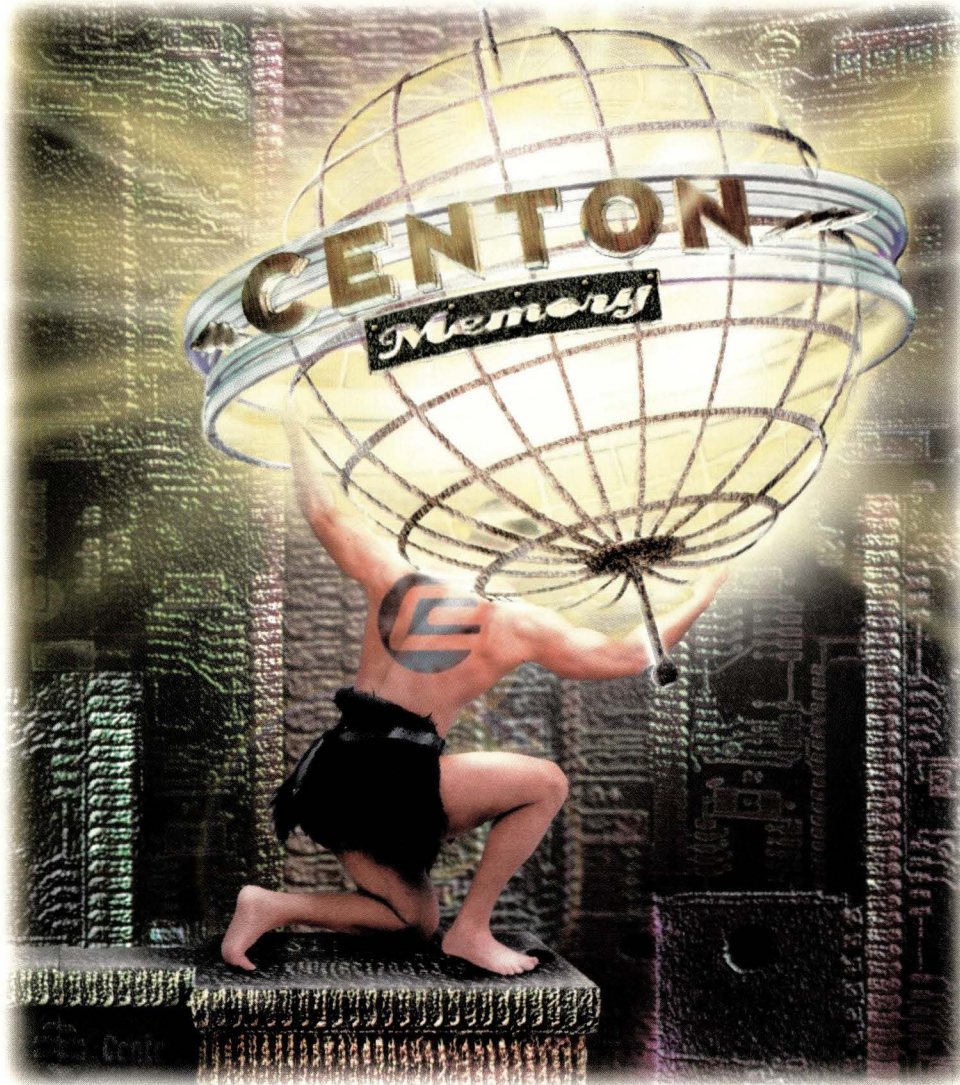
Ancor can.

Because GigWorks™ switches, adapters and routers allow you to network at gigabit speeds today, and that ends bottlenecks faster than you can say “daddy-o.” But that’s not all you’ll dig. GigWorks products are interoperable with existing systems, scale to meet future expansion and protect you with ANSI standards. They even handle video, voice and data communications on a common network. So call 1-800-342-7379, or download the works at www.ancor.com. Then make the world’s fastest networks a truly easy gig.



GigWorks™, ANCOR™ and the Ancor logo are the marks and property of Ancor Communications, Inc.

BEFORE THERE WAS SUN THERE WAS CENTON



CENTON started selling memory eighteen years ago, long before Sun started making computers. Today CENTON is one of the world's premier manufacturers of memory for almost every type of Sun and Sun compatible workstation and desktop computer...under the Sun.

We're also an authorized SPARC International member, IBM service partner, and Apple developer. In addition,



we have great prices on all types of memory modules along with the kind of service and support you need. Centon supplies the most complete line of memory products for your

SPARCstation™, SPARCserver™, ULTRAstation™, TRAserver™, Hewlett-Packard, Silicon Graphics, MRS/6000, and many other Sun Compatible machines.



Every module we sell is guaranteed through Centon's exclusive lifetime warranty. And we back our products with unsurpassed technical support through our toll free help line. For your free workstation memory configurator and the very latest information on Sun and Sun

Compatible memory upgrades, visit our website at <http://www.centon.com> or call us at 1-800-836-1986. So, for memory that outshines the others, choose Centon.



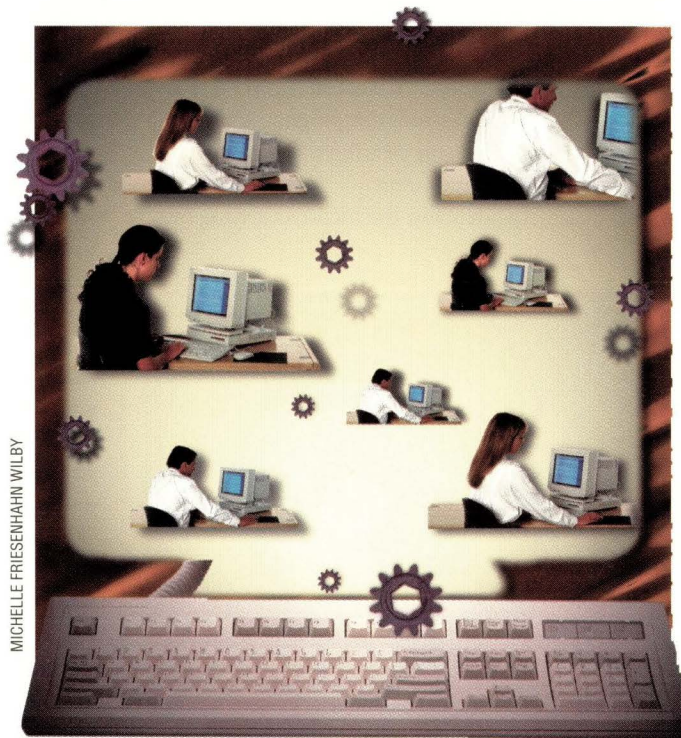
Available through these fine distributors



Centon Electronics, Inc. Irvine, CA 92718 USA (714) 855-9111 Fax (714) 855-6035
Centon and the Centon logo are registered trademarks of Centon Electronics, Inc. All other brands and trademarks are property of their respective owners. © Centon Electronics, Inc.

UNIX Basics

by Peter Collinson, Hillside Systems



MICHELLE FRIESENHAIN WILBY

Who's Doing What, When, Where?

UNIX was designed to be used in a cooperative environment, so it's natural that it supplies programs that help you to know things about the other users on the machine, if only to identify that idiot who is gobbling up resources. UNIX has always been a system where everyone can see what is happening on the machine and has several tools aimed at providing system and user information. Many of the system tools were originally designed to provide debugging information about resources, but can now be used to investigate the state of the machine, telling you what that idiot is doing.

Perhaps the earliest tool aimed at supplying information about users was the `who` command. The `who` command tells you who is logged onto the machine, which terminal they are using and the time they logged on. These days, logins are mostly done over the network, and the `who` command also prints the name of the machine from which the network connection was made.

The `who` command simply prints data from a file. Traditionally, the file is `/etc/utmp`, but I notice on Solaris 2.5 that things have become more complicated. I'll get to that later. I'll talk about SunOS first. It's a simpler system and closer to the original.

Basics of who

When you log into a machine, the login program writes a record in `/etc/utmp`. The record holds your login name, the name of the terminal line you used to log in, the name of the host that you logged in from and the time that all this happened. The record is fixed length and is written into a known position in the `/etc/utmp` file determined by the terminal name.

On SunOS, terminal access is controlled by the `/etc/ttytab` file. The file acts as a control file for the `init` program, which is responsible for starting up the program (`getty`) that sits on terminal lines waiting for users to log in. When the user logs out, their shell will die. The

`init` process is notified and wakes up to start a new invocation of `getty`, listening on the line for a new user.

The `/etc/ttytab` file contains one line for every terminal attached to the system. The line position of a particular terminal in this file is its "slot," and this index is used to provide a unique position in the `/etc/utmp` file.

Incidentally, you'll find that you have to include all the pseudoterminals that you want to use on the system in this file. Their names are not needed for the benefit of `init` because they are mostly used by programs started from the network. However, when a pseudoterminal is used by the login program, it will expect to find a slot in `/etc/utmp`—the slot is provided by an entry in the `/etc/ttytab` file.

You need to be circumspect when editing the `/etc/ttytab` file on a live system. It's OK to change details of a line, perhaps turning a terminal line on or off, and it's also OK to add new terminal lines at the end of the file. But

UNIX Basics

make sure that you don't change the slot numbers of existing lines. Radical line changes to the file need to be done on a single-user system and followed by a system reboot to resynchronize terminal names to slots.

The entry in `/etc/utmp` that is written by the login program will need to be cleared when you log out. The login program cannot do the clearing because it's

long gone. The login program used the `exec` system call to become your shell to allow you to work. One of the jobs of the `init` program is to notice that you have logged out and restart the program that listens for terminal connections on that port, so it's the `init` program that is responsible for clearing the entry for the slot in `/etc/utmp`.

Incidentally, the incorrect setting of

the access permissions of the `/etc/utmp` file can supply an interesting security hole. It's sometimes set so that everyone can write to it. Setting global write permission is often done because there are some programs that legitimately wish to write to `/etc/utmp`, but you don't want to give those programs superuser status. Making the `/etc/utmp` file writable by all provides an unwelcome intruder with the ability to use a simple Romulan cloaking device. The intruder can create a tiny program that clears their entry in `/etc/utmp`. They are now cloaked and invisible to the `who` program, and this can be confusing.

Of course, the cloaking is imperfect; you can still see their processes using the `ps` command. I notice that the BSD/OS system places `/etc/utmp` in a special group (`utmp`), with the intention of using `setgid` to enable any program that wants to write to the file. Actually, I can find no program that is set to be `setgid` to the `utmp` group, so it's possible that access permissions on `/etc/utmp` can be established so that only root can write to it.

Solaris who

I said that Solaris is different. Actually, the differences are not fundamental: A record is still being written when you log in and cleared when you leave. The system on Solaris is an evolution of the original one. I suppose I should have said the *systems* on Solaris. There are two parallel `utmp` files on my Solaris 2.5 system: `/var/adm/utmp` and `/var/adm/utmpx`. The `/etc/utmp` file has become a symbolic link that points at `/var/adm/utmp`.

Some of the changes in the system are undoubtedly due to the changes in the `init` program that were made for System V. The `init` process is now a much more general process-spawning program, and its actions are logged into the `utmp` file. I suspect there are System V compatibility reasons that compel the need for two parallel files. This is the penalty for having defined binary file mapping onto a C structure that is pulled "raw" into a C program rather than having a well-defined program interface to read the data. I think that



Is it new...or is it Radiant?

The only difference is the price!

Now you can breathe new life into your operating budget with repowered equipment from Radiant. Because Radiant delivers the same powerful performance you get from new—for a lot less money.

And we do it with hyper speed. "Immediate delivery" gets you on-line in no time, with a top quality system that looks and performs exactly like new.

Even our warranty is as good—or better—than brand spanking new. With an overnight replacement guarantee—for *absolutely any reason*. And on-site technical support any time that you need it.

Only the price brings the difference to light—up to 50% less than new!

So take a giant step up to Radiant new... and milk the difference for all its worth!



**Repowered Computers
For The Next Generation**

15 Southwood Drive, Morris Plains, NJ 07950
201-984-2120 FAX-201-984-1464
sales@radiant-resources.com

Call Toll-Free—800-500-7675

Circle No. 40

Your Leading Provider of Repowered Computer Equipment ● Sun ● Sun Compatible ● Hewlett-Packard

Using NFS to Connect PCs to UNIX?



We're Happy to Announce the Alternative.



Is your PC-based NFS solution providing less-than-expected performance? With TotalNET Advanced Server (TAS) software, you can share files, printers, and applications among Windows (3.x, 95, NT), NetWare, OS/2, Macintosh and UNIX computers without adding or changing anything to the client computer.

TotalNET Advanced Server delivers distinct advantages over PC-based NFS solutions:

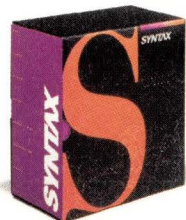
Reduced Administration: TAS installs directly on and is administered from the server, greatly reducing time spent on LAN administration.

File Integrity: TAS offers precise file and record locking for all network operating systems it supports.

Protocol Independence: TAS includes NetBEUI, NetBIOS, TCP/IP, IPX/SPX, and AppleTalk protocols for compatibility with most native client computers.

No Additional User Training: TAS emulates all popular PC LANs, enabling users to connect to the server and share resources in each client's own environment.

Test drive the TotalNET answer to high-performance networking. Call or visit our website today for a free network evaluation.



© 1996 Syntax, Inc. All Rights Reserved.
All trademarks of companies whose products are referenced are hereby recognized.

SYNTAX

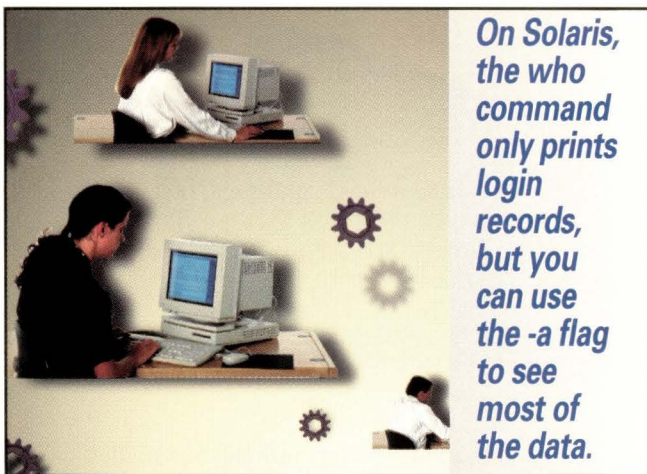
2 0 6 8 3 8 2 6 2 6
<http://www.syntax.com>

Circle No. 51

having two files is fraught with danger.

The `utmpx` file format is different from `utmp`. The `utmp` file only contains the user name, the line that was used to log in and the login time. The `utmpx` file contains much more space for user names (32 characters rather than eight), and also holds a 256-character array to store the host name. It seems that the files are no longer managed using the terminal slot. They are variable-length files, and (I'm guessing) when the login program wants to store a new record it simply finds an empty slot in the file to write the data. The record contains a keyword that is used to relate the actual terminal with the data using a serial search through the file.

Incidentally, when I was looking at the `who` command, I noticed that it reads both the `utmp` and `utmpx` files. The program doesn't need to read both files because all the information in `utmp` is also present in `utmpx`. This bug was reported to Sun (in 1993, actually). The alternative version of `who`, found in `/usr/xpg4/bin/who`, just reads its information from the `utmpx` file. Thus, if you are worried about CPU or disk cycles (and you probably are not), then you can find a more efficient version of the `who` command.



Both `utmp` and `utmpx` have extra fields that store new information. I suspect that some of the new information is there to allow the `who` command to behave like the `w` command that originated on the Berkeley systems. The `w` command is useful because it not only tells you who is logged in but also indicates how long their terminal has been idle, the CPU seconds that the terminal has consumed and the current command being executed on the terminal. All this information can help you work out whether the person is actually sitting at their terminal and using the machine, or whether they left the terminal a while ago.

You can see all the new information stored in `utmp` and `utmpx` by using some options to the `who` command:

```
$ who -a
```

This gives you a complete dump. The output will include records that show the start-up of your system, and also empty slots in the file that give you information on past activity. A

plus sign next to the terminal name shows active login records. The records that are written on the file are typed using a tag value, allowing various types of activity to be stored. For example, you can get the time that the machine was last booted using the `-b` flag:

```
$ who -b
      system boot  Jan 31 00:00
```

Giving `who` an illegal option like

```
$ who -x
```

will print a list of valid options and what they mean.

Login History

The `who` command only tells you the state of the machine at the moment that you run the command. To provide a history of activity on the machine, the login program appends the same record that it placed in the `utmp` file to the `/var/adm/wtmp` file. On Solaris, it also places the `utmpx` record at the end of the `/var/adm/wtmpx` file. The `wtmpx` file is supposed to track the `wtmp` file, but the file seemed to be garbled on at least two systems I looked at for this article.

You can dump the contents of these history files using the `who` command. On SunOS,

```
$ who wtmp
```

will just dump the file, giving you a listing of all the activity. On Solaris, the `who` command only prints login records, but you can use the `-a` flag to see most of the data. Actually, the best Solaris command to print all the data in the file is part of the accounting suite, `fwtmp`. Use the command

```
$ /usr/lib/acct/fwtmp < wtmp
```

You will have to look up some values in `/usr/include/utmp.h` to decode some of the tag values that are used to differentiate the records.

On SunOS, user data in the file will mostly come in pairs. You will see a login record containing a user name, a terminal line name and a time; and a logout record, where the user name is empty, the terminal line is present and, of course, the time is when the user logged out.

Records for users on Solaris come in threes: there's a "system" start-up record, written by the terminal monitor program or perhaps by `telnetd`, `rlogind` or another program that handles logins; a user start-up record that indicates that the user name of the person who has logged on; and a "dead process" record, written when the user logs off.

Both systems will have other records written into the file. If you change the clock using the `date` command, then there's a discontinuity in the time sequence on the machine, and the accounting programs need to know that the clock was reset. A pair of special time change records are written into the file by the `date` command. The first will give the

time before the change, and the second will give the time after the change. The difference between the two can be used to adjust the login times for people who were logged in when the time was reset. Actually, it's a good idea to avoid setting the date and time using the `date` command when the system is running in multiuser mode.

Also, on both systems, records will be written when the system is rebooted. The times associated with these administrative records can be used to give some idea of the availability of the system. If a clean shutdown is made, then a shutdown record is written. When the system reboots, a reboot record is written. So it's possible to deduce whether the system crashed by noting the absence of the shutdown record.

Actually, deriving system availability figures from the log can be a little hit and miss. The accounting information can give an incorrect picture. If the system crashes in the middle of the night when there has been no user activity, then the accounting programs will only see a reboot record written some time after the last active record on the file. The programs can have no real idea how long the system has been down. If someone is logged in when the system crashes, then they cannot attribute a correct connect time for that user, because it's not possible to know for certain when the system died.

On a clean shutdown, all the users will be logged out before the shutdown record is written. The reboot record will follow the shutdown record and its timestamp can be compared with that on the shutdown record to deduce how long the system was unavailable. However, the reboot record just tells us when the bootstrap happened, it doesn't tell us how much initialization time was used by the system. On Solaris, a record is written when the machine changes from one run state to another, so we can see when the system entered multiuser mode and was offering service to customers.

You'll find that many systems write records into the `wtmp` file (or files). Obviously, user-driven programs like `rlogin` or `telnet` do. Less obviously, you'll find records written by FTP or UUCP.

Process Accounting

The `wtmp` file can act as the basis for accounting for the connect time used by particular users on the machine. This perhaps had more relevance in the days before workstations when the user logged in once from their character-based terminal, and that single login was the sole source of their work. Now, users can log in several times to the

same system, and connect time accounting is perhaps less relevant.

Both Solaris and SunOS support the logging of every process that has been run on the machine. The kernel has a module that is supplied with a file name and will write a record to the nominated file whenever a process terminates. By default on Sun systems, this file is `/usr/adm/pacct`. It's often called

Super Savings for You

Buy • Sell • Rent • Repair
SUN
&
Silicon Graphics

** All systems and parts backed by a full 120 day warranty*

** Knowledgeable Service Oriented Sales Staff*

** Complete Technical Support Services*

** We buy excess equipment*



Minicomputer Exchange

610 N Pastoria
Sunnyvale, CA 94086

Toll Free 888 733-4400 or 408 733-4400

Fax 408 733-8009 Email us at Info@mce.com

Visit our Web Site at <http://www.mce.com>

acct on other systems. You should be aware that the file can grow to mighty proportions on a busy system and you must take the steps that the system provides to control the file size. By default, process accounting is turned off and needs to be enabled. Consult Sun's systems administration documentation.

The record that is stored for each process contains the information on the user who executed the command (the user and group ID); the controlling terminal for the command; the start time of the process; the user, system and elapsed time measured in clock ticks; the average memory usage and the bytes of I/O that the process performed; and a flag that indicates whether the process used superuser privilege or has forked a new process. Finally, the command name is stored as an eight-character string.

Mortals can look at the file with the `lastcomm` command, so you can find out the commands that someone else is executing. Commands are printed in reverse order of termination, so you can see the recent commands and use `^C` to escape when you have seen enough. You cannot see the parameters to the commands. The `lastcomm` command may be useful when tracking bad guys on the machine, but the command name that is stored is simply the name of the file, and not its path. When the addictive `rogue` game first came out, we found that many people had private copies named for programs that they were supposed to be using, like `vi`. This meant that they could sit and play `rogue`, with the `ps` command telling the casual watcher that they were using `vi` to do "real work." It also meant that the accounting information did not track the usage of the program correctly. The moral is, you cannot assume that the name of the command reflects its function.

The `pacct` file format has remained largely unchanged since the early days of UNIX. The times that are CPU ticks could be immense but are passed over in a 16-bit word as a floating-point number, with a 3-bit octal exponent and 13 bits of fractional information.

There are two sets of programs available on your systems to process the `pacct` and `wtmp` data. The older program suite consisted of two programs: `ac`, which generated connect time accounts from the `wtmp` file; and `sa`, which analyzed the `pacct` file giving per-user and per-command statistics. These two commands were a little rudimentary if you wanted to maintain historical data. I certainly remember us having to write our own package because of these deficiencies, so we could prove who was using the machine.

The alternative to `sa` and `ac` is the standard System V accounting package, available on both Solaris and SunOS. Only SunOS supports the older commands. The System V package was written quite early on, perhaps in the early '80s.

I think that it was up and running in System III. It's actually quite an impressive bit of work that consists of several programs and shell scripts that are intended to run unattended, recovering from errors without human intervention.

You can find all the programs and scripts on `/usr/lib/acct`. The central part of the package is the `runacct` script that performs daily processing, compressing data into (mostly text) summary files that are stored on `/usr/adm/acct`. Each month, the `monacct` script is run, and this takes the daily reports and further compresses them to create a set of monthly reports that contain summaries of terminal usage, command usage, disk usage and the time of last login. The format of the reports is self-explanatory.

If you are a student of shell scripts, the `runacct` command is interesting because it knows that it has several distinct sequential one-way tasks to perform and recognizes that it is possible for the machine to die while one of these states is being executed. It wants to be restartable, but restartable in the current state. To allow this re-

entrancy, it creates a state file holding a string that names the state and uses this to trigger the appropriate processing that is required.

The whole accounting package is an interesting example of how to construct complex tailorable systems from scripts and small programs. I am dubious that the package deals with the `/usr/adm/wtmpx` and `/usr/adm/utmpx` files correctly. I've had no time to pursue this.

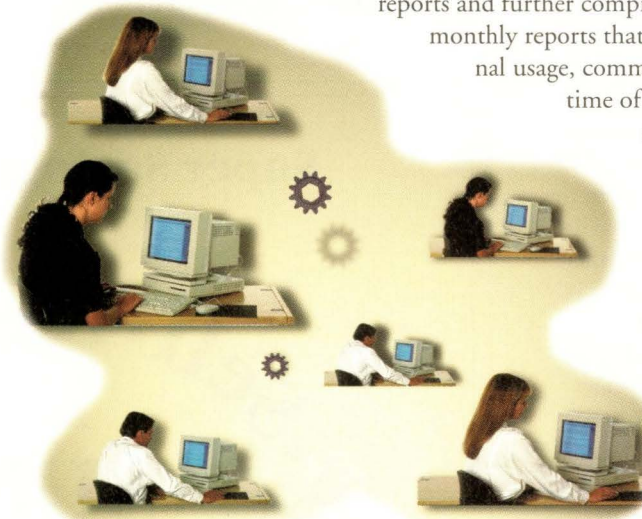
Further Information

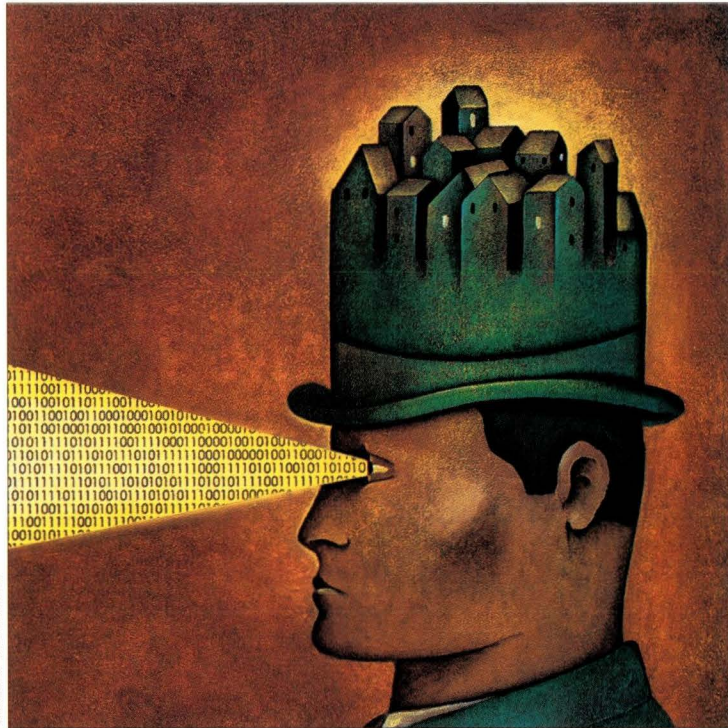
Thanks to Mike Barrow who mailed me from Spain with some suggestions for article topics. I'm not sure this was exactly what you had in mind, Mike.

The accounting system is well documented in Sun's System Administration Answerbook CDs. If you want a printed resource, then I suggest you read *Unix System Administration Handbook* by Nemeth, Snyder, Seebass and Hein (now in its second edition), published by Prentice Hall, ISBN 0-13-151051-7.

Another good book is *Essential System Administration* by Aileen Frisch, published by O'Reilly and Associates Inc., ISBN 1-56592-127-5. This book has a good diagram of the System V accounting system, showing how all the parts fit together and how they are used. ➡

Peter Collinson runs his own UNIX consultancy, dedicated to earning enough money to allow him to pursue his own interests: doing whatever, whenever, wherever... He writes, teaches, consults and programs using Solaris running on a SPARCstation 2. Email: pc@cpq.com.





Building Virtual Communities

In “Economics, Virtual Communities and the Internet” (February 1996, Page 32), I explored some of the economic effects of the Internet-based virtual communities that are springing up around us. This month, I’d like to present a primer on setting up Internet-based virtual communities. By way of explication, I’ll use Fred Frobisher, a well-known, if fictional, figure in UNIX lore.

Email Lists

The loosest sorts of virtual communities are based on ad hoc email lists. Every email participant takes part in this sort of list from time to time. Fred gets a piece of email (for example, a joke) that he thinks is worth passing on. He resends the item, typing in a set of addresses for other folks who might also find it funny. This method is very flexible, but it can get a bit tedious if used too often.

The next stage involves the use of multiperson aliases. These can be used to set up personal mailing lists (for exam-

ple, a “joke list”). In the example below, we are using mail’s `~/ .mailrc` file.

```
alias jokers      \  
      bob ray    \  
      mutt jeff
```

Fred is a pretty savvy user, so he has set up a number of these aliases, including a few second-level aliases that cover common combinations of tastes. He also uses aliases for his lunch group and party list. Fred doesn’t want to bore his recipients with lists of addresses, so he is careful to use mail’s `Bcc:` (blind carbon copy) address field, rather than the normal `To:` line, when he uses the alias. In mail, this is accomplished by means of the `~b` command.

So far, we’ve only discussed the use of personal (single sender) lists. If multiple senders are involved, things get a bit more complicated. Because Fred administers his own machine (`frobisher.com`), he can set up an informal mailing list (`jokers@frobisher.com`), using

an entry in `/etc/aliases`:

```
jokers:  
      bob, ray,  
      mutt, jeff
```

Alternatively, he could set up a `jokes` account, then use the account’s `.forward` file:

```
bob, ray,  
mutt, jeff
```

This method has the advantage that it can be administered by an unprivileged user. For example, Fred could set up a `joke_admin` group, whose members could edit `~joke/.forward` as desired. This would also be a useful way of allowing otherwise unprivileged users to maintain their own mailing lists.

Manual list management methods work quite well for small lists and for larger lists that are relatively static. The advantages of having a human being in the loop for editing the aliases frequently

outweigh the administrative burden.

Even when a list is maintained manually, some automated assistance can be useful. Prime Time Freeware's mailing list of customers and other interested parties (`info@ptf.com`), which has several thousand names, uses a special-purpose mailing script. This tool provides logging, restart and selection facilities. More importantly, it sends separate messages to each recipient, allowing us to insert a `Sent to:` line at the top of the message body:

```
Sent to: fred@frobisher.com (Fred Frobisher)
```

We didn't always use this technique, but a few unpleasant experiences ("GET ME OFF THIS @#\$• LIST!!!") showed us the importance of knowing how pieces of mail were actually addressed. Mail headers cannot be trusted, as they are frequently "adjusted" by mail software. Worse, innocent-looking addresses may turn out to be mailing list gateways. The `Sent to:` information lets us know which entry to modify.

If Fred needs to handle a large and dynamic list, he should investigate a mailing list program such as Brent Chapman's Majordomo (`ftp://ftp.greatcircle.com/pub/majordomo/`) or Stephen R. van den Berg's Procmal and SmartList tools (`ftp://ftp.informatik.rwth-aachen.de/`). These programs let participants subscribe and unsubscribe without (much :-) explicit administrative intervention. Procmal is also quite useful for filtering email; see "How to Read 950 E-mail Messages Before Lunch" (Jay D. Allen, *Linux Journal*, February 1996) for a useful exposition on some mail-filtering techniques.

If membership is open to the public, Fred should consider publicizing it. A few notices to appropriate Usenet groups can boost a mailing list's membership dramatically. Fred should also put an entry into the list of "Publicly Accessible Mailing Lists." This compilation is available as a periodic multipart posting on the `news.answers` and `news.lists.misc` Usenet groups. It is archived at `ftp://rtfm.mit.edu/pub/usenet-by-group/news.lists/` and at `http://www.neosoft.com/inter-net/paml`.

Usenet Groups

Because each message on a mailing list is transmitted individually, really large mailing lists are not very efficient users of Internet bandwidth. In addition, mailing lists do not have a built-in structure for browsing, following conversation threads and so on. If Fred's mailing list gets large enough, he should really give some thought to turning it into a Usenet (aka Netnews) group.

My news browser lists 20,865 Usenet groups, with more showing up each day. Fortunately, the names of the groups are arranged as sets of trees (e.g., `comp.x.y.z`). Unfortunately, there are far too many trees. My browser shows 27 trees, for instance, whose names begin with the letter "a": `a`, `aaa`, `ab`, `abg`, `acadia`, `acs`, `adsp`, `air`, `ak`, `alabama`, `alc`, `alive`, `alt`, `apc`, `ar`, `arc`, `arkane`, `asia`, `asu`, `at`, `athena`, `atl`, `atlanta`, `ats`, `aus`, `austin` and `az`. It

wasn't always this way. Several years ago, the net.gods (backbone site administrators) got together and defined a set of top-level hierarchies, including `comp`, `misc`, `net`, `rec`, `sci`, `soc` and `talk`. They also set up some rules for adding groups and extending the hierarchy. The libertarian wing of Usenet, led by John Gilmore and company, set up an `alt` tree to handle groups that didn't fit into this master plan. Assorted locales (e.g., `aus`, `ba`) and organizations (e.g., `su`, `tamu`) then set up "local" trees. Life was good.

Unfortunately, the concept of "local" is somewhat alien to the nature of the Internet. Thus, my Oakland, CA-based news server carries the `tamu` tree, which hails from Texas. Meanwhile, the `ba` tree can be found on news servers around the world. Perhaps the net.gods need to have another get-together.

In any case, the current scenario goes something like this:

- Look over the "Full Group List" to see if there is an existing group that looks suitable. If so, join it and start lurking (reading but not posting) for a while. If it really is a good match for your topic, start a conversational thread and see if anyone is interested.
- If there seems to be enough interest, you can ask the other members of the group whether they want a specific subgroup to be formed.
- If you feel there is a consensus, you can hold a vote on the formation of a new subgroup. Basically, this requires you to post some announcements, tally the responses and report. If there are 100 more "Yeas" than "Nays," you will be allowed to form the new group(s). See the informational postings in `news.announce.newgroups` for more information.

If this seems a bit too restrictive, you may wish to opt for creating an `alt` group, as follows:

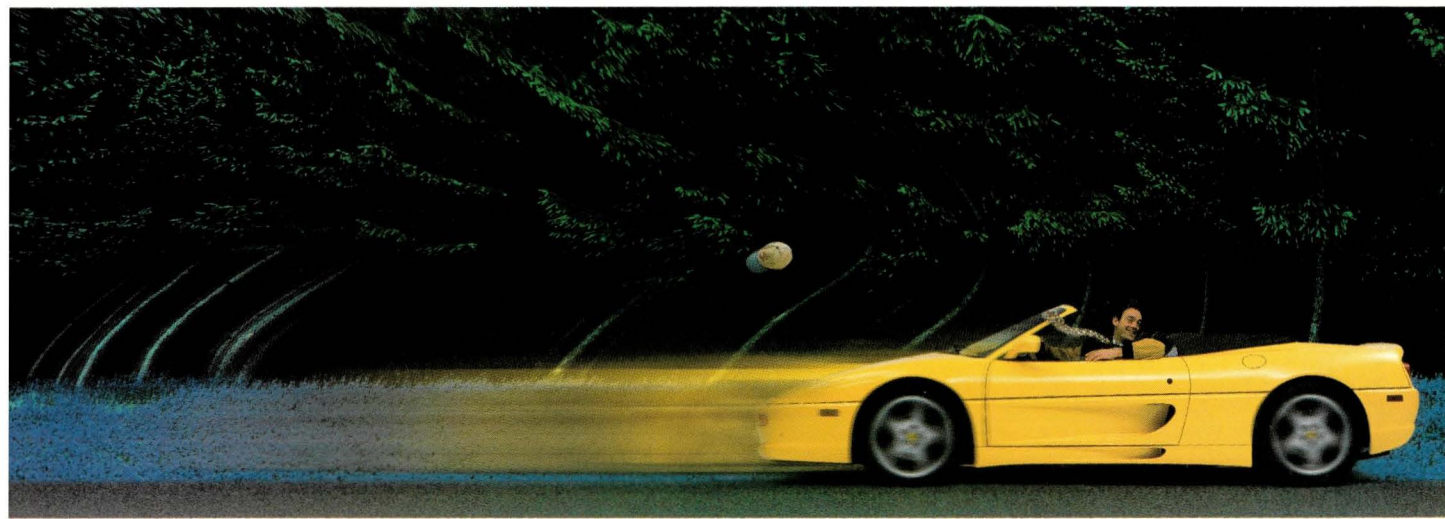
- Join the most appropriate `alt` group(s), lurk and post, as above.
- Ask the members whether they like your idea for a subgroup.
- If you feel there is a consensus, go ahead and form the subgroup. Actually, you are free to form an `alt` subgroup without any of this preparation, but there is a slight catch: Others are equally free to remove your subgroup if they don't like it. (Anarchy is like that.) By gathering consensus before you set up your group, you can reduce the chances of a create/delete war.

The Usenet has its own standards of network etiquette, commonly known as "netiquette." Take the time to review these (starting with the material in `news.announce.newusers`) before leaping into action, lest you create an unnecessary (and unwanted) dispute. Such cautions aside, see you on the Net! ➡

Richard Morin operates Prime Time Freeware (ptf@cfcl.com), which publishes mixed-media (book/CD-ROM) freeware collections. He also consults and writes on UNIX-related topics. He may be reached at Canta Forda Computer Laboratory, P.O. Box 1488, Pacifica, CA 94044 or by email at `rdm@cfcl.com`.

See us at
NetWorld+Interop
Booth 5819

*Back up at 1200 MB per minute.
Automatically.*



The NEW Scalar 218.

Gear up for high-performance backup. With two DLT drives and 18 cartridges, the Scalar 218 automated DLT library offers sustained throughput of 1200 MB per minute and up to 1.26 terabyte capacity. Yet it's compact enough to fit on a desk-top or mount in a standard rack cabinet. And the Scalar 218 is flexible enough—and offers the compatibility—to back up any combination of Windows NT, NetWare, or UNIX systems.



The dual drive, 18 cartridge, 1.26 TB capacity Scalar 218 DLT library is part of the industry's most complete family of DLT products—from single drive subsystems to multiple drive mid-range libraries.

You'll like the way the Scalar 218 handles, too. The top-loading design makes the drives, picker, and media visible and easily accessible. An intuitive, menu-driven keypad makes it easy to control. And standard features like the virtual import/export mail-slot, barcode reader, and free year of on-site service make this a full data center class machine. Just a few of the reasons the Scalar 218 has already won a *Windows NT Magazine* technology award.

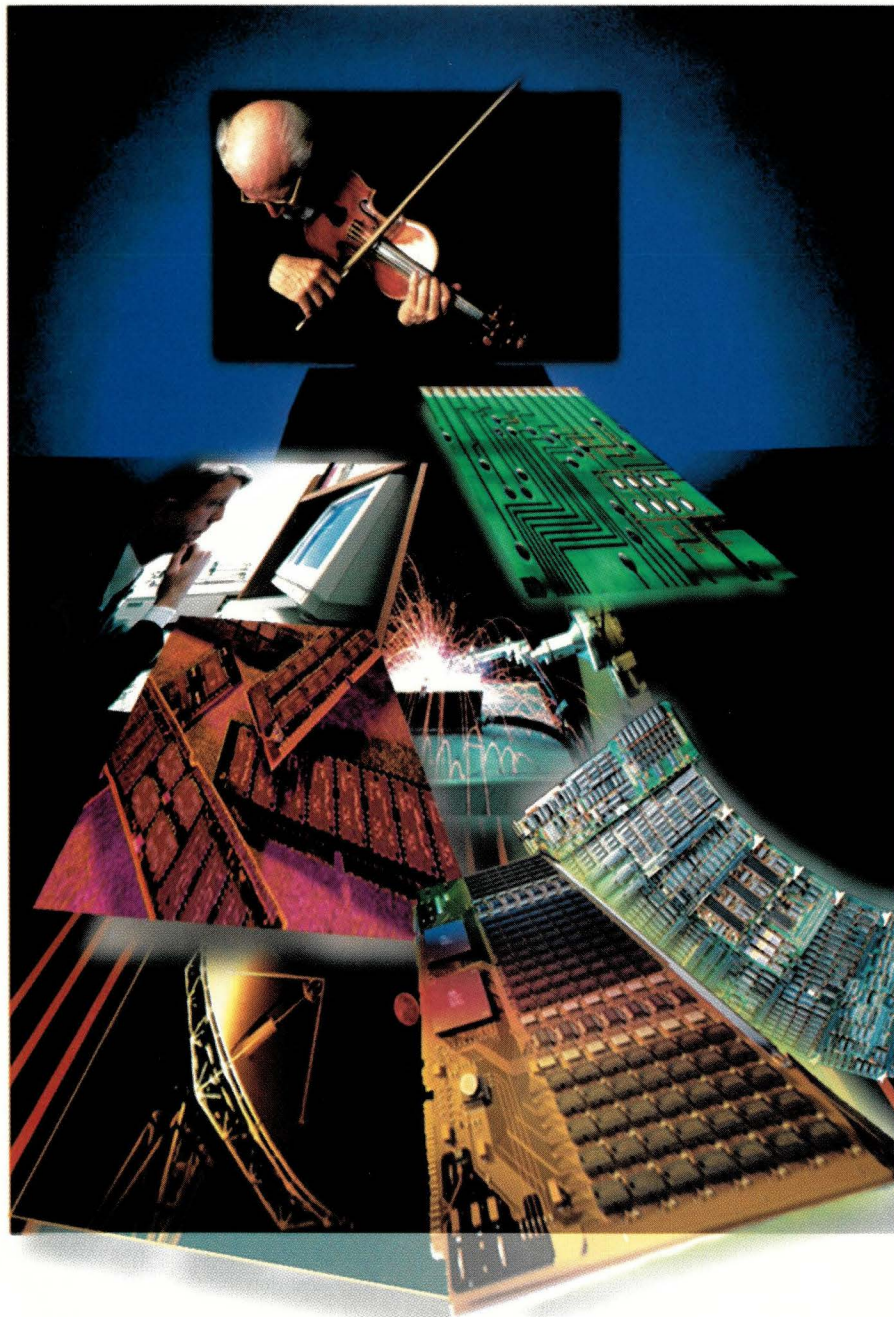
Isn't it time you experienced the excitement of high speed backup? To find out how to drive home a Scalar 218, contact your local ADIC reseller, or call us.

1-800-336-1233 
www.adic.com

Scalar 218

ADIC: Whenever You're Backing Up.

Camintonn Z-RAM®. The Most Unforgettable Performance In Memory.



When it comes to products for high-end workstations, Camintonn delivers like no one else in memory. Because we specialize in the kinds of high-level solutions that other manufacturers would rather avoid. And we've been doing it for over 16 years, producing high-quality, lifetime warranty products backed by outstanding customer service and expert technical support.



Simply put, Camintonn Z-RAM offers the broadest line of memory products available. Each of them is 100% tested. And they're all ready for worldwide delivery.



You should also know that we're typically at the forefront in providing 100% compatible memory for the newest computers, frequently beating the original manufacturers to it.

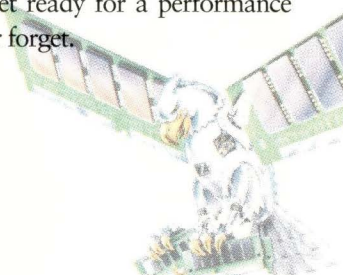


In fact, Camintonn Z-RAM is the first third-party manufacturer in the world to achieve full-function approval for inclusion of its products on Intel's motherboards. No wonder we're recognized as a leader in the industry.



You can be, too. Call today for more information about using our memory products in your systems.

And get ready for a performance you'll never forget.



Memory products for:
digital • HP Apollo • IBM RISC • Silicon Graphics
SUN • PCs and Laser Printers

Visit our Web site and download a free copy of our new Atlas+ Plus Memory Upgrade Guide.

Internet: www.camintonn.com or www.z-ram.com

CAMINTONN
CORPORATION

The last word in memory®



Tel: 800/368-4726 or 714/454-1500

Fax: 714/830-4726

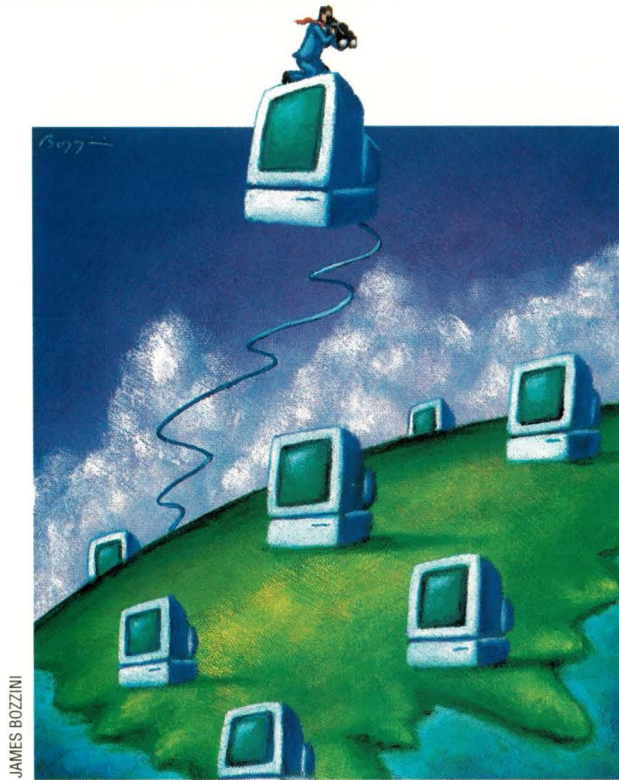
e-mail: sales@z-ram.com

U.K. Tel: 44/ 1 865-784747 • Fax: 44/ 1 865-784750

Camintonn/Z-RAM world headquarters located at 22 Morgan, Irvine, CA 92618-2022. European headquarters located at Oxford Science Park, OX4 4GA, U.K. ©1997 Camintonn Corporation. Product and company names are trademarks or registered trademarks of their respective companies.

Systems Administration

by S. Lee Henry



The Lay of the LAN, Part 2

When we left off last month, we were using a simple `awk` script to calculate disk capacity on the system we found ourselves standing in front of. We asked ourselves a list of questions that would give us a good base of information regarding the configuration of the system. The questions we didn't get around to answering were as follows:

11. What file systems are being made available for other systems?
12. What file systems are being mounted from other systems on the network?
13. What type of network cable is in use?
14. How heavy is network traffic?
15. Is email generally received directly on this system or is there a mail exchanger?
16. What applications are installed? Do they start up when the system boots?
17. Are disk quotas in use?
18. Who knows the root password?
19. Is the system heavily loaded?

20. What SCSI addresses are in use?

Recall that the fictitious system we were examining was running Solaris 2.5.1 and was a Sun Ultra-1. In addition, it was running both NIS+ and DNS. There were a small number of users with local accounts.

11. What file systems are being made available for other systems?

Because we're looking at a Solaris system, the command to figure out if file systems are being exported and to which hosts is

```
boson% share
```

This command, without arguments, as shown here, lists the file systems that are exported (i.e., shared) along with the hosts (if defined) that have been given permission to mount. If there is no response other than the next shell prompt, no file systems are being shared.

We may not know from the result of the `share` command whether the list of

hosts contains any `netgroups` (groups of hosts) or only host names. We can check by looking at the `hosts` table and the `netgroup` table (if it exists) with the commands `niscathosts.org_dir` and `niscatnetgroup.org_dir`.

While looking at the file systems that are exported for sharing, we might also want to use the `showmount` command to generate a list of the systems that are mounting file systems from this workstation. If we want to know which systems are mounting a file system (e.g., `/export/home`), we can use `showmount` and pipe the output to `agrep`.

```
boson% showmount
fermion
orchid
```

If no file systems are exported, we'll probably get an error message ending in `RPC: Program not registered`, telling us that the NFS daemons are not registered with RPC.

12. What file systems are being mounted from other systems on the network?

This is easy to answer. We can simply use the `mount` command to view everything that's mounted and then visually eliminate the file systems that are mounted from the local system. Alternately, we can use `mount` and `grep -v` to restrict the display to file systems that are not local. The command `mount | grep -v "/dev"` should give us a list that's a little nicer to look at.

13. What type of network cable is in use?

If we are curious about the type of cable connecting us to the network, we might have to climb behind the workstation or under the desk and take a look at the cable itself. Most of the newer Sun systems will have a built-in UTP port that may or may not be the network connection in use. Further, the cable that attaches this workstation may or may not be representative of the network on a larger scale. It may be that a number of local systems connect to a UTP hub that subsequently attaches to a coaxial (e.g., thinnet) network somewhere beyond our view. The presence of any kind of transceiver will indicate that we are changing cable types.

On the grand scale, the network could be a mix of every variety of legitimate Ethernet cable, and there is now a way to determine this from the local connector.

14. How heavy is network traffic?

One of the best ways to gauge network traffic is to take a look at the number of collisions that are occurring. Because each Ethernet interface only concerns itself with its own packets, comparing the number of output packets with the number of collisions will give us a rough idea of how heavily congested the network is. If we see only a percent or two of output packets colliding with their network brethren, we can conclude that network traffic is fairly light. In heavy traffic, packets from different workstations are much more likely to be sent at the same time. If we see a large percentage of output packets colliding, we can conclude that network traffic is slowing down our system's performance with respect to network-based computing (e.g., resolving host names, updating NFS file systems and so on).

```
boson% netstat -I le0 10
          input  (Total)  output
packets  errs  packets  errs  colls
740730   0    116137   1    25
```

Clearly, in this example, the percentage of collisions (25 out of 116,137) is extremely small.

15. Is email generally received directly on this system or is there a mail exchanger?

One thing we might do to determine the role that this workstation plays in handling email is to take a look at the `/etc/`

`mail/sendmail.cf` file. This file may have a `mailhost` specified. If so, this host is used to send mail out and is likely to be receiving email for the local system as well. Because we're running DNS, we might want to check this file to see if there's an MX record defining a mail exchanger for our domain.

```
# major relay mailer
DRmailhost
CRmailhost
```

If the tag `mailhost` is used, we should check to see if this is the name (or more likely an alias for some host on our network). We can also use `nslookup` as shown here to determine if there is a mail exchanger defined for our domain and display its fully qualified name, if there is one:

```
nslookup
set querytype=MX (or whatever)
> highenergy.physics.com
Server: topquark.physics.com
Address: 192.1.2.3
highenergy.physics.com canonical name=flux.highenergy.physics.com
flux.highenergy.physics.com preference=0, mail exchanger=flux.highenergy.physics.com
```

16. What applications are installed? Do they start up when the system boots?

This is a harder thing to determine but, generally, application software will be installed in `/opt` or `/usr/local`, at least on a well-managed Solaris system, or in file systems designated for particular data-intensive applications (you might, for example, find a `/oracle` file system). Perusing these directories will tell you a lot about the software installed on the system.

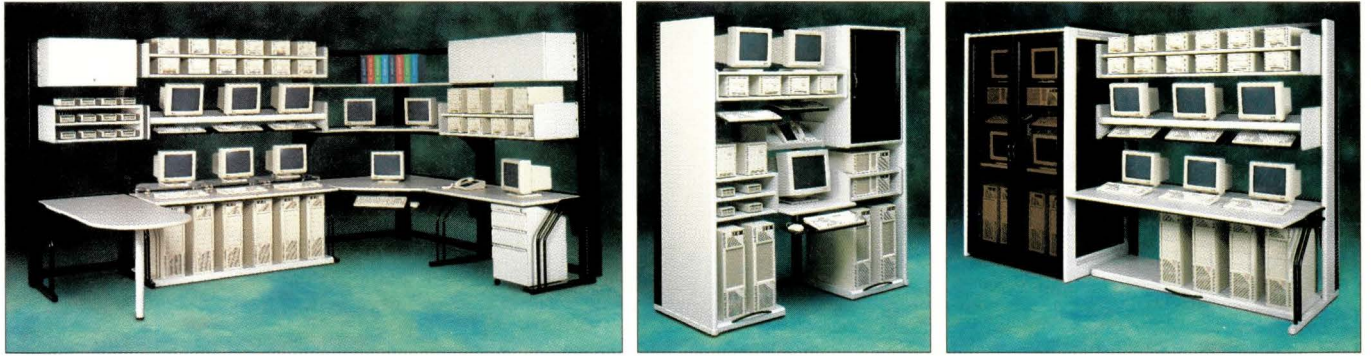
You can also take a look at the `/etc/init.d` directory to see if additional start-up/shutdown scripts have been added to the system. This will also answer the second part of our question dealing with software that is invoked on bootup. We might also look for new entries in files such as `/etc/services` and `/etc/rpc` (or the NIS+ equivalents). Most sysadmins adopt the practice of providing comments when they update these files to indicate the purpose of the added entries (e.g., # The following lines added to support rblip tools).

17. Are disk quotas in use?

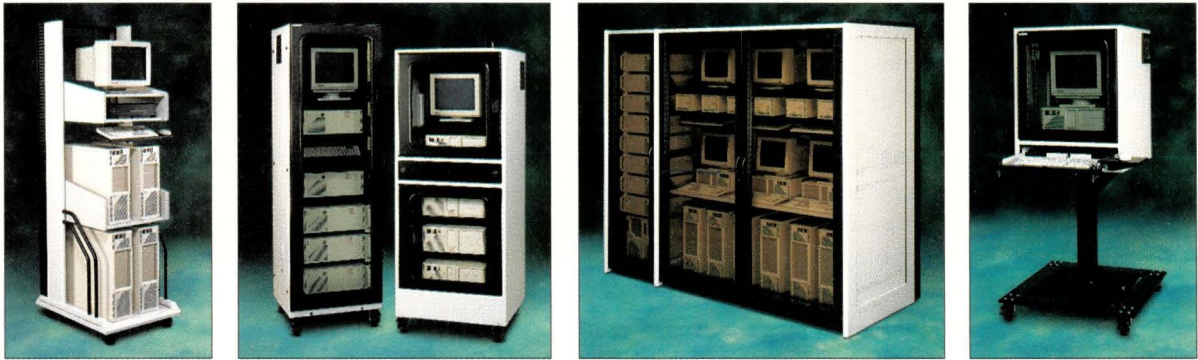
Disk quotas can be used to limit the amount of space that a user is able to occupy on any particular file system, either by actual disk space used or by the number of files or both. Any file system that is managed with quotas will have a file called `quotas` at its base. This file will have an entry for each user for whom a quota has been established, indexed by that user's numeric UID. The file system must also have the quotas specified within the options field of the `/etc/vfstab` file.

Just knowing that quotas are in use doesn't tell us whether they are used across the board. Because there is no tie between `admintool` and the quota mechanism, new users will not automatically be set up with quotas and will have no quotas applied (i.e., unlimited access) unless a quota is specified.

Over



50,000



Served.

How does Wright Line satisfy over 50,000 network managers?
We give them a full serving of network solutions...

From open configurations—to closed security sensitive environments—to combinations of both—to our complete line of 19" and 24" standard and NEMA enclosures, the LAN Management System (LMS) of technical furniture and enclosures lets you have it your way. No matter your application, hardware requirements, or size.

LMS consistently serves up the highest quality, most complete product menu in the industry. Add to that our special ingredients: a lifetime warranty, direct sales engineers, plus a QuickShip delivery program for custom orders, and you'll discover why we're the leader in total value network solutions.

Check us out. We'd love to serve you.

U.S. Patent Des. 363,701

Check Us Out!

Contact Wright Line for a **FREE** Color Brochure.

I have a need in: 30 60 90 days.

Fax: 508-853-8904 Tel: 800-225-7348
www.wrightline.com

Name/Title _____

Company _____

Address _____

City _____

Phone (_____) _____

State _____

Zip _____

1SUNE97

W R I G H T • L I N E
technical environment solutions

Circle No. 59

18. Who knows the root password?

The best way of telling who has the root password is to examine the `su.log` file if it exists—only failures will be captured in the `/var/adm/messages` files.

Indications of successful `su` to root operations tell us these users have the root password. Others may as well, but unless we capture successful switch user operations, we won't know.

19. Is the system heavily loaded?

We can always assume that if the system is slow it is heavily loaded. However, there are so many reasons that a system can be slow that we shouldn't be too quick to blame high CPU demand. Contention for disk accesses and slow network response can slow systems down. So can inadequate swap space or low memory.

If we run something like the `top` utility, we can get a handle on the number of processes waiting for the CPU as well as which processes are using most of the processing power. Alternately, we can take a look at disk performance. We already looked at network response by checking into collisions as a percentage of overall traffic, and we can check into swap and memory use as well with the `swap -l` and `vmstat` commands.

20. What SCSI addresses are in use?

The best source of this information is probably the `/var/adm/messages` file, because we don't want to take the system down to the `ok` prompt just to run `probe-scsi`. Disk SCSI

addresses are clearly indicated in Solaris by their device names. The file system, `/dev/dsk/c0t3d0s6`, for example, is clearly on the disk with SCSI address 3. The SCSI targets of tape and other nondisk devices are not quite so obvious. The address `/dev/rmt/0c`, for example, doesn't give us any clues about the SCSI address in use. We can pull SCSI addresses, however, from the `/var/adm/messages` files by grepping on the word `target` as shown here:

```
boson% grep target /var/adm/messages*
May 19 12:28:53 boson unix: sd3 at esp0: target 3 lun 0
May 19 12:28:54 boson unix: sd4 at esp0: target 4 lun 0
```

Questions Answered

We've answered all our original questions. There are still many things that we might want to figure out once we know why our boss sent us here and why everyone who works in this room is taking so long to come back from lunch. Once they've returned, however, we will likely be ready to go to work. →

S. Lee "slee" Henry recently took off from the Washington, D.C., area and headed toward Los Angeles with a trailer full of books, musical "toys" and other personal stuff. Three days and three exploded tires later, she arrived and started working as a security services engineer for Infonet, a global networking company, in El Segundo, CA. You can send email to slee@cpq.com.

UNIX Workstation Rental from GE

When your business needs a solution to seasonal work fluctuations, contract fulfillment, or simply the cost effective way to access the latest equipment, trust GE Capital. We offer a large inventory including:

- Sun SPARCstation 5
- Sun SPARCstation 10
- Sun SPARCstation 20
- Sun Ultra I Systems
- Sun Ultra II Systems
- Silicon Graphics Indy™
- Silicon Graphics Indigo2™
- HP C Class
- HP Model 715
- HP Model 735

Plus... Fast Delivery Flexible Rental & Leasing Options Major Credit Cards Accepted

1-800-GE-RENTS



GE Capital
Computer Rental Services

Our Business is Helping Yours®

Authorized Rental Company for:



A Full Service Provider You Can Rely On.

RS/6000

HP/9000

AS/400

Sun Micro

Upgrades

Migration Services

New Equipment

24-hour Tech Support

Peripherals

Rent/Lease

Repair

3rd Party

Parts

Trade-In

Kingston Memory

Full Warranty

Visit our website: www.wdpi.com

1-800-553-0592

fax: 612-476-1903 • phone: 612-476-9000 • e-mail: info@wdpi.com

WORLD
DATA PRODUCTS

121 Cheshire Lane • Minnetonka, MN 55305



Computers Are a Lonely Place

I've been hearing a lot lately about the "online community," or (you may remember) the "global village." It's not surprising really; I do run a computer user group. Do computers and the Internet bring people closer together? With apologies to MCI, *Is* this a great time to be alive or what? Lately, I've been thinking the answer is, "or what."

The Internet does allow us to connect to hundreds of thousands of new and different people, but I think there's something inherently dehumanizing about the medium. Something that allows college students to write graphic, violent stories featuring their classmates; something that allows people to be rude to complete strangers in a way that they would never be in real life.

[Author's note: Because this is a family magazine and because I occasionally like to send copies of my column to my mom, the rest of the column will make use of the swearword "cronk," which is extremely rude and obscene, but nobody knows it yet. It's also very versatile. For

example, you could say, "Shut your cronking cronkhole, cronkface. Or do I have to come over there and cronk you up?" Of course, that's Bogart to Hepburn in that famous scene from *The African Queen*: "Shut your flapping porthole, dollface. Or do I have to come over there and lift you up?" Anyway, you get the idea.]

I got a piece of email from a stranger. We'll call him Hank, although that's not his real name. Hank was unhappy about a Sun User Group CD-ROM that came with a book. He starts off well enough ("I bought the book on Fooble that came with your CD.") but slides into cronk-mouthing almost immediately. The second sentence is, "I started looking through the CD, which cronking sucks by the way, and it had a link to download the Foo."

His tone and manners continue pretty much in that vein. I wrote back to him, explaining that, unfortunately, the Web was a fluid medium and CD-ROMs were static. Sometimes links get

changed on the Web, and there's no way we can change them on the CD (the link in question was at Sun, not at the Sun User Group Web site). I suggested that if he were really dissatisfied, he ought to return the book and get his money back (which he had threatened to do).

Then I turned my attention to his language: "This may surprise you, Hank, but there are people who receive the email you send. People who deserve to be treated with the same respect and courtesy that you would treat someone face-to-face....The fact that you feel that you've been wronged doesn't give you the right to go off on other people."

To be honest, I didn't expect to hear back from him. I figured he was just having a bad day. I was wrong. Hank fired back (typos and such are his): "I dont give a CRONK! Ever heard of free speach? Give me a ticket why dont you! Send me another letter like that and I'll file a law suit for false advertising! I'm not cronking around! Believe me when

I say that I'm not to be cronked with! You cant sit there and say that you'd be calm and collect if you had just be cronked out of \$54!! This was a bad mistake on your part and I assure you it will be a costly one! Not only am I returning the book but I'm gonna make a whole web campaign based on banning false advertisers like you! Your a shame on industry as we know it!"

Now, maybe this is the way Hank reacts to every setback. I don't know. Maybe this is the way he talks to everyone, friend or stranger, in person, over the telephone or over the Internet. I don't know, but my guess is he doesn't talk (by which I mean face-to-face conversations) to people like this. Either that, or he gets punched in the nose a lot.

What's your Cronking Point?

A fair question. Why did I risk sounding like Lenny Bruce at the end of his career (he would spend all his time reading his court transcripts to his audience)? It's pretty simple. I don't like what the Internet is doing to some people—or what those people are doing to the Internet.

If someone attacks you on the Internet, either in a newsgroup or in private email, it's a fact of life. It happens. In fact, it happens so often that we have special terms for getting these little parcels of vitriol. I don't know what I find more disturbing about the terms "flame" and "flamewar":

the fact that these personal attacks happen or that they're so common that we have terms for them. Even the least experienced Internet user knows what a flame in a newsgroup is. And it's not the girl you went to high school with who you're still kind of sweet on.

The fact that flames are an everyday occurrence on the Net shows a clear division between online life and real life. If someone sends you email that questions your lineage, challenges your intellectual capacity and calls you a cronking cronkhead because you think U2's new album isn't as good as some of their earlier material, it's all in a day. Contrast this with Real Life. If you were at a cocktail party and mentioned that you thought *X-Files* was overrated, and if the person you were talking to suddenly started screaming at you, and told you that you had no taste, your tie was ugly, and there ought to be a law preventing people like you from having opinions...well, that'd be something to talk about for weeks. You wouldn't shrug it off and say, "Well, I've been flamed," and you probably wouldn't flame back. Outside of some daytime talk shows, people generally behave better face-to-face.

What the Cronk Can I Do About It?

Get out of cyberspace and into real space. Meet some real people face-to-face. Share a cup of coffee with someone instead of a byte of Java. Remind yourself and other computer professionals that somewhere behind that screen is another living human being.





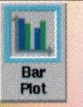




One of the major functions that The Sun User Group serves is to connect people with people. Not just electronically. We manage local user groups, run local seminars and hold two large events each year. The next big event happens in Boston, from June 2-4, 1997.

The Sun User Group East Coast Conference and Exhibition includes a day of tutorial workshops and two days of conferences. It also features dozens of speakers from Sun Microsystems and other industry leaders, as well as an exhibit hall with hundreds of vendors. You can find more information about the conference at <http://www.sug.org/Sug-east>.

Events like this one are few and far between. Not just because there aren't any other Sun-specific events (and if you're not interested in Sun technology, why are you reading this?), but because of the style and structure of Sun User Group events. Our conferences aren't about our speakers talking at you or trying to sell you something. Yes, we have classes—what kind of conference would it be without classes?—but more importantly we're creating an environment where you can put faces to names, and people to email addresses. There's a synergy created by a roomful of people that can't be matched by email, USENET, IRC or CU/C-ME.

Do I think you should go to this conference and trade show? Cronk yes, you've been a little cranky lately. →

ENHANCEMENTPAK— THE WIDGET LIBRARY EVERY DEVELOPER NEEDS.

Geometry Managers and Containers			
 Tree	 TabStack	 Toolbar	 Button Box
Business/Scientific Graphs			
 Bar Plot	 HighLow Plot	 Pie Plot	 Histo Plot
Resource Editors/Controls			
 Color Selector	 Ext18 List	 Font Selector	 Pixmap Editor




Take charge of your UI with the most extensive set of Motif widgets available *anywhere*. Intuitive, well-tested, and fully supported, these widgets make applications faster to develop and easier to use.

ICS EnhancementPak

- Windows®-like look & feel
- Integrated with ICS' Builder Xcessory™ and others
- Proven in hundreds of large-scale projects

So get EPak today and start spending your time on all the *other* details it takes to satisfy your hard-to-please users.

Call us for your free 30-day evaluation!
800/704-6819



Integrated Computer Solutions

201 Broadway 617/621-0060 e-mail: info@ics.com
Cambridge, MA 02139 Fax: 617/621-9555 WWW: <http://www.ics.com/>

EnhancementPak is a trademark of ICS, Inc. All other trademarks are the property of their respective companies.

Circle No. 25

Alex Newman is the executive director of the Sun User Group and Java-SIG. He is also the author of Special Edition: Using Java, published by Que Publishing, and an upcoming book on the history

StorageTek

Where the world's information goes.

Every day your

Unix system

breaks records.

Fortunately,

we keep them.

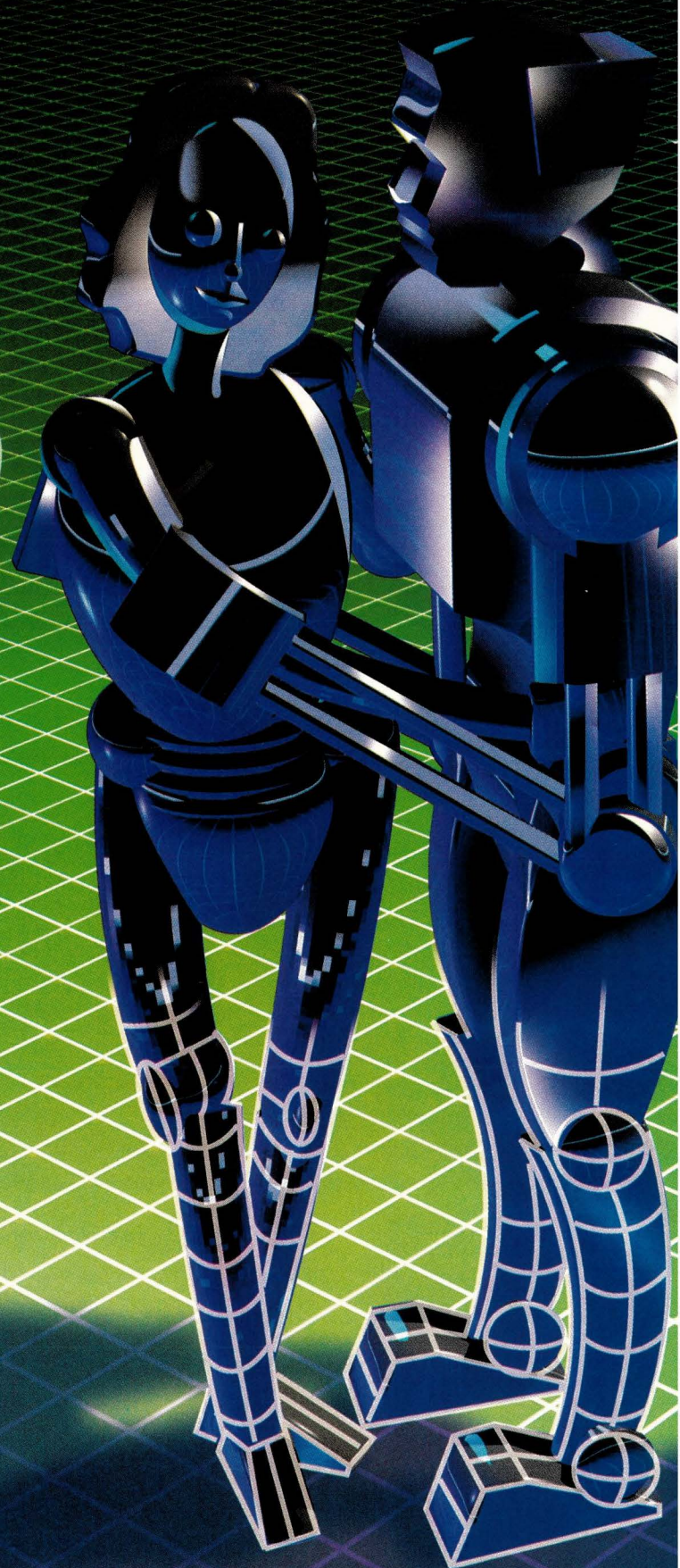


The amount of data your system generates is phenomenal. Which means your choice in storage is critical. So choose StorageTek®. You'll have a solution that can match the power of Unix® and provide record-time access to any data, anywhere on the network. In fact, our systems support every major CPU platform provider — and industry-leading backup applications — so you can easily add new platforms as your demands dictate, and as your network grows. Call us today at **1 800 922-3260, ext. 4414**, for a free Data Storage Industry Trends brochure. Or visit us on the Web. Because a record worth breaking is a record worth keeping.



www.storagetek.com/unix

ULTRA WOOS BACK USERS



CAD/CAM

Creator 3D and high-performance servers and workstations renew technical users' respect for Sun.

by John S. Webster, Senior Editor

Sun Microsystems Inc.'s recent relationship with technical users has had as many ups and downs as the sappy plot line from an old Hollywood movie: Girl #1 gets boy; girl #1 loses boy to high school prom queen (girl #2); girl #1 thinks fickle boy has abandoned her forever for the much flashier girl #2; boy has some sort of epiphany and comes back to girl #1 with renewed fervor, conviction and dedication.

They marry and live happily ever after.

This hackneyed plot line has been playing out in real life for Sun and its technical users, including those in the CAD/CAM business. In the above script, replace "girl #1" with "CAD user" or "CAD software developer," swap "boy" with "Sun," and replace "girl #2" with "commercial desktop." What you get is the mise-en-scène describing Sun's hot-and-cold-and-hot-again relationship with technical users.

Just a year and a half ago, Sun was battling its rivals, including Hewlett-Packard Co., Digital Equipment Corp., Silicon Graphics Inc. (SGI) and IBM Corp. in an effort to get technical users to view the Sun platform in the same light as the others, rather than as a low-cost, easy-to-configure, performance-impaired system



with a strong presence in the commercial server market.

However, at the end of 1995, Sun introduced the UltraSPARC architecture and began to launch a range of UltraSPARC-based workstations and servers, as well as marketing programs, software products and graphics subsystems. These, coupled with Sun's strengths in multiprocessing and server technology, pushed Sun to the front of the pack in terms of units sold among workstation vendors shipping technical workstations to CAD/CAM users. For the sake of brevity, the phrase "the CAD/CAM market" encompasses MCAD, EDA, PDM and other subtechnologies.

CAD software vendors in all segments of the market practically gush with enthusiasm when they discuss Sun's turnaround in the performance derby.

"Sun was not up to par two years ago, particularly in high-end modeling. The prices were low, but they simply didn't have the horsepower. That's why they were bigger in banking and software development," says Bob Brandenstein, platform marketing manager at EDS Unigraphics, a developer of CAD/

CAM/CAE and PDM software based in Maryland Heights, MO. "Now, their performance is second to none, and their pricing is still very aggressive. We definitely have seen a change since they announced the UltraSPARC."

Other prominent CAD independent software vendors (ISVs) concur that until the Ultra architecture came into being, Sun was struggling in terms of performance.

"Sun was definitely lagging in compute performance a couple of years ago. They were the price leader, so people were buying them for that reason, and also for their servers. But the Ultra lines and the Creator 3D placed them on par with the competition with respect to performance," says John Kundrat, manager of business partner relations at Structural Dynamics Research Corp. (SDRC), Milford, OH.

Sun's success, or lack thereof, in the technical space a few years ago caused a self-perpetuating sequence of events, says Kundrat. Sun was not a performance leader, so it lessened its focus on the technical market in favor of the commercial enterprise network. This caused the technical product line

SGI Promotes CAD-Specific APIs for OpenGL

Last July, Sun Microsystems Inc. announced it would finally ship Silicon Graphics Inc.'s OpenGL graphics library for Solaris, and a whole host of software vendors applauded. Yes, it was belated (Sun was the last of the big UNIX systems vendors to endorse the API). This implied a begrudging acceptance of SGI's ubiquitous set of graphics programming interfaces by Sun, which had continued to offer its XGL API as a means for CAD software developers to support Sun hardware. But once it began to license OpenGL, the task of porting graphics applications to the Sun platform became much easier for independent software vendors (ISVs).

As a result of a cross-industry standards initiative and Sun's continued efforts to improve hardware performance and work with the CAD software community to help establish its Ultra architecture as a premium graphics platform, the ISV community is sitting up and paying even closer attention to the Sun platform as an attractive graphics workhorse.

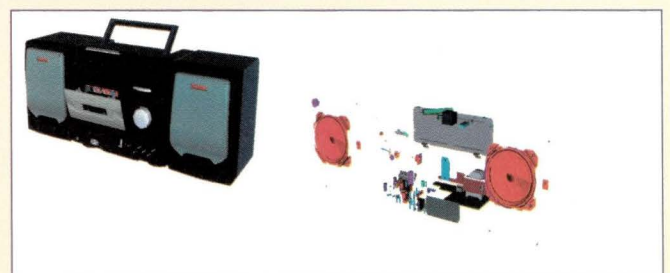
The initiative, announced in February after a so-called "industrywide summit" in January, aims to establish a de facto standard object-oriented API for rendering CAD and analysis data based on OpenGL, according to Janet Matsuta, manager for emerging markets and technologies at SGI, Mountain View, CA. It's spearheaded by SGI, along with Dassault Systèmes, Parametric Technology Corp., ProSolvvia Clarus AB and Structural Dynamics Research Corp. (SDRC). The idea is to yield faster graphics performance and greater interactivity for users, as well as make it easier for software vendors to develop CAD applications for disparate hardware platforms. The API will run on a range of desktop machines that now support OpenGL, including most UNIX workstations, as well as Microsoft Corp. Windows NT and 95 environments.

The next step will be to form a committee to evaluate the critical components of the API, which is supplied as C++

code. The list of interested parties includes those at the initial meeting, as well as Sun, EDS Unigraphics, Hewlett-Packard Co. and IBM Corp.

SGI's submission to the group of vendors is called the Optimizer, and it's the front runner (actually, it's the only proposed API at press time) for consideration by the committee. SGI's Matsuta says the OpenGL review board already exists, and on that board sits Microsoft, Intergraph Corp., Evans & Sutherland Computer Corp. and Digital Equipment Corp., in addition to the litany of marquee names stated above. The CAD-specific review board will probably be a subset of the OpenGL endorsers.

Matsuta explains the value of the review board like this: "The OpenGL review board tries to maintain software compatibility by adding graphics functionality with extensions. For example, if Sun adds hardware features, we'll write an extension. The software developer sees that as a call routine. With the review



The above images, courtesy of SDRC I-DEAS Master Series, illustrate the benefits of occlusion culling. The image on the left is the final image that the user sees. The image on the right is composed of all the objects that the OpenGL Optimizer API is not rendering for this view. Depending on the model, complex assemblies could remove 50% or more of their data as a result of occlusion culling, thus improving interactivity.

to suffer even more, so people perceived Sun as even less of a player in the technical market segments that were once its stomping ground.

"Sun's level of enthusiasm is in direct proportion to the level of competitiveness of their systems. At one point, Sun's dedication to the CAD/CAM market was in question. Accordingly, with the introduction of the UltraSPARC, touted as a performance leader, there was legitimate market skepticism," Kundrat says.

But my how things can change. With the advent of the UltraSPARC architecture came a feeling among technical users that Sun wanted to pay more attention to them and back up its upbeat CAD-oriented marketing programs with products that measure up to, and even surpass, the cream of the crop from HP, IBM, DEC and SGI.

"The success of the UltraSPARC has thrust Sun back into the market as a major player, and gives them a solid foundation on which to base future products," Kundrat says.

According to analysts, Sun's recent arrival at the top of the

technical workstation pyramid is partly attributable to tumultuous times among its competitors. While IBM is very strong in MCAD, DEC is barely keeping up during its current internal turmoil, and SGI keeps leaking information that hurts its revenue, says Peter ffoulkes, director and principal analyst for workstations at Dataquest Inc., San Jose, CA.

Adding his perspective on the shape of the high-end UNIX CAD/CAM marketplace, ffoulkes says, "Overall, HP and Sun are the biggest players right now. When Sun brought the Ultras out, that pushed HP on the defensive, and that's when Sun started to regain its market share. Sun is now claiming that it is number one in MCAD, and it's a reasonable claim, although HP is still stronger on the CAE side."

The UltraSPARC platform breathed new life into Sun's presence in the CAD/CAM market, offering the processing power Sun was lacking, especially in 3D graphics processing.

The UltraSPARC line of workstations now ranges from the Ultra 1, available with or without the Creator or Creator 3D graphics subsystems, to the Ultra 2 line, which includes a

board, there's a mechanism to share that extension with other hardware vendors. If another hardware vendor supports that extension, the software vendor sees it as .ext, instead of .sun. Then, the architecture review board votes on the adoption of the extension. The benefits to the software community are that they only need to write to a single API, rather than maintaining separate versions of their software, so they can have a stable, standard software revision."

SGI has proposed several core extensions to OpenGL, which should speed performance of graphics applications and make it easier for ISVs to port 3D applications to hardware platforms that support the additional APIs.

Karen Seymour, a senior analyst at International Data Corp. in Mountain View, CA, sees more than just OpenGL flag-waving in SGI's Optimizer proposal.

"It's a great extension set, and it really provides a speedup in 3D operations, and 3D is becoming much more pervasive in graphics applications. Everyone [who supports it] wins in the long run. Without a cross-platform API, ISVs have to write separately to each platform."

With OpenGL, of course, ISVs still need to recompile their software for each platform, but they don't have to rewrite large chunks of code to support different hardware architectures.

Because the Optimizer is still under the scrutiny of the OpenGL-related committee, ISVs have little to say about it at this time, except that it can only speed up software response when users are manipulating data-intensive CAD imagery.

"The OpenGL CAD initiative is an expansion of the API to represent large models in an efficient way," says Bob Brandenstein, platform marketing manager at EDS Uni-graphics, Maryland Heights, MO. "For example, you'll get better performance when you're viewing fly-throughs, or if you want to interchange that type of image between hard-

ware vendors. You will also be able to more easily transmit these large images over the Internet."

And the evolving API will draw more CAD-oriented applications to those platforms that support it, says Bruce Boes, vice president of marketing strategies at Matra Datavision, Andover, MA. "The standard CAD/CAM API will be an excellent enhancement to OpenGL. It appears that it will be the graphics standard a lot of ISVs have been looking for, and it's encouraging to see that there's a lot of cooperation between Sun and SGI."

The Optimizer framework includes the following specific APIs, among others:

- Data simplification, which takes advantage of the fact that distant objects don't need the detail that up-close objects require.
- View frustum culling and occlusion culling, two functions that involve the removal of objects that are not in view or are positioned behind other objects.
- Advanced tessellation, which determines the amount of polygonal data that gets rendered onscreen, reducing the number of polygons for flatter surfaces, and increasing the number for curved surfaces.
- A multiprocessing "harness" to let developers more easily take advantage of multiprocessor hardware, such as Sun's Ultra series of workstations and servers.

Adds SGI's Matsuta, "With Optimizer, you can draw not only faster, but also smarter. A scene manager lets developers select only the transmission parts or only the electrical parts of an engine for viewing. It's a spatial organization. In addition, developers don't have to worry about multiple processors. We will let them more easily take advantage of SMP architectures. The OpenGL Optimizer has solved the CAD/CAM piece of the hardware platform support puzzle for developers."—jsw

JAVA 3D ADDS TO JAVA'S CAD UTILITY

Sun Microsystems Inc.'s "write once, run anywhere" maxim has not been lost on CAD software developers, many of whom are preparing products that take advantage of the Java programming language for distributed access to CAD files residing on a server. And at April's JavaOne Developers Conference, Sun detailed Java 3D, a graphics API for Java that adds support for 3D objects.

The groundwork for Java 3D was laid last year, when Sun announced The Java Media Framework, says Bjorn Andersonn, product line manager for the graphics and multimedia desktop systems group at Sun Microsystems Computer Co. (SMCC). Announced in May 1996, The Java Media Framework gave independent software vendors (ISVs) a way to deal with multimedia, including 2D images, telephony and speech. Java 3D will add support for three-dimensional objects to the mix, says Andersonn.

"With Java 3D, we will have a 3D graphics API for the Java language, and this adds support for a richer media environment on top of Java," he says.

Andersonn says the first implementation will run on top of Silicon Graphics Inc.'s OpenGL graphics API, which Sun ships for Solaris, to allow graphics programmers to focus on higher-level components in the course of developing Java-based applications. For example, instead of having to work with the geometry that makes up the 3D image of a steering wheel, they'll be able to manipulate a 3D steering wheel as a complete object.

Even before the official unveiling of the 3D API for Java, many CAD software developers were looking at the Web as a way to let users view data without editing the files. In this scenario, a Java-based satellite application provides file viewing for project managers, for example, while designers themselves work with the fully featured core application, Andersonn says.

Right now, five of the largest CAD-related ISVs—Parametric Technology Corp., Dassault Systèmes, Computervision Corp., EDS Unigraphics and Structural Dynamics Research Corp. (SDRC)—are taking advantage of Java and the thin-client model, says Warren Mudd, group manager for technical market development at SMCC. "There are some hot development sites in MCAD today that will leverage Java and the thin-client paradigm to both differentiate their offerings and add value for end users. All of these sites are actively engaged in some sort of Java development project."

According to Sun's Mudd, Dassault is using Java to develop a product line that will enable data browsing across much of the enterprise, combining both the "write once, run anywhere" concept with Java's three-tier computing paradigm, wherein Tier 1 includes large vault data storage with high availability; Tier 2 is made up of departmental application servers; and Tier 3 is the user's workstation or data access terminal. The data browser will allow any type of user terminal, including notebooks, to access processes on the Tier 2 server, which provides viewable data or processes data as the client application requests.

Mudd presents the following example: "A field engineer could manipulate 3D viewer files of subassemblies at a remote site to debug an early shipment problem. Using a notebook with a wireless modem to access the server, he searches for the relevant data set, downloads the view files, locally manipulates the data to find an area of interest, and sends more data processing commands back to the server via the client user interface (such as asking for the minimum distance between two mating parts). The Tier 2 server calculates a new data set and resends the viewable data and report to the field engineer. This provides almost instantaneous access to data, as well as instantaneous feedback on the

quality of that data, linked to the 'webtop' running on the nomadic device. The same scenario works on the factory floor for the inspection and resolution of geometry problems during early fabrication of components."

Computervision is currently building a base-level architecture using Java that will host new applications for data access, creation and browsing. This infrastructure will contain "plug-ins" that will allow end users to create custom software objects to further customize the Computervision application and give them a competitive edge, Mudd says.

EDS Unigraphics is using Java to make client applications for its IMAN PDM software, and SDRC

is doing the same for its Metaphase product. Parametric Technology is developing Java clients for its PDM products, including Pro/PDM, and is studying the development of 3D data browsers using Java.

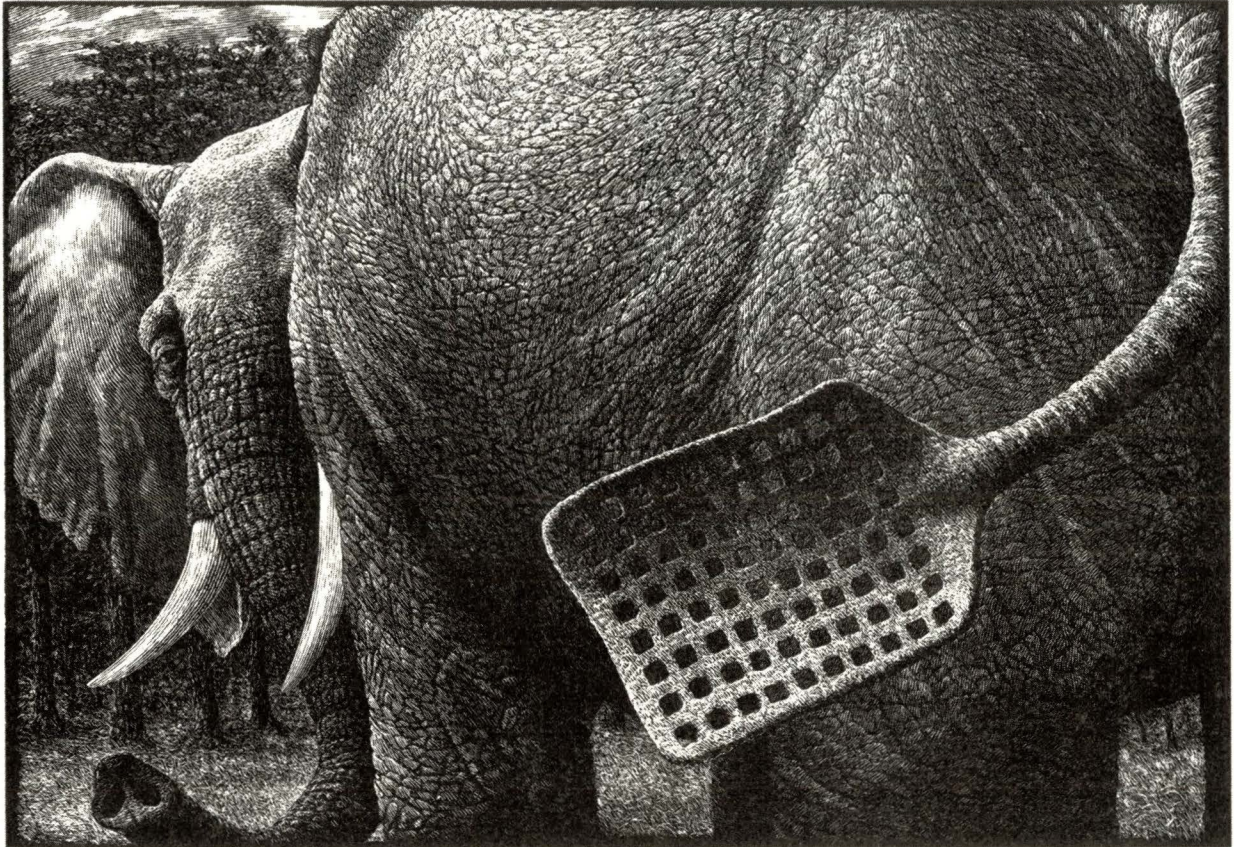
"We envision people starting to use Java as a front end to a PDM system," says Bob Brandenstein, platform marketing manager at EDS Unigraphics, Maryland Heights, MO. "In this situation, the outside application would be written in Java to get to the PDM database. If I'm on a browser, and I get an email to look at a part that's in the IMAN database, I'd be able to pull that part off the database, translate it to VRML [Virtual Reality Modeling Language], and see it in the browser."

He envisions using this capability for collaborative design reviews, for example, where not everyone needs the full-blown Unigraphics CAD application.

Sun's Andersonn adds that not only will Java 3D run within Java-enabled browsers, it will also have its own user interface. In late March, JavaSoft sent initial developer versions of Java 3D to its licensees and partners. A prototype of the API is due out this summer.—jsw

Even before the official unveiling of the 3D API for Java, many CAD software developers were looking at the Web as a way to let users view data without editing the files.

#15



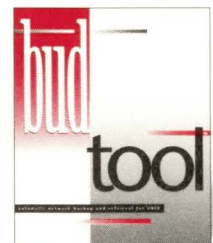
MAKE A GOOD THING BETTER.

Now BudTool® provides backup support for Sybase®, Oracle® & Windows NT®, too. The country's best backup tool for UNIX has dramatically extended its reach. Now NT data can be backed up and retrieved within the framework of an enterprise-class solution. Sybase and Oracle database administrators can automate backup and simplify retrievals, using BudTool to manage media and tape libraries. As usual, there's no client-side software or proprietary tape formats that put data at risk.

And since BudTool was developed by PDC®, it comes with a trunk full of on-site installation,

technical support and training. We have more than a decade of experience providing the most comprehensive, innovative storage management solutions (all of which helped us become one of Sun Microsystems® leading VARs, with experience integrating the full line of Sun SPARCstation™ systems).

End of tale? Not yet. For a free product trial and a 'Tailswat' poster, call 800-654-4PDC. And never forget to check out our web site: www.pdc.com.



BUILDING & MANAGING OPEN SYSTEMS NETWORKS

BOCA RATON, FL • DES PLAINES, IL • KING OF PRUSSIA, PA • CARROLLTON, TX • LIVERMORE, CA • METUCHEN, NJ
SOUTHFIELD, MI • BURLINGTON, MA • WESTMINSTER, CO • SAN CLEMENTE, CA

Sun, Sun Microsystems, SunOS and the Sun logo are trademarks or registered trademarks of Sun Microsystems Inc. All other trademarks or registered trademarks belong to their respective holders. All services performed by PDC Services, Inc., an independent contractor.

Circle No. 36

CAD/CAM



Sun's Ultra workstations (shown here, Ultra 1, left, and Ultra 2) combine the UltraSPARC processor and its on-chip multimedia with a crossbar-switched interconnect for multiple, simultaneous data transfers.

range of processor configurations. The Ultra 2 also ships with or without Creator graphics. At either end of the spectrum sit the Ultra 1 Model 140, which includes a 143-MHz UltraSPARC CPU, up to 32 MB of memory and two SBus slots (\$7,995), and the Ultra 2 Model 1200, with two 200-MHz, 64-bit UltraSPARC CPUs, up to 2 GB of memory and four SBus slots (\$26,495).

Currently topping off the Ultra workstation line are the Ultra 3000 and Ultra 4000 Creator 3D servers (\$80,000+), which Sun aims squarely at the high-end graphics market and industries such as manufacturing process control, oil and gas, and entertainment.

The introduction of the Creator graphics subsystems in November 1995 gives the company graphics processing power that draws the attention of technical users who two years ago might not have considered Sun because of its lack of compute power. With the Ultra line, Sun improved processing power, I/O and disk performance, says Chris Scheufele, senior prod-

uct manager for workstation product marketing at Sun Microsystems Computer Co., Mountain View, CA.

With increased performance and lower prices due to robust shipments of the Ultra platform, Sun has begun to enter new segments of the CAD/CAM market, with the low-end Ultra 1 Model 140, for example.

"With the Model 140E, we took the Ultra Creator 3D and brought it down to \$11,995, almost halving it from its original \$22,000, due to the volume of shipments. This has allowed us to move into the Pro/Engineer market, for example," Scheufele says.

The Creator 3D graphics system is a frame buffer with 3D RAM, a total of 96 planes, including 24-bit double-buffer planes, 28-bit Z-buffer and eight-plane overlay support. Its Ultra Port Architecture (UPA) memory interconnect, featured across the Ultra line, provides a high-speed connection between the system CPU, memory and the graphics subsystem.

"The UPA is the key for us to be able to achieve a balance between graphics processing on the graphics card and processing on the motherboard. Things like floating-point operations and pixel manipulation can be moved over to the Creator 3D, and we have a mix between the CPU and the graphics board," Scheufele says.

Still Some Compatibility Problems

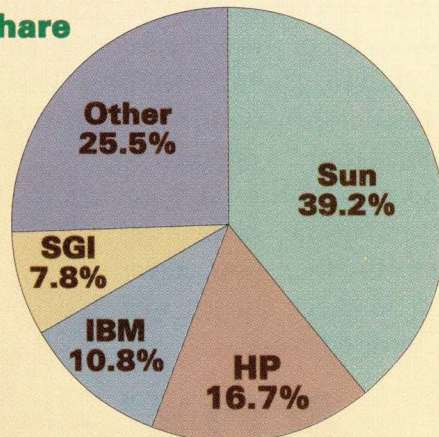
Even though Sun's workstation line boasts some heavy graphics processing artillery, some users still find incompatibilities between the new hardware and high-profile software applications. Sun has worked hard to provide a platform that supports as much software as possible, according to ISVs, but there are a few exceptions.

At one large Sun installation (a federal government facility with 121 Sun machines), the CAD manager reports that Matra Datavision Inc.'s Euclid 3.0 software doesn't run in the Creator 3D's 24-bit mode.

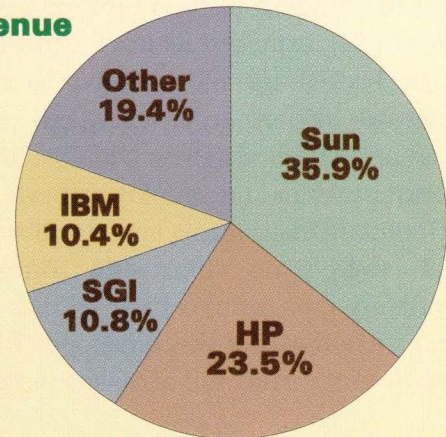
"We're creating envelopes of objects, and we do quite a bit

TOP FOUR VENDORS IN THE UNIX CAD/CAM MARKET (1996)

Market Share

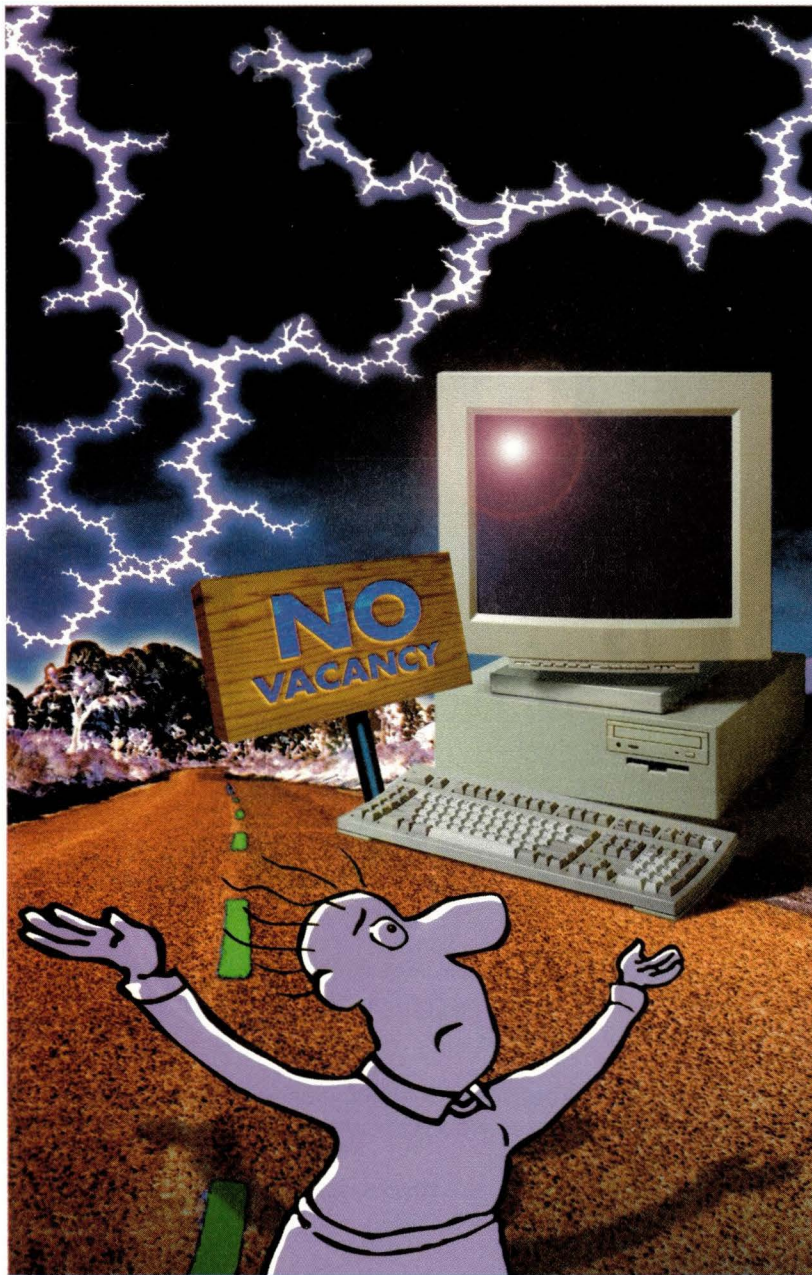


Revenue



Sun's market share and revenue both increased from 1995 to 1996. In 1995, the company claimed 36.1% of total market share among UNIX systems vendors, and 31.1% of revenue. The other three vendors shown here have all seen these numbers decrease over the same period, with the exception of IBM's market share, which grew by only 0.3%.

Source: Dataquest Inc.



Out of Card Slots?

No problem with Central Data's scsiTerminal Servers™!

In today's UNIX® workstations and servers, unused card slots are hard to find. That's why Central Data developed the **scsiTerminal Server**. It adds high-speed serial ports to the SCSI bus, without using a single internal card slot. Now you can connect modems, printers, terminals, and other RS-232 devices — even if you're out of slots.

To evaluate one of Central Data's scsiTerminal Servers, call **1-800-482-0471** today. Ask about our 30-day **FREE** trial. Or view our website at www.cd.com. Discover what thousands of UNIX users already know. When it comes to serial ports, nothing beats SCSI.

Easy to Install. scsiTerminal Servers connect from 2 to 32 ports to a single SCSI ID. Without even opening your system. Drivers are available for UNIX (Sun, HP, IBM, SGI, DEC) and Windows NT.®

Blazing Performance. scsiTerminal Servers are fast. Fast enough to handle today's high-speed 56K modems. The new ST-1620 will support rates as high as 230K baud. Even at these speeds, scsiTerminal Servers are extremely efficient. They place such a small load on the SCSI bus, they're practically invisible.

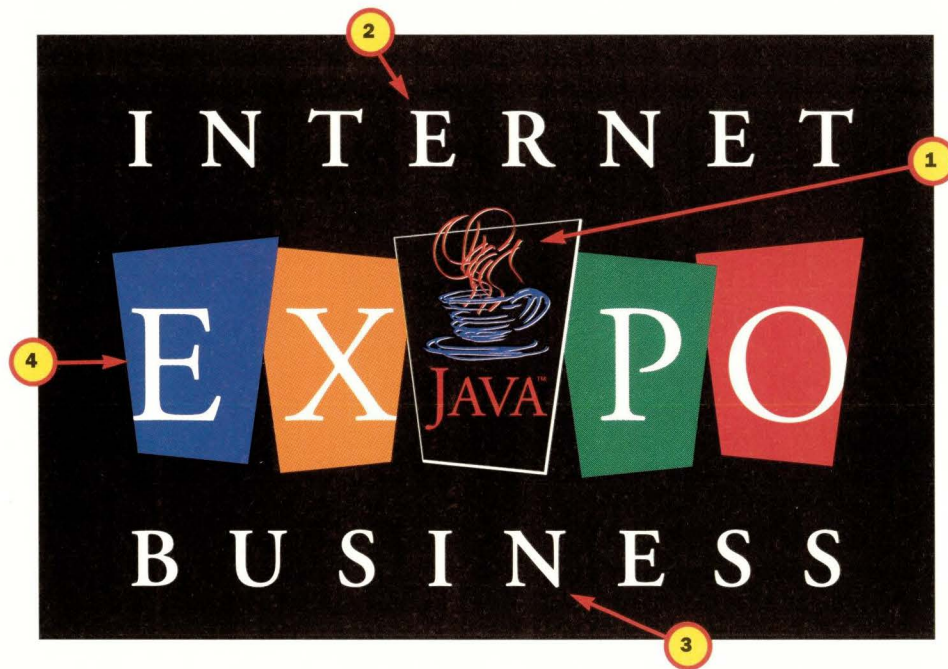


Central Data



1602 Newton Drive • Champaign, IL 61821-1098 • (217) 359-8010 • (800) 482-0471 • FAX (217) 359-6904 • info@cd.com • www.cd.com

Copyright ©1997 Central Data Corp. All rights reserved. scsiTerminal Server is a trademark of Central Data Corporation. UNIX is a registered trademark in the U.S. and other countries, licensed exclusively through X/Open Company, Ltd. Windows NT is a registered trademark of Microsoft Corp. All other brand or product names are or may be trademarks of their respective owners.



- 1 -----> **Java**
- 2 -----> **Internet**
- 3 -----> **Business**
- 4 -----> **Expo**

Java Internet Business ExpoSM

Java™: Java business solutions bring to reality the promise of the distributed enterprise. Learn to fully use Java to your competitive advantage.

Internet: The world-wide interactive information, communication and sales network we've been waiting for is here today. What's the Net's full potential for your business?

Business: Java and Internet-based technologies are meeting real business challenges head-on. Find your solutions here.

Expo: A forum where buyers meet sellers, knowledge is shared, and dynamic breakthroughs are introduced in real-time.

The **Java Internet Business Expo** delivers Java and other Internet business solutions across the enterprise for IT and line-of-business executives, network and application managers and corporate developers.

Register today. 888-528-2397 or 415-372-7069

Enabling the distributed enterprise.

© 1997 Sun Microsystems, Inc. All rights reserved. Sun, Sun Microsystems, the Sun logo, Java, Java Internet Business Expo, the Java logo and the Java Internet Business Expo logo are trademarks or registered trademarks of Sun Microsystems, Inc. in the United States and other countries.

AUGUST 25-28, 1997

JACOB K. JAVITS CONVENTION CENTER • NEW YORK, NY

www.javaexpo.sbforums.com



Microsoft

ORACLE®



SOFTBANKforums

co-sponsored by

of shading in 24-bit mode. We haven't been real successful with the Ultra and Matra. After creating a 24-bit model, we put the dimensions on and try to slide it around, but the software can't always keep up with the hardware. So we have to get out of that session, and then go back to 8-bit mode," the CAD manager says.

Such incompatibilities are the exception, however, and most large ISVs, including EDS, SDRC and Mentor Graphics Corp., say that Sun has worked closely with them to ensure smooth operation on the Ultra platform.

Garnering good reviews from its software developers has helped Sun reestablish itself as a worthy alternative to HP, IBM and the other big suppliers of technical workstations. Making OpenGL, the widely used graphics application programming interface (API) from SGI, available on Solaris last year further bolstered Sun's standing among technical users and software developers (see "SGI Promotes CAD-Specific APIs for OpenGL").

"In the last few years, Sun has done a nice job of getting to where they want to be in terms of competitive products, market presence and understanding how to work with ISVs," says SDRC's Kundrat. "In general, they have made significant progress but they still have more work to do. HP, SGI and, to some extent, IBM have been focused for some time on a broad-based approach to the CAD/CAM market that involves product, technology, distribution, services and relationships. The introduction of the UltraSPARC seemed to serve as a catalyst

for Sun, prompting their adoption of similar proven business models. They are finally on the right track and should be considered in the same light as HP or SGI when evaluating comprehensive CAD/CAM solutions."

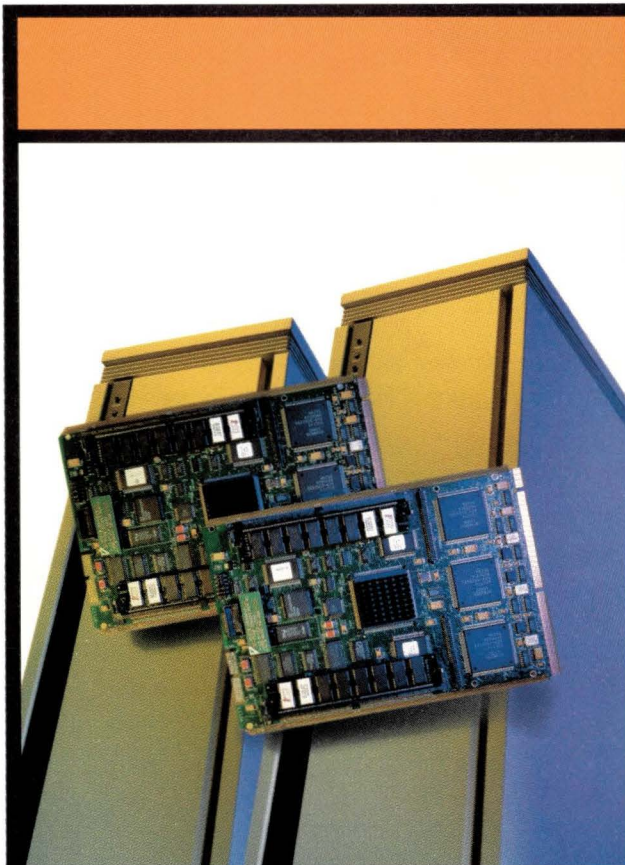
Wowing the Engineers

One developer on the Sun platform, Exa Corp., Lexington, MA, which sells fluid-flow analysis software, tells the tale of an engineer who couldn't contain his enthusiasm upon booting up and testing a new Ultra Creator 3D machine.

"We received an Ultra with Creator 3D and, at the time, our principal engineer also had a brand-new [SGI] Indigo. When he saw the performance of the Ultra, people in the next room heard him let out a resounding 'Wahoo!' he was so impressed. Later, he said it was the first time he could say a Sun machine is the fastest on the street," says Steve Weinberger, vice president of business development at Exa.

As developers noted the UltraSPARC's performance gains over the SuperSPARC and other previous SPARC architectures, users began to put them to the test in a variety of settings, including EDA and other CAD disciplines. Xerox Corp., for example, uses an UltraSPARC 2000 server and a mix of Ultra 1s and Ultra 2s in its microprocessor design work, and although the EDA space has been Sun's forte in the technical workstation arena, users involved in electronic circuit design still took notice.

"We've seen a significant increase in performance with the Ultra architecture, upwards of four times the performance of the



Dual Active Failover.

(when failure is *not* an option)

"What do you mean, you can't find the data?"

You've taken precautions against a hard disk failing, but never gave much thought about losing access to your data. If you operate an environment where losing access to data means losing money, Mylex™ has the solution. It's called dual active failover, which preserves access to your most valuable data — even when the connection to that data is interrupted.

Dual active failover utilizes two boards instead of one, almost doubling your system performance. And, of course, if either board fails, the other immediately takes over. The heart of this solution is our DAC960SX, the ideal SCSI-to-SCSI disk array controller for business-critical applications requiring extreme fault tolerance and higher performance.

If it's an external RAID solution, it must be Mylex.

MYLEX™



(800) 77-MYLEX • (510) 796-6100 • www.mylex.com

©1997 Mylex Corporation. All rights reserved. Mylex Corporation, 34551 Ardenwood Boulevard, Fremont, California 94555 USA



DB/EXPO NEW YORK



Today's data management and data warehousing technology is astounding, but falls short without a good system infrastructure and a high-performance network.



UNIX/WINDOWS NT® EXPO



Powerful operating systems and a seamless network are essential to any successful enterprise, but ineffective unless your data is well managed and accessible.



INTERNET/INTRANET EXPO



Both the Internet and intranets can revolutionize your business, but only if you combine them with smart data management and a solid operating system.



WHERE ALL THE PIECES COME TOGETHER.

The integration of all information technology into one powerful force—database management, applications, systems, networks, and now the Web and intranets—is poised to rule the future of business around the world.

Get the competitive edge you need to succeed: UNIX and Windows NT® EXPO, DB/EXPO, and Internet/Intranet Exposition all together in one powerful venue... **IT FORUM '97.**

Conference: September 15-19, 1997 • Exposition: September 16-18, 1997 • Javits Convention Center, New York City

Call 1-800-232-3976 today: Get your FREE 3-day pass to over 500 exhibits! • FREE 36-page, feature-packed conference brochure • FREE IT FORUM updates via e-mail and more.

2211

Name Title Company Street City State Zip

Mail Stop Telephone Fax Email

u Miller Freeman
Blenheim NDN

© Miller Freeman 1997

Or fill out and fax or mail this coupon to us right away. Fax: 1-415-966-8440
Mail: IT FORUM, 1975 W. El Camino Real, Suite 307, Mountain View, CA 94040
Or visit our Web site 24 hours a day: www.itforum.com

UNIX and Windows NT EXPO, DB/EXPO and I² Internet/Intranet Exposition are all registered trademarks of Miller Freeman. Windows NT is a registered trademark of Microsoft Corporation.



SPARCstation 20s we have here. Sun's previous performance increases were incremental, but with this one, our engineers are telling us that they no longer have to wait for a simulation to run," says Tony Frumusa, ASIC design manager at Xerox, Rochester, NY.

Sun Always EDA-Friendly

Even before the Ultra appeared on the scene, however, Sun had maintained a strong grip on the EDA market, which, with an emphasis on 2D design work, is not as compute-intensive as MCAD, for example, where 3D modeling is a central component to applications.

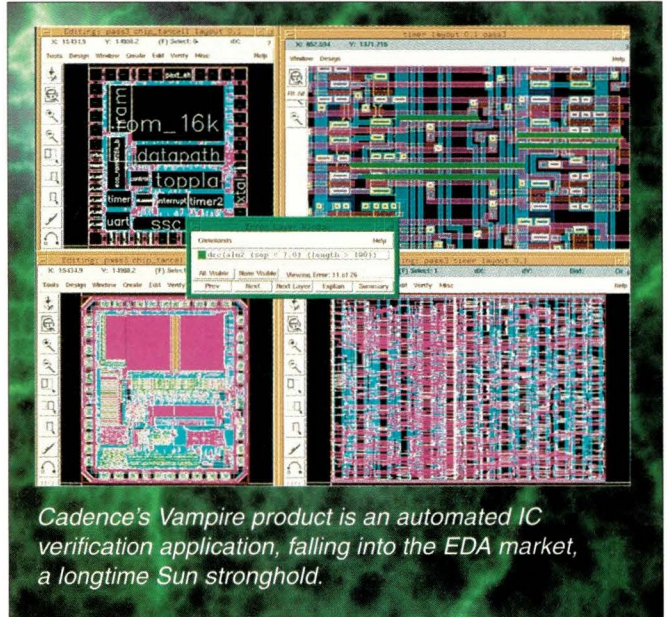
EDA software developer Cadence Design Systems Inc., San Jose, CA, attributes as much as 80% of its new license revenue for any given quarter to Sun users.

"They were always dominant in EDA, and it's really hard to knock down a Goliath. Historically, the market has reacted more strongly to Sun's lack of graphics performance in the mechanical world, which is drastically different than in the electrical world. In mechanical, 3D graphics are very important, and HP and SGI were eating away at Sun's base; with the Ultra line, Sun is no longer deficient in this area," says David Milam, group director of marketing programs at Cadence.

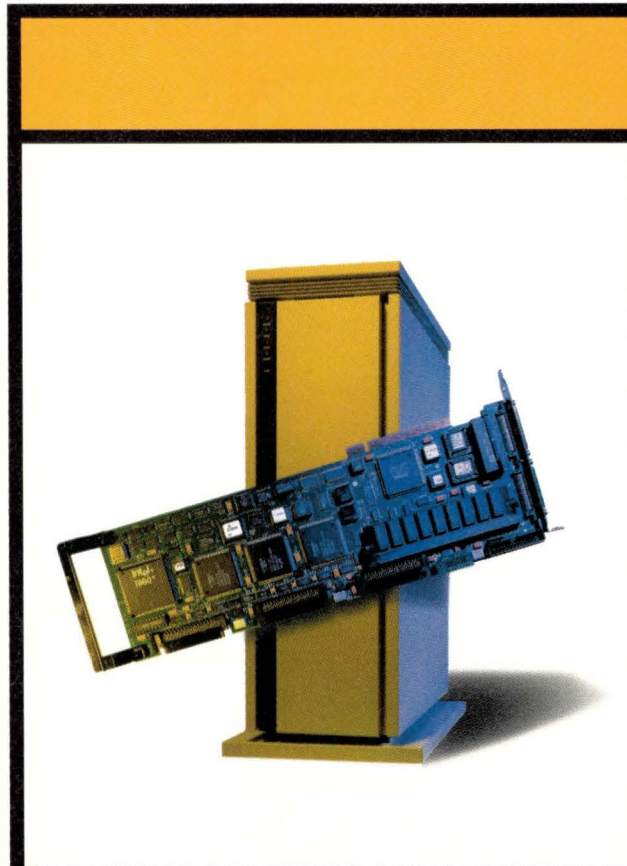
Sun's traditional strength in the computer-aided software engineering field has also helped it keep its spot at the forefront among workstation vendors selling to electronics design users. A significant factor is that all the major semiconductor

companies, including Texas Instruments Inc., Lucent Technologies Inc., NEC Corp. and Motorola Inc., all developed specialized code on the Sun platform and, therefore, they also chose to run commercially-available software on Suns. All of their CASE-oriented development projects are on Suns, using Sun-based tools, Milam says.

Sun has not forgotten its roots in the server market, either.



Cadence's Vampire product is an automated IC verification application, falling into the EDA market, a longtime Sun stronghold.



Where There's RAID, There's Mylex.™

(and always has been)

Some things just naturally seem to go together. Like baseball and hot dogs or fireworks and the Fourth of July. It's kind of been that way with Mylex and RAID technologies over the years. Mylex has been providing RAID solutions longer, to more users in more countries worldwide, than any other company.

Mylex sells the most, because Mylex offers the most.

Like the DAC960PD-Ultra, a high performance, highly reliable PCI to Ultra SCSI disk array controller, that supports up to two terabytes of RAID storage per disk array. It features Mylex Online RAID Expansion™ (MORE™), and with the Global Array Manager™, allows the user to add disk capacity from virtually any remote location, without having to take down the system.

If it's RAID, it must be Mylex.

MYLEX™



(800) 77-MYLEX • (510) 796-6100 • www.mylex.com

©1997 Mylex Corporation. All rights reserved. Mylex Corporation, 34551 Ardenwood Boulevard, Fremont, California 94555 USA

The Ultra Enterprise line of servers, developed in parallel with the Ultra workstations, has continued to evolve in terms of processing performance, storage options and management software. The latest additions to the family are called the Ultra HPC servers. In its marketing literature, Sun clearly states that EDA and MCAE are the primary target markets for these new servers, aimed at high-performance computing.

Market research firm International Data Corp., Framingham, MA, divides the so-called high-performance computing market four ways: supercomputers, high-performance midrange computers (HPMRs), technical massively parallel processors (MPP) and strategic business analysis. In 1995, the entire market for these systems produced revenues of almost \$3 billion. In the year 2000, that figure is expected to swell to more than \$5.6 billion.

HPMRs form the largest segment of the high-performance computing market, accounting for 46% in 1995 and an expected 56% in 2000. It's the only portion of this market where IDC predicts growth, and Sun positions its Ultra HPC servers solidly in the HPMR space.

The Ultra HPC servers range from the Ultra HPC 2 (two CPUs, 2-GB memory) to the Ultra HPC 10000 (64 CPUs, 64-GB memory). The HPC servers essentially build upon Sun's existing Ultra server line, with the addition of bundled management software such as Platform Computing's Load Sharing Facility (LSF), workload monitoring, management and accounting, and job scheduling.

The HPC server announcement underscores Sun's mantras since the beginning: scalability over a broad range of processors and a solid, mature operating system in Solaris, with long-time support for multithreaded applications. While Sun has been advocating multiprocessing hardware architectures and the multithreading properties of Solaris for years, CAD packages are now beginning to take advantage of multiprocessing and multithreading.

Multithreading + Multiprocessing = Speed

Cadence has been taking advantage of Sun's multiprocessor architecture and multithreaded OS for a few years. Although the benefits in performance are great, adding multithreading capability to existing applications can take a serious toll in coding time, Milam says.

"We've supported multithreading for the last three years with Vampire. To do that, you have to take the software's execution code and break it up into threads, and run those across multiple processors or across networks. Multithreading is very disruptive to the software because you have to find out the best places to break the code to spin off a thread to process elsewhere, and then have it come back. It's almost like a rewrite," Milam says.

That said, the real benefits of multithreading are achieved when underlying algorithms are "spun off" to other processors, so compute-intensive math calculations are broken up and distributed across two or more processors. For example, Cadence has experienced up to 75% improvement in throughput by scaling its software across eight processors, Milam says.

If developers are not taking advantage of multiprocessing and multithreading yet, Sun is urging them to do so.

"Sun is definitely a leader in multiprocessing architecture,

and they're hounding us to do more to take advantage of it by developing versions of our software that support multiprocessing," says EDS' Brandenstein. "They've been on the forefront of the multiprocessing race, as well as scalability. At the same time, the number of patches to Solaris has come way down."

Solaris has been around long enough to provide troublefree setup and installation, as well. The Gap Inc.'s CAD group designs about 80% of the company's retail stores using Arris software running on 121 Sun workstations, including some Ultra 2s and an E3000 server. The Solaris environment has proved to be stable and easy to manage, says John Young, CAD manager. In fact, he says, he has a far easier time setting up new Sun workstations than the managers who use PC NT networks.

"We have a lot of people running Novell and NT, and they're dealing with a lot of crashes. These Sun machines don't go down, and they scale up through the entire line. The sysadmins on the PCs screw around with new PCs to be added to the network for six hours, but with Suns and Solaris, I can install them in one hour, and that includes not only the OS, but also all the network extras. And the scalability of the hardware is great," Young says. ➔

COMPANIES MENTIONED IN THIS ARTICLE

Cadence Design Systems Inc.

2655 Seely Ave.
San Jose, CA 95134

Circle 150

Computervision Corp.

100 Crosby Drive
Bedford, MA 07130

Circle 151

Dassault Systèmes

1935 N. Buena Vista St.
Burbank, CA 91504

Circle 152

Digital Equipment Corp.

146 Main St.
Maynard, MA 01754

Circle 153

EDS Unigraphics

13736 Riverport Drive
Maryland Heights, MO 63043

Circle 154

Hewlett-Packard Co.

3000 Hanover St.
Palo Alto, CA 94304

Circle 155

IBM Corp.

Contact local sales office

Matra Datavision Inc.

One Tech Drive
Andover Tech Center
Andover, MA 01810

Circle 156

Mentor Graphics Corp.

8005 S.W. Boeckman Road
Wilsonville, OR 97070

Circle 157

Parametric Technology Corp.

128 Technology Drive
Waltham, MA 02154

Circle 158

Silicon Graphics Inc. (SGI)

2011 N. Shoreline Ave.
Mountain View, CA 94043

Circle 159

Structural Dynamics Research Corp. (SDRC)

2000 Eastman Drive
Milford, OH 45150

Circle 160

Sun Microsystems Computer Co.

2550 Garcia Ave.
Mountain View, CA 94043

Circle 161

The first truly fault-tolerant SPARC system is now available and will remain so 24 hours a day.

Announcing the first truly fault tolerant SPARC system. The cost? Less than \$25,000.



Now you can get true 24-hour, 365-day availability from a SPARC-based system. And for less than \$25,000.

So no matter what your critical Solaris application — Internet/Intranet servers, financial, or others — you now have a line of affordable, SPARC-based alternatives: the Resilient 110, 160, and 200.

They're available now. And they're going to stay that way 24 hours a day.

Innovative Hardware-Based Approach

Resilient systems use an innovative, three-way voting architecture. Which means three hot-swappable SPARC-based modules operate in sync and constantly compare themselves to each other. When one module disagrees with the other two, it's "voted out" and disabled.

So your application keeps running without interruption.

You can find out more about the Resilient line of fault-tolerant systems simply by calling us at (800) 977-9008.

You won't be sorry. But you will be up and running 24 hours a day.

RESILIENCE

1755 Embarcadero Rd., Suite 120
Palo Alto, CA 94303
(800) 977-9008
(415) 843-3600
(415) 843-3609 FAX
email: sales@resilience.com
www.resilience.com

> Fault Tolerant CPU	Yes
> Hot-Swappable Modules	Yes
> 100% Solaris Compatible	Yes
> Fault Tolerant Ethernet	Yes
> Fault Tolerant SCSI	Yes



PixelVision PV116sx Flat-Panel LCD Monitor

by IAN WESTMACOTT, Technical Editor

An active-matrix color LCD monitor is a must-see for anyone considering flat-panel displays.

Although the evolution of computer hardware at times seems blindingly fast, one component that has not kept up with the high-paced development is the computer monitor. We have thumb-size gigabyte storage devices, CPU units complete with I/O and storage devices smaller than a toaster. Yet, as soon as you connect a monitor, you must relinquish 25% or more of your desktop to the computer. This anomaly is even more pronounced when you realize the enormous effort concentrated on monitor technology not only from the computer industry, but other large industries as well, such as television and heads-up display applications.

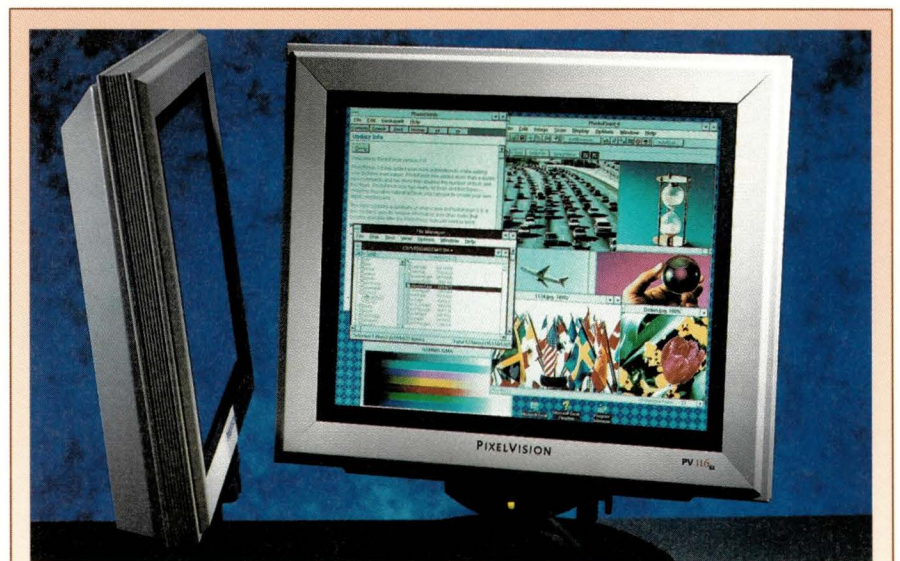
There are three flat-panel technologies that aim to replace the large, cumbersome cathode ray tube (CRT) technology of today's monitors. These include liquid crystal display (LCD), in which a layer of color-filtering material allows, or blocks, light from a source to pass through a matrix of tiny cells; field emission display (FED), in which a layer of phosphors gives off light when excited by electron emissions from tiny emitters; and plasma display, in which phosphors give off light when excited by electrically charged gas.

The problem with these technologies

is high cost and low production yield, particularly with larger displays. While LCD technology has been used quite effectively for portable computer displays, these are generally smaller displays. In the desktop arena, where larger displays are often required, the cost of LCD monitors runs in the range of \$3,000 to \$10,000, which is decreasing but still out of reach for many installations.

The PV116sx from PixelVision

Technology Inc. is an active-matrix color LCD monitor with a 16-inch display area (12.5 by 10 inches). It supports resolutions up to 1,280 by 1,024, a 75-Hz vertical refresh, .28mm dot pitch and up to 262,000 colors. The monitor comes with a 15-pin video cable, but an adapter for the Sun 13W3 BNC connector is available separately. There are no special display requirements or driver software, and PixelVision claims plug-and-play compatibility with any system. VESA DPMS backlight control offers power-saving capability and extends the life of the monitor.



The PixelVision PV116sx 16-inch monitor is the best flat-panel display based on LCD technology that we've seen for desktop applications, with its solid construction, wide viewing angles and fast response time.

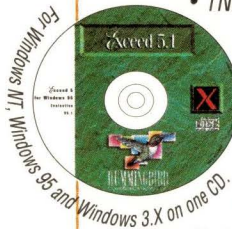
Exceed 5.1

Ultimate PC X Server

Exceed Family: All On One CD!

• Windows NT* • Windows 95 • Windows 3.X.

- Fully X11R6.1 compliant • **NEW** Telnet – VT320/220, Wyse 50/60, ANSI BBS, SCO ANSI emulations, DDE server / OLE automation • **NEW** Columbus - Web Browser, E-Mail, Netbook, News, FTP, Gopher and more
- **NEW** OpenGL for 3D Graphics - Optional for Windows NT
- Rconfig, Sconfig and Basic Scripting - centralized administration and configuration, and remote installation
- TN3270 & **NEW** TN5250 • Xpress Serial Line Access • PPP and SLIP
- XIE support • Xsession Drag-and-Drop Multiple Program Starter • Graphical Keyboard Remapping • Xtrace • Unique Launch Pad and Virtual Desktop • **NEW** TAR
- **NEW** IRC Client • **NEW** Archie • Inetd • 32-bit VxD TCP/IP stack and NFS Client available for Windows only



* Also available for ALPHA and Power PC

The world's best PC X servers for Windows NT, Windows 95 and Windows 3.X now protect your long-term technology investments with support for all Windows platforms on one CD. Hummingbird's Exceed 5.1 provides superior internetworking, administration and installation tools. For more information or the name of the reseller nearest you, call (416) 496-2200 or visit our Web site at www.hummingbird.com/sem.



HUMMINGBIRD[®]
COMMUNICATIONS LTD.

1 Sparks Avenue, North York, Ontario, Canada M2H 2W1 Tel.: (416) 496-2200 Fax: (416) 496-2207 • Offices in: Washington DC, Mountain View CA & Raleigh NC, USA • Geneva, Switzerland • Paris, France • Munich, Germany • Maidenhead, UK • Sydney, Australia
All brand or product names are trademarks or registered trademarks of their respective companies. ©1996, Hummingbird Communications Ltd. Applications included may vary depending on the PC platform.

Product Review

The monitor measures 16.7 inches wide by 14 inches high and 3 inches deep. It weighs 19 pounds. However, the monitor is seated on a circular base unit (deskmount) with a 12-inch diameter, bringing the overall height to 19 inches. There are also fixed-base and wall-mount options available, and PixelVision performs custom installations.

Once I was used to it, the monitor was comfortable and more than satisfactory for my work, except for the brightness gradation problem.

When installed on the base, the monitor's tilt and swivel are adjustable, but not its height. The tilt can be adjusted by loosening a screw with a provided wrench. The video and power ports are located on the bottom of the monitor, so these cables fall vertically from the unit. The design is solid, with an aluminum casing and

protective glass covering the LCD.

Six buttons are located on the front of the monitor: power, two brightness adjust, two contrast adjust and a menu button. The menu button brings up a graphical menu on the screen, which allows you to adjust brightness, contrast, image stability, vertical and horizontal positioning, black level and width. Some of the adjustments, such as black level and image stability, are rather touchy. Adjusting for optimal image quality takes some time, but once completed the settings remain stable.

Performance

The overall image quality of this monitor was very impressive, though not perfect. With its high brightness (150 nits) and 100:1 contrast ratio, the monitor is both bright and legible and has good color separation, even with very muddy colors. However, the display is sensitive to ambient light, particularly high-contrast light sources behind the viewer, and in such conditions produces a high glare. Our unit had a backlight adjustment defect that caused the monitor to exhibit a brightness gradation of dark to light from the

top of the screen, which caused the top of the display to be too dark while the bottom was washed out. This occurred from any viewing angle and in all lighting conditions. PixelVision tells us this is a rare problem that is factory-fixable.

The monitor has a very good response time, and we could not produce any significant ghosting or skipping effects. There are no mouse "trails" or choppy motion such as is often experienced with LCDs. The manufacturer claims viewing angles of up 10 degrees, down 20 degrees, and left/right 40 degrees. Our experience found these numbers to be underestimates; for example, we found the display satisfactory to 60 degrees in the horizontal direction.

The unit is very sensitive to input signal, which makes calibration difficult. PixelVision has developed an interface board capable of accepting and processing a wide range of computer and broadcast signals, giving the monitor plug-and-play compatibility with a range of systems.

In order to test plug-and-play functionality, we connected the monitor to a range of systems, including UNIX workstations, X terminals and PCs. We found that the monitor always operated correctly, but that extensive calibration was needed in each case. In some cases, such as an Network Computing Devices Inc. HMXpro24 X terminal, no amount of calibration could completely eliminate stability problems and distortion.

I used this monitor exclusively for several days and had several of our designers use and evaluate the unit as well. I found that, once I was used to it, the monitor was comfortable and more than satisfactory for my work, except for the brightness gradation problem mentioned above. I did find myself missing my CRT at times, but the thought of regaining half my desktop quelled these feelings. Our designers, however, felt the monitor was inadequate for their detailed image and color work, though they liked the unit's design.

Summary

The PV116sx is the best flat-panel display based on LCD technology that we've seen for desktop applications.

Solid construction, wide viewing angles and fast response time make this unit a must-see for anyone considering flat-panel displays.

While image quality is not perfect, it is more than satisfactory for most applications, as long as care is taken in monitor placement. Image calibration was difficult for some systems, but on our primary testing platform, a Sun Microsystems Computer Co. Ultra 1 Creator, excellent quality could be produced easily.

A height adjustment would be nice (and easy to implement), and a thumb-screw would be preferable to trying to find a misplaced wrench, but, otherwise, the ergonomics of the monitor were good.

The price is prohibitive for simply replacing large CRTs, but, where flat panels are required, this one shouldn't be missed. →

PV116sx 16-inch Computer Monitor

Company
PixelVision Technology Inc.
43 Nagog Park
Acton, MA 01720

Telephone
(508) 264-9443

Fax
(508) 264-9446

WWW
<http://www.pixelvision.com>

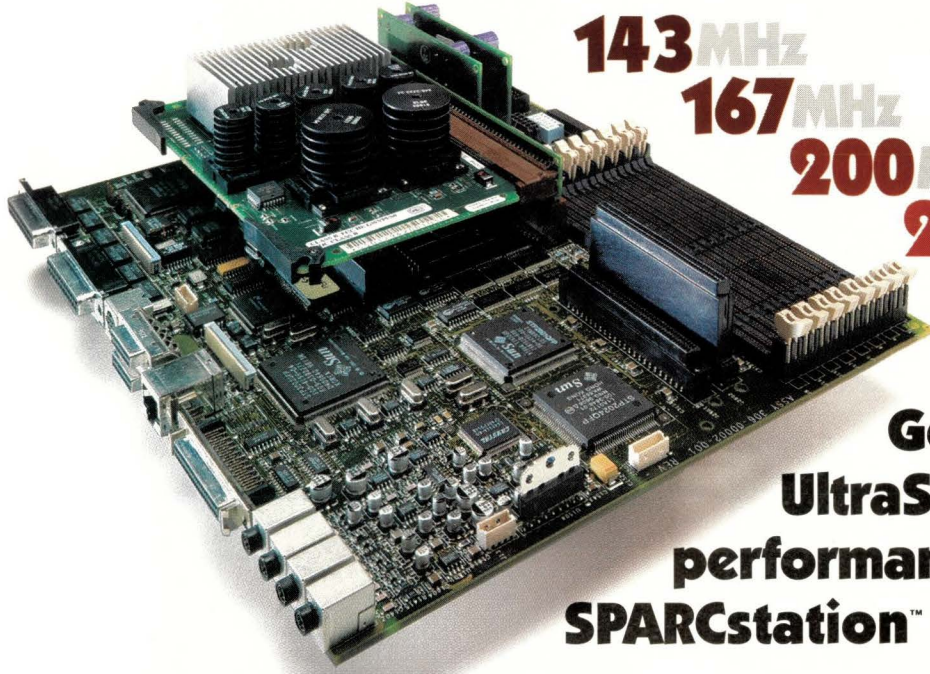
Best Feature
Image quality

Worst Feature
Price

Price
\$9,500
Sun video adapter costs \$75

Circle 162

Upgrade to UltraSPARC®



143MHz
167MHz
200MHz
250MHz
300MHz

**Get 64-bit
UltraSPARC system
performance from your
SPARCstation™ 5 or 20**

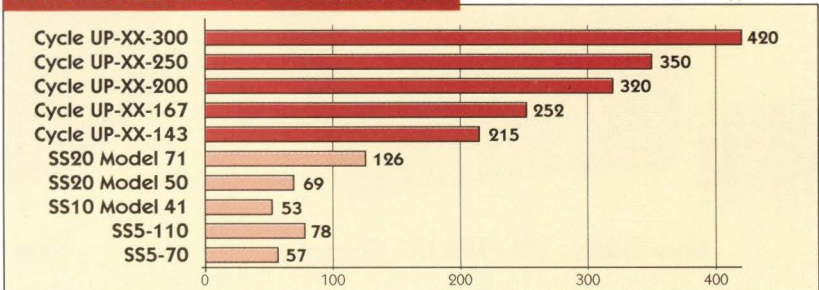
The power of the latest UltraSPARC® CPU can be yours. And at a far lower cost than you might imagine.

Because the new Cycle UP™ logic board upgrade delivers 143MHz to 300MHz UltraSPARC CPU performance. And it does so in an environmentally-responsible way — it uses your existing RAM, hard drives, and other components.

Upgradable Ultra 2 Technology

Cycle UP upgrades use the same UltraSPARC chipset found in Sun Ultra 2 workstations. Which means you can upgrade to faster Ultra 2 CPUs through a simple CPU module swap. They also run Solaris application software perfectly, and deliver

SPECint92 Relative Performance



The Cycle UP delivers 64-bit UltraSPARC performance today at an affordable price — yet it also lets you upgrade to a faster CPU later through a simple CPU module swap.

100Mbit Ethernet and Fast/Wide SCSI performance.

For more information about the Cycle UP — or our line of upgrades for almost any SPARCstation™ — contact us today at (800) 672-1200. And get UltraSPARC performance. Without paying a high price.



Cycle Computer Corp

1755 Embarcadero Rd., Suite 120
Palo Alto, CA 94303
(800) 672-1200
(415) 843-3622
(415) 843-3630 FAX
www.cyclecc.com
sales@cyclecc.com

Kick The Tires on Our DLT Storage Machine...

...Win The Ultimate Driving Machine.

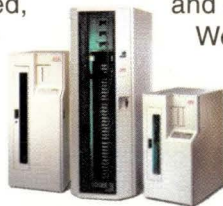


Quantum
DLT 7000

New 7-drive ATL7100 DLT Library

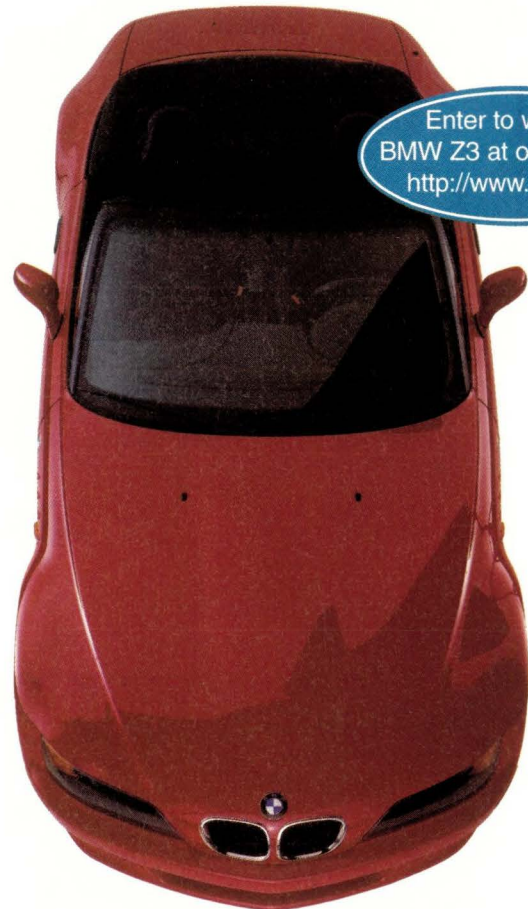
The ATL7100 DLT™ subsystem and the BMW Z3—they're both beautifully designed, solidly built high-performance machines.

Our ATL7100 with IntelliGrip™ precision cartridge handling system and Quantum® DLT drives is designed to steer you reliably through terabytes



of backup. The Z3 will speed you over terra-firma in safety and style.

We think you should be driving them both! In fact, we're so sure you'll love driving your DLT tapes with our new ATL7100, we'll give you a chance to win the Z3 just for kicking our tires. Details on this



Enter to win this
BMW Z3 at our website:
<http://www.atlp.com>

New BMW Z3 2.8 Roadster

special limited-time promotion are available on our website, from ATL sales representatives or can be requested by calling 1-800-677-6268.

Call now to get all the facts on ATL's line of DLT libraries.

ATL
PRODUCTS

CALL 1-800-677-6268 OR VISIT OUR WEBSITE AT: [HTTP:// WWW.ATLP.COM](http://www.atlp.com)

1. NO PURCHASE NECESSARY. Open only to professionals employed as Data Center/MIS Managers who are legal residents of the U.S. and 18 years of age or older. 2. Sweepstakes entries subject to Official Rules. To enter the sweepstakes electronically and download the Official Rules, access the ATL website through the Internet at <http://www.atlp.com>. To request an entry form and Official Rules by mail, hand print your name, company, title, mailing address, daytime phone number and e-mail address, along with a self-addressed stamped envelope and send to: ATL Products, Attn: Smart Drivers Sweepstakes, 2801 Kelvin Ave., Irvine, CA 92614. VT and WA residents may omit stamped, self-addressed envelope. 3. Prize: One 2-year lease on a BMW Z3 Model 2.8 will be awarded (taxes, automobile insurance, fuel and regular maintenance are the sole responsibility of the winner). Void where prohibited by law. Quantum is a registered trademark and DLT is a trademark of Quantum Corporation.

Circle No. 6

RS/Magazine

Feature

96 Full Speed Ahead

IBM's Internet technology is rocketing out of its labs so fast it's hard to keep up. Here's a starting place for those users who want to jump on board.

Karen Watterson



Columns

66 Q&AIX *by Jim Fox* setuid Dangers

Ignore the appearance of new setuid programs at your peril.

71 Systems Wrangler *by Aileen Frisch* Yet Another Security Wake-Up Call

When sysadmin is in the news, the focus is almost always on computer security.

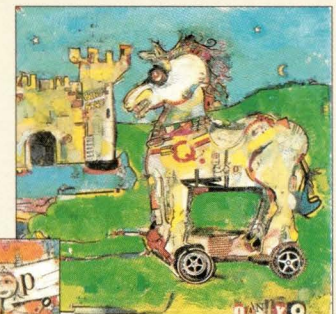
77 Datagrams *by John S. Quarterman* UNIX Systems Administration Politics LISA and SAGE in focus.

82 AIXtensions *by Jim DeRoest* Internet White Pages

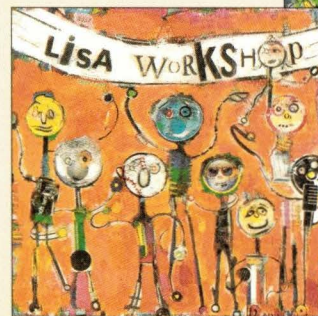
Just give us Web-based tools that will allow us to do online searches.

90 Work *by Jeffreys Copeland and Haemer* We Use vi to Edit Web Pages

How to turn vi into a WYSIWYG HTML editor.



Columns illustrated by DANIEL C. O'CONNOR



Check out our Web site <http://www.cpg.com>

Departments

4 Editorial
109 New Products

104 The RS Marketplace
115 The SunExpert Marketplace

128 Advertisers' Index



You're looking for an alternative
You kind of know
Wouldn't it be quick



Magstar MP with its unique midpoint loading and exceptional reliability, retrieves most data up to three times faster than comparable systems.

We thought so, too. That's why the Magstar™ MP starts in the middle of the tape, instead of the beginning, retrieving most data up to three times faster than comparable tape storage systems.* (Such a simple idea, our competitors

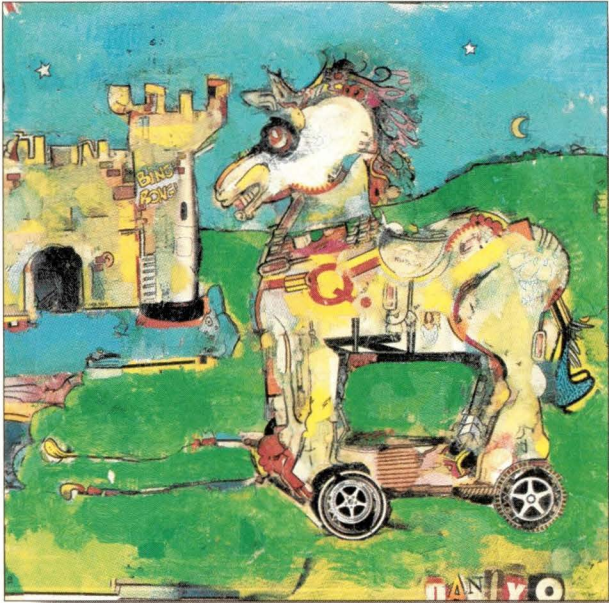
e in this magazine.
where it is.
to start here?



nder why they didn't think of it first.) Which means tape
t just for backup anymore. With Magstar MP's remark-
e three-year warranty, and prices starting as low as
,900, you can confidently use tape for all your storage

needs. Visit www.storage.ibm.com for more information
and a copy of our warranty.

Solutions for a small planet™ 



setuid Dangers

Jim Fox works as a systems programmer for the University of Washington. He writes and maintains distributed applications that run on a variety of UNIX systems—and some non-UNIX ones. He is also the deputy manager for the Interoperability Project for SHARE's Open Systems Group. Email: fox@cac.washington.edu.

Q: In your article “Parsing Permissions” (*RS/Magazine*, December 1996, Page 18), you said that setuid executables “can act as Trojan horses, allowing a hacker to return to your system and become superuser.” I do not understand how this can be accomplished with a setuid executable. Also, why is it dangerous for setuid programs to be owned by root? ▲▲

P. Newman
CAE Electronics

A: A setuid program runs with the privileges of its owner, rather than those of its user. This is useful whenever it becomes necessary to grant limited privileges to otherwise unprivileged users. The password changer, `/bin/passwd`, is an example. It needs superuser privilege to update the password file.

The problem is that setuid programs, especially those owned by root, must be perfect. If a normal program breaks, because of outrageous input, an unexpected signal or any of a thousand other causes, it just crashes or loops or something. No harm is done to the system as a whole. However, a program running as root can take the entire

system with it. When you hear about a UNIX security problem, it most often has something to do with a program running as root that fails because of some unexpected, improbable, but possible, condition.

But I had a different trouble in mind. Potential hackers can be divided into two categories: those who have a legitimate purpose on your system (users); and those who have no right to log into your system at all (intruders). At the University of Washington, we have about 50,000 of the former and about 200,000,000 of the latter. Your systems and ours must be protected from within and without.

Suppose you have unprivileged users, other employees, for instance. One of these users (Bud Ding Hacker) finds a way to be root for a short time, possibly by finding a terminal left open and logging into a root shell. Bud writes this C program

```
main()
{
    execl("/bin/sh", "/bin/sh", 0);
}
```

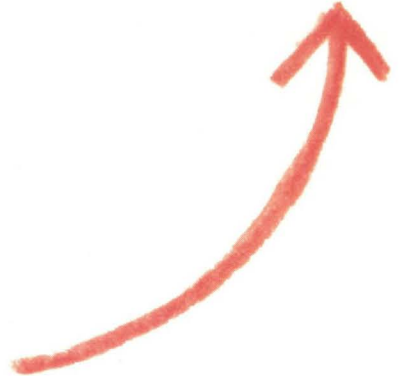
and stores the executable in `/etc` with some nondescript name like `ytab` (or " ") that



THE LEADING

System Integrator to the AIX® User Community

Linda,
Aspen has an RS/6000™
TRADE-IN EVENT
Going on Now! Bill



Bill,
Called Aspen @ 1-888-249-4968

- 3.9% Total Solution Financing*
- Qualified Trade-ins Welcome*
- Immediate Delivery*

Linda

*Some restrictions and exclusions apply. Contact your Aspen Consulting, Inc. Client Manager for complete details. Offer expires July 18, 1997. Call Today!

AIX® • TIVOLI • ADSM • LEGATO • HACMP • STORAGE SYSTEMS
RS/6000™ SP • PERFORMANCE MONITORING, ANALYSIS AND CAPACITY PLANNING



2550 GOLF ROAD, SUITE 100 • ROLLING MEADOWS, IL 60008
1-888-249-4968 • FAX: 847-806-1260
info@asp.com • www.asp.com



All trademarks are property of their respective companies.

The IBM logo is a registered trademark and the IBM Business Partner Emblem is a trademark of International Business Machine Corporation and are used together under license.

no one would ever notice. Bud then sets ytab's ownership to root and permissions to 4055. Now, until you discover and remove the file, Bud and any other user can run /etc/ytab and gain a root shell.

This is why you must be on the lookout for new setuid programs. It's not the most common way for intruders to enter your system, but it is one of the sure ways for a normal user to become a superuser.

It's also an easy path to defeat. Allow setuid programs in only a few, monitored file systems. Generally, only the /, /usr and /usr/local file systems have legitimate setuid programs. The password changer, /bin/passwd, in the /usr file system, is an example. /bin/passwd has to be setuid to allow a nonprivileged user to modify the password file. Use SMIT to set the nosuid option for all file systems other than the three mentioned above.

As for monitoring, let's look at that setuid finder script from December again.

```
#!/bin/sh
# Look for setuid programs
for i in "/" "/usr" "/usr/local"
do
    echo Scanning $i
    find $i -xdev \(-perm -4000 -o -perm -2000\) \
        -type f -exec ls -lc {} \; > /var/suid_chk.log
done
```

Each find command starts at the base of one of the file systems (/ , /usr or /usr/local) and searches for, and lists, any regular file on the same file system (-xdev) that has either the setuid or setgid flag. Modification times of the inode are displayed, not the file's normal modification time. Remember that the latter can easily be manipulated using touch.

Most legitimate setuid programs are installed at system maintenance and are unchanged otherwise, so you could just scan the log for recent dates. A more automatic approach would compare the daily log to your standard one, created just after maintenance was applied.

For more tools like this, check the old standby COPS at <ftp://ftp.cert.org/pub/tools/cops>. It is still in distribution and can help you watch over your system and protect it from local hackers. COPS hasn't been updated for several years, so don't worry if your copy seems old.

Network Attacks

The more insidious danger, and the hardest to guard against, is attack from the Internet. This is where the busiest and most clever hackers will come from; and they have sophisticated tools. Your best defense is not a good offense. We live on a civilized Internet, after all.

Try seeing your systems as others see them. For this you can use the Security Administrator Tool for Analyzing Networks (SATAN). Using SATAN is much like walking around your

From TurboSPARC™ to Ultra1™ to Ultra2™..

Make the switch to DTK workstations!

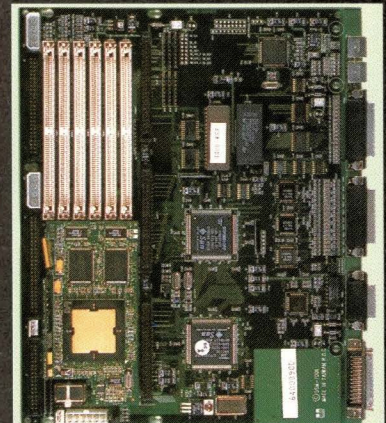
When it comes to workstations, more and more prudent buyers are specifying DTK's **100% Sun®-compatible** systems manufactured under license from Sun Microsystems Inc.

DTK has manufactured quality SPARC workstations since 1990, and PCs since 1981. Choose from barebone models to build out yourself or complete systems, configured to your specifications. Manufactured under **ISO-9001** certification, DTK products provide quality and dependability you can count on. (Did you know that DTK computers at Woods Hole Oceanographic Laboratory helped locate the "Titanic" on the ocean floor?)

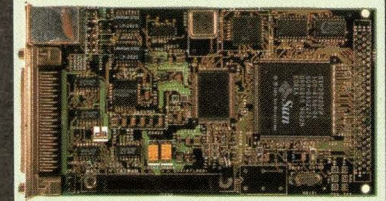
Two easy steps will get you started:

- ① Access our website: www.vextrec.com for detailed information on DTK workstations.
- ② Call Vextrec at **(818) 855-8200** for literature, pricing and availability.

The bottom line is...*your* bottom line will look better!



▲ TurboSPARC 170MHz motherboard for embedded system and upgrade solutions
▼ 20MB/s Fast & Wide SCSI controller for HDD;
100/10-Base T Fast Ethernet Card



In the U.S. offered exclusively by:
Vextrec Technology Inc.
1318 John Reed Ct. ■ Industry, CA 91745
(818) 855-8200 ■ FAX (818) 855-8222
<http://www.vextrec.com>



All trademarks and registered trademarks are the property of their respective owners.

Outside the U.S., contact:
Advanced Creative Computer Corp.
5F-13, No. 14, Tomson Park ■ San Chung City, 241
Taipei, Taiwan ■ **886-2-999-6709** ■ FAX 886-2-999-4538
<http://dtk.acc.com.tw>

building looking to see if all the doors and windows are closed and that there are no ladders positioned up against the wall. It runs on a remote site and probes your system from the network. Of course, you need more than one host for this approach to work, and it's most useful if you have many hosts.

There's a nice reference document on SATAN at http://inthedrk.fast.net/satan_html/docs/satan_reference.html. One place to find SATAN is at the source. The FTP site <ftp://ftp.win.tue.nl/pub/security> has not only this package, but also the current versions of COPS and tiger, another COPS-like package. These packages aren't very big, so you might just do all your security shopping in this one spot.

Your next duty is to keep up-to-date on security matters. SATAN is old enough that it won't find the latest threats. For that you'll need other tools. There are some Web sites, newsgroups and classes that come in handy.

Subscribe to the Computer Emergency Response Team's (CERT) mailing list for security alerts. Send an email message to cert-advisory-request@cert.org with the word subscribe as the message text. For online information, CERT tends to make its material available through FTP rather than HTTP. You can still use your Web browser. Check out the files and directories at <ftp://cert.org/pub/>. The [cert_advisories](http://cert.org/pub/) apparently has an archive of every posting it has ever made.

IBM has a Web site with security alerts and responses directly relating to IBM equipment, see <http://www.ers.ibm.com/tech-info/advisories/sva/>. It is a good site to check on, especially after you get an announcement from CERT.

In addition, read these security-related newsgroups:

- comp.security.announce – This is where you find CERT's advisories. The group doesn't otherwise get many postings, so you can easily have your newsreader keep an eye on it.

- comp.security.unix – This one gets a lot of postings. Even if you don't read them all, you do at least get an idea of what's being discussed.

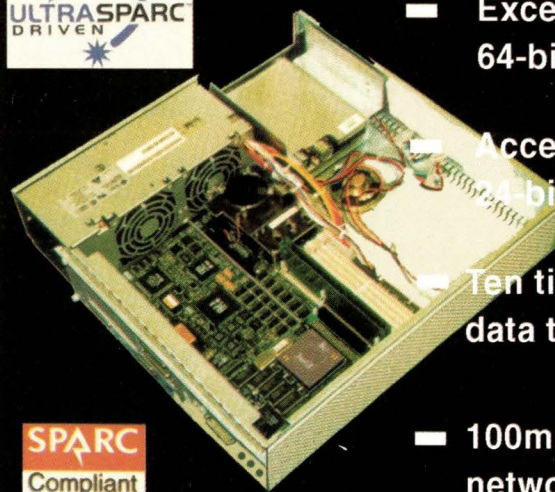
- alt.security – This is an unmoderated and more disorganized version of comp.security.unix.

- rec.gardens – This has nothing to do with computer security, but after spending time reading those other newsgroups you might need a break from the hackers, crackers and cybercops.

CERT sponsors seminars for systems administrators. The one-day courses are

offered several times each year, mostly on the East Coast, but at least one is offered in the West. For information, send email to customer-relationships@sei.cmu.edu. I have not attended one of these courses so I can't attest to their utility. However, if you're a systems administrator worrying about those hackers scratching at the gates, maybe this is just the right potion. ⇔

Get UltraSPARCTM Performance Without Paying The Price



- Exceptional speed with 64-bit architecture

- Accelerated 2D/3D 64-bit graphics

- Ten time increase in data transfers

- 100mb/sec fast ethernet networking bandwidth

The Sanar SA/ULS1 and ULS2 UltraSPARCTM-based system surpasses price/performance barriers and put your business in front of the competition.

800-80-SANAR
www.sanar.com
sales@sanar.com



All trademarks are registered trademarks of their respective owners.

Gets you 3 free days in NT heaven.



Windows NT Intranet Solutions. 100% PURE Windows NT.

Are you migrating to NT? Moving UNIX apps to NT? What tools will help you build better intranets? How should you develop NT-based enterprise applications? Don't miss answers to these and hundreds of other vital NT questions at Windows NT Intranet Solutions—the only event dedicated to providing IT professionals

Conference
Aug. 11-15, 1997

Exposition
Aug. 13-15, 1997

Moscone Center
San Francisco

with real-world NT solutions. Check our Web site for details



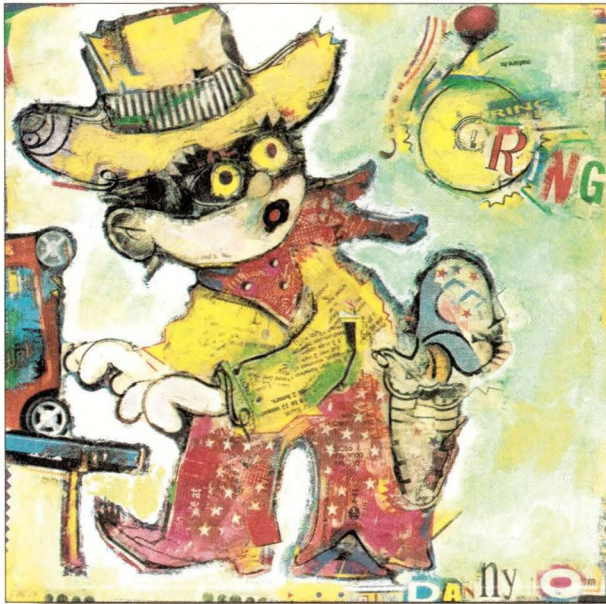
on our world-class conference and register free today for the interactive three-day Expo. More than 300 companies will show you the latest products designed to help you maximize NT across your enterprise. If you're already an NT shop, or just getting ready to deploy NT, you'll agree this event is heaven-sent. Register today!

For a FREE Expo pass and complete details, call toll-free 888-800-8920 or visit www.windowssolutions.com

Windows, the Windows logo and Windows Solutions are trademarks of Microsoft Corporation. Windows Solutions and the Windows logo are used under license from Microsoft Corporation. © 1997 SOFTBANK Forums, L.P.

Systems Wrangler

by Eelen Frisch



Yet Another Security Wake-Up Call

Eelen Frisch is Systems Wrangler for a very heterogeneous network of computers and workstations. She is also the author of the book Essential System Administration (O'Reilly & Associates Inc., now in its second edition). In her spare time, she enjoys painting and lounging around with her cats, Daphne and Sarah. Email: aefrisch@lorentzian.com.

It's not often that I get to deal with topical information in this column; systems administration is seldom a newsworthy subject. On those rare occasions when it becomes one, the focus is almost inevitably on computer security. This time is no exception.

I am writing this column a few days after a Texas newspaper, *The Dallas Morning News*, published an article about one of the men accused of bombing the Federal Building in Oklahoma City. The article was based on confidential documents belonging to the legal defense team. How the newspaper obtained the documents in question is still far from clear at this point. By the time you read this column, more detailed information may have come to light.

The defense team claims that the documents were stolen from their computer system and that some sort of fraud was involved. They have implied that all of their files—some 40,000-plus pages, which would correspond to about 100 MB of data—were taken in a single incident about two months before the article was published. *The Dallas Morning News* has denied that the documents were acquired by theft or any other

illegal act on its part.

Whatever the truth of this incident turns out to be—and it's likely we will never know the truth—it can nonetheless serve as a useful pop quiz on system security for systems administrators everywhere.

Let's consider the security implications of the story we have at this point as if it were the whole truth and make the additional assumption that the computer system in question is running some flavor of UNIX (something that is not in fact very likely). We'll also assume that the computer system was not connected to the Internet (this is a safe premise, because if it had been, *The Dallas Morning News* probably wouldn't have been the only one to obtain the documents), and that the individual computers in the law office were connected via a local-area network.

The question we need to consider then becomes: How was the data stolen without detection and what could have been done to prevent its theft (if anything)? If you'd like to test your own security awareness, take a moment to list all of the ways the deed could have been accomplished before reading further. Keep in mind that members of the press

frequently visited both legal teams in the case and that the defense team was in the process of setting up a second office in Denver, the site of the trial (their home office is based in Oklahoma City).

The various ways of obtaining the data that occur to me fall into four distinct areas: breaches of physical security, unauthorized access to a valid user account, problems with file and data protection, and inappropriate behavior by legitimate users. Lack of proper protection in each area alone might be enough to allow an intruder to obtain the data, but actual instances of data theft usually involve several security failures working in combination with one another (scientists call this destructive interference).

Physical Security

Given how small current computer systems are, stealing the whole computer itself is often the easiest way of stealing data. Clearly, this is not a possibility here because a stolen computer would be missed. However, this does not rule out a breach of physical security.

Physical security encompasses all aspects of physical possession of, and access to, private computer systems and their data. There are at least two other breaches of physical security that could lead to the loss of data:

- An unauthorized person could have copied the data using an unattended workstation while in the office on other business. It would take only a few minutes to copy 100 MB of data to a tape or other removable media such as a Zip disk. (One could even add a Zip drive brought for the purpose to a computer with little trouble.) Careful, habitual use of screen-locking programs with passwords and enabling password protection on bootup can make such opportunistic breaches much more difficult and less likely.
- An unscrupulous person could have stolen a backup disk or tape while visiting the office. Backup media for sensitive data should be stored in a locked location rather than on an open shelf near the computer, which provides easy access for both ad hoc file restoration and would-be thieves.

One thing that both of these scenarios highlight is the extent to which data security is inversely proportional to convenience. When there is very sensitive data to be protected, then a certain amount of convenience and casualness toward security must be given up. Every user has to be constantly aware of the routine actions that are necessary to prevent the loss of data and be willing to perform them. It only takes one person who is too lazy to log out or lock his screen when he goes to lunch to provide an access point for someone with nefarious intentions.

The defense team has not stated the location from which the information was stolen, but the new office in Denver would make unauthorized access easier because many unfamiliar people would come and go in the office regularly. A potential thief could probably pose as a worker and escape detection fairly easily.

Account Access Security

Protecting user accounts from unauthorized access takes many forms. One subset of these activities involves preventing the sorts of breaches of physical security that we just considered. There are also user account-level controls that you can enable and config-

ure to protect against user forgetfulness, or laziness to some extent. These include setting valid and invalid days and times of day for users to be logged in, and enabling automatic logouts of idle accounts after a specified period of time.

Another possible way someone could have stolen the data would have been to gain access to the system by breaking into a user account, possibly via a dial-up connection. Passwords are the primary means of protection against such attacks, and selecting hard-to-guess and difficult-to-crack passwords is essential.

In the situation we are considering, the ways that poor passwords could have contributed to a successful theft include the following:

- Someone could have written down her password in an obvious place that was easily discovered.
- Someone could have chosen a password that was easy to guess (such as his own or a family member's name).
- The thief could have obtained the file containing system passwords from an unattended login session (it would have to be a `root` session on an RS/6000 because AIX uses a shadow password file) and run `crack` against it at his leisure.
- Someone's password could have been discovered by peering over her shoulder as she typed it in.

AIX and other UNIX operating systems provide a number of mechanisms for mitigating some of the risks inherent in passwords, including password expiration facilities (to force users to periodically change their passwords, which will eventually take care of the case of someone learning it unknown to the user, although not necessarily before any damage has been done); minimum password length and other password selection controls; and automatic account locking after some number of unsuccessful login attempts (which can prevent educated guessing from succeeding).

The break-in may not have occurred at the law office at all. Instead, it could have occurred via a dial-up connection, the existence of which is likely given that the law firm has two geographically separated offices. With a high-end modem, it would take less than eight hours to download the 100 MB of data.

Some operating systems offer additional password protection for dial-up connections via dial-up passwords, but AIX is not one of them. In any case, these passwords are set on an essentially systemwide basis, so they offer only modest protection.

Much better dial-up password protection is provided via smart cards: credit card-size devices that provide a number for the user to use as an additional password when she logs in. Sometimes, the user enters a number presented by the target computer into the device and types in the number the card displays to her in response; other schemes involve cards that are synchronized with software running on the target computer and provide passwords as needed. In any scheme, passwords are good only once and are generated by a strong cryptographic method.

Smart cards are generally a highly effective yet relatively low-cost method for providing additional security for dial-up access. When such a system is in operation, merely discovering someone's password is not enough because you still require their smart card.

Dial-up access itself may also be restricted to certain users

Much more than Backup and Restore!

STORAGE CENTER® is a complete storage management suite for distributed computing. Have you been looking for one product to automate backups, perform quick and easy restores, manage your media library, and archive old files? If so, StorageCenter is the answer. It integrates a complete suite of storage management tools into a single easy-to-use solution. StorageCenter simplifies your life while improving the operation of your data center. So before you implement ad hoc, piecemeal or expensive a la carte packages, check out the power, flexibility and reliability of StorageCenter.

Now Supports Windows NT

- Adapts to any client/server network
- Offers redundancy for greater reliability
- Allows unlimited number of storage devices
- Supports robotic libraries

- Frees up precious disk space
- Leaves file markers for quick automated retrieval
- Models archiving results before execution

Exclusive quick tools provide easy access to commonly used features.



- Features Motif-based GUI
- Supports mixed UNIX platforms
- Runs on Solaris, SunOS, HP-UX, Digital UNIX, IBM AIX, Windows NT
- Call for others

- Offers RSA encryption
- Manages 10 or 10,000 tapes
- Prohibits accidental overwrites
- Recognizes ANSI labels and bar codes

- Performs full, incremental, or selective backups
- Schedules automated unattended backups
- Stores pre-defined disaster recovery jobs

Call for more information: 1-800-828-5830

or access on-line demo at www.softwarepartners.com/demo/sc.html



SOFTWARE PARTNERS/32, INC.
Your Partners In Data Protection

447 Old Boston Road
Topsfield, MA 01983

TEL: (508) 887-6409
FAX: (508) 887-3680

E-mail: info@softwarepartners.com
<http://www.softwarepartners.com>

by limiting the terminal lines through which they may connect. Under AIX, this is specified via the SMIT valid TTYs or the ttys attribute of the chuser command. For example, setting this attribute to " !/dev/tty0, !/dev/tty1, ALL" would prevent a user from logging in on serial lines zero and one but would allow him to log in on all other lines (including

via the network). If dial-in modems were available only on these two lines, such a setting would remove dial-up access for that user.

File Access, File Contents Security

File ownership and protection provide a different sort of defense against the loss of sensitive data than user

account protections and controls. Ideally, they provide a way to restrict access to only that subset of users that actually needs to use the confidential data. That way, vulnerabilities in random accounts on the system are not as much of a risk; the would-be thief must target specific accounts for break-in, which can make the task substantially more difficult.

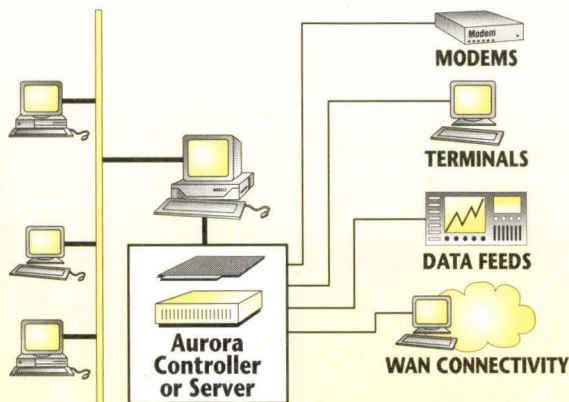
Similarly, if file ownership, file permissions or even the structure of the system's groups are not planned and implemented carefully, potential risks are magnified rather than minimized. In our case, the files in question will probably have to be shared among several users, which probably means that at least group read access will be enabled (which is all an intruder needs anyway).

For such a site, it is imperative that groups be designed with security considerations in mind from the beginning, even if they conflict with traditional organizational structures or practices. For example, users who do not need to access the sensitive data should not be placed into the group that owns the files. Ideally, they should not share any groups in common with users who do access the data so that security problems in unrelated accounts (for example, a group- or world-writable home directory) have no chance of compromising the sensitive information. (The kuang module of the freely-available COPS security checking facility is designed to detect such interactions.)

AIX's access control lists provide a still better mechanism for controlling file and directory access in that they allow an administrator to specify exact file access on a per-user basis, overriding any group privileges. Setting up careful access control lists for the files and directories in question—and updating them frequently—might have further limited a potential thief's points of attack.

For very sensitive data, encryption offers another level of protection against even breaches in user account security. Accessing encrypted files involves another key (password), which is yet one more item that the potential thief must discover. It also ensures that even if the files are stolen, reading their con-

Multiport Serial Connectivity for Sun Systems



SBus and PCI-bus multiport serial controllers for Solaris SPARC and x86

- Broadest selection of multiport solutions for Sun systems
- 2-64 serial ports from one Sun system slot
- Synchronous and asynchronous data transfer up to 256 kbps
- RS-232, RS-422, RS-485 and more
- Supports Aurora and Sun Solstice (SunLink) synchronous protocols
- Easy set up and administration
- We are the Sun connectivity experts with over 50,000 satisfied customers



Contact Aurora for your FREE 40-page Guide to Multiport Serial Connectivity for Sun Systems

Phone: 617.290.4800 FAX: 617.290.4844
E-mail: info@auratek.com
URL: <http://www.auratek.com>

AURORA
TECHNOLOGIES

tents will not be a simple matter. Unfortunately, encryption makes it substantially harder for the files to be used regularly in a normal manner, and the few law firms I am familiar with are generally neither patient enough nor technically sophisticated enough for encryption to be a practical solution.

Social Engineering

The term *social engineering* refers to deceptive techniques and tactics for getting computer users to give you access to something that they shouldn't. This can range from information about the computer system to passwords to the sensitive data itself. People are always the first, last and most important line of defense in computer security because even the best security systems can be compromised by an ignorant, naive or malicious person.

In our case, the security breach could easily consist of, or partially involve, the action of one or more of the legitimate users of the system. For example, a user could have revealed his password to someone claiming to be working on installing the computer system in the new office, an act probably based on ignorance but not malice. At the other extreme, someone in the office could have made unauthorized copies of the sensitive files and given them to someone from *The Dallas Morning News*.

There's not much a systems administrator can do when a user with necessary and legitimate access to sensitive data deliberately decides to reveal it to someone he shouldn't. However, an administrator can, and should, try to protect against users' error in judgment. The following steps can be helpful in this regard:

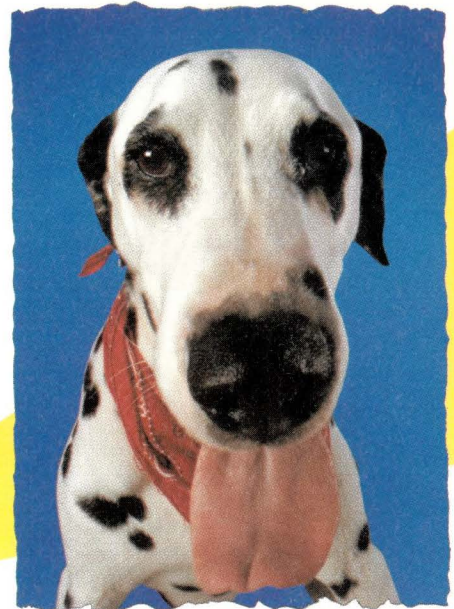
- Users need to be educated about security principles and their importance, including the rationale behind them.
- Most sites will benefit from developing a written security policy to be used as part of user orientation.
- Whenever a user leaves the site or the company, permanently or for an extended absence, proper account termination procedures should be followed. This will minimally include disabling the user's accounts and changing all passwords that the user knew.

Tell Me What I Missed

The space available for this column really only allows us to scratch the surface of this interesting and complex security problem. I'd be interested in hearing your thoughts on the matter. Feel free to send me email, pointing out things I've overlooked or items with which you disagree. If there is enough interest, I'll summarize our collective wisdom in a future column.

For more information about the security issues raised in this column, consult Chapter 6 of my book *Essential System Administration* (O'Reilly & Associates, 1995, ISBN 1-56592-127-5) for an overview, or pick up a copy of *Practical UNIX and Internet Security* by Simson L. Garfinkel and Gene Spafford (O'Reilly & Associates, 1996, ISBN 1-56592-148-8). ➔

Reliable,
loyal,
and he'll
always
be there
for you
long after
you take
him home



Much like Workstation Solutions

QUICK RESTORE V2

- F
E
A
T
U
R
E
S**
- Control backup & recovery on a heterogeneous network without using NFS
 - On-line indexing, automatic volume location & direct-to-block positioning
 - Full support for popular robots and bar code readers
 - Easy-to-use and highly reliable or your money back!

After the sale is made and the product installed is when you start to measure the true performance of your backup solution. Which is why choosing the right company is just as critical as choosing the right product. At Workstation Solutions, we pride ourselves on having one of the best customer support organizations in the industry. When you call us for assistance, you'll receive prompt and personalized service by one of our experienced support professionals. We not only provide you with our highly reliable Quick Restore V2 backup software, but a company you can rely on to keep your valuable data intact, and your system up and running. Call us today at **800.487.0080** and we'll send you a FREE CD-ROM product demo.



workstation solutions, inc. • one overlook drive • amherst nh 03031 • 603.880.0080 fax 603.880.0696
e-mail info@worksta.com • <http://www.worksta.com>

All company and product names are trademarks or registered trademarks of their respective owners.

**Ask about our
JAVA X Server.**



Fast Access of UNIX/X Applications from Anywhere.

GO-Global. The first thin client PC X Server solution fits seamlessly onto the Windows desktop and provides high performance access to X Window and UNIX based applications anywhere on an organization's intranet or the public Internet.

Never before has Microsoft Windows to UNIX/X access been so fast, so easy to use, or so flexible. It's all you need for a fully integrated desktop.



*GO-Global is so fast,
so easy to use over phone
lines, you won't believe it.*

Take a test run today, and prepare to be impressed. For more information contact GraphOn at *1.800.GRAPHON*. Or, simply connect to our web site at *www.graphon.com* for a fully functional demo.

GO-Global is so easy to install, you can begin working within minutes.

Finally, a fast connection from Windows to Unix/X, from anywhere.

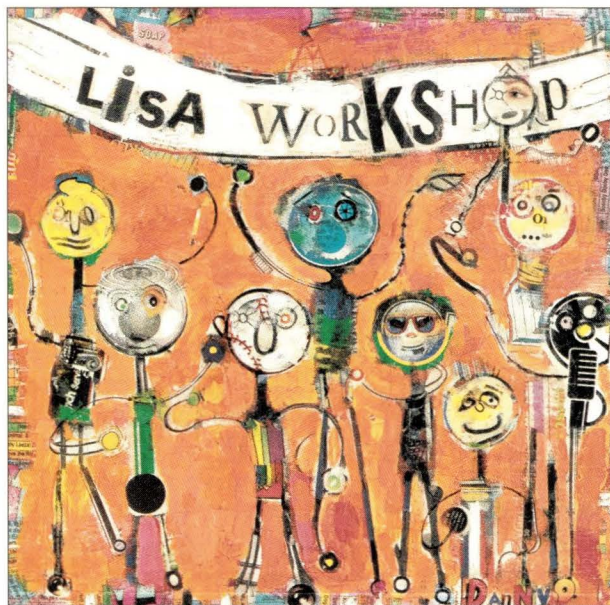


GraphOn Corporation, 150 Harrison Ave., Campbell, CA 95008
Phone: 408.370.4080, Fax: 408.370.5047, Email: sales@graphon.com

© 1996 GraphOn Corporation. The GO-Global logo is a trademark of GraphOn Corporation. All other trademarks and registered trademarks are the property of their respective holders.

Datagrams

by John S. Quarterman



UNIX Systems Administration as Politics

John S. Quarterman is president of Matrix Information & Directory Services Inc. (MIDS), which publishes Matrix Maps Quarterly, Matrix News (monthly) and the MIDS Internet Weather Report (daily). John has written or co-authored seven books, but the best known one is still The Matrix. For more information, see <http://www.mids.org>. He can be reached by email at jsq@mids.org, by voice at (512) 451-7602 or by fax at (512) 452-0127.

Last month, I discussed the USENIX association, but I didn't mention SAGE. That's because SAGE, LISA and UNIX systems administration in general are enough for a whole column by themselves.

Large Installation Systems Administration

LISA sprang from the fertile brain of Rob Kolstad, much like Athena from the head of Zeus. Back when Rob was working for Convex, a supercomputer vendor, he saw a need for administrators of large installations to discuss issues. He proposed a workshop to the USENIX board of directors and, thus, the Large Installation Systems Administration (LISA) workshop series was born. As near as I can recall, the vote was unanimous, and the year was 1987.

LISA grew into a full-fledged conference, drawing 1,700 people to Chicago in the fall of 1996, which was more than the 1,400 attendees at the 1997 USENIX Conference that was held in January in Anaheim, CA. The Chicago conference was actually expected to draw fewer people than the average LISA, because it was not

taking place on either coast. Attendance was low, but not nearly as low as expected. Chicago is thus considered a successful experiment.

LISA has the whole panoply of conference services, including a refereed technical program, invited guest speakers, preprinted proceedings, attendee lists, Work-in-Progress sessions, birds of a feather meetings (BOFs) and a terminal room. LISA normally has three days of tutorials (more than USENIX's usual two days), and tutorials are not only of great use to the attendees, but are also the main source of conference income.

LISA is still formally organized by USENIX, and the same person, Judy DesHarnais, plans both the LISA and USENIX conferences, as well as all the other USENIX workshops. The terminal room is also traditionally organized by the same person who runs the USENIX room; this has been Gretchen Phillips for the last few years.

However, the LISA technical program is the responsibility of a program chair who is appointed by the SAGE board of directors. Actually, it's a little more complicated than that. A joint committee of four (two select-



With Rave Computer "Reliability Plus" means you get the entire company.

"Reliability Plus" means you receive a number of inherent value-added services whenever you purchase or lease a SPARC-based workstation, server, laptop, upgrade or peripheral. Rave's "Reliability Plus" network of services work together to protect your investment and maximize your spending power. As the leading independent SPARC™-based reseller, Rave's "Reliability Plus" offers:

- Stability: serving computer market 8 years
- Certified Engineers: Certified by Sun
- SunSoft OEM: authorized distributor
- Computervision Maintenance: nationwide
- Free Technical Support: Toll free & on-line
- Advance Replacement: warranty response
- Custom Configuration: built your way
- Warranty: one year on all SPARC products
- Federal Express: preferred FedEx shipping
- Rave Express: overnight Sun parts & spares
- Inventory Stocking: Multi-million dollars
- Right-To-Use License: with all systems
- Rave Financial Services: in-house rent/lease
- Rave Government & Education: GSA
- Rave Medical: technology/system experience
- Standard Terms: with flexible financing
- Rave Systems: Custom-built SPARC systems
- Largest Independent SPARC Reseller
- Largest Tadpole, ROSS & Axil Reseller
- President's E-Mail Hot-Line: direct access

Call Rave today for the broadest selection of economically priced, quality products available.

Rave Computer Association, Inc.

Fax: (810) 939-7431
info@rave.com
http://www.rave.net

1-800-966-7283

All SPARC trademarks are registered trademarks of SPARC International, Inc. All other products or service names mentioned herein are trademarks of their respective owners.



Sun
Microsystems
Computer
Corporation



SunSoft OEM



A SUBSIDIARY OF FUJITSU LTD.



Cycle
Computer
Corporation



Rave
Computer
Is Your
Sun
Marketplace
Solutions
Provider
◆
Rave
Specializes
In
SPARC-Based
Computers,
Software,
Peripherals
and
Upgrades.
◆
Rave Systems
Provide
The Most
Flexibility
You
Can Find
In A
Network
File Server
◆
"Reliability
Plus"
Is
What
Makes Rave
More
Than
Just
A
Reseller.

Datagrams

ed by the SAGE board and two by the USENIX board) reviews proposals sent in by prospective program chairs. A proposal generally includes a list of proposed program committee members. In addition to the usual tasks of reviewing papers and the like, the program committee also selects the coordinator for the invited talks.

The System Administrators' Guild

SAGE is the System Administrators' Guild. The "E" is there merely to avoid the acronym reading SAG and connote wisdom instead. Or is it? Folklore on that subject abounds. The most popular seems to be that the letter is the missing "e" from the UNIX `_creat_` system call. Other, e-less, UNIX names, such as `_resolv.conf_` also get mentioned here. Anyway, the official purpose of SAGE is that it "will engage in education, develop standards of excellence, recognize those who attain such standards, and will promote work and propagate knowledge that advances the systems administration profession."

The current officers are Hal Miller, president, Tim Gassaway, secretary, and Barb Dijker, treasurer; and the other directors are Pat Wilson, Amy Kreiling, Paul Evans and Helen Harrison. Former board members and officers don't usually just vanish, either. Paul Evans is a past president, and Elizabeth Zwicky, although she won't admit it, is known as "permanent past president" or "president for life," which some even say is an official title. She does admit to being zeroth president, i.e., the one who was appointed before one could be elected. Steve Simmons was elected first president of SAGE in 1993.

SAGE is formally a Special Technical Group (STG) of USENIX. What is an STG? It's similar to the old idea of a Special Interest Group (SIG), except it's technical and more formal. There has been talk of some sort of Linux STG, although the USELinux track at the 1997 USENIX Conference was apparently just that: a track, not an organization. However, the PERL Institute is collecting signatures on a petition for a Perl STG, so one is more likely in the immediate future.

Datagrams

To be a member of SAGE, one must first be a USENIX member and then pay an extra \$25 fee for SAGE membership, but one doesn't have to join SAGE to join USENIX. USENIX membership itself costs \$60, which has recently been lowered from \$70.

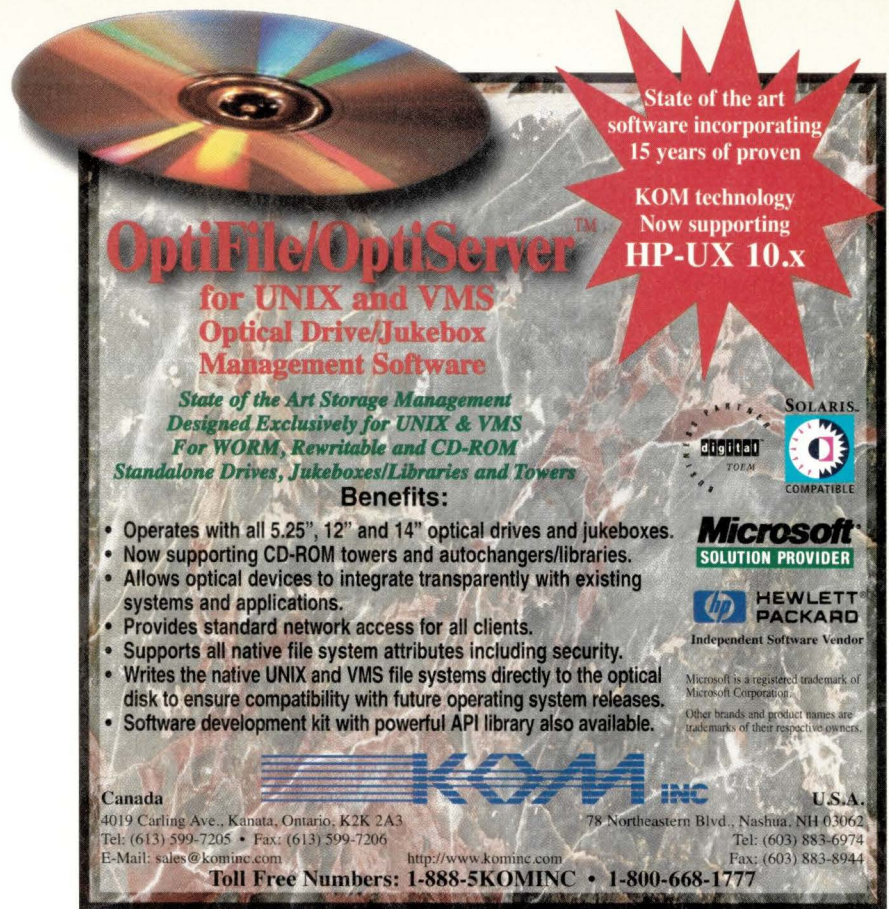
Without counting Unnet's donation of a number of stock shares matching the original USENIX funding of Unnet (shares now worth a couple of million dollars), USENIX is solvent, although like any trade or professional association, it is only the members and participants who keep it that way. SAGE is similarly solvent, thanks to LISA being the biggest USENIX conference and a dependable cash cow (all those tutorials), although SAGE only gets 20% of LISA revenue. As Barb Dijkstra puts it, "The sacred cow is essential for the whole village." LISA revenues also support smaller workshops that may not produce positive cash flow. And the cow needs the village to support it; SAGE, in particular, subsists mostly on membership revenues.

SAGE pursues other activities in addition to LISA. It has a SAGE members-only job posting service, for example, implemented as both a mailing list and a private set of Web pages. The Web pages are authenticated by SAGE membership number.

In addition to its work on LISA in conjunction with USENIX, SAGE co-sponsors the Systems Administration, Networking and Security (SANS) conference with FedUNIX, which runs annually in Washington, D.C., in the spring. For more information, contact sans@clark.net. SAGE involvement helps to ensure a quality technical tutorial program.

SAGE Publications

SAGE contributes many pages to the regular SAGE section in *login*, the UNIX newsletter. SAGE publishes a series of pamphlets, including to-date policies and job descriptions. So, for example, if you want to specify what kind of systems administrator you need to fill an opening, you can look in the job descriptions pamphlet and say, "I want a SAGE level 3 systems administrator." There are four levels, with level 4 being



OptiFile/OptiServer™
for UNIX and VMS
Optical Drive/Jukebox
Management Software

State of the Art Storage Management
Designed Exclusively for UNIX & VMS
For WORM, Rewritable and CD-ROM
Standalone Drives, Jukeboxes/Libraries and Towers

Benefits:

- Operates with all 5.25", 12" and 14" optical drives and jukeboxes.
- Now supporting CD-ROM towers and autochangers/libraries.
- Allows optical devices to integrate transparently with existing systems and applications.
- Provides standard network access for all clients.
- Supports all native file system attributes including security.
- Writes the native UNIX and VMS file systems directly to the optical disk to ensure compatibility with future operating system releases.
- Software development kit with powerful API library also available.

Canada
4019 Carling Ave., Kanata, Ontario, K2K 2A3
Tel: (613) 599-7205 • Fax: (613) 599-7206
E-Mail: sales@kominc.com

U.S.A.
78 Northeastern Blvd., Nashua, NH 03062
Tel: (603) 883-6974
Fax: (603) 883-8944

Toll Free Numbers: 1-888-5KOMINC • 1-800-668-1777

KOM INC

State of the art software incorporating 15 years of proven KOM technology Now supporting HP-UX 10.x

SOLARIS COMPATIBLE

Microsoft SOLUTION PROVIDER

HEWLETT PACKARD Independent Software Vendor

Other brands and product names are trademarks of their respective owners.

Circle No. 29

A LOOK AHEAD

AUGUST

Clustering

- MPP versus SMP
- Scalability
- High Availability
- Interconnects (HIPPI, ATM, etc.)

RS Supplement

High-end RS/6000 Computing

SEPTEMBER

Network Organizers

- Terminal and Communication Servers
- Sharing Peripherals
- Segmenting a Network

SURVEY: Remote Access Servers

RS Supplement

Network Management

BONUS DISTRIBUTION

August Issue Internet Expo

Boston, MA

Windows Solutions
San Francisco, CA

Java Internet Business Expo
New York, NY

September Issue

IT Forum
New York, NY

Software Development East
Washington, DC

CHECK OUT OUR WEB SITE
<http://www.cpg.com>

the highest. They're working on similar publications, including ethics, hiring, legal issues, education/curricula, security for managers and site audits, plus some kind of certification.

Hmm, I see that the code of ethics (http://www.usenix.org/sage/hypertext/code_of_ethics.html) is already available on SAGE's Web page, although as of this writing the SAGE board has only elected to treat it as advisory and under review. It's an interesting document. There is some similarity to the Hippocratic oath for doctors, in its insistence on integrity and confidentiality. Many moons ago, Doug Gwyn (who wrote the Ballistic Research Lab's System V emulation for BSD) made such a comparison to me, and I laughed at him. I laugh no longer.

One reason it's not funny anymore is the strange case of Randal Schwartz, in which Schwartz was convicted of criminal charges for doing his job as he understood it (for more details about the case, see <http://www.mids.org/mn/604/remerlyn.html>). He also made some big mistakes, which he might not have if both he and his employer, Intel Corp., had been familiar with this code of ethics. SAGE is thoroughly familiar with Schwartz's case. A LISA conference was being held while the original police investigation was going on, and it was in a LISA security session that Tanya Herlick, systems administrator for the publisher O'Reilly and Associates Inc., asked for advice, as described in our first story on the subject.

Schwartz was a guest speaker at the most recent LISA conference, giving his usual talk about how not to make the same kinds of mistakes that he did. Systems administrators have to deal with the same kinds of problems daily and would prefer to avoid the same kind of criminal penalties. So it's no surprise that the first canon in the SAGE code of ethics is: "The integrity of a systems administrator must be beyond reproach." And it's no surprise that it suggests that systems administrators should use industry-accepted practices to determine security. It doesn't name such practices, which would be a bad idea if this code is intended for long-term use, but, for example, the *crack* program (a password checking program that Schwartz helped debug and that is available from the Computer Emergency Response Team, through <ftp.cert.org>) would most likely fall into this category.

The other canons are about users' rights, communications, education, work ethic and professionalism, and are all equally important. Unlike the medical doctor's ancient code, this one is not an oath, as its introduction makes clear, but it is something every systems administrator and every employer of systems administrators should examine and consider.

Other SAGE Activities

Like Athena in the *Odyssey*, SAGE now takes the role of Mentor, in starting the proactive development of local SAGE groups, for example, in and around Baltimore, Boston, Research Triangle Park, New York, Minneapolis, San Diego, Vancouver, Houston, Seattle and the San Francisco Bay Area. Some of these groups existed before SAGE did, and they can-

not be created by anyone not local. But SAGE is doing what it can to promote them, starting by establishing guidelines for what a local SAGE must be and do, and also spelling out what formal affiliation with the larger group would require. SAGE already has mailing lists set up to help organizers of local groups.

SAGE accepts and encourages members from anywhere, yet it has relations with other groups in other countries; well, so far, only SAGE-AU in Australia, but other alliances would be welcome. SAGE is not a separate corporation, for that matter; it falls under the USENIX 503(3)c corporate umbrella.

Both SAGE and USENIX are actively looking for new things to do to benefit the UNIX, computing and larger communities. K-12 educational computing or networking activities are of particular interest, for example.

SAGE isn't even just for UNIX, for that matter. SAGE is also holding a Windows NT systems administration workshop. This is not to be confused with the USENIX Windows NT R&D conference, even though the workshop will be held right after it.

And I can attest that some SAGE board members and participants have good taste in food, and I can now advise you on which Thai restaurants to avoid in Anaheim.

SAGE Origins

SAGE originated with people who were attending and organizing the LISA conferences. The specific impetus was to gain recognition for systems administration as a professional field. Systems administrators are to some extent programmers, to some extent managers and to some extent teachers, not to mention electronic janitors, as much of the world views them, but they don't completely fit in any of those separate categories.

So some systems administrators decided to formalize their own category. They chose to do this by creating an organization, much like teachers have professional organizations, or like UNIX developers have USENIX, for that matter. The original proponents of SAGE came from BayLISA, the San Francisco Bay Area local group, although the idea of a professional organization was quickly adopted by other LISA participants. In this method and this goal they have been quite successful.

Acknowledgments

I usually write these things from personal observations, but in this case I have used a great deal of input from several people, especially Gretchen Phillips, Barb Dijker, Bryan McDonald, Pat Wilson, Elizabeth Zwicky and Rob Kolstad. This is still a column, collated from my personal point of view, as you can tell from my usual overuse of assonance and my regular repetition of alliteration. Although LISA participants and SAGE board members have like Athena been my guide, all errors are my responsibility.

Information on almost all the topics mentioned here is available on the SAGE Web site, <http://www.usenix.org/sage/>. Questions about SAGE may be sent to office@usenix.org. ➔

SAGE originated with people who were organizing LISA conferences. The specific impetus was to gain recognition for systems administration as a professional field.

Modern Client/Server

Client/server in its most simplistic form allows developers and application architects to split the processing load between two distinct processes: the client and the server. This model allows both processes to operate independent of the other, performing specialized tasks, and to share the processing load. The idea is to increase processing capacity through distribution rather than increasing processing power in a single machine.

Client/server offers the ultimate freedom of mixing and matching components at the client, server, and all points in between. We must pay for that freedom with added complexity.

The driving force behind client/server computing is the fundamental belief that inexpensive PCs attached to inexpensive servers offer the ultimate in price and performance. Using many smaller systems, client/server developers can emulate the processing power of their larger cousins by distributing an application to various microcomputers and servers. Each takes on its own portion of the processing load, sharing information with other processors over a network.

Speed is an essential selling point of client/server development. Rapid application development (RAD) tools allow developers to toss together client/server applications in record time. Application partitioning tools allow developers to distribute processing among many servers with drag-and-drop simplicity. Middleware provides the plumbing and wiring. Database server technology is becoming as easy to use as well, and is joined at the hip with RAD. Thus this almost foolproof and speedy development platform promises to reduce the time it takes to bring applications to users.

Attend DCI's Database & Client/Server World to learn the latest on Modern Client/Server and other key components to successfully build applications for your IT enterprise.

David S. Linthicum
Manager, AT&T Solutions
Chairman, Intranet Development
Tools Workshop
DCI's Database & Client/Server
World Conference



**DCI's
DATABASE &
CLIENT/SERVER
WORLD CONFERENCE
& EXPOSITION**

**May 20-22, 1997
Boston, MA**

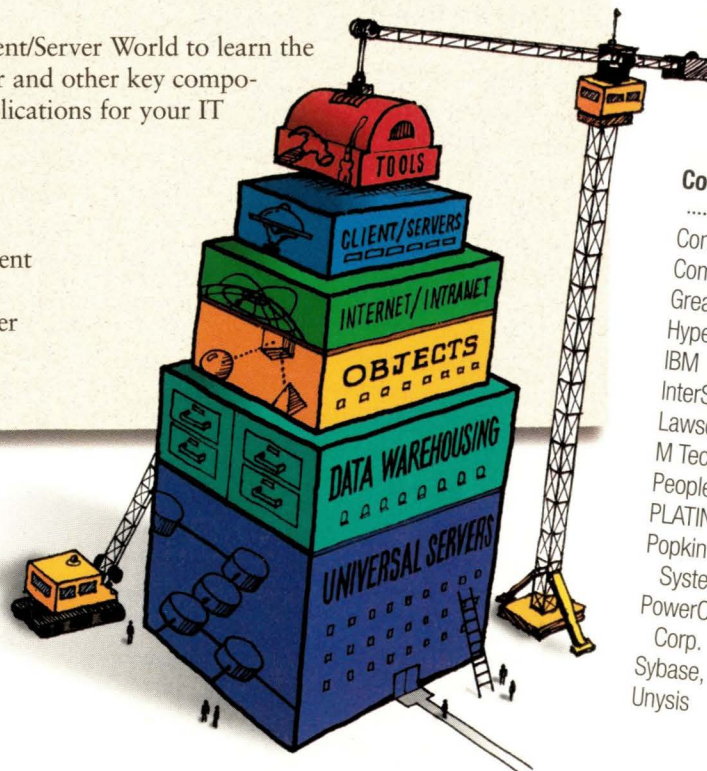
**December 9-11, 1997
Chicago, IL**

Sponsored by:



Co-Sponsored by:

Computer Associates
Computron Software
Great Plains Software
Hyperion Software
IBM
InterSystems Corporation
Lawson Software
M Technology
PeopleSoft, Inc.
PLATINUM technology, inc.
Popkin Software &
Systems, Inc.
PowerCerv Technologies
Corp.
Sybase, Inc.
Unysis



**REGISTER TODAY!
CALL (508)470-3880**

The complete conference brochure can be found
on the World-Wide Web at: <http://www.dciexpo.com>

AIXtensions

by Jim DeRoest



Internet White Pages

Jim DeRoest has been involved (for better or worse) with IBM UNIX offerings from the IX/370 days, through PC/IX, AIX RT, AIX PS/2, AIX/370, PAIX, AIX/ESA and AIX V3. He is employed as an assistant director supporting academic and research computing at the University of Washington, and is the author of AIX for RS/6000—System and Administration Guide (McGraw-Hill). He plays a mean set of drums for the country gospel band Return. Email: deroest@cac.washington.edu.

Who's who on the Internet and how do I find out? This is often the first question asked by new Internet users. The situation is akin to having a brand-new telephone installed in your home and discovering that you don't have a telephone directory. What good is a \$20 per month connection to the world if you don't know how to contact anyone. Not to mention the fact that a brand-new PC and modem are a few orders of magnitude more expensive than the good old telephone you've been using for years. At least the phone company left you a 50-pound phone book when it installed your telephone.

Trying to find a user's mail address on the Internet is not a new problem. It has been around since the advent of electronic mail in the mid '70s when a store-and-forward protocol called UNIX-to-UNIX Copy Program (UUCP) was used to route mail around the network. Sure, you remember UUCP. To send a mail message, you had to include the names of all the machines that made up the "hop" path between you and the recipient in the mail address.

As UUCP was augmented by other

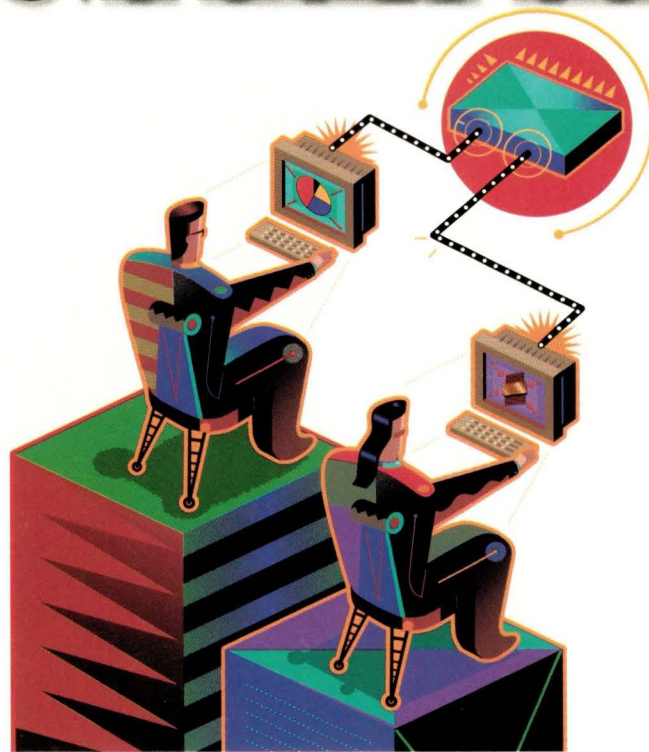
network technologies, it resulted in some very strange-looking mail addresses. For example,

```
rita::IN%"beaver!lumpy!deroest@uwavm.u.washington.edu"
```

Unfortunately, some of these nightmare addressing schemes are still with us. Try to explain an address like this to someone whose greatest technical accomplishment is mastering the television remote control.

Nobody wants a 50-pound email white pages directory to supplement all the other hard copy documents that came with the computer, telephone and microwave oven. Just give us Web-based tools that will allow us to do online searches using strings like "Jim DeRoest, Seattle, WA, USA" to locate a user's mail address, public key or Web page URL. The directory servers operating in the back room behind these tools should be able to intercommunicate to resolve information that may be located at some remote site. Resolving a directory request should work much the same way that the Internet Domain Name Service works when trying to resolve a domain

SEAT GEEKS CHEAT.



ESPRIX. THE \$935 SUN WORKSTATION GRAPHICS SEAT.

So, you have beaucoup work and the engineers to do it. But you're short on workstations, and the budget's kaput. Try this, Einstein. Slide a \$935 ESPRIX graphics accelerator card into any Sun workstation. Plug in one of those extra monitors and keyboards you have lying around. Now two of you are using a single workstation. The savings will impress your boss. The performance will baffle experts and amaze your friends. But then Megatek's been doing this stuff for 25 years, so what'd you expect? There's even a 30-day money-back guarantee and 1 year of free software support if you call now. So do it, call **800-281-4567**



www.spaceelectronics.com

Megatek Products from Space Electronics, Inc.

e-mail: megatek@spaceelectronics.com www.spaceelectronics.com

name to a particular IP address.

Over the years, a number of notable applications have been developed to address these requirements. You might be familiar with tools like `finger`, `ph` and `whois`. The latest white pages protocol craze being touted by Web application players such as Netscape Communications Corp. has its roots in the X.500 specification and is dubbed Lightweight Directory Access Protocol (LDAP).

Lightweight Directory Access Protocol

Like its predecessors, LDAP provides a means for locating directory information about people, applications and services. Although somewhat open to interpretation, the specification is directed at providing white pages-type information as opposed to files and documents that are better suited to technologies such as Application Configuration Access Protocol (ACAP). I say "open to interpretation" because LDAP is easily extensible to serve additional data types and content.

The LDAP protocol (see RFC 1777) is based on the X.500 Directory Access Protocol (DAP) but does not incur the complexity or resource requirements inherent in X.500 DAP. Although streamlined, LDAP is interoperable with X.500 DAP clients and servers. LDAP runs over any TCP-based network.

As a directory protocol, LDAP defines a structure for accessing and managing a hierarchical database of attribute/value pairs (see RFC 1778). The LDAP directory hierarchy reflects the geographical and administrative structure that makes up the name space of a represented organization. LDAP directory attributes are descriptive objects associated with each object that make up the information hierarchy. Objects are content typed to support data interchange with external clients and servers.

Currently, there are two contenders for type representation in LDAP, Multipurpose Internet Mail Extensions (MIME) and Versit Personal Data Interchange, formerly eCard (see Table 2). Each technology has a number of proponents. The good news is that work is under way to promote interoperability between the two types.

Distinguished Name

The group of attributes that make up an entry are collectively known as a Distinguished Name, or DN (see RFC 1779). A view of an entry at some subtree in the name space hierarchy is called the Relative Distinguished Name (RDN). The syntax that describes a particular DN in the name space is called the LDAP Data Interchange Format (LDIF), which looks very X.500-esque (see Table 1).

For example, my DN would look something like this:

```
"DN:CN="Jim DeRoest"  
OU="Computing & Communications"  
O="University of Washington"  
C=US  
UID=deroest  
EMAIL=deroest@cac.washington.edu
```

I know what you're thinking: To the end user, this syntax is about as pleasant as the ugly email address I showed you earlier. The idea here is that an LDAP client will hide this syntax from the end user. For example, a Web browser client might collect search strings from an HTML form, bundle it into LDIF format and append it to a URL that identifies an LDAP HTTP server (see RFC 1959):

```
ldap://ldap.washington.edu/O="University of Washington", \  
OU="Computing & Communications", CN="Jim DeRoest"
```

Another option discussed in Netscape's white paper, "An Internet Approach to Directories" (see Table 2), describes an extension to the Internet Domain Name Service (DNS). A new DNS resource record called "DX" could be implemented to support mail client directory queries for email addresses. The DX record would function much like the current mail handler MX record by identifying the LDAP server that held the directory entry for the requested site.

Table 1
X.520 Distinguished Name Keywords

Key	Attribute
CN	CommonName
L	LocalityName
ST	StateOrProvinceName
O	OrganizationName
OU	OrganizationalUnitName
C	CountryName
STREET	StreetAddress

LDAP Security

One of the nice features in LDAP is its adaptability to access control mechanisms for governing access rights to entries and attributes in an LDAP database. These mechanisms can include public key, X.509 certificate validation, SSL V4.0 access controls and Kerberos authentication. The LDAP implementation from the University of Michigan provides support for authentication via Kerberos V4.

LDAP Authentication and access control could be used to distribute administrative tasks for managing a directory name space to the various groups that make up an organization. One might also envision allowing individual users to update their common name information, address or store a public key.

Version 3 of the LDAP draft specification is looking into the issues required to support X.509 certificates. This includes string encoding for DN information embedded in a certificate and extensions to support certificate revocation lists (CRLs).

The Internet Engineering Task Force (IETF), although not working directly on X.500 issues, is addressing X.509 certificate infrastructure related to LDAP. Much of this work is

Distributed by
Bell Microproducts Inc.
1-800-800-1513 ext. 752

Switch gears, not workstations.

Introducing TurboSPARC from Fujitsu Microelectronics,
the affordable, high-performance SPARCstation 5 upgrade.

Ready to switch your SPARCstation® 5 into high gear without breaking your budget? Look no further. Fujitsu's powerful TurboSPARC™ CPU upgrade module more than doubles the performance of your SPARCstation 5, leveraging your hardware and software investment.

The TurboSPARC upgrade module is fully compatible with SunOS and Solaris™ speeding all your CPU intensive applications, from financial to design engineering. With 512 KBytes of level 2 cache, the TurboSPARC module exceeds SPECint_92



performance of SPARCstation 20 model HS21 with 125 MHz hyperSPARC™. The module also provides pin-to-pin compatibility with your existing CPU (microSPARC™-II) in your SPARCstation 5, and requires no additional modifications to your system. Best of all, TurboSPARC delivers uncompromising performance at an unbeatable price.

For more information on how you can switch your workstation into high gear, call Fujitsu at **1-800-866-8608** today or visit our web site at www.fujitsumicro.com/sparcupgrade.

FUJITSU

COMPUTERS, COMMUNICATIONS, MICROELECTRONICS

Fujitsu Microelectronics, Inc., 3545 North First Street, San Jose, CA 95134. ©1996 Fujitsu Microelectronics, Inc. All trademarks or registered trademarks are the property of their respective holders. All SPARC trademarks are trademarks or registered trademarks of SPARC International, Inc. Products bearing SPARC trademarks are based upon an architecture developed by Sun Microsystems, Inc.

Circle No. 19

being done by the Access, Searching and Indexing of Directories (ASID) working group in the IETF (see Table 2).

Directory API

RFC 1823 describes a C binding API called LDAP Application Programming Interface (LAPI), which is used to query and bind directory architectures. An LDAP implementa-

tion from the University of Michigan uses its own internal API called `slapi` to provide back-end interfaces to external databases. These include a UNIX shell interface (SHELL), which can be used to invoke custom shell scripts, a DBM interface (LDBM) and an interface for UNIX password files (PASSWD).

The LDBM interface can be used to access data sets implemented in `btree`,

`hash`, GNU `dbm` or UNIX `ndbm` formats. These back ends facilitate layering LDAP over existing directory data sets. We are currently using the SHELL back-end interface here at the University of Washington in a pilot project to provide LDAP access to our locally developed accounting database, which comprises a name space of more than 70,000 user entries.

Distributed Architecture

LDAP can be deployed within an organization as a set of master and slave servers to support replication for fault tolerance and to improve access performance. Each server runs a local `slapd` daemon to service LDAP client requests. A `slurpd` daemon is run to replicate the name space in distributed environments.

Subtrees that represent administrative subsets of the organization's name space can be distributed among master servers to provide local administrative control. Note that all updates to a subtree are handled by the master server that controls that portion of the name space. Writes are centralized, and reads are distributed among the servers.

A problem in current LDAP implementations is that there is no mechanism for referring directory queries to servers that represent the particular subsets of the name space designated in a request. A general request for "Jane Doe" could end up searching every server on the network. To address the problem of fixed referrals, a new system of "Forwarding Indexes" is being architected to refer non-local name space queries to the appropriate remote servers that administer requested portions of the name space. Each server makes a compressed version of its local index and makes it available to other servers to support these types of referrals. Note that these indexes require filtering support to facilitate those organizations that do not want to make their full directory space available to external searching.

Implementations

As I mentioned earlier, Netscape is a proponent of LDAP. It has a very informative white paper that describes the protocol along with product devel-

You create million dollar projects, yet depend on a ten dollar mouse. Go figure.

That simple little mouse on your desktop could be costing you time and productivity. And that means money. So visit our website and learn more about MOUSE-TRAK trackball mice. You'll find them a welcome addition to any computer system.

Visit today and register to win a notebook computer.
www.mousetrak.com

 <p>PERSONAL MOUSE-TRAK \$99.00</p>	 <p>PROFESSIONAL MOUSE-TRAK \$149.00</p>	 <p>INDUSTRIAL MOUSE-TRAK \$295.00</p>	 <p>EVOLUTION MOUSE-TRAK \$199.00</p>
--	---	---	---

ITAC Systems, Inc. 972 494-3073 Fax 972 494-4159 800-533-4822 www.mousetrak.com
 © Copyright 1997 ITAC Systems, Inc. 3113 Benton Street Garland, Texas 75042

For Total Network Reliability

Set Your Sites on the **iNS 200** Integrax Network Server

ULTRASPARC
DRIVEN

iNS200 Server Applications: High Availability, Internet/Intranet, NFS, Web, News, Telecom, Departmental and Multimedia Server

Superior reliability means *hot-swappable*

- Dual motherboards...64-Bit Ultra computing
- Disk modules...up to 96 GB
- Redundant power supplies
- Fan modules
- Remote Access Diagnostic module, DM100, displays critical system status to maximize up time
- 3 expansion trays with 19 SBus slots support your growing network requirements

That's *s* reliability.

The Network is Watching

Network reliability is your main focus. You need a server that won't let you down. The Integrax iNS200 increases your network reliability by increasing your **uptime**. It integrates easily into your existing network environment to keep your enterprise up and running. Today's enterprise demands stable performance, the iNS200 meets those demands head on with options to fit your networking needs.

Take aim at the scaleable, reliable and affordable iNS200. Build your network with Integrax, the leader in expansion solutions.

Be on-line with the future. Plug in Integrax for networking solutions that work.
<http://www.integrax.com>.

Circle No. 27

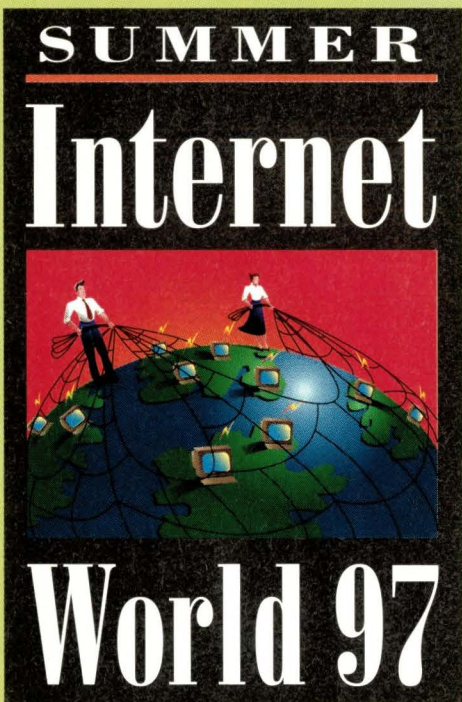


Corporate Headquarters
2001 Corporate Center Drive
Newbury Park, California 91320 USA
Tel: 800-300-8288 / 805-376-1000
Fax: 805-376-1001
Email: sales@integrax.com
<http://www.integrax.com>

Asia

Beijing, P.R.China
Tel: 8610-6253-5305
Fax: 8610-6253-5306
Seoul, Korea
Tel: 822-515-5303
Fax: 822-515-5302

THE WORLD'S LARGEST INTERNET SHOW IS COMING



TO CHICAGO

So much to learn

More than 100 conference sessions and workshops will keep you up to date on the latest industry developments your business needs to stay at the forefront of Internet innovation.

So much to see

Over 300 exhibiting companies—including **Sun Microsystems, IBM, Hewlett-Packard, Apple Computer, Oracle, Digital Equipment Corp, Cisco Systems, and Microsoft** will offer thousands of product demonstrations.

So what are you waiting for?

TO RECEIVE a detailed conference program, e-mail iwsprogram@mecklermedia.com or call 1-800-500-1959.

TO REGISTER on-line and discover up-to-the-minute info on the conference, exhibits and events, visit www.iworld.com

TO EXHIBIT call 203-341-2923

Conference:
July 21-25, 1997

Exhibits:
July 23-25, 1997

McCormick Place
Chicago, Illinois

Produced by

Mecklermedia
THE INTERNET MEDIA COMPANY

Sponsored by

internet
WORLD

WEB
DEVELOPER

WEBWEEK

iWORLD
DAILY INTERNET NEWS AND RESOURCES
www.iworld.com

SE1

Table 2. LDAP Information

Netscape Directory Server

<http://partner.netscape.com/newsref/ref/ldap.html>

University of Michigan

<http://www.umich.edu/~rsug/ldap/>

Stanford University

<http://www-leland.stanford.edu/group/networking/directory/x500ldapfaq.html>
<http://www-leland.stanford.edu/~bbense/Inst.html>

IETF ASID Charter

<http://www.ietf.cnri.reston.va.us/html.charters/asid-charter.html>

MIME FAQ

<http://phonebk.duke.edu:8001/clients/mimefaq1.html>

Versit Personal Data Interchange

<http://www.versit.com/>
<http://www.imc.org/pdi/>

Relevant RFCs

- RFC 1777 "Lightweight Directory Access Protocol"
- RFC 1778 "The String Representation of Standard Attribute Syntaxes"
- RFC 1779 "A String Representation of Distinguished Names"
- RFC 1823 "The LDAP Application Program Interface"
- RFC 1959 "An LDAP URL Format"



opment directions, available from its Web site (see Table 2). The Netscape Directory Server implementation closely follows the LDAP work done at the University of Michigan. This is not entirely surprising in that Netscape employs most of the original University of Michigan LDAP development team.

Take a look at the University of Michigan's Web site to see how LDAP is used to support browser access to white pages information (see Table 2). The directory name space is made up of more than 115,000 entries. This number is likely to be out of date by the time you read this so visit the University of Michigan's home page to get the current statistics on its LDAP configuration.

Another interesting use of LDAP can be found on Stanford University's Web site. The university is using LDAP query capabilities in sendmail Version 8.8 to resolve mail forwarding for its sendmail servers. The Stanford Web page describes the architecture along with a general FAQ and tutorial on LDAP (see Table 2). Note that these are just a few of the production LDAP implementations currently running on the Internet.

It's probably still a little early to see if LDAP will sweep the Web as the directory service of choice. There's a fair amount of work to be done in the specification, and there are other contenders that can provide this type of service. However, it's worth considering that LDAP does have some significant commitment from large players like Netscape, Novell Inc., Banyan Systems Inc. and IBM Corp. It never hurts to have some big sticks when negotiating new protocols in the Internet community. →

- FAST** 100% UNIX; no emulators needed!
- FLEXIBLE** Customizable functions and Tcl/Tk.
- POWERFUL** 200 built-in functions and tools.
- CONNECTED** Up to 63 links let NExS share data with other applications over the Internet.
- LOW PRICE** Personal Spreadsheet - \$149
Professional Spreadsheet - \$249

Download a demo copy of NExS from www.xess.com

For Solaris, OSF/1, 800-961-7840
 AIX, HP/UX, Linux 919-387-0076

XESS
 Corporation

Circle No. 60

Work

by Jeffreys Copeland and Haemer



We Use vi to Edit Web Pages

Jeffrey Copeland (copeland@alumni.caltech.edu) is a member of the technical staff at QMS' R&D group in Boulder, CO. He's been a software consultant to the Hugo award administrators for several years. He spends his spare time raising children and cats.

Jeffrey S. Haemer (jsh@canary.com) now works for QMS, too, and is having a great time. Before he worked for QMS, he operated his own consulting firm, and did a lot of other things, like everyone else in the software industry.

We're going to show you how to turn vi into a WYSIWYG HTML editor. WYSIWYG, for those of you who aren't veterans of the editor or word processor wars, stands for "what you see is what you get." We think it was our friend Mark Kampe who originally used the old Flip Wilson line to distinguish between embedded-directive and keyboard-command word processors.

Our friend, Tom Schneider, at the National Cancer Institute, has been hard at play again. Longtime readers will recall that Tom is a fellow who keeps prodding us into thinking about problems that end up as columns.

Typically, the way this works is that Tom has an idea, writes a script to implement it that doesn't quite work, sends it to us with a request for help, and we get sucked into working on it. Of course, most of Tom's scripts work; if they don't have problems, he doesn't send them to us. What keeps turning the things he sends us into columns is that they are *interesting* ideas.

The most recent of these columns

evolved from Tom's desire for a watchdog that would monitor files for changes. Beginning with Tom's first-cut shell script, we wrote a replacement script in Perl that solved his original problems and showed him how to refine it into an interpreter for a small, but real, programming language, *atchange*, all in about 50 lines of code.

A simple invocation such as

```
atchange foo date
```

will print the date every time the file *foo* changes. This is useful, for example, if you're monitoring a slow process that only provides occasional output.

At the other end of the scale, Listing 1 shows an example *atchange* program that watches a variety of files and takes different actions when each file changes.

Tom has posted a copy of our original column at <http://www-lmmf.ncifcrf.gov/~toms/atchange.paper/atchangepaper.html>. If you're in a browsing mood, we encourage you to go to Tom's home page and look at some of the other stuff he's doing.

Listing 1

```
#!/usr/local/bin/atchange
#
# Here's a program for atchange

HELLO="hello world" # set a variable
echo $PS1

/tmp/hello echo $HELLO # all one script

datefn() { # define a function
    echo the date: $(date)
}

/tmp/date datefn
echo -n "$PWD$"

counter=0

/tmp/counter # commands can span multiple lines
echo $counter
let counter=counter+1

CLEARSTR=$(clear)

/tmp/iterator
echo $CLEARSTR
let iterator=iterator+1
echo $iterator | tee /tmp/iterator

/tmp/zero_counter
let counter=0
touch /tmp/counter
```

Tricks with Netscape

Last month, Tom dropped us a note that builds on `atchange`. We're not the only folks Tom talks to, of course. Recently, Stephen Eglén, at the University of Sussex, pointed out to Tom that he was able to send instructions to a running invocation of Netscape from the command line. For example, `netscape -remote 'openURL(http://www.qms.com/)'` will cause the Netscape you're currently running to go to the QMS home page. (If you're not running Netscape, the command will just print an error message and fail.) The folks at Netscape explain other commands that you can give Netscape from the command line at <http://home.netscape.com/newsref/std/x-remote.html>.

This seemed perfect. Tom reasoned that he could tell `atchange` to watch an HTML file he was editing in `vi`; each time it changed, `atchange` could tell Netscape to redisplay it. Listing 2 shows the code to do exactly that.

Exegesis

Let's go through the code in Listing 2 line by line. Line 1 is the "shebang" (`#!`) line that tells the system what interpreter to use. We use `bash`, but another POSIX-conforming shell, like `ksh`, should work fine, too. Line 2 is our RCS ID.

Yes, we really keep our shell scripts under source code control.

Lines 3 to 7 are comments, including a comment about how to install the code if you're putting it onto a new system. We try to make our code as portable as we practically can, but there are often problems with portability around the edges, and documenting them in the code helps whoever's trying to get it to run.

Line 8 is safety netting that we put in reflexively. In theory, this line is there to guard against Trojan horses. In practice, it's mostly valuable as a guard against unusual individual `PATH` settings. In other words, it helps us catch instances where we depend on particular versions of programs being in our `PATH` settings in preference to the standard versions.

Lines 9 to 27 are a shell function that prints out a usage message. If this were a Perl script, we'd just have a simple usage message and construct a full-blown man page, integrated with the code, using Perl's "pod" facility, for more complete documentation. (See the `perlpod(1)` man page for details.) For tiny shell scripts like this, however, we tend to be lazier. In this case, we've created two kinds of usage messages: a typical UNIX one-line synopsis of the proper invocation, and a longer help message, which isn't really a man page, but will do until we write one.

If you're not used to shell parameter expansion, line 11 will look mysterious. This statement trims the directory information from `$0`, the name of the script, and puts the result in `$ARGV0`.

We could have used `basename` to do the trimming, but parameter expansion lets you do the same job in the shell itself, without the cost of spawning a new process.

We challenge the reader who wants to learn more about parameter expansion to try to figure out why this statement

```
: ${PERL5LIB=/usr/local/lib/perl5}
```

sets the value of `PERL5LIB` to `/usr/local/lib/perl5` if, and only if, `PERL5LIB` isn't already assigned a value. (N.B.: The initial colon is important. Don't leave it out!) We use this trick to provide default values inside shell scripts that can be overridden by environment variables.

By the way, as you can see from lines 11, 12 and 19, we *never* hard-wire the name of the program into the program itself. It's too easy to rename the executable but forget to change it within the code. As an example, this program, which we now call `eh`, had at least three different names while we were developing it.

Note also, in lines 12 and 14, that we make sure to send error messages to standard error, not standard out. This is the sort of care most programmers take with their C programs but often neglect to take with their shell scripts.

Lines 28 through 50 encapsulate a template HTML page. We've spent a fair amount of time tinkering with our template, and we expect we'll continue to do so as our tastes change. If

Listing 2

```

1  #!/usr/local/bin/bash
2  # $Id: eh,v 1.2 1997/03/26 16:10:42 jeff Exp $

3  # edit an html file while you watch the results in Netscape
4  #   Netscape will refresh every time you write the file

5  # INSTALLATION:
6  #   - fix the shebang line and the PATH
7  #   - make sure atchange is installed

8  PATH=/usr/local/bin:/bin:/usr/bin

9  # Print usage message and exit
10 usage() {
11     ARGV0=${0##*/}
12     echo "usage: $ARGV0 [-l|-h|-help] filename|filename.html" 1>&2
13     test "$1" = "long" || exit 1

14     cat <<-__EOD__ 1>&2

15     Netscape will display the indicated html file
16     and the editor will be invoked on it simultaneously.
17     Whenever you write out the file in the editor,
18     Netscape will update.

19     $ARGV0 will create a template if the named file doesn't exist,
20     and will add an .html extension to the filename
21     if you don't type it.

22     For further information, see
23     http://www-lmmb.ncifcrf.gov/~toms/atchange.html
24     or write to Tom Schneider, <toms@ncifcrf.gov>.
25 __EOD__
26     exit 1
27 }

28 # Make a template html document
29 html_template() {
30     cat <<-__EOD__
31         <html>
32         <head><title>
33             FIXthisTITLE
34         </title></head>

35         <body
36             bgcolor="#EEFFFA"
37             text="#000000"
38             link="#CC0000"
39             alink="#FF3300"
40             vlink="#000055"
41         >

42         <center>
43         <h1>
44             FIXthisHEADING
45         </h1>

```

your taste in Web pages is different from ours, here's where you tinker.

For colors (lines 36 to 40), we follow David Siegel's recommendations, which he discusses in detail at <http://www.dsiegel.com/tips/wonk2/background.html>.

Line 51 brings us to the main body of the program. We begin by checking for proper invocation in lines 51 to 54, and then use parameter expansion again to put the file name into a standard form. After lines 55 to 60, \$html will hold the absolute path of a file whose name ends in .html.

Line 62 checks to see whether the file already exists. If not, it creates the file, using the template we specified earlier. The trick of using || and && to implement simple conditionals is a little confusing at first, but it's a common idiom in shell scripts. We could have written lines 57 to 60 as the single command

```
test "${html#*/}" = "$html" &&
html=$PWD/$html
```

but we left it as four to present a contrast of the two forms for you.

Line 62 tells the Netscape browser you're running to display the current version of the file \$html. We follow this immediately with an atchange command that will tell Netscape to redisplay this file whenever it changes.

Finally, we start up the editor, once again using parameter expansion. This time, we start up vi unless the variable \$EDITOR is set in the environment, in which case we use the editor it names. This lets you use ed as your editor if you really want to. (This line is really for the benefit of our boss, Steve, who decided he didn't like vi or emacs, and wrote his own screen editor: se—Steve's Editor.)

Lines 66 and 67 provide us with a gracious exit. kill 0 kills off the atchange, and wait waits for it to finish before the script exits, to avoid creating a zombie.

Last, but not least, line 24 illustrates a small but useful design principle: Always point complaints at someone else.

“Hi, I’m Bob. How would you like 60,000 Windows apps on your **UNIX** desktop?”

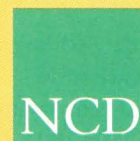
Bob Gilbertson,
President & CEO
NCD



Imagine running Microsoft® Windows™ apps from your UNIX® workstation, sub-Pentium PC or network computer with Pentium Pro performance and *no emulation*. It's easy.

NCD's WinCenter™ is a multi-user version of Windows NT that delivers standard PC applications to all desktops across your network. Servers running WinCenter integrate seamlessly into your existing UNIX environment. It shares files with UNIX servers using NFS and shares security with UNIX systems using NIS. No need for PC network administration. Servers can be managed remotely across the network.

For info, call 1-800-978-6639 or visit www.ncd.com/winunix.html.



Network Computing Devices



The Network Computer Company™

© 1997 Network Computing Devices, Inc. All registered trademarks are the sole property of their respective holders. All rights reserved.

Circle No. 35

Listing 2 (continued)

```

46             </center>

47             PUTsomethingHERE

48             </body></html>
49 __EOD__
50 }

51 case $1 in
52     -l|-h|-help)  shift; usage long ;;
53 esac
54 test $# -eq 1 || usage

55 # Add .html if necessary
56 html=${1%%.html}.html
57 if test "${html#/}" = "$html"
58 then
59     html=$PWD/$html
60 fi

61 test -f $html || html_template > $html

62 netscape -noraize -remote "openFile($html)"
63 atchange $html "netscape -noraize -remote 'reload'" &

64 # Finally, invoke the editor:
65 ${EDITOR:-vi} $html
66 kill 0
67 wait

```

Sows' Ears and Silk Purses

OK, so we now have something that lets us use `vi` as a WYSIWYG HTML editor: So what?

First, we've thrown in a lot of little tips, and we hope even those readers who don't want to use `eh` itself will have picked up a trick or two. If you've been reading this column for a while, you'll know that's our normal approach: create something useful, but make getting there half the fun.

Second, we confess that we use `vi` all the time. Any flavor of `vi`—`vi`, `nvi`, `elvis`, `vim`, `viper`—you name it.

Yes, we've used a lot of other editors. There are even tasks for which we routinely use (gasp!) `emacs`—especially debugging with `gdb`—if only to keep our control, `alt` and `escape` keys from getting lonely.

Still, for garden-variety editing we always seem to come back to `vi`.

We can rationalize this by saying that it's a standard (POSIX 1003.2), or by arguing that it's small and well integrated into the rest of the UNIX tool set, or by pointing out how beautifully ergonomic its cursor-motion sequences are. Really, we suspect that it's mostly because we've been using it for so long

that its commands are wired into our fingers.

This preference is pervasive. Our `.profile` files contain the line `set -o vi`, to let our fingers use `vi` commands to search and edit our shell command histories, and our `.emacs` files contain the lines `(require 'viper)` and `(setq vip-always t)`, so that we can use `vi` commands inside `gnus`, the `emacs` newsreader, when replying to Usenet postings.

We write our columns using `vi` and `troff`. Naturally, therefore, we want to continue to use `vi`, even when we're building Web sites.

We don't even think our preference is unusual. We are, for example, willing to bet that most of the columnists for this magazine also write everything from columns to email with a simple text editor like `vi`, rather than WYSIWYG versions of some damnfool what-you-see-is-not-necessarily-what-you-want word processor.

Putting our money where our mouths are, we bet our editors a nickel, hard cash. Lisa and Lisa: Put up, or shut up.

(Actually, Lisa and Lisa already know better, and declined to take the bet. Their exact response was, "What kind of Rubes do you take us for?" Any other takers?)

A Side Note

A couple of months ago, ("Counting on the Net," *RS/Magazine*, February 1997, Page 29), we discussed errors in some order-of-magnitude numbers people have been throwing around while discussing IPv6 and competing Internet addressing schemes. We did this by deriving things like the number of protons in the Earth from stuff we learned in high school geometry and chemistry classes. Since then we have read Bruce Schneier's *Applied Cryptography*, Second Edition, Wiley, 1996, ISBN 0-471-12845-7 (hard cover) or 0-471-11709-9 (paperback). We discovered that for comparison purposes, Schneier provides a whole list of large numbers in Table 1.1. His

10^{51} atoms in the Earth nicely compares with our order-of-magnitude calculation of 3×10^{52} protons in the Earth. Check out the table for some other interesting numbers.

Until next month, happy trails. ➡





The Daytona RAIDarray Storage that gives you peace of mind

The Daytona RAIDarray is welcome news if storage problems have been weighing on your mind. That's because the Daytona gives you peace of mind both during and after installation. The Daytona takes just thirty minutes to install and is so reliable, once you're up and running, you can forget it's there.

The Daytona comes complete with everything you need right in the box. Just add drives and the installation is done. The Daytona's intelligent SCSI backplane even eliminates cable and terminator integration problems, raising reliability to new heights.

And talk about peace of mind – with the Daytona, you can swap drives, power supplies, or fans without taking it off-line, so you can perform maintenance during "normal" hours and not interrupt data availability. For even more peace of mind, you'll appreciate knowing that CMD technical support is available 24 hours a day, seven days a week, 365 days a year.

Daytona RAIDarrays come in several configurations, with support for up to 64 MB of SIMM-based data cache for higher performance. Each Daytona features environmental monitors with alarms that tell you when something needs attention, so you can address the problem before

High availability RAID

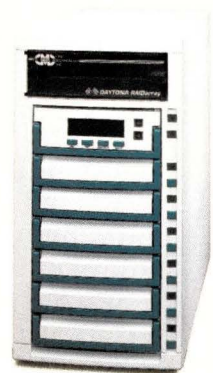
Cache memory for performance

Redundant, fault tolerant power supplies

Hot swappable spare disks

Redundant cooling fans

Operating system independent; no drivers required



data goes off-line. The Daytona is platform and operating system independent – so you don't have to bother with drivers – and supports RAID levels 0, 1, 1+, 4 and 5 with single ended or differential host interfaces.

In other words, it's storage that will put your mind at ease. Just what you'd expect from CMD, a leader in high performance storage interface and fault tolerant RAID controller technology for PCs and mid-range open system markets. Register to win a Daytona by visiting our web site at www.cmd.com, or calling us at 800-426-3832 or 714-454-0800.



A division of
CMD Technology, Inc.

FULL SPEED AHEAD

BY KAREN WATTERSON

IBM's Internet technology is rocketing out of its labs so fast it's hard to keep up. Here's a starting place for users who want to jump on board.

Without much fanfare or embarrassing about-faces, IBM has delivered solid—sometimes innovative—Internet products and services. In one key arena, e-business, IBM has established several important beachheads.

As you might expect, IBM has developed software that lets you use any of its hardware platforms as Web servers. What you may not know, however, is that most of it is free. You can download free IBM Internet Connection Servers for AIX, OS/2, Windows NT, Solaris, HP-UX and OS/390. An Internet Connection Server for the AS/400 is included with Version 3, Release 2.

If you're in charge of multiple Web servers and want to take advantage of the load balancing and management software used during Virtual Lotusphere '97, the Deep Blue vs. Gary Kasparov Chess Tournament, the 1995 and 1996 Wimbledon and U.S. Open Tennis Championships, and



GRAFTON M. SMITH/THE STOCK MARKET

IBM and the Internet

the 1996 Atlanta Summer Olympics (where NetWork Dispatcher handled a peak of 18 million hits in 24 hours without error), consider Interactive Network Dispatcher for AIX at only \$1,500 per server.

IBM has also made it easy for RS/6000 customers to use the Netscape Communications Corp. FastTrack Server, thanks to an enhanced Internet PowerSolutions for AIX bundle that now includes Netscape's Directory, Catalog, Mail and News Servers as well as LiveWire Pro.

The free Internet Connection Servers aren't your only option, however. IBM subsidiary Lotus Development Corp. offers a multiplatform Domino 4.5 Web server that is probably better suited for high-end, interactive, workgroup-type applications. Domino can use DataBolt components (either in applet or ActiveX control format) and includes built-in broadcast functionality that works with Marimba's Java-based Castanet "push" technology, for example. In January, IBM announced a programmer-oriented server package based on technology acquired from the Taligent group: Visual Age WebRunner Server (\$249). WebRunner Analyst and WebRunner Distributor versions are free from <http://www.taligent.com>

RS/6000 users are undoubtedly familiar with IBM's Secured Network Gateway, which runs under AIX, but may not know about IBM's new video servers. The IBM MediaStreamer, a hardware/software bundle designed to transmit analog and/or digital video for the broadcast media, includes an RS/6000 Model 39H or Model R20 server, Magstar tape drive and Tivoli Systems Inc.'s TME 10 NetView management software with prices starting at \$129,000. IBM's software-only solution

for enterprise delivery on-demand video is the new VideoCharger Server for AIX, which costs \$11,995.

There's more. Isis, for example, is a new Java-based technology available from IBM's AlphaWorks research/experimental site (<http://www.alphaWorks.ibm.com>) that enables Webmasters to add a time element to the presentation of multimedia content. And AlphaWorks isn't the only place to find innovative technology from IBM, tools that in the past often languished in research labs.

Isis is a new Java-based technology available from IBM's AlphaWorks research/experimental site that enables Webmasters to add a time element to the presentation of multimedia content.

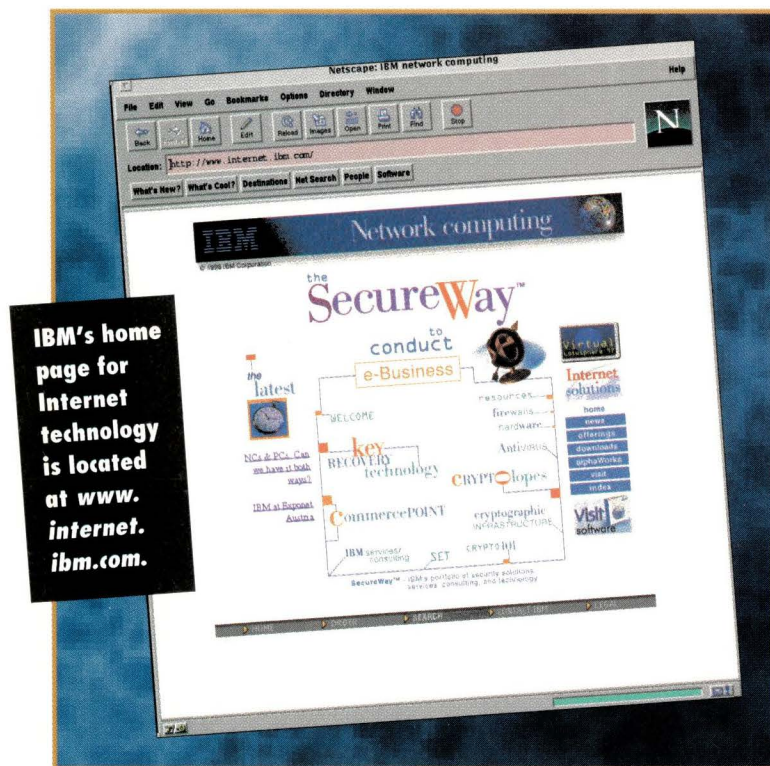
Multimedia gurus should also explore <http://www.software.ibm.com/data/mediaminer> for a collection of tools, including IBM's Query by Image Content (QBIC), ImageMiner, TextMiner and related text search and retrieval components. The current MediaMiner site postings support text and image only, but audio and video are under development. MediaMiner also provides a link to another experimental product, Web Browser Intelligence (WBI, pronounced "webbie"), available from the AlphaWorks site. WBI acts like an intelligent browser buddy, graphically alerting users about unusually slow link speeds, noticing patterns, suggesting shortcuts and so on.

IBM's Digital Library is a high-end asset management solution that creates and stores digital copies of multimedia content, including photos, art and/or audio and video clips for distribution over intranets or the Internet. Digital Library uses IBM's relational database management system, DB2, for data storage and retrieval. The FDR New Deal Network Web site at <http://newdeal.marist.edu> is an excellent example of Digital Library at work.

Databases

DB2 is not just a big, expensive, complicated program that runs on a mainframe—today's DB2 runs under AIX, on the AS/400, under HP-UX, Solaris, OS/2 and even Windows NT. IBM provides access to DB2 via its free Net.Data (formerly known as DB2 WWW Connection). Starting with DB2 2.1.2, IBM includes JDBC as part of DB2 Client Support.

But IBM has other database systems: the high-end, hierarchical OLTP IMS system, Lotus Notes/Domino and Approach, all of which are Web-enabled. IBM doesn't lock you into IBM databases. Many of its tools, including the Visual Age programming line, support ODBC. Sophisticated warehousing and heterogeneous database support are also available in products like DataJoiner and Visual Warehouse. And because Visual



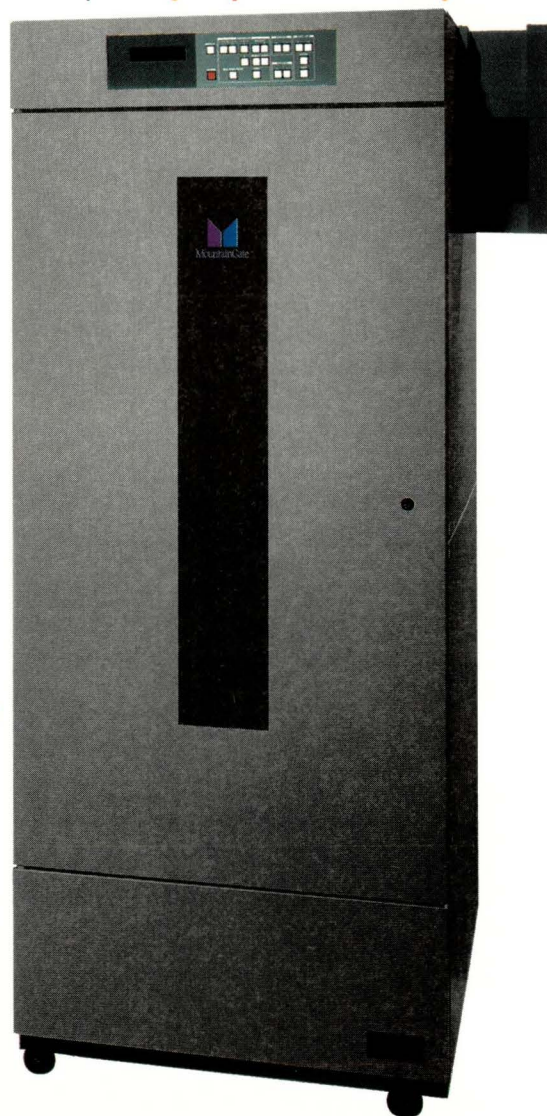
Anything this fast

Speed. That's what the new Chaparral N-300 library system is all about. With the ability to accommodate up to four 3590 compatible drives, each with a 9MB/sec transfer rate (uncompressed), Chaparral has what it takes to easily handle the biggest, baddest applications, like video and graphics. But while it's chock full of speed, it's also full of value. The N-300 is so economical, you can own a complete library solution for what you'd probably expect to pay for a single, stand-alone DST drive. **Speed and Value.** That's what the Chaparral is all about. Oh, and **Reliability.** Based on the proven IBM 3590 architecture, Chaparral uses advanced engineering and Reed-Solomon Error Correction for reliability you can trust your job with, day in, day out, year after year. Speed, value, and reliability. About the only thing the Chaparral N-300 doesn't come with is a safety belt.

- One of the fastest robot handler exchange rates in the industry
- 9MB/sec transfer rate (uncompressed)
- 300 cartridge capacity
- 540 cartridge expansion cabinet available soon)
- 10GB per cartridge (uncompressed)
- Daisy chain capability allows up to 40.8TB of storage and 4,080 3590 cartridges
- Industry standard SCSI-2 differential interface
- High-speed, 5-meters-per-second search capability

MountainGate also manufactures disk array and RAID disk subsystems to complement your robotics tape storage system, providing you with a single source for all your hardware needs. And it's all backed by an industry leader with more than 20 years storage experience.

should come with safety belts.



www.mountaingate.com

 **MountainGate**

A Lockheed Martin Company

9393 Gateway Drive, Reno, Nevada 89511

702-851-9393 or 800-556-0222

Circle No. 32

IBM and the Internet

Warehouse, like Digital Library, uses DB2 “under the hood,” you can publish warehouse data over the Web.

IBM has also announced new Java-enabled data mining technology and programs that will complement business intelligence tools such as IBM’s Intelligent Miner product line (<http://www.software.ibm.com/data/intelli-mine>), which is available under AIX, OS/400 and OS/390, and other related customer and product discovery technologies available at <http://direct.boulder.ibm.com/bi/tech/mining/index.html>. The Web versions will allow businesses to link site visitors with database marketing, cross-selling and customer retention programs and to perform tasks such as market basket analysis.

IBM has Web-enabled more than just its database and mining tools. For example, Rexx programmers can now use NetRexx 1.0 to generate Java code (<http://www.ibm.com/Technology/NetRexx>). MQSeries users might try the MQSeries Internet beta and MQSeries Client for Java products (<http://ncc.hursley.ibm.com/mqseries>), which will let users issue calls and queries from their browsers.

Want to control your Netscape Navigator with voice commands? IBM VoiceType Connection Netscape Edition brings voice recognition to the 32-bit Windows 95 version of Netscape Navigator 3.0. The beta version is available for free download from <http://www.software.ibm.com/is/voicetype/vtconn/vtconn.html>.

Hursley = Java++

If you’re a Java developer, chances are you’re already familiar with IBM’s Hursley lab site (<http://ncc.hursley.ibm.com/javainfo/hurindex.html>), where you can find Java Developer’s Kits (JDKs) for AIX, OS/2, OS/390 and AS/400. (To obtain the AlphaWorks Developer’s Kit [ADK] for Windows 3.1, go to the AlphaWorks site.)

The Hursley site is also where you can find out more about

accessing CICS (Customer Information Control System) over the Internet using:

- CICS Gateway for Java, which lets Java applets launch CICS applications—working with the IBM CICS Client.
- CICS Internet Gateway, a CGI script that provides 3270 emulation for a user’s browser.
- CICS Web Interface (ships with the CICS Transaction Server for OS/390), which provides direct TCP/IP connection into CICS.
- The forthcoming server-based Java support for CICS.

By making CICS APIs and services available as Java class libraries, CICS will basically become a CORBA-compliant Java object server using the Internet InterORB Protocol (IIOP).

MQSeries users can also participate in the MQSeries Internet Gateway beta (<http://ncc.hursley.ibm.com/mqseries>) or find out more about using MQX, IBM’s new MQSeries service that lets MQSeries applications in the United States exchange data with other MQSeries applications over the IBM Global Network (<http://www.ibm.com/globalnetwork/cb9702.htm>).

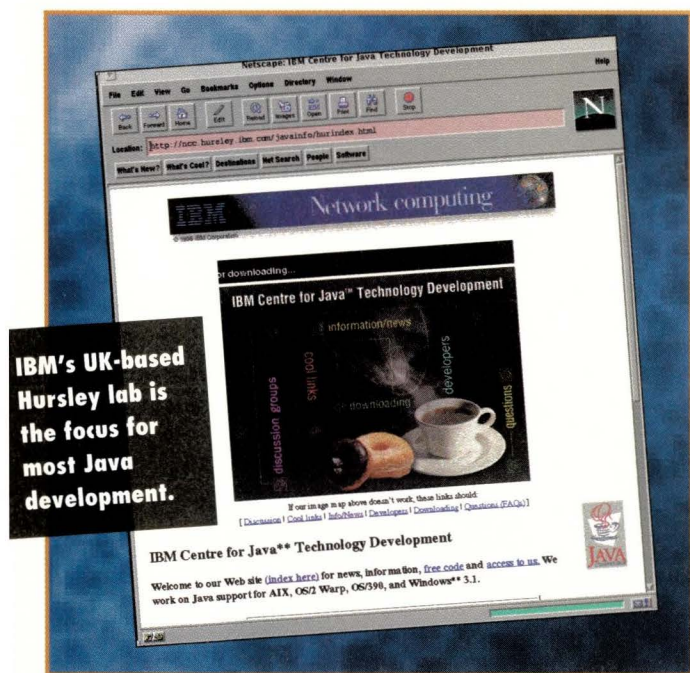
As you can see, IBM is making a tremendous amount of alpha and beta technology widely available. Some of the downloads such as J-Empower—an API for embedding Java code into applications—however, are password-protected and require you to be registered as a developer (<http://www.developer.ibm.com>). You can become a member of the Developer Connection for as little as \$199, which entitles you to quarterly CD-ROMs that contain betas, examples, articles, white papers and so on.

Two of the services available to IBM’s developer/partners are an Internet porting service and “100% Pure Java” certification. These services, now only available in the United States at the Waltham, MA, and San Mateo, CA, porting centers, are scheduled to be available at additional international labs in the near future.

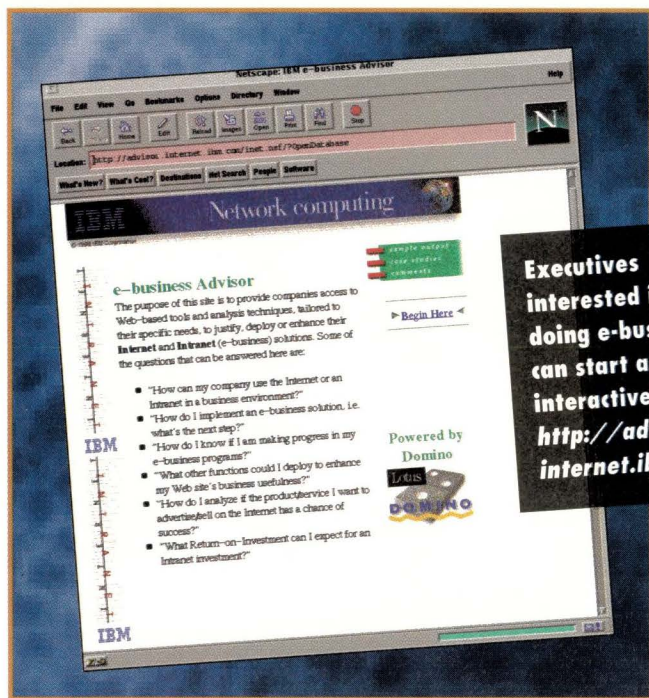
To be fair, Hursley isn’t the only site where Java development is progressing at warp speed, and IBM has created a Java site that not only showcases new tools (which, as of early February both happen to be Hursley products: AppletAuthor and CICS for Java), but also explains Java technology. AppletAuthor is a developer’s tool that lets you create JavaBeans-compliant applets (JavaBeans is part of JavaSoft’s Java class specification). IBM’s VisualAge team is also working on a VisualAge for Java.

Lots of additional Java and Internet-related work is being conducted by IBM subsidiary Lotus. Betas are generally available at <http://beta.notes.net>, and that’s where you can download Lotus Weblicator, for example, an application that selectively prefetches Web pages that you can store, sort and search while off-line.

The Lotus components team is also making Java applets available from <http://www.components.lotus.com>. Lotus is working on Java Database Connectivity (JDBC) support for Domino as well as a Java-based Domino.Document Manager that will provide check-in/check-out functionality. Lotus’ main Internet site is <http://www.lotus.com/internet>.



IBM and the Internet



Executives interested in doing e-business can start at IBM's interactive site: <http://advisor.internet.ibm.com>.

E-Commerce

Java technology is great, but only to the extent that customers are asking for it and its benefits. IBM recognizes that many of its customers want to do business over the Internet and is involved in developing and deploying a number of products and services. IBM has developed an interactive e-business advisor at <http://advisor.internet.ibm.com> for businesses that don't know where to start. Here, business people can find out how they can use the Internet in their businesses, how to calculate return on investment and so on.

For companies interested in rolling out commercial Web sites, IBM offers its CommercePOINT family (<http://www.internet.ibm.com/commercepoint>), which consists of Net.Commerce, World Avenue online mall and World Commerce.

Net.Commerce is a solution for retailers who want to run their own systems and handle their own payments. The package will generate dynamic, interactive catalog pages for shopping, check-out and ordering, and keep track of customer purchases and statistics. Entry-level Net.Commerce packages start at \$5,000.

World Avenue is an IBM-hosted online mall that provides businesses with a secure venue for conducting e-commerce and the ability to use IBM's data mining and business intelligence tools.

World Commerce is IBM's turnkey system that gives retailers their own private label, stand-alone sites for conducting Internet commerce in a safe fashion built on Secure Electronic Transaction (SET) standards. IBM will optionally handle billing for any of its CommercePOINT customers and offers additional connectivity in the form of World Distributor and World Purchasing.

World Distributor is a service-based commerce offering

for wholesale distributors and other business-to-business suppliers who want a complete Internet solution from catalog creation to account reconciliation. World Purchasing is designed for large businesses and governments that do contractual buying and selling and can be deployed either by IBM or the customer.

Lotus is also developing a Notes-based product for hosting Internet commerce, Domino.Merchant, which will support CyberCash and other SET-compliant products.

Like Lotus' Domino.Merchant, IBM's electronic commerce infrastructure is based on SET-based payment and certification. SET was jointly developed by Visa and MasterCard but is already widely adopted for secure credit card transactions over the Internet, and IBM is working with the global banking industry to implement related standards and technologies, including SET-J for the Japanese debit-card-driven marketplace.

IBM has four different electronic payment systems:

- Net.Commerce Payment is IBM's complete SET package that handles all aspects of credit card transactions over the Internet.
- Net.Commerce Payment Consumer is a browser plug-in that functions like an electronic wallet and allows consumers

A Full Service Provider You Can Rely On.

RS/6000	HP/9000	AS/400	Sun Micro
Upgrades	Migration Services	New Equipment	24-hour Tech Support
Peripherals	Rent/Lease	Repair	3rd Party
Parts	Trade-In	Kingston Memory	Full Warranty

Visit our website: www.wdpi.com
1-800-553-0592
 fax: 612-476-1903 • phone: 612-476-9000 • e-mail: info@wdpi.com

WORLD DATA PRODUCTS
 121 Cheshire Lane • Minnetonka, MN 55305

Circle No. 58

IBM and the Internet

to add, edit or delete credit cards and manage electronic certificates.

- Net.Commerce Payment Merchant is a SET-compliant payment processing application for merchants that handles transaction messages, encryption, certification and record keeping.

- Net.Commerce Payment Acquirer is a payment gateway that handles protocol conversion and transaction routing in a secure fashion.

IBM has export approval for its Net.Commerce family of products and is working with more than 40 members of the Global Key Recovery Alliance to promote the recovery of encrypted information in a fashion that is mutually agreeable among members and their governments.

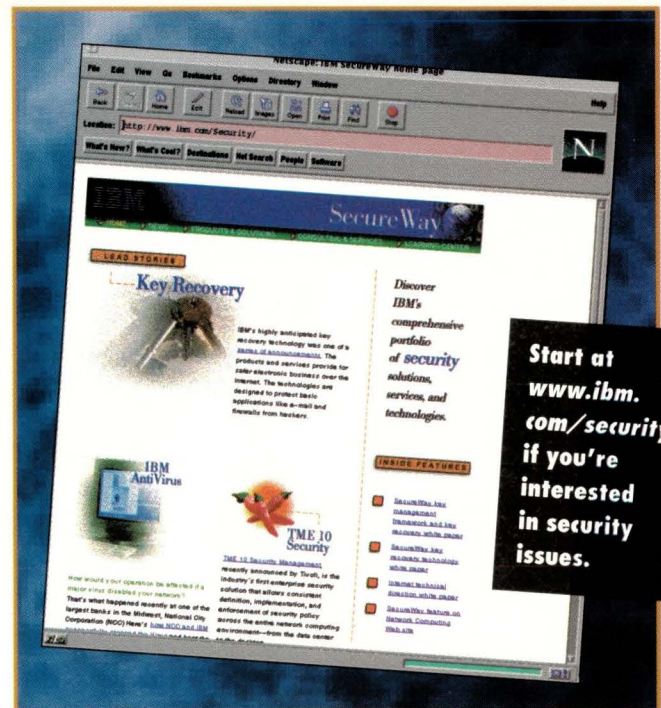
IBM also offers digital certification services via the IBM Registry and World Registry, its digital certificate and public key infrastructure (PKI) products, respectively. PKI provides digital authentication, digital signatures and security functions. PKI lets cardholders verify that a merchant is a bona fide vendor. Merchants and banks can similarly confirm that customers have sufficient funds to cover a purchase.

IBM's Registry and World Registry products provide all the tools needed to authorize, record, track and handle digital certification online, but they're also suitable for internal communications over company intranets. Some organizations, for example, may want to validate communications between employees. IBM Registry is being piloted to select customers for their intranets, and a Web version should be available for general shipment by the end of 1997. IBM World Registry is slated to be available "to select companies" in the second quarter of 1997.

IBM has export approval for its Net.Commerce family of products and is working with more than 40 members of the Global Key Recovery Alliance to promote the recovery of encrypted information in a fashion that is mutually agreeable among members and their governments.

CommercePOINT, IBM Registry and World Registry are all part of IBM's SecureWay brand of security-related hardware, software, services and consulting (<http://www.ibm.com/security>), which includes products and services as diverse as IBM AntiVirus software to IBM Emergency Response Service and the Global Security Analysis Lab (GSAL).

One of the fundamental components of IBM's secure commerce product line is its Cryptolope container technology (<http://www.cryptolope.ibm.com>), first announced in May 1996. Cryptolope containers provide a means for distributing digital content and enabling payment over the Internet. IBM's infoMarket, for example, delivers fee-based digital content contained inside the Cryptolope container, but the buyer can preview the contents shown on the Cryptolope's envelope.



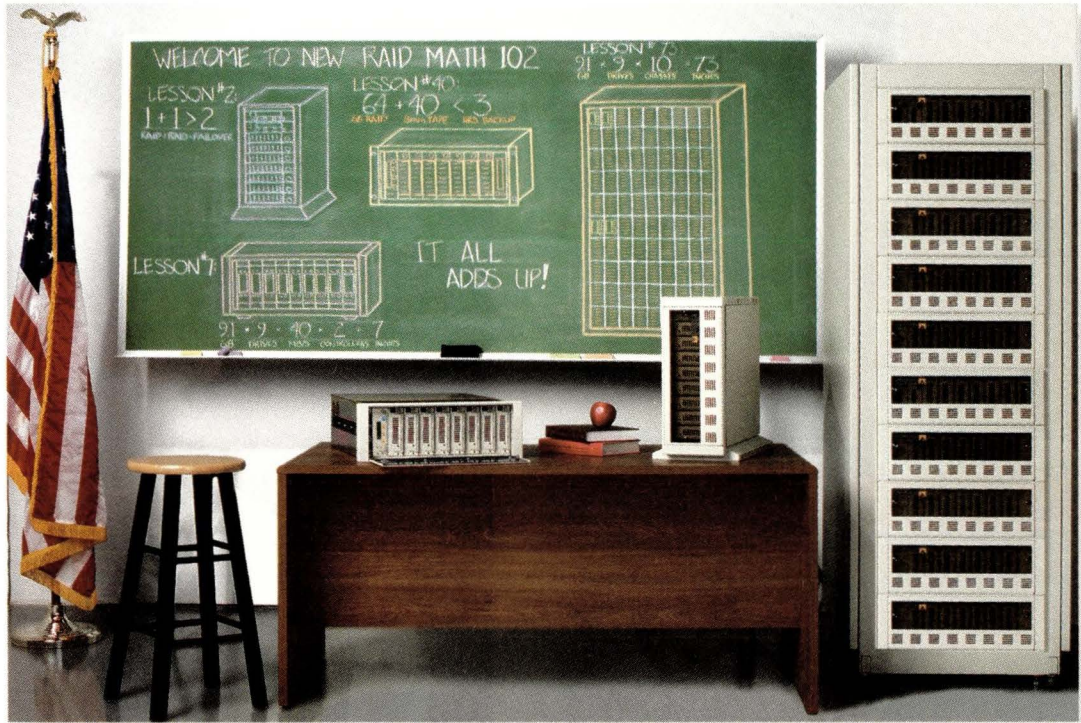
IBM's recently announced DataBolts are a component technology designed to let customers put the more compelling aspects of their Web site offerings into components that can be distributed securely over the Web or across intranets. DataBolts can be ActiveX, Java applets and/or JavaBeans components that can be used directly by developers in conjunction with Web site development tools.

IBM's own Cryptolope DataBolt can also be used over intranets to control access to corporate databases that contain legacy information to be searched, for example. IBM has said it will create some 60 different DataBolts by the end of the year based largely on the content of its infoMarket and now defunct infoSage services. In the pipeline: Query & Retrieval, Cryptolope Packer, Cryptolope Opener and Current Awareness DataBolts.

IBM's technology is coming "out of the closet" (the labs) so quickly that it's difficult to keep track. Use this article as a starting point for familiarizing yourself with some of the aspects of IBM's diverse Internet presence. And don't forget its forthcoming Network PC, expected sometime this summer. In the meantime, where do you want to go today? AlphaWorks.com? Beta.Notes.Net? The Hursley site? Have fun. ↔

Karen Watterson is an independent San Diego, CA-based writer and consultant specializing in client/server and data warehousing issues. She writes a monthly column for *Data Management Review*, is a contributing editor to *Windows NT Magazine*, and is editor of Pinnacle Publishing's *Visual Basic Developer* and *SQL Server Professional* newsletters. Email: 1119390@mcimail.com.

Artecon's New RAID Math



It All Adds Up!

New Math. An innovative approach for coming up with the right answer. A new and better way to look at an old problem. If coming up with the right RAID solution has been like trying to figure out a complicated trig problem, you'll want to study up on Artecon's **New RAID Math**. You won't struggle with these lessons when selecting RAID for your workgroup, department or enterprise.

Lesson #1 Performance at the Top Of Its Class.

Our top-of-the-class RAID controller outscores the performance of two comparable RAID systems on the market - added together!* Artecon's **LynxArray** scores high marks in throughput under heavy workloads whether data warehousing, imaging or transaction processing.

Lesson #2 Be Pre-Paired!

Get a lot more than the sum of two RAID sets when you configure your system for failover. **LynxArray** offers optional failover even at the entry-level. No need to take recess with hot-swap removable components including controllers, drives, N+1 fans and power supplies.

*Compared to Clariion® Series 100 Disk Array (1350 IOPS) and Digital StorageWorks RAID Array 310 (3000 IOPS) controllers at the desktop level.

Lesson #7 Capacity That Passes All The Tests!

In only 7" (4u EIA) you can pack in 82 GB of disk capacity and still have room for dual hot-swappable failover controllers. This densely packaged, extremely powerful RAID configuration is ideal for environments where space is at a premium.

Lesson #40 High Scores in Backup.

Pop Quiz: How are you going to backup your RAID? You'll score high with **LynxArray** because of its ability to support inline DLT or hot-swap tape devices, making RAID and backup in the same enclosure a viable choice.

Lesson #70 Graduate To The Next Level!

Graduating to the next level of RAID systems is almost impossible with other entry-level RAID solutions due to the number of confusing choices in controllers and enclosures. **LynxArray** gives you true scalability. From a few gigabytes to multi-terabyte RAID systems, each component can be used toward your system's move to the next grade.

Show that you've really done your homework by choosing Artecon's **LynxArray**. Check out our website or call us to see how it all adds up!

www.artecon.com/raid

Artecon  TM

1-800-USA-ARTE

Artecon and the Artecon logo are registered trademarks of Artecon, Inc. LynxArray is a trademark of Artecon, Inc.

Capturing The World In Storage™

A Member of the Nordic Group of Companies

6305 El Camino Real, Carlsbad, CA 92009

Phone 760-931-5500, FAX 760-931-5527 email: raidmath@artecon.com

Nihon Artecon 81-03-5458-8260 ▲ Artecon B.V. 31-53-83-2208 ▲ Artecon France 33-1-6918-1850 ▲ Artecon U.K. 01344-636-390

Circle No. 4

RS/Magazine MARKETPLACE

To advertise your product/service in the next issue of the RS/Magazine MARKETPLACE section or for more information, please call Carol Flanagan at

Email: carolf@cpg.com

(508) 839-4016

Check Out Our Web Site <http://www.cpg.com>

RS/6000 BUY ~ SELL ~ LEASE

- ✓ NEW & RECERTIFIED RS/6000 PRODUCT
- ✓ IN-HOUSE TECHNICAL SERVICES
- ✓ SAME DAY SHIPPING (UNTIL 7:00 PM CST)
- ✓ UPGRADES - PARTS - FEATURES
- ✓ KINGSTON PRODUCT DISTRIBUTOR
- ✓ SHORT-TERM RENTAL/LEASE



EVOLVING SOLUTIONS INC.

1.800.294.4362

E-MAIL: EVOLVING@EVOLVINGSOL.COM
 WEB [HTTP://WWW.BUSINESS.NET/EVOLVINGSOL](http://WWW.BUSINESS.NET/EVOLVINGSOL)

EVOLVING SOLUTIONS

SPECIALISTS IN RS/6000 PRODUCTS & SERVICES

MasterCard VISA

6525 CECILIA CIRCLE BLOOMINGTON, MN 55439 612.944.9200 FAX: 612.944.9292

Circle No. 361

**BUY - SELL - LEASE
RS/6000
NEW - USED**

- SYSTEMS • MEMORY • DISK • TAPE • UPGRADES • COMPATIBLES
- PRINTERS • TERMINALS • RAID
- **GUARANTEED EQUIPMENT**



LAKESHORE COMPUTER EXCHANGE INC.

8665 Station Street, Mentor, Ohio 44060

1-800-829-5518
FAX (216) 974-8353

Circle No. 363

Give your RS/6000 a break!
Go native...
with **BluVista**
3151/3164 Emulation

- Windows 3.x, NT & Windows95
- 16/32 bit versions
- Pass-through Printing
- Winsock & Comm connections
- X/Y/Z/FTP transfers
- Discounts for E3151PC owners
- DOS version E3151PC still available
- Plus more

Call
Blue Emulations, Inc.
407-831-6118

Circle No. 335

UNIX STUFF!

IBM, SUN, HP	LIST	OURS
WordPerfect 7.0 1st user	495	425
Netscape Communications Server	995	925
FrameMaker 1-user (floating license)	2500	2225
Informix-4GL Development 5-user	4500	3870
Informix-SE Development 5-user	2500	2125
Term Communications Software	695	595
LP Plus Print Manager/Spooler 4-printer	695	575
SoftWindows MS-Windows Emulator	549	475
Spatch alphanumeric paging 4-user	350	310
DoubleVision Remote Support S/W	695	575
Uniplex II+ (20-user)	5500	4395
Disk_Pak Disk Optimizer/Defragger	1495	1230
Cheyenne Arcserve/Open Backup S/W	1995	1575
Legato Networker Backup S/W	2500	2195
Digiboard 16 port I/O card/concentrator	2395	1995
WangDAT 8GB 4mm DAT Tape Ext.	1495	1095
Exabyte 14GB 8mm Tape Backup ext.	3275	2395
DDS Ethernet Card 16bit MC (10Mbps)	595	495
PC Enterprise WIN 95 NFS, emulation	645	545
FTP OnNet TCP/IP & NFS DOS/WIN	450	350
Hummingbird PC X-Server Win, NT, '95	545	425

FAX from UNIX!

Put VSI*FAX, the **PREMIER UNIX** fax solution on your UNIX server. Then send/receive faxes from your terminal or Windows PC's!

VSI*FAX 2.1 Fax Software (Postscript, PCL, GUI, CUI Support)	1995	1795
VSI*FAX Windows Client 5-user	495	425
Multitech 19.2 FAX/DATA Modem	269	145

Open Systems EXPRESS!™

Your direct source for the best UNIX & networking products
45 Whitney Road, Suite B8, Mahwah, NJ 07430

100's of other UNIX products available!

Free **1-800-445-9292** Fast Shipping! <http://www.osexpress.com> Delivery!

Ask for our free product list!

Fax: 201-847-8899 MCVISA/AMEX, E-mail: wiz@osexpress.com C.O.D. & Net Terms

Circle No. 362

Why Pay More?

IBM RS/6000

From an IBM National complete Line distributor

IBM GUARANTEED

SAVE OVER GOING DIRECT TO IBM

8MM 5-10 GB 7208 \$2700
IBM 3151 Terminals \$395

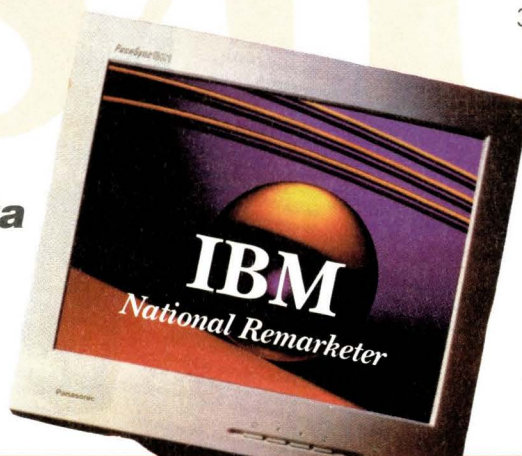
FULL LINE SUPPLIER SYSTEMS IN STOCK

41T • 250 • 25T • 25W • C10 • C20
42T • 43P • C20 • 320H • 340 • 350
360 • 370 • 380 • 390 • 39H • 550 •
58H • 59H • 590 • R30 • J30 • J40
G30 • G40 • E30 • F30 • F40 • R40



National Data

EMAIL: natdata@blarg.net



CALL : 800 - 406 1811

Circle No. 364

RS/6000

New & Used

MSI

RS/6000

New & Used

ORACLE®
Enabling the Information Age™

Minnesota Systems International, Inc.

ORACLE®
Enabling the Information Age™

BUY • SELL • TRADE

Systems * Features * Peripherals * Memory * Parts * RAID

All Hardware Guaranteed • Visa & MasterCard Accepted

CALL TODAY 800-947-0811

Former IBM RS/6000 sales staff available for *immediate* answers to all your hardware questions.

1701 East 79th Street • Suite 11 • Minneapolis, MN 55425

Phone: (612) 883-0808 FAX: (612) 883-0893

Circle No. 341

BIG SAVINGS ON RS/6000 MEMORY

RS/6000 MEMORY PRICES HAVE NEVER BEEN LOWER

Memory for All RS/6000 Models • Immediate Availability
On-Site IBM Service Option • Lifetime Warranty

Complete Technical Support • Flexible Terms
Satisfaction Guaranteed



Look us up on the internet at:
<http://www.encoretech.com>



We also sell memory for HP, SUN & SGI



CALL: 1-800-880-0202 • FAX: 1-210-308-0255 • E-MAIL: encore@connecti.com

Circle No. 338

NORDISK™ SYSTEMS, INC.

YOUR AUTHORIZED FULL PRODUCT LINE RS/6000 SUPPLIER

ULTRA SCSI/SCSI-2 DISK DRIVES

CAPACITY	IBM FAST	IBM FAST/WIDE	SEAGATE FAST	SEAGATE FAST/WIDE
1.0-1.1GB	CALL	CALL	\$ 440	\$ 515
2.0-2.2GB	\$ 470	\$ 490	560	630
4.3-4.5GB	770	800	1,075	1,140
9.0GB	N/A	1,895	2,000	2,055

NEW!
IBM 9GB FAST/WIDE DISK DRIVES IN STOCK \$1,895!

POWER PC/RISC MEMORY

	KINGSTON		IBM	
	POWER PC	RS/6000	POWER PC	RS/6000
4MB	\$ 39	N/A	\$ 128	N/A
8MB	67	N/A	256	\$ 150*
16MB	111	N/A	512	350*
32MB	211	\$ 439	1,024	895*
64MB	878**	856	1,536**	1,750*
128MB	1,733**	1,017	2,560**	6,656
256MB	N/A	1,967	N/A	12,480

All items are new unless an asterisk "*" is shown.
**DRAM DIMM for 7043 Series. Call for other DIMM applications.

SMP MEMORY (G30-40, J30-40, R30-40)

	KINGSTON*	IBM**
128MB	\$ 922	\$ 4,608
256MB	1,844	8,192
512MB	3,688	18,432

*Memory Modules Only **Includes IBM Carrier Card

NORDISK EXTRAS

- Direct Talk
- Financial Applications
- Networking Products
- Office Automation
- System Integration

• **LARGE RS/6000 SYSTEM INVENTORY** •
• **SYSTEM INTEGRATION CENTER** • **FAST DELIVERY**

SALES: 800-676-2777 • 503-244-2777 • FAX 503-244-0125 • E-Mail: rs6000@nordisk.com

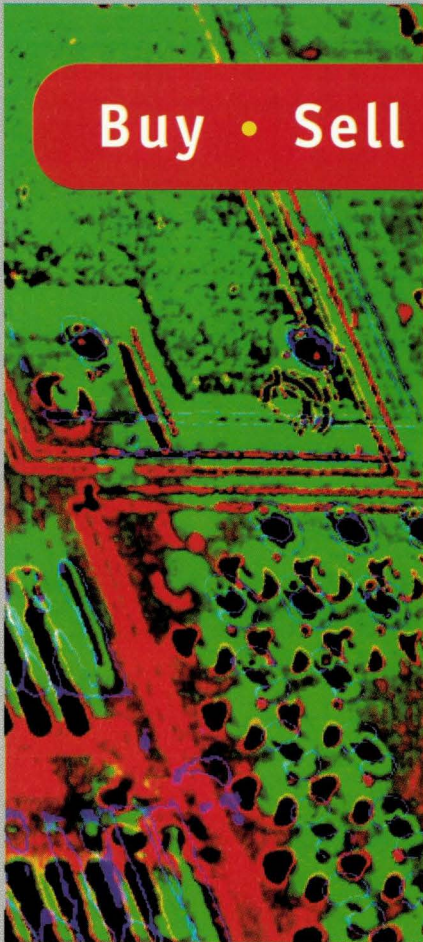
Memory prices quoted are as of 3-1-97. Prices are subject to change without notice.

Circle No. 365

To advertise your product/service in the next issue of the **RS/Magazine MARKETPLACE** section or for more information, please call **CAROL FLANAGAN** at **(508) 839-4016**

To Find Out More About Computer Publishing Group Visit Our Web Site.
<http://www.cpg.com>

Buy • Sell • Lease • Short Term Rental



New/Used

- RS/6000
- Sun SPARCstations
- Routers

One of the Largest RS/6000 Inventories Available.

Machines • Printers • Peripherals

Disk Tape Memory

Original Manufacturers and Third Party Product

Call Sales Department Toll Free: 1-888-222-0929

847-788-0208 or Fax 847-788-0209

Newcourt Technologies, 5100 Newport Drive, Suite 6
Rolling Meadows, Illinois 60008



Circle No. 366



RS/6000

BUY-SELL-LEASE

EQUIPMENT

NEW & USED
Features-Disk-Tape
Machines-Memory

BRANDS

IBM-IBM/OEM
Kingston-Seagate
& More

WARRANTIES

30-Day & Original
Manufacturers
Agreements

****FREE In-House Technical Support****



Frank Orlando Jr. & Co., Inc.

800-323-9751 / Fax: 847-228-0551

marketing@foj-gti.com



IBM is a registered trademark of International Business Machines Corporation.

Circle No. 367

THE RS/6000 SPECIALISTS

**Upgrades • Memory
Peripherals • Tape • Disk**

Buy • Sell • Lease • New and Recertified Systems

- The Best Brand Names
- Complete Technical Support
- Super Competitive Prices
- Overnight Availability
- Large Inventory
- Flexible Terms
- Reliability
- Satisfaction Guaranteed

We supply the entire RS/6000 product line!



ENCORE

TECHNOLOGY GROUP

Call: 1-800-880-0202, Fax: 1-210-308-0255
E-Mail: encore@connecti.com
or our website: www.encoretech.com

Circle No. 368

VSI-FAX NETWORK FAX FOR AIX



WINDOWS 3.1, 95, AND NT CLIENTS AVAILABLE

**CALL: 800-556-4874
714-489-8778**

FAX: 714-489-2486

EMAIL: info@vsi.com

Special Reseller Programs Available

<http://www.VSIFAX.com>


- Save Time
- Save Money
- Integrate Directly into UNIX Applications!
- Fax Directly From Any Windows Application
- Easy Installation
- Automatic Inbound Routing
- Available on Over 15 UNIX Platforms

FREE VIDEO!
Call to Save Time and Money with Network Fax

Circle No. 369

RS/6000

**NEW • REFURBISHED
BUY • SELL • LEASE
SYSTEMS • PARTS
PERIPHERALS**



Worldwide Trade Corporation
5253 Edina Industrial Blvd.
Edina, MN 55439
Call (612) 831-8094
Fax (612) 831-7018

Circle No. 371

UNIX BarCoding

BarCode 2000-Professional Barcoding Label Designer - Easy to Use
Print On-Demand or Batch Labels
Save time & money integrating barcodes
BarCode Filter Add barcodes to current documents in 10 minutes!

Most platforms & popular printers
Solaris, AIX, HP, DG, SCO,
Datamax, Zebra, Lasers, Genicom,
VAR, ISV, Reseller Programs
800 731-6044 FAX 810 299-5052
E-mail: unibar@unibar.com www.unibar.com



Circle No. 370

Buy - Sell - Lease

RS/6000

Systems • Terminals • Printers
• Memory • Disks

NEW AND USED

ABBA TRADING COMPANY
call David Hintze
1-800-235-2980

Tel. 1-770-452-0556
Fax 1-770-452-0658
3065 McCall Drive, Suite 13
Atlanta, GA 30340

Circle No. 343

ATTENTION ADVERTISERS OF WEB SITE HARDWARE/SOFTWARE

You can advertise to web site technical managers on-line. *WebServer Magazine OnLine* offers advertisers a qualified, controlled circulation on-line!

To read *WebServer Magazine OnLine*, subscribers have to fill out a qualification form on our web site and obtain a password.

Are you satisfied with just "news" and/or "click-throughs?" *WebServer Magazine OnLine* offers much more - advertising exposure to qualified technical personnel who specify the hardware/software necessary to implement web site technology.

<http://www.cpg.com>

NEW PRODUCTS

The product descriptions are compiled from data supplied by the vendors. To contact them for more detailed information, circle the appropriate reader service number on the card located elsewhere in this issue.

Distributed Management System Out

Sterling Software has announced the availability of Solve:Operations, which runs on NetView/AIX from Tivoli Systems Inc. and Hewlett-Packard Co.'s OpenView. The product is a management system designed to monitor mainframe and distributed resources, allowing a systems administrator to identify the most important enterprise resources and ensure that they are available for mission-critical applications, the company says.

Solve:Operations is positioned as an alternative to having multiple products managing applications on the mainframe and the distributed environment. Also, multiple components of a process can be linked in a logical fashion. If any component fails within a linked system, Solve:Operations will attempt to recover it and, if unsuccessful, a message will be submitted to the management platform.

The failed component will be identified as well as any other service that depends on the failed component.

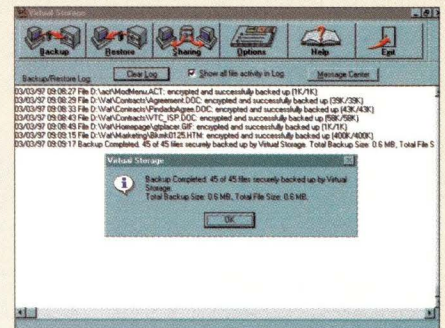
Pricing for Solve:Operations for NetView/AIX and OpenView ranges from \$15,000 to \$35,000, depending on customer implementation.

Sterling Software
1800 Alexander Bell Drive
Reston, VA 22091
Circle 101

Free Online Virtual Storage

Virtual Technology has announced the launch of its online data storage and retrieval service via the Internet. Virtual Storage provides automatic, online backup for business-critical and home-critical data from servers, workstations and stand-alone personal computers, including laptops, the company says.

Overnight, new and changed files are encrypted and compressed before trans-



mission to each of two secure data repositories, where they are available for instant retrieval on demand. The exclusive Delta Block technology reportedly allows Virtual Storage to send you only those parts of your files that have changed. Military-grade (56-bit) encryption prevents unauthorized viewing, the company says.

Any version of any backed up file can be retrieved online. Alternatively, files can be transferred by Virtual Storage to CD-ROM and sent to you the next day.

A Faster Magneto-Optical Drive

Mass Optical Storage Technologies (MOST) has begun shipping its Jupiter 2 direct overwrite magneto-optical drives. Nikon Inc.'s patented Light Intensity Modulation-Direct Overwrite (LIMDOW) technology permits the Jupiter 2 drives to carry out the overwrite process in a single pass at a full 3,600 rpm rather than the slower, two-pass process required by earlier drives, MOST says.

The new drives are said to provide an internal sustained read and write transfer rate of 4 MB/s and a burst transfer rate to the host of 10 MB/s. The Jupiter 2 drives have a mean time between failure rate of more than 100,000 hours, the company says.

With an average seek time of 24 msec and a storage capacity of 2.6 GB, MOST says, the Jupiter 2 drives are being targeted as solutions for 3D design, graphic and engineering design,



animation and full-motion video capture and on-the-fly backup/recovery.

These drives are also a simple way to increase jukebox capacity, MOST says. With the 2.6-GB Jupiter 2, the capacity of a 20-platter jukebox reportedly increases from 26 to 52 GB without increasing the size of the jukebox.

The drives are available either with a single-ended or differential SCSI-2 interface, ensuring compatibility with Macintosh, Windows, NT and 95, OS/2 and UNIX-based systems and networks.

The list price for a Jupiter 2 drive with LIMDOW compatibility is \$2,450.

Mass Optical Storage Technologies Inc.
11205 Knott Ave.
Cypress, CA 90630
Circle 100

SAVE
50%

ON
SUBSCRIPTIONS
TO
THE

SUN DEVELOPER CD



TOOLS, CODE SAMPLES, AND
MORE FOR IN-HOUSE AND
COMMERCIAL DEVELOPERS



Mention this ad to receive these special promotional rates:

	REGULAR RATES	PROMO RATES
1 YR.	\$199	\$99
2 YR.	\$395	\$195

To subscribe by phone, call:
800.945.6111
OR
303.338.9561

Or subscribe via the
World Wide Web at:
[http://www.sun.com/
devcd/enroll.html](http://www.sun.com/devcd/enroll.html)

The Sun Developer CD is a single-point resource for developers working with current and emerging Sun technologies. You'll save time searching for vital technical information, and gain access to new tools and techniques that can help you develop high-quality, leading-edge software solutions.

As a subscriber, you will receive 4 updates of the CD per year, a 20% discount on SunSoft Press books, and exclusive access to upcoming developer resources on the World Wide Web.



Circle No. 49

Freebie

This is a free **CD OFFER** for people interested in software and hardware products for the Sun environment. The **SUN SOLUTIONS CD** integrates the power of CD-ROM technology and seamless interaction with the World Wide Web utilizing **JAVA™**. Inside each issue, you'll discover a wide range of product and industry information, a complete catalog of all available software for the Sun technologies, product demos... even free software in most issues. Sign up for a **FREE SUBSCRIPTION** to this comprehensive information tool.

Subscribe Today:

email: cdware-form@sun.com

<http://www.sun.com/sunsoft/cdware/>

fax back: (510) 372-8582



Circle No. 50

New Products

The use of Delta Block technology along with compression is said to provide fast and efficient use of bandwidth.

Virtual Storage is being sold primarily via the Internet and direct channels. This service will be offered on a free trial basis. The trial program includes 30 days service and 50 MB of Virtual Storage. Unlimited data storage capacity during the trial period is available for \$.25/MB. After 30 days, users may register and continue the service for a monthly fee of \$14.95. For larger volume users, customized pricing is available. Users have unlimited access to their data and virtually unlimited capacity at their disposal.

Customer support is handled via email or a live, toll-free customer support center which operates 7 a.m. to 8 p.m. EST, seven days a week. Free upgrades are supplied within 90 days of purchase.

Virtual Technology Corp.

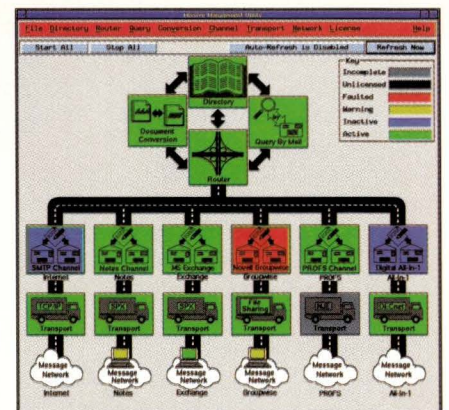
3100 W. Lake St., Ste. 400

Minneapolis, MN 55416

Circle 102

Email Switch for Solaris

Wingra Technologies, creator of the Missive family of messaging integration products, has announced the release of a Solaris version of Missive. This Solaris release is said to extend the benefits of messaging and directory integration to Sun customers.



Wingra's software-only, Internet email switch has been available on IBM's AIX platform since January 1996 and is also available on Digital Equipment Corp.'s VMS platform. Missive brings the benefits of open email to proprietary email systems and offers the management of messaging

New Products

and directory integration across disparate email systems, Wingra says.

Netscape Communications Corp. Navigator and Microsoft Corp. Internet Explorer email users can also benefit from Missive's new directory schema, which, according to Wingra, enables them to click on their local address book and access their enterprise directory, which is actually Missive's X.500 directory, natively.

Missive Version 3.0 is also compatible with the latest versions of Navigator 4.0 and Explorer 3.0a because they now support the Lightweight Directory Access Protocol (LDAP). For Navigator and Explorer users in large enterprises, this means their address book will now contain the addresses of all of the mail users in their enterprise.

The Missive product line provides an X.500 central directory with automatic synchronization capability among the different email systems it supports. This directory synchronization (Dir Sync) feature reportedly supports both central-

ized and distributed data ownership models. Version 3.0 incorporates IBM's PROFS and Microsoft Mail Dir Sync capabilities to automate the process of keeping directory changes across disparate email directories in sync.

Missive is targeted as a solution to customers who previously saw their PROFS and other email systems become isolated from newer, more popular email systems.

Base price for Missive Version 3.0 is \$25,000; pricing for standard channels and premium channels (e.g., PROFS) is \$7,500 and \$10,000, respectively.

Wingra Technologies Inc.
450 Science Drive, One West
Madison, WI 53711
Circle 103

Affinity Desktop Network Computer

Affinity Systems has introduced a Network Computer called Visara. Visara offers multihost connectivity, PC functionality and Inter/intranet capabilities.

According to Affinity, Visara runs

midrange, mainframe, Windows 95 and NT, UNIX and DOS applications. Using a TCP/IP Ethernet connection, the base model can attach to IBM AS/400, S/390 and RS/6000, as well as Hewlett-Packard Co. and Digital Equipment Corp. machines. In addition, Visara can access PC applications and data residing on a multiuser server. Also included is a Web browser and Java Virtual Machine, which provides Visara with Internet capabilities.

Visara is available at a starting price of \$698 and can be expanded to support multimedia and videoconferencing.

Affinity Systems
1000 N. Broad St.
Lansdale, PA 19446
Circle 104

SBus Fibre Channel Adapters Out

The SBus FibreStar plug-and-play Fibre Channel adapters are the first release in Jaycor Networks' long-term Fibre Channel Program, which includes

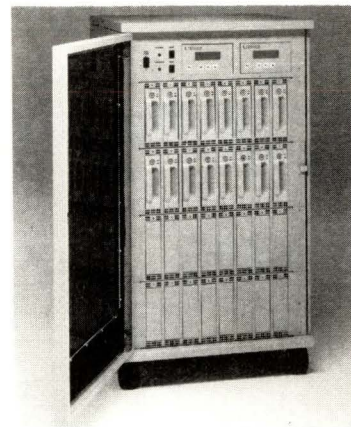
RAID SUBSYSTEM FROM UNI SOLUTION, INC.

Uni Solution has designed an exceptionally modular, flexible and expandable RAID subsystem. You can change components by simply snapping in devices, fans and power supplies without ever having to power down the system.

- * Formatted capacity from 4 GB to 500 GB
- * 32-bit RISC CPU-based System Architecture
- * Up to 6500 IOPS and 36 MB/sec sustained throughput
- * Up to 512 MB of R/W cache for maximum performance
- * Hardware-based RAID levels 0, 1, 0+1, 4 and 5
- * Hot Swap ("Replace Under Power") Capabilities
- * Redundant Hot-Swap Cooling & Power
- * Disks can be removed and replaced in any order
- * Transparent operation - no software driver
- * Multi-platform including Sun, Dec, HP, SGI and Novell

DISK STORAGE AND SUBSYSTEM

With formatted capacity ranging from 500 MB to 9 GB, average seek times as fast as 8 msec, and a full five year warranty, our drives offer an exceptionally fast, reliable, and affordable storage solutions for your workstations. We will format, label, partition, and test every disk drive that we sell. We can also provide custom disk enclosures (desktop, tower, or rackmount) to meet your requirements and compliment your existing system.



U S I *Uni Solution Inc.*

Email: unisol@ix.netcom.com

Corporate Office:
1400 Post Oak Blvd
Suite 520
Houston, Texas 77056
1-800-552-4UNI

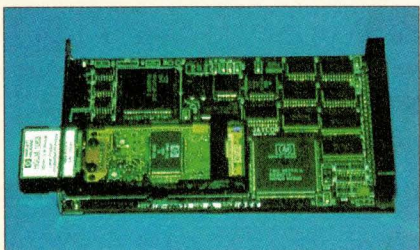
Dallas Office:
12300 Ford Road
Suite 115
Dallas, Texas 75234
1-800-218-9123

Circle No. 54

New Products

plans to introduce new technology and performance refinements on an on-going basis.

The adapters offer a single-slot solution and can be easily upgraded in the field. Changing from a copper interface at 266 Mb/s to an optical interface at 1,063 Mb/s is accomplished by simply replacing the interface module, Jaycor says. No further software or hardware changes are required, and the user is returned to online status immediately.



These products are compatible with virtually all Sun Solaris operating environments and offer a high-performance Fibre Channel solution for storage, client/server and enterprise networks,

intranets and clustered computing applications, the company says. The boards support switched and arbitrated loop configurations and all classes of service, including an intermix of Fibre Channel classes 1, 2 and 3. Communications software drivers are included for standard networking peripheral protocols, including TCP/IP and SCSI.

Three SBus FibreStar Models are available, all of which meet ISO 9000 standards. Model FC-266-OM is a 266-Mb/s adapter with a removable optical interface module, priced at \$2,970. Model FC-1063-CM is a 1,063-Mb/s board with a removable copper interface module and costs \$3,530. Model FC-1063-OM offers 1,063-Mb/s speed with a removable optical interface module and sells for \$3,655. All prices shown are single-user list prices.

Jaycor says the SBus adapters have undergone extensive lab and field testing since 1994 in the United States and Japan by major system and network

distributors and software developers.

Jaycor Networks Inc.

9775 Towne Centre Drive
San Diego, CA 92121
Circle 105

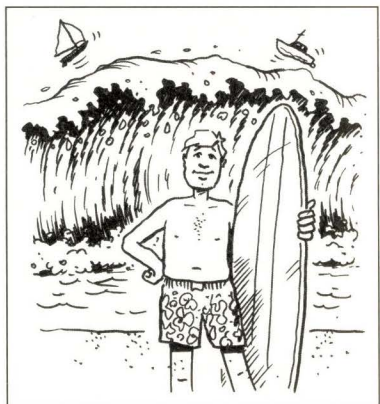
Competitively Priced Ethernet Switch

AxoNet Technologies, a start-up focused on providing small to medium-size environments with affordable networking equipment, has introduced its debut product, the AxoNet NC-100 Ethernet switch.

The NC-100 offers eight switched ports, each providing 10 Mb/s of dedicated bandwidth to the desktop. This design is a significant improvement over conventional hubs, which share one collision domain among eight ports, the company says.

AxoNet says it has specifically addressed customer concerns about the complexity of installing networking devices and has designed this switch for easy installation and configuration. The

Internet and IT Costs Rising?



Minimize the Risk,
Rent or Lease a SPARC™ System.

Get Pre-Approved
Lease Line of Credit!

Rave Financial Services, Inc.



Fax: (810) 939-7431 • E-Mail: rent@rave.com
<http://www.rave.net>

MEMBER
ELA

1-800-500-7283

SPARC® is a registered trademark of SPARC International, Inc. Products bearing SPARC trademarks are based upon an architecture developed by Sun Microsystems, Inc.

Circle No. 42

ALPHANUMERIC PAGING FOR UNIX

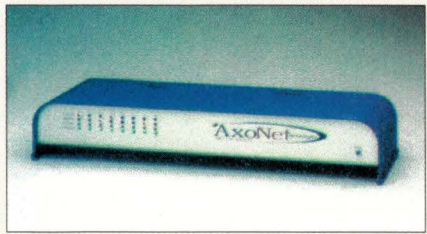
RELIABLE, EASY DELIVERY OF
MESSAGES ANYTIME ANYWHERE

- Email forwarded to pager automatically
- Pages can be generated from scripts, and network monitoring programs
- GUI and command line interface
- Works with any paging service
- Automatic email confirmation, history logs and error reporting
- Client-server technology
- Works with digital and alphanumeric pagers

Personal Productivity Tools
for the Unix Desktop

14141 Miranda Rd
Los Altos Hills, CA 94022
Email: sales@ppt.com
Tel: (415) 917-7000
Fax: (415) 917-7010
<http://www.ppt.com>

New Products



NC-100 installs in 15 minutes or less and requires no upgrade of cabling, network interface cards or software. Users simply unplug their hubs and replace them with the NC-100.

AxoNet is able to offer aggressive

pricing by adopting existing technologies. The company has reportedly eliminated the expense of designing custom processors and has reduced manufacturing costs by orders of magnitude. By keeping pricing on par with that of a managed hub, AxoNet says it is addressing a large market segment that requires switches for bandwidth but could not previously afford to install them. AxoNet also preserves the existing infrastructure of network cards, cables and software.

The NC-100 Ethernet switch is avail-

able through Creative Computers and Micro Warehouse catalogue distributors. The manufacturer's suggested retail price is \$500.

AxoNet Technologies Inc.

2672 Bayshore Pkwy., Ste. 1055
Mountain View, CA 94043

Circle 106

OLAP Data Mart Manager

Decision•ism has announced the availability of Aclue Decision Supportware, used to manage the transformation of data from operational systems

Upgrades, Enhancements, Additions...

■ SM-arch Version 4.0, a backup solution for large distributed networks, is now available with support for True Image Restore, Live Database Backup and File Archiving. Its manufacturer, Software Moguls, is also offering the SM-arch 4.0 jukebox, with up to 16 jukebox drives, providing drive sequencing, tape cleaning and slot mismatch prevention. SM-arch is available for Solaris, HP-UX, AIX, Windows NT and Macintosh. The SM-arch jukebox supports storage options such as 4mm, 8mm and DLT tape drives. Server pricing starts at \$1,000, and client pricing at \$125.

Software Moguls Inc.
12301 Whitewater Drive
Ste. 160
Minnetonka, MN 55343
Circle 107

■ Ganymede Software has released Version 2.0 of its Chariot network performance testing software. Chariot is used to perform remote multiprotocol tests between different devices and operating systems, which the company refers to as "end-point agents." New features of the package include support for NetWare endpoints; UDP; APPC support on Windows NT; data compression; datagrams; Internet scripting, grouping and sorting; new graphics and printing features; and an improved interface.

Ganymede Software
1100 Perimeter Park Drive
Ste. 104
Morrisville, NC 27560
Circle 108

■ Wolfram Research, maker of Mathematica, has added symbolic control algorithms to its Control System Professional, part of the Mathematica Applications Library. With it, users can integrate the arbitrary-precision, machine-precision, symbolic and graphical operations that are normally used in control and systems areas. Control System Professional requires Mathematica 2.2 or 3.0, which runs on Windows NT and 95, Macintosh (68000 and PowerPC) and several varieties of UNIX. Professional pricing for the module is \$995; academic pricing is also available.

Wolfram Research Inc.
100 Trade Center Drive
Champaign, IL 61820
Circle 109

■ KL Group, maker of the graphical Motif widgets and utilities, has announced a significant upgrade to its XRT/graph product, with features such as Motif 2.0 support, built-in property pages, enhanced bar charts and axis label formatting. Also, XRT/graph 3.0 can now be purchased as part of the XRT Professional Developer Suite (XRT PDS), along with several other XRT modules, including XRT/3d, XRT/field, XRT/gear, XRT/table and Mode-View-Controller software. Pricing starts at \$4,995.

KL Group Inc.
260 King St. East
Toronto, Ontario
Canada M5A 1K3
Circle 110

■ New versions of Fortner Research's Plot 1.3 and Transform 3.3 packages have been announced, to assist the scientific community in visualizing technical data. Both Plot and Transform feature improved documentation and built-in HDF 4.0 Release 2 libraries. Also, Transform's kriging operations—a method of determining the best estimate for each point in a target matrix—have been improved to include separate range settings for each dimension of data. Plot and Transform cost \$99 each, for Solaris, HP-UX and SGI IRIX.

Fortner Research LLC
100 Carpenter Drive
Sterling, VA 20164
Circle 111

■ UIM/Orbix 2.1, the latest release of the distributed graphical application builder from Black & White Software, includes a new embedded C++ interpreter. UIM/Orbix is a CORBA development environment based on the company's UIM/X GUI builder; Orb/Enable, a productivity tool set also from Black & White; and Iona Technologies' Orbix object request broker. Other features of UIM/Orbix include an enhanced graphical editor for constructing IOP-enabled clients and servers, support for both graphical and nongraphical objects, and automatic code integration for user interfaces and distributed objects. The product is available on Solaris and HP-UX 10.x platforms for \$9,000 (single-threaded) or \$10,350 (multithreaded).

Black & White Software Inc.
1901 S. Bascom Ave., Ste. 700
Campbell, CA 95008
Circle 112

New Products

and data warehouses into business information. Aclue is designed to distribute synchronized information to multiple online analytical processing (OLAP) data marts throughout the enterprise to help managers make informed business decisions.

Aclue Decision Supportware segments the traditional OLAP environment by providing metadata management, ad hoc query support, auditability and a publish and subscribe facility for end users. According to the company, Aclue Decision Supportware transforms, cleanses and synchronizes raw data from disparate source systems and delivers a single version of the data to business managers from various OLAP applications such as sales analysis, product and customer profitability, budgeting, forecasting and planning.

The product runs on Solaris servers, and data is fed through to an Arbor Essbase OLAP server from Arbor Software. The client side works with Windows 95 and NT.

The initial server package costs \$30,000, and groupings of five simultaneous user ports are available for an additional \$5,000.

Decision•ism Inc.
4775 Walnut St.
Boulder, CO 80301
Circle 113

Codeless Data Migration Tool Unveiled

A new data migration tool from Reliant Data Systems reportedly allows organizations to convert their data from any database and hardware platform to virtually any format using a GUI-based environment. Reliant Data designed the tool, Data Conversion Language Engine (DCLE, pronounced "diesel"), with projects such as legacy-to-client/server migration, data warehousing and cleansing, and Year 2000 issues in mind.

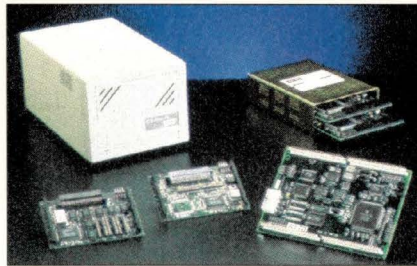
DCLE is said to be a multiuser, object-oriented and database-independent tool. Through its GUI, users define data sources and targets. There, they also define the transformations necessary to convert the data with an SQL-like syntax. The DCLE engine performs the actual conversion.

The DCLE application runs on Solaris, HP-UX, AIX and Windows NT; other clients can access a character-based DCLE through a telnet connection. Pricing varies depending on the size and scope of the data conversion project. For example, a perpetual, 10-user, multiproject site license costs around \$200,000.

Reliant Data Systems Inc.
13915 Burnet Road, Ste. 200
Austin, TX 78728
Circle 114

Expander Offers Wide SCSI Performance

ATTO Technology has announced SCSI Expander, which reportedly delivers Wide SCSI performance in an external desktop configuration. The product enables integrators to increase the number of devices that can be attached to a single bus without causing performance degradation to 105, ATTO says.



This expanded range of attachments could allow for simultaneous access to terabytes of online data from massive, high-end storage applications such as digital video, prepress, imaging, database servers, CD-ROM libraries and disk drive towers, the company says.

This product is able to overcome the SCSI seven-device limitation due to its ability to translate SCSI bus IDs into SCSI Logical Unit Numbers (LUNs). These LUNs are used as a means of subaddressing a group of devices under a single SCSI ID. This reportedly allows each SCSI bus ID to support seven standard devices.

The SCSI Expander offers easy installation, without having to open up the system, add SCSI controllers or reconfigure software, the company says. It provides 16-bit, Fast/Wide SCSI with transfer rates of up to 20 MB/s and can

be integrated with any SCSI-based workstation or PC. Other features include compatibility with SCSI-1 and SCSI-2, flash ROM for field updates, staggered device spin-up, single-ended or differential SCSI and support for multiple block sizes and removable active termination.

SCSI Expander is available in various configurations starting at \$495.

ATTO Technology Inc.
Audubon Technology Park
40 Hazelwood Drive, Ste. 106
Amherst, NY 14228
Circle 115

Advanced Speech Processing Platform

Thanks to Periphonics, you don't have to be in a motion picture to get an OSCAR. The Bohemia, NY-based company has announced the availability of its Open Signal Computing and Analysis Resource (OSCAR) platform.

According to the company, OSCAR provides an open, standard CPU-based, scalable hardware/software environment for processing multichannel large vocabulary speech recognition, text-to-speech synthesis, natural language understanding and similar algorithms for advanced speech processing.

Interactive Voice Response (IVR) applications can use OSCAR algorithms on a client/server and shared resource basis. Speech processing resources, such as a speech recognizer engine or a natural language understanding processor, need to be attached to a telephone port only for the duration of the speech utterance, according to the company.

OSCAR consists of an array of Sun SPARC processing modules operating with unmodified UNIX operating software. This serves as an open standard for many advanced speech processing algorithm developers, the company says.

Pricing for the OSCAR platform starts at \$15,000, and individual ports cost \$5,000 each. Quantity discounts are available.

Periphonics Corp.
4000 Veterans Memorial Hwy.
Bohemia, NY 11716
Circle 116

SunExpert MARKETPLACE

To advertise your product/service in the next issue of the SunExpert MARKETPLACE section or for more information, please call Carol Flanagan at

Email: carolf@cpg.com
(508) 839-4016

ATTENTION READERS/BUYERS

For more information on the products/services advertised in this section, please circle the appropriate reader service number(s) on the reader inquiry card located elsewhere in this issue.

OR

You can E-mail your requests for more information using the reader inquiry card numbers.

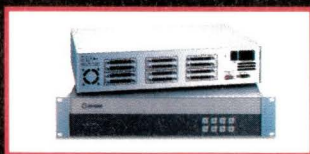
Here's how:

E-mail address: BERKCOMP@AOL.COM

Include

1. Magazine name and issue date
2. Your name and address
3. Reader inquiry numbers, separated by commas, for which you need more information.

SCSI Solutions



SCSI SWITCHES

- 4x4, 4x2, 2x2 SCSI Port Switching
- Single-Ended/Differential SCSI
- Narrow/Wide SCSI
- Rack Mount/Desktop Versions
- Switching Software Included



SCSI FIBER OPTIC EXTENDERS

- Extends SCSI Bus to 6000 feet
- Single-Ended/Differential SCSI
- Internal Board Versions
- UL, CSA, TUV Approved



SCSI DIFFERENTIAL CONVERTERS

- Extends SCSI Bus to 120 feet
- Single-Ended/Differential SCSI
- Fast SCSI Compatible
- Internal Board Versions



SCSI BOOSTERS

- Extends SCSI Bus to 40 feet
- Narrow/Wide Versions
- Improves Computer Performance
- Internal Board Versions



APCON, Inc. 17938 SW Boones Ferry Road, Portland, OR 97224 USA
Phone (503) 639-6700 — Fax (503) 639-6740

800-624-6808 Ext. 203

e-mail: sales@apcon.com
URL: <http://www.apcon.com>

Circle No. 330

XRT/3d

XRT/field

XRT/gear

XRT/table

XRT/graph

If you build Motif user interfaces for a living, XRT PDS is for you. Now you can get our five most popular XRT widget components in one affordable suite. And XRT PDS includes the hot new XRT/graph 3.0 — the most awarded and most used graphing widget — now with property-pages.

With XRT PDS you can build anything.

Call Today for your
Free 30-day Evaluation
1-800-663-4723
or www.klg.com

KL GROUP
The Leader in GUI Components

KL Group Inc. Toll-Free: 1-800-663-4723 Tel: 416-594-1026 Fax: 416-594-1919
KL Group Europe B.V. Tel: +31 (0)20 679 9503 Fax: +31 (0)20 675 78 44
info@klg.com www.klg.com

Circle No. 344

Direct Connect

Your **Sun** Server for Screamin' WAN Performance

Use ADAX for

- ▶ **Web Servers**—
High Hits/Demanding TPS
- ▶ **Security Servers**—
Firewalls, Proxy, and Bastion Servers
- ▶ **Custom Application Servers**—
Requiring Expert Technical Integration

- ▶ ADAX Controllers with Integrated T1, E1, CSU/DSU for SBus and PCI
- ▶ ADAX Software—Frame Relay, PPP, X.25, SNA, and SS7 for Solaris, Windows NT and UNIX
- ▶ ADAX Engineering Services—Your Technical Partner



<http://www.adax.com>

ADAX, Inc., 614 Bancroft Way, Berkeley, CA 94710, USA
Telephone 510-548-7047 Fax 510-548-5526 E-mail sales@adax.com

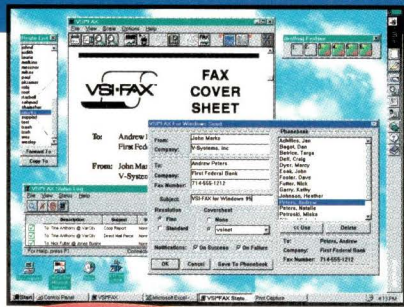
ADAX Europe, Ltd., 1 Southview Park, Caversham, Reading, Berkshire UK, RG4 54F
Telephone +44 1734 484444 Fax +44 1734 464922 E-mail info@adax.co.uk



Circle No. 318



NETWORK FAX FOR SUN



WINDOWS 3.1, 95, AND NT CLIENTS AVAILABLE

CALL: 800-556-4874
714-489-8778
FAX: 714-489-2486
EMAIL: info@vsi.com



Special Reseller Programs Available

<http://www.VSIFAX.com>

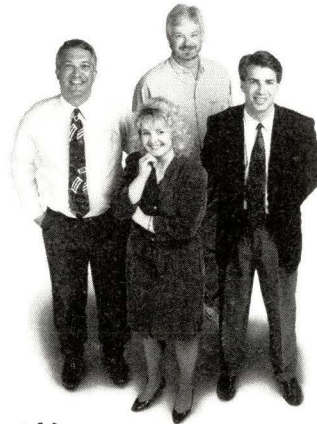
- Save Time
- Save Money
- Integrate Directly into UNIX Applications!
- Fax Directly From Any Windows Application
- Easy Installation
- Automatic Inbound Routing
- Available on Over 15 UNIX Platforms

FREE VIDEO!
Call to Save Time and Money with Network Fax

Circle No. 317

Discover Solar Systems with hundreds of Suns.

Refurbished **Sun Microsystems** equipment at great prices. Fully-tested inventory on hand, same-day shipping, satisfaction guaranteed.



- Workstations & Servers
- Upgrades & Parts
- Storage Options
- Rental & Leasing Available
- Cycle 5 Master Reseller
- SunSoft Authorized Reseller



To buy or sell,
1-800-253-5764

Ext. 220

Outside the U.S. call (206) 222-7588 Fax (206) 222-7388
<http://www.solarsys.com>



Circle No. 345

Ported to Higher Ground.



Back in the days of UNIVAC and Commodore-64, interconnectivity wasn't a big deal. Then the era of enterprise systems and data transfer arrived. So did we.

As the pioneers of open systems compression, we've ported the world's most popular algorithm to 11 new platforms to revolutionize the way you do business.

You get the information -- we'll keep you up to speed.

Features

- 100% cross-compatible
- Built-in data encryption
- 32-bit CRC error checking
- One step multiple file archiving and compression (no \$ tar)
- Directory recursion
- Achieve disk storage savings of 50-90%
- Cut data transmission costs and time up to 10x



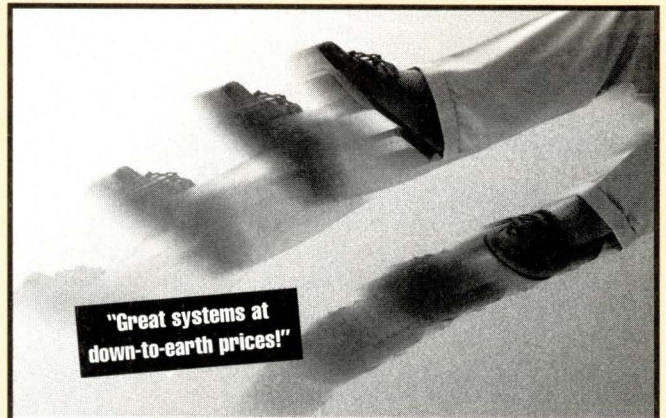
CALL (937) 847-2374
TODAY!

Download
www.ASi.zip.com

All trademarks are the property of their respective owners.



Circle No. 347



Customer Blown Away By Low Prices

Work Stations • Servers • Peripherals • Parts
Sales • Rentals • Leases • Exchanges • Repairs
Maintenance • 120 Day Warranty

Call today to buy, sell or trade SUN and
Silicon Graphics equipment with Security!



622 Rossmor Building • 500 North Robert Street • St. Paul, MN 55101
612/227-5683 • FAX: 612/223-5524 • seccomp@seccomp.com

Circle No. 348

In the time it takes to master your new software, your workstation could become obsolete.

It doesn't take long for today's technology to become outdated. No sooner have you paid off your latest workstation purchase when it's time for an upgrade. At Comdisco, we realize there are significant technological and financial risks that come from owning your equipment. That's why we offer strategic asset management solutions—such as leasing—to help you make the most of your equipment inventory. Leasing affords you access to the latest technology, allowing you to upgrade as your needs change. You enjoy substantial cost savings. Greater asset control. And increased flexibility to meet changing technology needs.

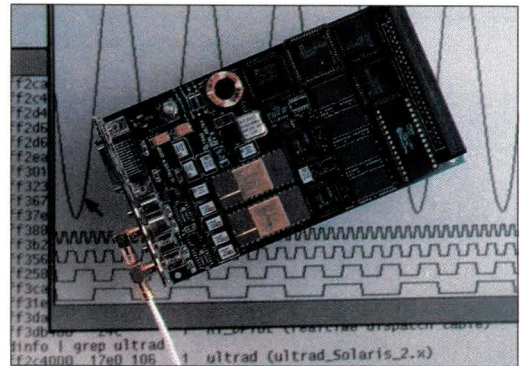
- Flexible configurations and the option to purchase or lease
- Names you trust including Sun, IBM, Silicon Graphics, Hewlett-Packard and DEC
- Quality reconditioned equipment
- Strategic asset management
- Worldwide disaster recovery services

COMDISCO
A TECHNOLOGY SERVICES COMPANY

CALL JIM DISKIN, TOLL FREE:
1.800.525.8000, ext. 5951
<http://www.comdisco.com>

Circle No. 349

ULTRAFast SBUS A/D



10 MHz DATA ACQUISITION

The ultimate 12-bit data acquisition board can acquire 8 Million A/D samples while *simultaneously* outputting 8 Million D/A samples and TTL vectors, all without CPU intervention.

Four analog inputs, twin 5 MHz 12-Bit A/D and D/A converters, 5 MHz TTL input/output vectors, and **huge 16 MB RAM** allow use in the most demanding scientific and industrial applications.

ULTRAVIEW CORPORATION email: ultrav@netcom.com
34 Canyon View, Orinda, CA 94563
Telephone: (510) 253-2960 Fax (510) 253-4894

Circle No. 350

Sun Microsystems & Silicon Graphics

BUY SELL TRADE

SPARCstations SPARCservers
Boards Monitors Disks Tapes

DEPOT REPAIR CENTER

- ◆ 30% To 50% Cost Savings
- ◆ 2 - 5 Day Turnaround ◆ Overnight "Swap" Service
- ◆ 1 Year Warranty ◆ Monthly Maintenance Contracts



ADVANTEC COMPUTER COMPANY

43272 Christy Street Fremont, CA 94538
Phone: (510) 440-9700
Fax: (510) 440-9709
E-mail: sale@advanteco.com
http://www.advanteco.com

Circle No. 407

LOWEST PRICES ON MEMORY

- Reliable products backed by free tech. support
- Wide product range for all your systems
- Simple ordering process with fast delivery
- "No Strings Attached" lifetime warranty

Save time, money dealing directly with Manufacturer



25 Birch St.
Milford, MA 01757
(800) 253-2778
(508) 473-6111
Fax (508) 473-0112
Clearpoint Enterprises, Inc. www.clearpoint.com/~memory
Email: memory@clearpoint.com
"If My Memory Serves Me Right...It Must Be Clearpoint"

Circle No. 410

SYSTEMS & CPU's

S20TX1-72-32-P46.....	\$ 8,150.00
S20TX1-151-32-P46.....	\$ 8,250.00
S10GX-151-32-P46.....	\$ 6,300.00
4/15FC-16-P43.....	\$ 950.00
HS151.....	\$ 2,800.00
SM81.....	\$ 2,200.00
SM71.....	\$ 2,000.00
SM50.....	\$ 275.00
ULTRA 2/200.....	\$ 3,900.00
ULTRA 2/167.....	\$ 2,250.00

MEMORY & DISKS

1GB SS20/S5.....	\$ 375.00
2GB SS20/S5.....	\$ 725.00
23GBGB Seagate.....	\$ 4,000.00
X164PC 64mb SS20/Ultra.....	\$ 550.00
X132PC 32mb SS20/Ultra.....	\$ 375.00

GRAPHICS & MONITORS

TX1.....	\$ 650.00
TX4.....	\$ 1,250.00
ZX.....	\$ 1,800.00
CG3.....	\$ 150.00
Creator 3D.....	\$ 2,900.00
20" color.....	\$ 1,250.00

SPECIAL S20TX1N-50-64-P46
\$ 4,950.00

Large inventory of hardware including spare parts, workstations, peripherals, memory, and 3rd party products.

12 month warranty with same day shipping on all in stock items.

Check our web page for weekly specials

Email: sales@gshiis.com
techinfo@gshiis.com
www.gshiis.com



* Call for full product line and availability
* Trades accepted, and purchase options available on all excess used equipment.

GSH

Intelligent Integrated Systems, Inc.

95 Fairmount Street Fitchburg, MA 01420
Tel: (603) 529-7880 Fax: (603) 529-7884

Circle No. 334

WANTED TO BUY

SUN

Cash Paid Now For

ULTRA 1 & 2 • SPARC 20s • SPARC 5s

Also wanted SUN 1000; 2000; Series Servers
SPARC 10, 1+; 2; CLASSICS; IPX & LX;
SUN Monitors; Memory; Disks; Tapes; Options.

SAVE on OFF LEASE
and REFURBISHED SYSTEMS

CALL NOW FOR QUOTE



(714) 632-6986
FAX (714) 632-9248

Circle No. 413

TECHNICAL CABLE CONCEPTS
 is your world class source for
SCSI 1, 2, 3
.8mm
CABLES, ADAPTERS & TERMINATORS

==== **ISO 9002 CERTIFIED** ====

Call TCC -- "Where Price & Quality Connect"
TEL: 714-835-1081 FAX: 714-835-1595
 1790 E. McFADDEN, UNITS 103 - 106.
 SANTA ANA, CA 92705

--check-out our new web site--
http://www.techcable.com



**TECHNICAL
 CABLE
 CONCEPTS, INC.**
 Custom Engineered Cable Assemblies

Circle No. 333



"SCS gives value a new twist!"

Customer's Head Spins Over Great Deals

Call today to buy, sell or trade SUN and Silicon Graphics equipment with Security! Unbeatable value, unparalleled service -- no wonder so many heads are spinning!



622 Rossmor Building • 500 North Robert Street • St. Paul, MN 55101
 612/227-5683 • FAX: 612/223-5524 • seccomp@seccomp.com

Circle No. 408

UNIX Diagramming & Flowcharting

visual thought.

Use Visual Thought for:

- Network diagrams with network component clip art
- Clickable Web diagrams with GIF/JPEG and server/client-side imagemap export
- Framemaker documentation graphics with MIF, EPSI export
- Software design diagrams (Booch, Rumbaugh, Objectory, Fusion, custom notations)
- Flowcharts for ISO 9000, TQM, BPR
- Dataflow diagrams, org charts
- Presentation & business graphics

Additional benefits

- Intelligent, rubberbanding lines
- Macintosh-like ease-of-use... on UNIX!
- Editable, WYSIWYG drag-and-drop palettes
- Hyperlinked, hierarchical documents
- Arbitrary object rotation
- Complete text handling: subscripts, arbitrary fonts, sizes, colors, styles and justification
- Dozens of export formats: GIF89, JPEG, MIF, TIFF, EPSI, XWD, SunRaster, others
- Available on SunOS, Solaris, HP-UX, and soon, Windows 95/NT

FREE CD-ROM, FTP & 30-day trial

VISIT (use code AE13)
<http://www.confluent.com/>
 800-780-2838 ext.153
info@confluent.com

Confluent.
 Confluent, Inc.
 132 Enclave Court
 San Francisco, California 94127
 415-586-8100 Voice
 415-586-8835 Fax

See why Visual Thought has thousands of users worldwide. Clients include:
 ABB • AT&T • Alcatel • BNR • Bellcore • Boeing • CS First Boston • Credit Suisse
 E-Systems • EDS • Ericsson • Ford • HP • IONA • Lucent • McDonnell Douglas
 Motorola • Nokia • Nomura • Nortel • Persistence • Perpeticon
 Pure Software • SAIC • Smith Barney • Sprint • Toshiba
 U.S. Air Force • U.S. Navy • U.S. West • UBS
 Wells Fargo Nikko

©1996 Confluent, Inc. All rights reserved. Visual Thought, the Visual Thought logo, Confluent, and the Confluent logo are trademarks or registered trademarks of Confluent, Inc. All other names are the properties of their respective holders.

Circle No. 325

NORDISK SYSTEMS, INC.

NEED MORE MEMORY?

SparcServer & Netra 4 & 5		SparcServer 20; SparcStation 711/712; Netra 120E	
8MB MODULE.....	\$ 79	16MB MODULE.....	\$143
32MB MODULE.....	\$231	32MB MODULE.....	\$242
		64MB MODULE.....	\$462
SparcServer 10; Mod 30-54		Ultra Enterprise 2; UltraSparc 1 Models 150,170,170E & 2200	
16MB MODULE.....	\$143	32MB KIT.....	\$292
64MB MODULE.....	\$451	64MB KIT.....	\$479
		128MB KIT.....	\$919
		256MB KIT.....	\$3,449

Memory prices quoted are as of 3-1-97. Prices are subject to change without notice.
 NORDISK offers memory for every SUN system at excellent pricing - please call for more information!


SUN HARD DISKS

CAPACITY	IBM FAST	IBM FAST/WIDE	SEAGATE FAST	SEAGATE FAST/WIDE
1.0-1.11GB	Call	Call	\$ 440	\$ 515
2.0-2.22GB	\$ 470	\$ 490	560	630
4.3-4.5GB	770	800	1,075	1,140
9.0GB	N/A	1,895	2,000	2,055

NORDISK stocks other manufacturers' disk drives from 1GB. Please call for details.

SALES: 800-676-2777 or 503-244-2777

FAX: 503-244-0125
E-mail: rs6000@nordisk.com



Circle No. 409



INNOVATIVE COMPUTER SOLUTIONS

"Specializing in Mass Storage and SPARC Workstations and Servers"

- SUN and SUN Compatible Workstations and Servers **In Stock Lowest Price Guaranteed*
- RAID Solutions from ECCS and ICS Serpent Series **8 GB through 2 Terabit*
- Fibre Channel Disk Array Solutions from Unisys
- Huge SUN spare parts inventory SPARC 2 - UltraSPARC-2 **Overnight Delivery*
- Oracle Premier Business Partner
- Ross hyperSPARC CPU Upgrade's **Lowest Price Guaranteed*
- OVERNIGHT DELIVERY ON ALL PRODUCTS

2nd Quarter Ross CPU Blowout

Ross hyperSPARC CPU Upgrade for SPARC 10 and 20
 Ross 110/1M Single CPU Upgrade \$895.00 / Dual \$1700.00
 Ross 125/1M Dual CPU Upgrade \$2600.00

*Price subject to change upon inventory liquidation

"MONTHLY SPECIAL"
 Buy any Ross hyperSPARC CPU
 and get a 64 MB Simm for only
\$450.00

Call Todd Brouillette at:
800-838-2850
 E-MAIL: tod@earthlink.net

Circle No. 302

BUY - SELL

SUN

& DATA GENERAL

PARTS - DISKS
 MEMORY- SERVERS
 WORKSTATIONS

AMES SCIENCES, INC

501 SOUTH STREET, EASTON, MD 21601-3846

410-820-8100

FAX 410-820-8179

Circle No. 401

ATLANTIC

PERIPHERAL SYSTEMS
"SUPER" SPARC VALUES!

MEMORY

8MB SPARC 5 ----- \$295
 32MB SPARC 5 ----- \$495
 32MB SPARC 20/Ultra ----- \$525
 64MB SPARC 20/Ultra ----- \$995

STORAGE

1.0GB SGT Internal/SCSI ----- \$475
 2.1GB SGT Internal/SCSI ----- \$795
 4.3GB SGT Internal/SCSI ----- \$1,125
 9.0GB SGT Internal/SCSI ----- \$2,195
 7-14GB Ext. 8mm Tape/SCSI ----- \$2,295
 4-8GB Ext. 4mm DAT/SCSI ----- \$1,395

SPARC WORKSTATIONS

SPARC 5, 20, Ultra ----- CALL
 CALL NOW FOR QUOTE ON
 ALL OF YOUR SPARC/UNIX NEEDS!
 703-471-0047 FAX 703-471-6621
 E-Mail: atlantips@mindspring.com

Circle No. 411

Don't Pay More For SPARC Solutions!

We provide customized high-performance SPARC™-compatible solutions to fit your budget. As a leading manufacturer and supplier of reliable, standards-based SPARC and Intel®/Solaris™ workstations, servers, and peripherals—we're your single source for cost-effective SPARC solutions.

Products

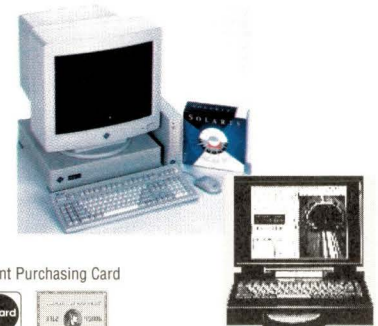
- Ultra SPARC workstation (series 1/140, 1/170, 1/170E, 1/200E, 2/167, 2/200)
- Solaris x86 Pentium® 200 MHz notebook
- RAID storage
- WatchDog failover management software

Upgrades

- System upgrades to SPARC 5, 20, Ultra SPARC™
- Memory upgrades with lifetime warranty

Services

- Comprehensive technical support
- Quick turnaround
- Repairs



We accept
 Corporate/Government Purchasing Card



Call Toll Free For Details
1.888.222.5255



International Systems Group
Customizing SPARC Solutions for Less
 47913 Fremont Blvd., Fremont, CA 94538

Fax: 510.661.2385
 Web: <http://www.intlsys.com>
 Email: sales@intlsys.com

Circle No. 327

RENT to OWN

SUN YEAR-END SALE

Sparc 20 TX-1-71-64-P46\$7,900*
 Sparc 5 TX1-110-64-P175,600*
 Sparc 10S-41-32-P46\$2,900
 Sparc ELC 4/25 FM32495*
 Sparc SLC 4/20 FM8295*

SPECIAL OFFER X792

Sparc Storage Array Model 112
 30X 2.1 Gb 7200 RPM F.W. SCSI
 SUN List \$46,800
 Off Lease **\$28,895**

DATALEASE

(800) 456-6233
FAX (714) 632-9248

Circle No. 405

LARGE SAVINGS ON REFURBISHED SUN/SGI

Sell • Buy • Rent • Exchange

- Sun Workstation/Servers
- System Configuration
- Monitors Repair (Functional & Cosmetic)
- Sun Parts & Peripherals (Depot Repair)
- Weitek & Ross Tech Authorized Dealer

QUALITY • SERVICE • RESPONSE

101 First Street
 Utica, New York 13501
 Phone: (315) 724-2209
 Fax: (315) 724-0794
 Email: fsstv@aol.com
ccny@netacc.net



800-566-4SUN(4786)

**COMPUTER CONNECTION
 OF CNY, INC.**

<http://www.ccny.com/>



180 DAY SYSTEM WARRANTY • LARGE INVENTORY • FAST DELIVERY • INTERNATIONAL SHIPMENTS



Circle No. 400

Are you still buying boxes ?
Sorry. We solve problems.



Call 1-800-858-1144 today !

COMPUTER[®]
MARKETPLACE 

A PUBLICLY TRADED COMPANY • NASDAQ: MKPL

We make things work. 

1490 Railroad Street, Corona, CA 91720, phone: 909-735-2102, fax: 909-735-5717

Circle No. 415



**Customer Goes Ape Over
Great Service**

Call today to buy, sell or trade SUN and Silicon Graphics equipment with Security. Unparalleled service, unbeatable value – No wonder so many people are going ape.



622 Rossmor Building • 500 North Robert Street • St. Paul, MN 55101
612/227-5683 • FAX: 612/223-5524 • seccomp@seccomp.com

Circle No. 416



E.L.I. SYSTEMS inc.
USED SUN EQUIPMENT

*Design Your Own System or
Purchase Parts Individually*

Start with a SUN BASE

Sparc 20	\$3,300
Sparc 10	1,100
Sparc 5 70/85	1,800/2,300
Sparc 5 110	2,700
S4B Sparc 4 mod 110	1,295
4/75B Sparc 2	395
4/50B Sparc IPX	395
4/40B Sparc IPC	195
4/65 Sparc 1+	200

Add a MONITOR

16" Sony color	\$295
19" Sony color	495
20" Sony color	1,095

Choose a CPU

501-2708/2528 SM50	\$375
501-2352 SM51	495
501-2752/2769 SM61	650
501-2925 SM71	1,600
Ross 100 Mhz/256K	new 795
Ross 125 Mhz/512K	new 1,150

Select a GRAPHICS CARD

501-1845 ZX F/B	\$1,095
501-2253 TX4 F/B	900
501-2325/2922 TX1 F/B	595
501-1645 D/S GX F/B	195
501-1718 CG3 F/B	100

Remember MEMORY

X164P 64 MB SP 20/10	\$650
X164F 64 MB SP10	475
X132P 32 MB SP 20	275
X132M 32 MB SP5	275
X116Q 16 MB, IPX, ELC	120
X116P 16 MB SP 20/10	145
X116F 16 MB SP10	120
X104Q 4 MB, IPX, ELC	25

What capacity DISK

Seagate 1GB SCSI-2 (N)	\$275
Seagate 1GB SCSI-2 (W)	350
Seagate 2.1 GB SCSI-2 (N)	495

SYSTEMS SPECIALS

S20ZX-61-64-P46 19"cm	\$6,350
S10ZX-51-64-P46 19"cm	3,800
S10TX1-51-64-P46 19"cm	3,340
4/75FGX-32-P46 16"cm	1,250

PHONE 1-800/447-1156 FAX 617/354-1417

Circle No. 417

**SAVE BIG \$\$\$\$\$
X-TERMINAL
SALE**



SALE PRICE \$ 995.

NCD17CR X-Terminals

Includes: **10MB** memory, **Sony Trinitron 17"**

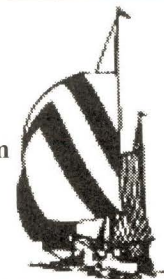
NCD WINCENTER PRO Software

Bring Windows Apps. to every desktop!

Windows Applications on your X-term

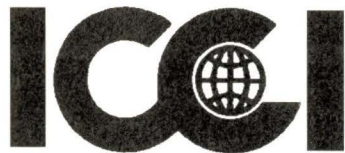
**Call Open Concepts Inc.
(800) 394-5114**

E-mail at oci@openconcepts.com



Open Concepts Inc. is an authorized DEC & NCD Reseller

Circle No. 418



**SUN MICROSYSTEMS
WORKSTATIONS
PRINTERS SERVERS MEMORY
OPTIONS DISK TAPE**

1-800-444-7003

**BUY • SELL • RENT • LEASE •
UPGRADE • EXCHANGE**

**InterContinental
Computers, Inc.**

4824 W.96th St., Minneapolis, MN 55437
VOICE (612) 835-4555 FAX (612) 835-3936
EMAIL: 1grif@worldnet.att.net

Circle No. 412

**SUN SGI HP
INTERGRAPH**

**BUY SELL TRADE UPGRADE
SYSTEMS, MEMORY, DISKS, GRAPHICS,
MONITORS, CPU, PARTS**

SPECIAL!

SUN 16" PREMIUM TRINITRON....240.00
SUN 16" TRINITRON....140.00

**Upgrade Sparc 1, 2, to Sparc 5
Upgrade Sparc 5 to Ultra**

INMARTECH

**TEL: (408) 733-1480
FAX: (408) 733-1481
EMAIL info@inmartech.com**

Circle No. 414

FREE DELIVERY World Wide

**Memory Upgrades
SUN*AXIL*SGI*IBM**

Workstation / Servers

for ALL models & sizes
- In Stock -

32MB, 64MB, 128MB, 256MB, 1GB
SS10, 20, Ultra 1, 2, Enterprise 3000 - 6000
02, Onyx, Challenge, Indigo, RS/6000 series

- Life Time Warranty - 100% Guaranteed
- Kingston & Dataram Authorized Distributor
- Free Delivery on orders ≥ 5k
- Competitive prices - Always!

MCA Computer Corp.

<http://www.MCAC.com>
email: sales@mca.com
Tel 714-491.7765 Fax 714-491-7715

Circle No. 425

M.C.I.I.
The Memory People

TM

**WORKSTATION MEMORIES at AFFORDABLE PRICES
LIFETIME WARRANTY**

**SILICON
GRAPHICS**

IRIS INDIGO
IRIS INDY
CHALLENGE SERIES
IRIS CRIMSON
INDIGO 2 EXTREME
IRIS POWER 4D SERIES
PERSONAL WORKSTATION
PROFESSIONAL WORKSTATION
ONYX

HP/APOLLO

9000 SERIES
700/800 SERIES
NETSERVER SERIES
EMZEX
ENTRIA
Also
Printer & NoteBook
Memory for Most Systems

**SUN
WORKSTATION**

STATIONS/SERVERS
1/2/5/10/20
&
630/670/690
330/370/390
CLASSIC/CLASSIC X
ELC/IPC/IPX/LX
VOYAGER

Call 1-800-247-MCII (6244)

MEMORY CARD INTERNATIONAL, INC.

2101 W. CRESCENT #F

714-502-9085

ANAHEIM, CA 92801

714-502-9361 fax

Circle No. 424

<http://www.hds.com>

Easy

Tired of hassling with PCs?

Try a Network Computer - the @workStation from HDS. It's much easier than a PC.

Runs everything

Windows™, UNIX, main-frame, Java™, Web browsing - whatever.

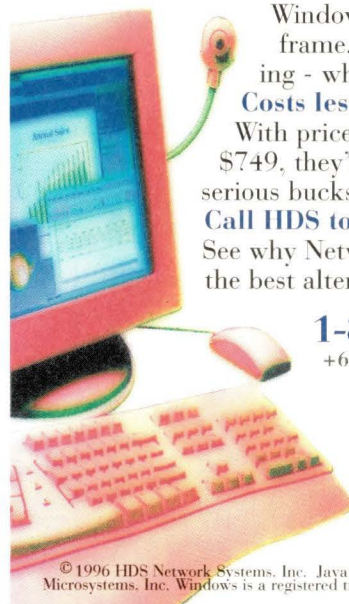
Costs less

With prices starting at only \$749, they'll save you some serious bucks.

Call HDS today

See why Network Computers are the best alternative to PCs.

1-800-HDS-1551
+610-277-8300



© 1996 HDS Network Systems, Inc. Java is a registered trademark of Sun Microsystems, Inc. Windows is a registered trademark of Microsoft Corporation.

Circle No. 419

MICHAURA SYSTEMS CORPORATION

...the upgrade specialists

Buy... Sell... Trade

**Sun Microsystems
and more...**

call now!

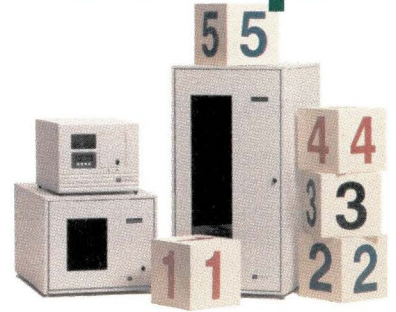
(617) 937-0010

fax: (617) 937-0808

All trademarks are the property of their respective owners.

Circle No. 421

Unattended Backup!



StraightLine's 4mm and 8mm automated tape libraries offer the best price, performance, and reliability in the industry. Call us to find out why!

- Up to 108GB per hour throughput
- From 100GB to 7.5TB total capacity
- 8mm Sony SDX-300C (AIT), Exabyte Mammoth or 8505XL
- 4mm, DDS-3 from Sony or HP
- From 1 to 5 drives
- From 10 to 150 tapes
- Compatible with Legato, Arcada, Fbackup, and others

For more information call:

800-458-1273

www.igm.com



straightline

Circle No. 422

IN THE WORKS

JUNE

Back-up Strategies

- Disaster Recovery
- Cross-Platform Solutions

SURVEY: Back-up Software

BONUS DISTRIBUTION

Web Innovation Show

San Jose, CA

JULY

Databases

- OLTP
- Concurrency and Integrity in a Distributed Environment
- Distributed • Multimedia

BONUS DISTRIBUTION

Internet World

Chicago, IL

CHECK OUT OUR WEB SITE

http://www.cpg.com

Reach Over 93,000

Buyers In the UNIX Client/Server Market.

Advertise your product/service in the
**SunExpert or RS
Marketplace Section.**

Call Carol Flanagan

(508) 839-4016

An Ounce of Prevention...

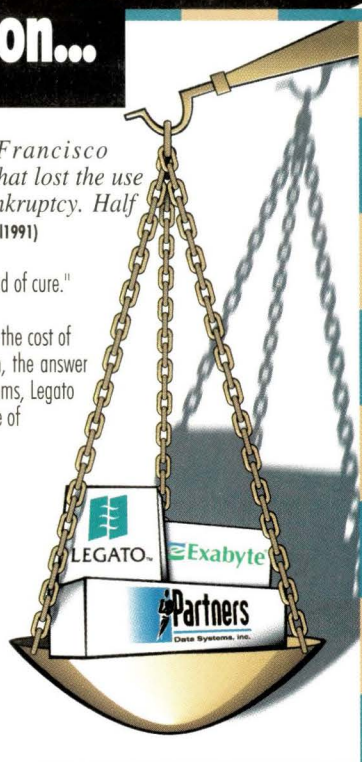
"Within one year following the San Francisco earthquake of 1989, 93% of the businesses that lost the use of their data for 10 days or more, filed bankruptcy. Half of those filed immediately." (Source: MicroWorld, April 1991)

As the old saying goes, "An ounce of prevention is worth a pound of cure."

When you compare the cost of losing your irreplaceable data to the cost of implementing an efficient and reliable data management plan, the answer is clear. The powerful combination of Exabyte tape backup systems, Legato NetWorker backup software, and Partners' expertise is the ounce of prevention your company needs.

A reliable data backup system will prevent:

- Lost Data
- Lost Revenue
- Wasted Time
- Reduced Productivity
- Stress
- Late Nights



Tip The Scales In Your Favor
800.550.3005
<http://www.partners-dsi.com>

Circle No. 431

Reach Over 93,000

Buyers In the UNIX Client/Server Market.

Advertise your product/service in the SunExpert or RS Marketplace Section.

Call Carol Flanagan

(508) 839-4016

Intranet Fax

Fax software from the people who developed SunFax for Sun.



FREE by FTP!

- Email/Fax gateway (send & receive faxes by email)
- Web/Fax gateway (send & receive faxes using a Web browser)
- easy integration with apps
- MS Windows clients (3.x, 95, NT)
- prices from \$495

Faximum

(604) 925-3600

<http://www.faximum.com>

fax: (604) 926-8182 - Email: info@faximum.com

Product names may be trademarks. 30-day evaluation free by FTP.

Circle No. 346

WORLDWIDE TECHNOLOGY EXCHANGE

■ Sun Microsystems

■ HP ■ Silicon Graphics

- Workstations/Servers/Peripherals
- Lowest Prices/Extended Warranties
- Will purchase all excess hardware

3198 Cains Hill Place
 Suite 230
 Atlanta, Georgia 30305

Tel. 404-816-9998 Fax: 404-816-9986
www.worldtx.com Email: sales@worldtx.com

Circle No. 450

SmartSockets is an industrial strength message-oriented middleware product that enables programs to communicate quickly, reliably and securely across LANs, WANs and the Internet. SmartSockets is used by the world's largest companies to build and deploy the most demanding distributed applications.

<http://www.talarian.com>

download it today!

info@talarian.com (800) 883-8050

SMARTSOCKETS®

INTERPROCESS MESSAGING



Guaranteed Message Delivery

Publish/Subscribe

Extremely Scalable

LAN/WAN/Internet

Graphical Development

Real-Time IPC

Platform/Protocol Independent

Authentication/Encryption

UNIX,
 WINDOWS NT,
 VMS,
 OS/2



Circle No. 420

BASE 2
TECHNOLOGIES
Solutions for the Future

Service, sales and support for
Sun Microsystems

- Buy/Sell Hardware
- Depot Repair
- Emergency Swaps/Exchanges
- Complete Technical Support
- Training

Call us at 1-800-756-4766 for your solutions!

BASE 2 TECHNOLOGIES



236 S.W. 43rd Street
Renton, WA 98055
In WA: 206.251.9724
FAX: 206.251.9725

Circle No. 315

HP

9000 & 3000



BUY • SELL • RENT

- UNIX Workstation
- Business Servers
- System Upgrades
- Peripherals

ABTECH

800-474-7397

Ph: (760) 827-5100 Fax: (760) 603-0148

E-mail: info@abtechsys.com

Internet: www.abtechsys.com

Circle No. 324



BAR CODE
DATA COLLECTION
NOVELL, UNIX, AND NT
PLATFORMS

Shipping/WIP/Inventory Modules



InSpec Tech, 1-800-635-6804
www.inspectec.com

Circle No. 339



**TO USERS OF SUN,
WE OFFER THE MOON.**

Of course Virtual Technology offers, remanufactured Sun Microsystems products. But look how much more we offer:

- Sun Workstations and Servers
- Performance and Capacity Upgrades
- Parts and Subsystems
- Leasing and Rentals
- Same Day Shipping
- ROSS hyperSPARC™ Processors
- Purchase of Used Equipment
- Telephone Technical Support
- Disk and Tape Products
- Exporting

**THE
VIRTUAL
GROUP**

<http://www.virtualgrp.com>

Computer Products and Services

VIRTUAL TECHNOLOGY, INC. • VIRTUAL SERVICES, INC. • VIRTUAL LEASING, INC. • VIRTUAL SOFT, INC.

2950 WATERVIEW DRIVE, ROCHESTER HILLS, MI 48309 • (810) 853-6000

Circle No. 313

ATTENTION READERS

RS/Magazine Merges With SunExpert

The merger of *RS/Magazine* into *SunExpert Magazine* is a logical move since most UNIX server/workstation networks are heterogeneous and subscriber base of both publications has increasingly overlapped.

Beginning with the **APRIL** issue, we will offer the largest UNIX IS circulation and the leading server/workstation publication.

Watch for *RS/Magazine* editorial in the **APRIL** issue of *SunExpert Magazine*.

UPGRADES

Disk, Tape,
RAID &
Memory



External Disks

	Narrow	Fast Wide	FW Diff.
2.1 Gb Ultra SCSI 7200 rpm 8ms	\$746	\$844	\$892
4.5 Gb Ultra SCSI 7200 rpm 8ms	1051	1176	1203
9.1 Gb Ultra SCSI 7200 rpm 8ms	1611	1808	1834
23 Gb Ultra SCSI	4751	4877	4919

External Tapes

	Narrow	Fast Wide	FW Diff.
8 Gb DDS2 DAT	\$973	\$1031	n/a
96 Gb DDS2 DAT Loader	2189	2246	n/a
24 Gb DDS3 DAT	1633	1707	n/a
14 Gb Exabyte 8mm	1805	1926	n/a
40 Gb Mammoth 8mm	4558	4620	4776
40 Gb DLT	4302	4363	4455
70 Gb DLT	8199	8248	8351
280 Gb DLT Loader	9146	call	call

RAID

	N&F Wide	FW Diff.
18 Gb expandable hot swap	8390	8690
36 Gb expandable hot swap	10650	10950

*includes redundant power & 16Mb cache
Up to 500 Gb available

Memory

Dataram & Kingston
Memory Upgrades

**Call for current
low prices**

CALL FOR

- expanded price list
- internal drive mounts
- cables & enclosures
- media
- custom solutions
- backup software
- A/V drives
- repairs

DYNAMIC ADVANTAGE

- low cost
- guaranteed compatibility
- new brand name products
- unlimited technical support
- 5 year disk warranty
- real-time help
- superior product knowledge
- over 30 years in the industry

Platform Support: RS/6000, SUN, SGI, HP, COMPAQ, DEC + Novell & NT

1-800-714-SCSI

Dynamic
COMPUTER PRODUCTS

233 Greenwood Avenue, Bethel, Connecticut 06801
Tel: 203/791-9511 • Fax: 203/778-4535
www.dynamicdisk.com • email: info@dynamicdisk.com

Circle No. 439

Don't get EXA-"Bitten"!!

Save Money, Extend your
EXABYTE Warranty

- EXB-820x, 24 hr Repair (6 mo war): \$ 250*
- "Hot Swap" Repair (6 mo Warr.): \$ 325*
- One Year Maintenance Agreement: \$ 275*
- "Hot Swap" Maintenance Agreement: \$ 325*
- * Add \$100. for EXABYTE EXB-850x

SUN Microsystems

Servers & W/S

Repairs, Buys, Sells, Spares



West Coast Computer
Exchange, Inc.

11167-A Trade Center Drive
Rancho Cordova, CA 95670

Call: 916-635-9340,
FAX: 916-635-9485

Circle No. 438



Matrix

For quick response & competitive pricing get into
THE MATRIX

Call for fulfillment all of your SUN® requirements

Workstations

CPU's

Memory

Disk & Tape Drives

Upgrades

Authorized Distributor of KINGSTON® Memory
with a Lifetime Warranty

Call 603/433-7500...Extension 223 or 227
Fax 603-433-1613

Circle No. 442

CONTROL 128 SPARCS WITH 1 KEYBOARD & MONITOR



- Cascadable up to 128 ports.
- Crisp & clear video at 1600 x 1200 resolution.
- Keyboard, front panel or remote control.
- Automatic SCAN and keyboard BROADCAST.
- Keyboard and mouse are hot-pluggable.
- Unit can be powered down without causing host failures.
- Connect PC and Mac to the same switch.
- Add a second keyboard with an NTI splitter.
- Simulates keyboard & mouse 100% of the time.
- Available in rack mount.

FREE CATALOG

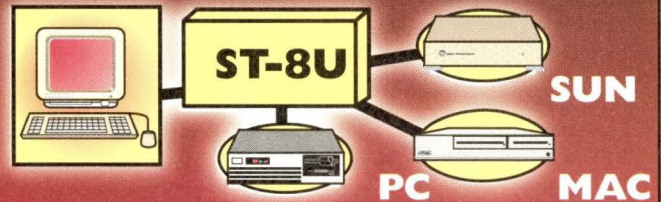
Products compatible with SUN, PC & MAC

- ◆ Video Splitters
- ◆ Server Switches
- ◆ Keyboard, Monitor & Mouse Splitters
- ◆ Interactive Classrooms
- ◆ Multi-User Switches
- ◆ Multi-Platform Switches
- ◆ Video Only Switches
- ◆ Cables (sharp VGA through 500 feet)



CALL 800-742-8324

www.networktechinc.com



Network Technologies Inc
1275 Danner Drive • Aurora, OH 44202
800-742-8324 • 216-562-7070 • FAX 216-562-1999
E-mail: se@networktechinc.com

Circle No. 403

America's Largest
Independent Reseller
of Refurbished Sun
SPARCstations, Servers, Clones,
Parts, Disk & Tape Subsystems

1•800•333•2SUN

Tel: 617•491•0400

Fax: 617•491•7710

SunSoft OEM
Valid
Right-to-Use
Licenses



Sun Trained Technicians
Visit Our Website At
<http://www.concorde.com>
The Concorde Group, Ltd.

Trade-in Programs Available

Circle No. 436

The Sun Is Falling! The Sun Is Falling!



Save 25% On Sun At Vertex.

- Systems, servers, storage peripherals, upgrades and custom configurations.
- All equipment is fully refurbished and pre-tested.
- Complete hardware and software support.
- Component repair.
- Ross processors.
- NCD products.
- Several lease options available.
- We buy used Sun equipment.



7 West Square Lake Rd. Bloomfield Hills, MI 48302
800 649-0665 • 810 858-9950 (MI) • Fax 810 858-9951
E-mail: vertex@wwnet.com • Web: <http://www.vertexintl.com>

Circle No. 427

ADVERTISERS' INDEX

The Ad Index is published as a service to our readers.
The publisher does not assume any liability for errors or omissions.

Reader Inquiry Number	Page	Reader Inquiry Number	Page	Reader Inquiry Number	Page
343...Abba Trading Company.....	108	19.....Fujitsu	85	36.....PDC.....	49
324...Abtech	125	20.....GE Capital	40	37.....Performance Technologies.....	5
318...Adax	116	21.....Graph On.....	76	38.....Personal Productivity Tools.....	112
1.....ADIC	35	334...GSH Systems.....	118	39.....Polaris.....	24
407...Advantec.....	118	22.....Human Designed Systems	C3	40.....Radiant Resources.....	28
401...Ames Sciences.....	120	419...Human Designed Systems	122	41.....Rave	78
2.....Ancor	25	23.....Hummingbird	59	42.....Rave	112
330...ApCon.....	115	.....IBM.....	64, 65	43.....Resilience.....	57
3.....Apunix.....	11	412...ICCI.....	122	44.....Rose Electronics.....	15
4.....Artecon.....	103	25.....ICS.....	42	45.....Sanar	68
347...Ascent Solutions (ASI, Inc).....	117	414...Inmartech.....	122	348...Security Computer Sales.....	117
5.....Aspen Consulting.....	67	26.....Innosoft.....	21	408...Security Computer Sales.....	119
6.....ATL Products	62	302...Innovative Computer Solutions.....	120	416...Security Computer Sales.....	121
411...Atlantic Peripheral Systems.....	120	339...Inspec Tech.....	125	46.....S.E.I.	83
7.....Aurora	74	27.....Integrix.....	87	47.....Software Partners	73
315...Base 2 Technologies	125	327...International Systems Group	120	345...Solar Systems.....	116
335...Blue Emulations	104	.....Internet Business Expo	52	422...Straightline	123
8.....Box Hill Systems.....	C4	.....Internet World.....	88	48.....Storage Tek	43
9.....Brece-Hill	23	28.....Itac	86	49.....SunSoft.....	110
10.....Camintonn	36	.....IT Forum	54	50.....SunSoft.....	110
11.....Centon	26	344...KL Group.....	115	51.....Syntax.....	29
12.....Central Data.....	51	29.....KOMI	79	420...Talarian	124
410...Clearpoint Enterprises	118	363...Lakeshore Computer	104	52.....Tatung Science & Technology.....	19
13.....CMD	95	30.....Lightwave.....	1	333...Technical Cable Concepts.....	119
349...Comdisco	117	442...Matrix Marketing	126	53.....Transitional Technology	C2
400...Computer Connection of CNY	120	425...MCA Computer.....	122	350...Ultraview.....	117
415...Computer Marketplace.....	121	424...MCII.....	122	370...Unibar	108
436...Concorde Group	127	421...Michaura Systems.....	123	54.....UniSolution.....	111
325...Confluent.....	119	31.....Minicomputer Exchange.....	31	427...Vertex International	127
14.....Cranel.....	9	341...Minnesota Systems Inertnat'l.....	105	369...V-Systems	108
15.....Cycle Computer	61	32.....Mountain Gate	99	317...V-Systems	116
.....Database-Client/Server World	81	33.....Mylex	53	313...Virtual Group.....	125
413...Datalease	118	34.....Mylex	55	438...West Coast Computer Exchange.....	126
405...Datalease	120	364...National Data.....	105	55.....Western Scientific.....	7
16.....DTK	69	35.....NCD	93	.....Windows NT	70
439...Dynamic Computer	126	366...Newcourt Technologies.....	107	56.....Workstation Solutions	75
417...ELI Systems.....	121	403...Network Technologies	127	57.....World Data Products	40
17.....EMASS.....	13	409...Nordisk Systems	119	58.....World Data Products.....	101
338...Encore Technologies	106	365...Nordisk Systems	106	450...Worldwide Technology Exchange	124
368...Encore Technologies	108	418...Open Concepts.....	121	371...Worldwide Trade	108
361...Evolving Solutions	104	362...Open Systems Express	104	59.....Wrightline	39
18.....Exabyte.....	17	367...Frank Orlando Jr. & Co.	107	60.....Xess	89
346...Faximum Software.....	124	431...Partners Data Systems.....	124		

LINDA LIEBICH, National Sales Manager

New England/Upstate New York/ Eastern Canada

CAROL A. FLANAGAN
212 Worcester Street
North Grafton, MA 01536
Phone (508) 839-4016
Fax (508) 839-4226
email: carolf@cpg.com

New York/Mid-Atlantic/Southeast

ROBERT WENTZ
110 Pig Pen Point Court
Queenstown, MD 21658
Phone: (410) 827-5695
Fax: (410) 827-5789

Mid-West/Southwest/Central Canada

LINDA LIEBICH
9600 Great Hills Trail, Suite 150 W
Austin, TX 78759
Phone: (512) 502-3035
Fax: (512) 502-9988
email: lindal@concentric.net

Southern California/Arizona/ Nevada/Hawaii

TARA DUDAS
684 Avenida Montalvo #4
San Clemente, CA 92672
Phone: (714) 361-4908
Fax: (714) 361-1564
email: tara@cpg.com

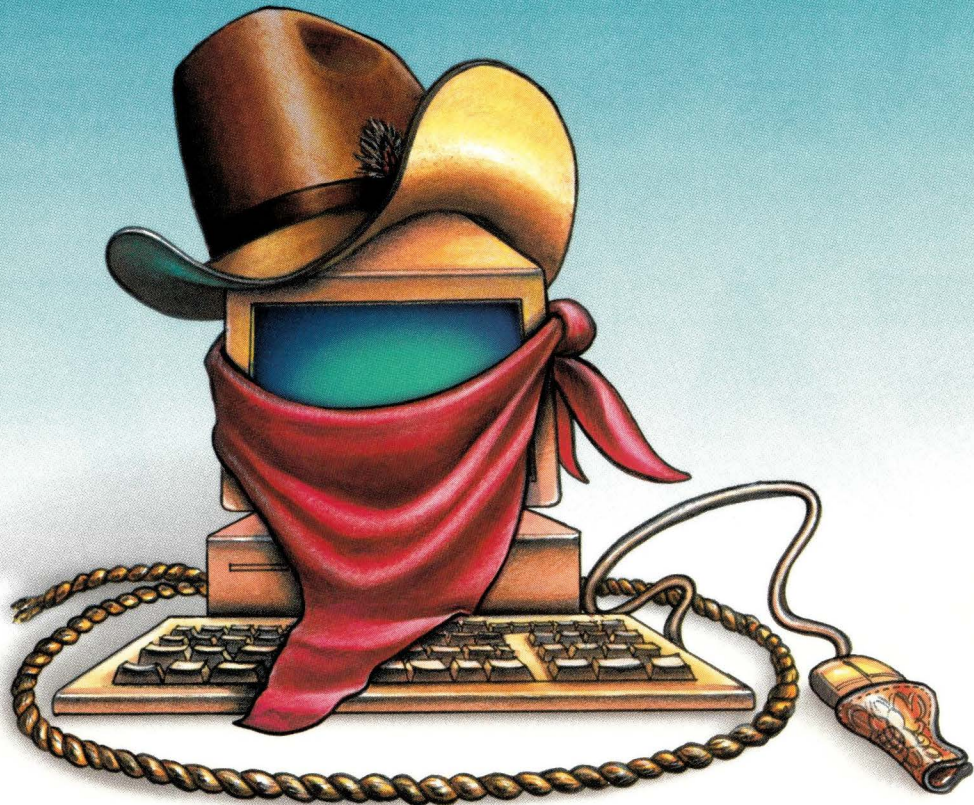
Northern California/Oregon/ Washington/Western Canada

JUDY COURTNEY
640 Forest Lake Drive
Pacifica, CA 9404
Phone: (415) 738-2132
Fax: (415) 738-2432
email: jcourtney@cpg.com

Product Showcase/ Classifieds/ Recruitment Ads

CAROL FLANAGAN Mgr, Telemarketing Sales
212 Worcester Street
North Grafton, MA 01536
Phone: (508) 839-4016
Fax: (508) 839-4226
email: carolf@cpg.com

Stop the Great PC Holdup!



The HDS @workStation™ Network Computer. . .

Rescues Your Company From PC Highway Robbery

Comes Armed with Leading-Edge Technology

Think of the @workStation Network Computer as your silver bullet — taking care of your costly PC problems. And ready to meet all your desktop needs, whatever system you use.

Capabilities are as powerful as anything you'll find on a PC. For instance, you can use the @workStation to run Windows® programs, with an NTRIGUE™ multi-user Windows application server, over a local area network, a wide area network, or the Internet. Use its onboard Netscape Navigator™ to access the Internet or your intranet for enhanced business performance. Or use it to access UNIX™ and legacy systems with 32 onboard terminal emulators and the X-protocol.

More uses? Run embedded or stand-alone Java™ applications with the Java virtual machine. Or use our system's multimedia capabilities to give your applications more impact and take advantage of video conferencing.

Saves Financial Managers from Notorious PC Costs

Every networked PC is a desktop bandit, generating a cost of ownership that can reach an exorbitant \$8,000 a year. But our @workStation reins in that high number by delivering a cost of ownership as low as \$2,000. That could save your company up to \$600,000 a year for just 100 desktops. Apprehending this bandit rewards you with increased profitability.

Defends Users from Infamous PC Complexity and Obsolescence

Talk about holdups. How about the ways PCs steal your productivity? Start with the precious time that users lose because of underpowered or outdated PCs. Then add excruciating delays associated with PC configuration files, drivers, adapters, memory, and disk maintenance. Eliminate these problems and increase your productivity with the @workStation.

Protects System Administrators from Ornerly PC Maintenance

The @workStation makes out-of-control PC maintenance bite the dust — ending all your networked PC showdowns. Now you can stop upgrading hundreds or thousands of PC desktops for each new operating system release or every latest office productivity suite. And do away with memory and disk space headaches and those varmint viruses.



Want to tame your PC robbers? Call us toll-free today or visit our Web site. And let our new @workStation Network Computer come to your rescue.

HDS Network Systems

1-800-HDS-1551
<http://www.hds.com>

BIGGER

23 GB DRIVES

FASTER

10,000 RPM DRIVES

SMARTER

RAID BOX 5300 TURBO+™

The most reliable disk array system now has even BIGGER capacities, from 2 GB to 1.3 TB using 23 GB drives. And it's FASTER with transfer rates up to 60 MB/s, Ultra SCSI and 10,000 rpm drives.

The RAID Box 5300 Turbo+



is simply a SMARTER hot-swappable, modular RAID system with dual failover controllers.

To get your free Box Hill T-shirt* and more information on the highest-performance UNIX and NT storage system available, visit: www.boxhill.com today.

161 Avenue of the Americas, New York, NY 10013

PHONE: 212.989.4455 or 800.727.3863 FAX: 212.989.6817 EMAIL: info@boxhill.com WEB: www.boxhill.com

All products mentioned herein are trademarks of their respective owners. *T-shirt offer is only valid as long as supplies last.

Circle No. 8